

Any inconsistencies or conflicts in the contract documents shall be resolved by giving preference in the following order:

- (1) This Agreement;
 - (2) Vendor's Proposal;
 - (3) City's Request for Proposals, Addenda, exhibits, and attachments.
- B. **City** means the City of Round Rock, Williamson and Travis Counties, Texas.
- C. **Effective Date** means the date set out in the introductory paragraph above.
- D. **Services** mean the specified services, supplies, materials, commodities, or equipment.
- E. **Vendor** means Discount Hitch & Truck Accessories, or any successors or assigns.

2.0 EFFECTIVE DATE AND TERM

- A. This Agreement shall be effective on the Effective Date and shall remain in full force and effect unless and until it expires by operation of the term indicated herein or is terminated or extended as provided herein.
- B. The term of this Agreement shall be for sixty (60) months from the Effective Date
- C. City reserves the right to review the relationship at any time and may elect to terminate this Agreement with or without cause or may elect to continue.

3.0 CONTRACT DOCUMENTS AND EXHIBITS

A. City selected Vendor to supply the Services as outlined in the RFP; any Addenda to RFP; and the Proposal submitted by Vendor, all as specified in Exhibit "A," incorporated herein by reference for all purposes. The intent of these documents is to formulate an Agreement listing the responsibilities of both parties as outlined in the RFP and any Addenda to RFP and as offered by Vendor in its Proposal.

The Services which are the subject matter of this Agreement are described in Exhibit "A" which is fully a part of this Agreement as if repeated herein in full.

4.0 DUAL PROVIDERS OF SERVICES

The parties specifically acknowledge and agree that Vendor shall be considered as one of two (2) providers ("dual providