

**EXHIBIT****"A"**

**CITY OF ROUND ROCK AGREEMENT FOR  
AUDIO-VIDEO EQUIPMENT UPGRADE AT  
CITY OF ROUND ROCK POLICE DEPARTMENT  
WITH  
TECHNOLOGY FOR EDUCATION, LLC**

**THE STATE OF TEXAS****§****CITY OF ROUND ROCK****§****KNOW ALL BY THESE PRESENTS:****§****COUNTY OF WILLIAMSON****§****COUNTY OF TRAVIS****§****§**

THAT THIS AGREEMENT for the purchase and installation of an upgraded audio-video system for the City of Round Rock Police Department's conference/training rooms, and for related goods and services (referred to herein as the "Agreement"), is made and entered into on this the \_\_\_\_ day of the month of February, 2017 by and between the CITY OF ROUND ROCK, a Texas home-rule municipality, whose offices are located at 221 East Main Street, Round Rock, Texas 78664-5299 (referred to herein as the "City"), and TECHNOLOGY FOR EDUCATION, LLC, whose offices are located at 4411 South IH-35, Suite 110, Georgetown, TX 78626 (referred to herein as "TFE").

**RECITALS:**

WHEREAS, City desires to purchase certain deliverables, specifically, upgraded audio-video equipment to be installed at the City of Round Rock Police Department's conference/training rooms, and to purchase goods and services related to said equipment, and City desires to procure same from TFE; and

WHEREAS, City is a member of the Buy Board Cooperative Purchasing Program ("Buy Board") and Vendor is an approved Buy Board vendor through Buy Board Contract # 498-15; and

WHEREAS, City desires to purchase certain goods and services from Vendor through Buy Board as set forth herein; and

WHEREAS, the parties desire to enter into this Agreement to set forth in writing their respective rights, duties, and obligations;

NOW, THEREFORE, WITNESSETH:

That for and in consideration of the mutual promises contained herein and other good and valuable consideration, the sufficiency and receipt of which are hereby acknowledged, it is mutually agreed between the parties as follows:

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## 1.01 DEFINITIONS

A. **Agreement** means the binding legal contract between City and TFE whereby City is obligated to buy specified goods and TFE is obligated to sell same. The Agreement includes TFE's Proposal dated September 11, 2018 (attached as Exhibit "A").

B. **City** means the City of Round Rock, Williamson and Travis Counties, Texas.

C. **Effective Date** means the date upon which the binding signatures of both parties to this Agreement are affixed.

D. **Force Majeure** means acts of God, strikes, lockouts, or other industrial disturbances, acts of the public enemy, orders of any kind from the government of the United States or the State of Texas or any civil or military authority, insurrections, riots, epidemics, landslides, lightning, earthquakes, fires, hurricanes, storms, floods, restraint of the government and the people, civil disturbances, explosions, or other causes not reasonably within the control of the party claiming such inability.

E. **Goods** mean the specified supplies, materials, commodities, or equipment.

F. **Services** mean work performed to meet a demand or effort by TFE to comply with promised delivery dates, specifications, and technical assistance specified.

## 2.01 EFFECTIVE DATE, TERM, ALLOWABLE RENEWALS, PRICES FIRM

A. This Agreement shall be effective on the date this Agreement has been signed by each party hereto, and shall remain in full force and effect unless and until it expires by operation of the term indicated herein, or is terminated or extended as provided herein.

B. This Agreement shall terminate upon the purchase and installation of all goods and services as described in Exhibit "A."

C. Prices shall be firm for the duration of this Agreement. No separate line item charges shall be permitted for invoicing purposes, including but not limited to equipment rental, demurrage, costs associated with obtaining permits, or any other extraneous charges.

D. City reserves the right to review the relationship with TFE at any time, and may elect to terminate this Agreement with or without cause or may elect to continue.

## 3.01 CONTRACT DOCUMENTS AND EXHIBITS

The goods and services which are the subject matter of this Agreement are described in Exhibit "A" and, together with this Agreement, comprise the total Agreement and they are fully a part of this Agreement as if repeated herein in full.

#### **4.01 SCOPE OF WORK**

TFE shall satisfactorily provide all goods and complete all services described in TFE's Proposal, Exhibit "A," attached hereto.

This Agreement shall evidence the entire understanding and agreement between the parties and shall supersede any prior proposals, correspondence or discussions.

TFE shall satisfactorily provide all deliverables and services described in Exhibit "A" within the contract term specified. A change in the Scope of Services must be negotiated and agreed to in all relevant details, and must be embodied in a valid Supplemental Agreement as described herein.

#### **5.01 CONTRACT AMOUNT**

In consideration for the deliverables and services related to the deliverables, the City agrees to pay TFE **One Hundred Twelve Thousand Three Hundred Sixty-Seven and Eighty/100 Dollars (\$112,367.80)** for the goods and services set forth in Exhibit "A."

#### **6.01 INVOICES**

All invoices shall include, at a minimum, the following information:

- A. Name and address of TFE;
- B. Purchase Order Number;
- C. Description and quantity of items received or services provided; and
- D. Delivery or performance dates.

#### **7.01 NON-APPROPRIATION AND FISCAL FUNDING**

This Agreement is a commitment of City's current revenues only. It is understood and agreed that City shall have the right to terminate this Agreement at the end of any City fiscal year if the governing body of City does not appropriate funds sufficient to purchase the services as determined by City's budget for the fiscal year in question. City may effect such termination by giving a written notice of termination at the end of its then current fiscal year.

#### **8.01 PROMPT PAYMENT POLICY**

In accordance with Chapter 2251, V.T.C.A., Texas Government Code, payment to TFE will be made within thirty (30) days of the day on which City receives the performance, supplies,

materials, equipment, and/or deliverables, or within thirty (30) days of the day on which the performance of services was complete, or within thirty (30) days of the day on which City receives a correct invoice for the performance and/or deliverables or services, whichever is later. TFE may charge interest on an overdue payment at the “rate in effect” on September 1 of the fiscal year in which the payment becomes overdue, in accordance with V.T.C.A., Texas Government Code, Section 2251.025(b); however, this Policy does not apply to payments made by City in the event:

- A. There is a bona fide dispute between City and TFE, a contractor, subcontractor or supplier about the goods delivered or the service performed that cause the payment to be late; or
- B. The terms of a federal contract, grant, regulation, or statute prevent City from making a timely payment with federal funds; or
- C. There is a bona fide dispute between TFE and a subcontractor or between a subcontractor and its supplier about the goods delivered or the service performed that causes the payment to be late; or
- D. Invoices are not mailed to City in strict accordance with instructions, if any, on the purchase order or the Agreement or other such contractual agreement.

#### **9.01 GRATUITIES AND BRIBES**

City may, by written notice to TFE, cancel this Agreement without liability to TFE if it is determined by City that gratuities or bribes in the form of entertainment, gifts, or otherwise were offered or given by TFE or its agents or representatives to any City officer, employee or elected representative with respect to the performance of this Agreement. In addition, TFE may be subject to penalties stated in Title 8 of the Texas Penal Code.

#### **10.01 TAXES**

City is exempt from Federal Excise and State Sales Tax; therefore, tax shall not be included in TFE’s charges.

#### **11.01 ORDERS PLACED WITH ALTERNATE SERVICES PROVIDERS**

If TFE cannot provide the goods as specified, City reserves the right and option to obtain the products from another supplier or suppliers.

#### **12.01 CITY’S REPRESENTATIVE**

City hereby designates the following representative authorized to act in its behalf with regard to this Agreement:

Heath Douglas  
Information Technology Director  
221 East Main Street  
Round Rock, Texas 78664  
[hdouglas@roundrocktexas.gov](mailto:hdouglas@roundrocktexas.gov)

### **13.01 RIGHT TO ASSURANCE**

Whenever either party to this Agreement, in good faith, has reason to question the other party's intent to perform hereunder, then demand may be made to the other party for written assurance of the intent to perform. In the event that no written assurance is given within the reasonable time specified when demand is made, then and in that event the demanding party may treat such failure as an anticipatory repudiation of this Agreement.

### **14.01 DEFAULT**

If TFE abandons or defaults under this Agreement and is a cause of City purchasing the specified goods elsewhere, TFE agrees that it may be charged the difference in cost, if any, and that it will not be considered in the re-advertisement of the service and that it may not be considered in future bids for the same type of work unless the scope of work is significantly changed.

TFE shall be declared in default of this Agreement if it does any of the following:

- A. Fails to make any payment in full when due;
- B. Fails to fully, timely and faithfully perform any of its material obligations under this Agreement;
- C. Fails to provide adequate assurance of performance under the "Right to Assurance" section herein; or
- D. Becomes insolvent or seeks relief under the bankruptcy laws of the United States.

### **15.01 TERMINATION AND SUSPENSION**

A. City has the right to terminate this Agreement, in whole or in part, for convenience and without cause, at any time upon thirty (30) days' written notice to TFE.

B. In the event of any default by TFE, City has the right to terminate this Agreement for cause, upon ten (10) days' written notice to TFE.



C. TFE has the right to terminate this Agreement only for cause, that being in the event of a material and substantial breach by City, or by mutual agreement to terminate evidenced in writing by and between the parties.

D. In the event City terminates under subsections (A) or (B) of this section, the following shall apply: Upon City's delivery of the referenced notice to TFE, TFE shall discontinue all services in connection with the performance of this Agreement and shall proceed to cancel promptly all existing orders and contracts insofar as such orders and contracts are chargeable to this Agreement. Within thirty (30) days after such notice of termination, TFE shall submit a statement showing in detail the goods and/or services satisfactorily performed under this Agreement to the date of termination. City shall then pay TFE that portion of the charges, if undisputed. The parties agree that TFE is not entitled to compensation for services it would have performed under the remaining term of the Agreement except as provided herein.

#### **16.01 INDEMNIFICATION**

TFE shall defend (at the option of City), indemnify, and hold City, its successors, assigns, officers, employees and elected officials harmless from and against all suits, actions, legal proceedings, claims, demands, damages, costs, expenses, attorney's fees, and any and all other costs or fees arising out of, or incident to, concerning or resulting from the fault of TFE's, or TFE's agents, employees or subcontractors, in the performance of TFE's obligations under this Agreement, no matter how, or to whom, such loss may occur. Nothing herein shall be deemed to limit the rights of City or TFE (including, but not limited to the right to seek contribution) against any third party who may be liable for an indemnified claim.

#### **17.01 COMPLIANCE WITH LAWS, CHARTER AND ORDINANCES**

A. TFE, its agents, employees and subcontractors shall use best efforts to comply with all applicable federal and state laws, the Charter and Ordinances of the City of Round Rock, as amended, and with all applicable rules and regulations promulgated by local, state and national boards, bureaus and agencies.

B. TFE acknowledges and understands that City has adopted a Storm Water Management Program (SWMP) and an Illicit Discharge Ordinance, Sections 14-139 through 14-152 of the City's Code of Ordinances, to manage the quality of the discharges from its Municipal Separate Storm Sewer System (MS4) and to be in compliance with the requirements of the Texas Commission on Environmental Quality (TCEQ) and the Texas Pollutant Discharge Elimination System (TPDES). TFE agrees to perform all operations on City-owned facilities in compliance with the City's Illicit Discharge Ordinance to minimize the release of pollutants into the MS4. TFE agrees to comply with of the City's stormwater control measures, good housekeeping practices and any facility specific stormwater management operating procedures specific to a certain City facility. In addition, TFE agrees to comply with any applicable TCEQ Total Maximum Daily Load (TMDL) Requirements and/or I-Plan requirements.

C. In accordance with Chapter 2270, Texas Government Code, a governmental entity may not enter into a contract with a company for goods or services unless the contract contains written verification from the company that it: (1) does not boycott Israel; and (2) will not boycott Israel and will not boycott Israel during the term of this contract. The signatory executing this Agreement on behalf of TFE verifies TFE does not boycott Israel and will not boycott Israel during the term of this Agreement.

## **18.01 INSURANCE**

TFE shall meet all City of Round Rock Insurance Requirements as required by City as set on the City's website at:

[http://www.roundrocktexas.gov/wpcontent/uploads/2014/12/corr\\_insurance\\_07.20112.pdf](http://www.roundrocktexas.gov/wpcontent/uploads/2014/12/corr_insurance_07.20112.pdf).

## **19.01 ASSIGNMENT AND DELEGATION**

The parties each hereby bind themselves, their successors, assigns and legal representatives to each other with respect to the terms of this Agreement. Neither party shall assign, sublet or transfer any interest in this Agreement without prior written authorization of the other party.

## **20.01 NOTICES**

All notices and other communications in connection with this Agreement shall be in writing and shall be considered given as follows:

1. When delivered personally to the recipient's address as stated in this Agreement;  
or
2. Three (3) days after being deposited in the United States mail, with postage prepaid to the recipient's address as stated in this Agreement.

### **Notice to TFE:**

Technology for Education, LLC  
4411 South IH-35, Suite 110  
Georgetown, Texas 78626

### **Notice to City:**

City Manager  
221 East Main Street  
Round Rock, TX 78664

AND TO:

Stephan L. Sheets, City Attorney  
309 East Main Street  
Round Rock, TX 78664

Nothing contained herein shall be construed to restrict the transmission of routine communications between representatives of City and TFE.

#### **21.01 APPLICABLE LAW; ENFORCEMENT AND VENUE**

This Agreement shall be enforceable in Round Rock, Texas, and if legal action is necessary by either party with respect to the enforcement of any or all of the terms or conditions herein, exclusive venue for same shall lie in Williamson County, Texas. This Agreement shall be governed by and construed in accordance with the laws and court decisions of the State of Texas.

#### **22.01 EXCLUSIVE AGREEMENT**

This document, and all appended documents, constitutes the entire Agreement between TFE and City. This Agreement may only be amended or supplemented by mutual agreement of the parties hereto in writing, duly authorized by action of the City Manager or City Council.

#### **23.01 DISPUTE RESOLUTION**

City and TFE hereby expressly agree that no claims or disputes between the parties arising out of or relating to this Agreement or a breach thereof shall be decided by any arbitration proceeding, including without limitation, any proceeding under the Federal Arbitration Act (9 USC Section 1-14) or any applicable state arbitration statute.

#### **24.01 SEVERABILITY**

The invalidity, illegality, or unenforceability of any provision of this Agreement or the occurrence of any event rendering any portion or provision of this Agreement void shall in no way affect the validity or enforceability of any other portion or provision of this Agreement. Any void provision shall be deemed severed from this Agreement, and the balance of this Agreement shall be construed and enforced as if this Agreement did not contain the particular portion or provision held to be void. The parties further agree to amend this Agreement to replace any stricken provision with a valid provision that comes as close as possible to the intent of the stricken provision. The provisions of this section shall not prevent this entire Agreement from being void should a provision which is of the essence of this Agreement be determined void.

#### **25.01 MISCELLANEOUS PROVISIONS**

**Standard of Care.** TFE represents that it employs trained, experienced and competent persons to perform all of the services, responsibilities and duties specified herein and that such services, responsibilities and duties shall be performed in a manner according to generally accepted industry practices.



**Time is of the Essence.** TFE understands and agrees that time is of the essence and that any failure of TFE to fulfill obligations for each portion of this Agreement within the agreed timeframes will constitute a material breach of this Agreement. TFE shall be fully responsible for its delays or for failures to use best efforts in accordance with the terms of this Agreement. Where damage is caused to City due to TFE's failure to perform in these circumstances, City may pursue any remedy available without waiver of any of City's additional legal rights or remedies.

**Force Majeure.** Neither City nor TFE shall be deemed in violation of this Agreement if it is prevented from performing any of its obligations hereunder by reasons for which it is not responsible as defined herein. However, notice of such impediment or delay in performance must be timely given and all reasonable efforts undertaken to mitigate its effects.

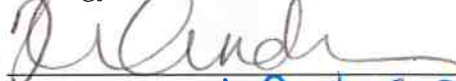
**Multiple Counterparts.** This Agreement may be executed in multiple counterparts, any one of which shall be considered an original of this document; and all of which, when taken together, shall constitute one and the same instrument.

IN WITNESS WHEREOF, City and TFE have executed this Agreement on the dates indicated.

**City of Round Rock, Texas**

By: \_\_\_\_\_  
Printed Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Date Signed: \_\_\_\_\_

**Technology for Education, LLC**

By:   
Printed Name: Teri Anderson  
Title: CEO  
Date Signed: 9/25/2018

**Attest:**

By: \_\_\_\_\_  
Sara L. White, City Clerk

**For City, Approved as to Form:**

By: \_\_\_\_\_  
Stephan L. Sheets, City Attorney



2 Sierra Way, Suite 105 | Georgetown, Texas 78626 | (P) 888.902.5563 | www.tfeconnect.com

City Of Round Rock

Heath Douglas

City of Round Rock PD conference/Training Rooms



658 Alliance Pkwy, Hewitt, TX 76643  
Ph: 254.741.2738 Fax: 254.741.2779

City of Round Rock PD

Buyboard 498-15

September 11, 2018

Equipment		Manufacturer	Description	Quantity	Unit	Unit Price	Extended Price	Labor & Installation	Line Item Total
Large Training Room									
RZ660wu	Panasonic		rear projector 6200 lumen 1080p	1	ea	\$ 7,210.00	\$ 7,210.00	\$ 163.20	\$ 7,373.20
86UM3c-b	LG		86" commercial displays (LG 86" 4k full commercial)	4	ea	\$ 4,188.00	\$ 16,752.00	\$ 217.60	\$ 16,969.60
Fusion	chief		pole mounts	4	ea	\$ 354.00	\$ 1,416.00	\$ 652.80	\$ 2,068.80
ETL22	panasonic		Projector Lens	1	ea	\$ 2,939.00	\$ 2,939.00	\$ 54.40	\$ 2,993.40
TSW-760-b-s	Crestron		7" touchpanel with tt kit	1	ea	\$ 942.00	\$ 942.00	\$ 54.40	\$ 996.40
CP3	Crestron		series 3 processor	1	ea	\$ 1,059.00	\$ 1,059.00	\$ 921.60	\$ 1,980.60
60-1368-01	Extron		Crosspoint 84 with DTP	1	ea	\$ 4,977.00	\$ 4,977.00	\$ 108.80	\$ 5,085.80
London Blue 50	BSS		4x4 dsp processor	1	ea	\$ 839.00	\$ 839.00	\$ 448.00	\$ 1,287.00
CDI1000	Crown		2x500 amp	1	ea	\$ 839.00	\$ 839.00	\$ 54.40	\$ 893.40
60-1365-12	Extron		DTP input plate	1	ea	\$ 770.00	\$ 770.00	\$ 54.40	\$ 824.40
custom	Chief		poles for mounts	4	ea	\$ 42.00	\$ 168.00	\$ 217.60	\$ 385.60
20Z with usb and	Extron		Cable Cubby	1	ea	\$ 464.00	\$ 464.00	\$ 336.00	\$ 800.00
Command Staff Training Room									
Demo	TFE		2 projectors	1	ea	\$ -	\$ -	\$ 108.80	\$ 108.80
86UM3c-b	LG		86" commercial displays (LG 86" 4k full commercial)	2	ea	\$ 4,188.00	\$ 8,376.00	\$ 217.60	\$ 8,593.60
XTM1	chief		Tilting wall mount	2	ea	\$ 241.00	\$ 482.00	\$ 217.60	\$ 699.60
TPMC-4SM-B-S	Crestron		4.3" touchpanel w/ tt	1	ea	\$ 765.00	\$ 765.00	\$ 108.80	\$ 873.80
CP3	Crestron		series 3 processor	1	ea	\$ 1,059.00	\$ 1,059.00	\$ 921.60	\$ 1,980.60
IN1604	Extron		video switcher	1	ea	\$ 1,405.00	\$ 1,405.00	\$ 54.40	\$ 1,459.40
London Blue 50	BSS		4x4 dsp processor	1	ea	\$ 839.00	\$ 839.00	\$ 224.00	\$ 1,063.00
CDI1000	Crown		2x500 amp	1	ea	\$ 839.00	\$ 839.00	\$ 54.40	\$ 893.40
Custom	TFE		rack input	1	ea	\$ 77.00	\$ 77.00	\$ 54.40	\$ 131.40
20Z with usb and	Extron		Cable Cubby	1	ea	\$ 464.00	\$ 464.00	\$ 336.00	\$ 800.00
Custom	TFE		wall plate	3	ea	\$ 130.00	\$ 390.00	\$ 163.20	\$ 553.20
ofr	Middle Atlantic		under floor track from wall to table	3	ea	\$ 471.00	\$ 1,413.00	\$ 489.60	\$ 1,902.60
HDMI DA2	Extron		1 in 2 out DA	1	ea	\$ 383.00	\$ 383.00	\$ 54.40	\$ 437.40
Patrol Briefing Room									
86UM3c-b	LG		86" commercial displays (LG 86" 4k full commercial)	2	ea	\$ 4,188.00	\$ 8,376.00	\$ 217.60	\$ 8,593.60
XTM1	chief		Tilting wall mount	2	ea	\$ 241.00	\$ 482.00	\$ 217.60	\$ 699.60
TPMC-4SM-B-S	Crestron		4.3" touchpanel w/ tt	1	ea	\$ 765.00	\$ 765.00	\$ 108.80	\$ 873.80
CP3	Crestron		series 3 processor	1	ea	\$ 1,059.00	\$ 1,059.00	\$ 921.60	\$ 1,980.60
1604 HDMI	Extron		video switcher	1	ea	\$ 1,405.00	\$ 1,405.00	\$ 54.40	\$ 1,459.40
London Blue 50	BSS		4x4 dsp processor	1	ea	\$ 839.00	\$ 839.00	\$ 336.00	\$ 1,175.00
CDI1000	Crown		2x500 amp	1	ea	\$ 839.00	\$ 839.00	\$ 54.40	\$ 893.40
Custom	TFE		rack input	1	ea	\$ 77.00	\$ 77.00	\$ 54.40	\$ 131.40
Custom	TFE		wall input	1	ea	\$ 130.00	\$ 130.00	\$ 54.40	\$ 184.40
HDMI DA2	Extron		1 in 2 out DA	1	ea	\$ 383.00	\$ 383.00	\$ 54.40	\$ 437.40
Small EOC Conference Room									
Demo	TFE		Front projector	1	ea	\$ -	\$ -	\$ 108.80	\$ 108.80
86UM3c-b	LG		86" commercial displays (LG 86" 4k full commercial)	1	ea	\$ 4,188.00	\$ 4,188.00	\$ 108.80	\$ 4,296.80
XTM1	chief		Tilting wall mount	1	ea	\$ 241.00	\$ 241.00	\$ 108.80	\$ 349.80

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TPMC-43M-B-S	Crestron	4.3" touchpanel w/ tt	1 ea	\$ 765.00	\$ 765.00	\$ 108.80	\$ 873.80
CP3	Crestron	series 3 processor	1 ea	\$ 1,059.00	\$ 1,059.00	\$ 921.60	\$ 1,980.60
1604 HDMI	Extron	video switcher	1 ea	\$ 1,405.00	\$ 1,405.00	\$ 54.40	\$ 1,459.40
London Blue 50	BSS	4x4 dsp processor	1 ea	\$ 839.00	\$ 839.00	\$ 336.00	\$ 1,175.00
CDI1000	Crown	2x500 amp	1 ea	\$ 839.00	\$ 839.00	\$ 54.40	\$ 893.40
Custom	TFE	rack input	1 ea	\$ 77.00	\$ 77.00	\$ 54.40	\$ 131.40
202 with usb and	Extron	Cable Cubby	1 ea	\$ 464.00	\$ 464.00	\$ 336.00	\$ 800.00
Custom	TFE	wall plate	1 ea	\$ 130.00	\$ 130.00	\$ 54.40	\$ 184.40
CID Conference Room							
86UM3c-b	LG	86" commercial displays (LG 86" 4k full commercial)	1 ea	\$ 4,188.00	\$ 4,188.00	\$ 108.80	\$ 4,296.80
XTM1	chief	Tilting wall mount	1 ea	\$ 241.00	\$ 241.00	\$ 108.80	\$ 349.80
TPMC-43M-B-S	Crestron	4.3" touchpanel w/ tt	1 ea	\$ 1,059.00	\$ 1,059.00	\$ 54.40	\$ 1,113.40
CP3	Crestron	series 3 processor	1 ea	\$ 1,405.00	\$ 1,405.00	\$ 921.60	\$ 2,326.60
1604 HDMI	Extron	video switcher	1 ea	\$ 1,405.00	\$ 1,405.00	\$ 54.40	\$ 1,459.40
London Blue 50	BSS	4x4 dsp processor	1 ea	\$ 839.00	\$ 839.00	\$ 336.00	\$ 1,175.00
CDI1000	Crown	2x500 amp	1 ea	\$ 839.00	\$ 839.00	\$ 54.40	\$ 893.40
Custom	TFE	rack input	1 ea	\$ 77.00	\$ 77.00	\$ 54.40	\$ 131.40
202 with usb and	Extron	Cable Cubby	1 ea	\$ 464.00	\$ 464.00	\$ 336.00	\$ 800.00
user	TFE	install cables	16 ea	\$ 52.00	\$ 832.00	\$ 870.40	\$ 1,702.40
user	TFE	User cables	10 ea	\$ 22.00	\$ 220.00	\$ 108.80	\$ 328.80
as needed	Middle atlantic	misc blanks, shells, hardware	1 ea	\$ 170.00	\$ 170.00	\$ 108.80	\$ 278.80
Wire and Cable							
Part #	Manufacturer	Description	Quantity	Unit	Price / Roll	Extended Price	Labor & Installation
CABLE_MGMT	Crestron	8G cable	1,000	ft	\$ 690.00	\$ 690.00	\$ 544.00
	TFE	Cable Management - Continuity Testing	10	\$	\$ 13.00	\$ 130.00	\$ 544.00
General and Administrative Expenses							
	TFE	Training	2	hrs	\$ 120.00	\$ 240.00	\$ 240.00
	TFE	Miscellaneous Installation Costs	1	\$	\$ 2,351.00	\$ 2,351.00	\$ 2,351.00
	TFE	CAD Drawings, Submittals, User Manuals	1	\$	\$ 500.00	\$ 500.00	\$ 500.00
	TFE	Protect Management	1	\$	\$ 325.00	\$ 325.00	\$ 325.00
	TFE	Freight	1	\$	\$ 2,351.00	\$ 2,351.00	\$ 2,351.00
Labor & Installation Totals							\$ 20,579.80
Material Totals							\$ 91,788.00
Total Price							\$ 112,367.80

# Exhibit "A"

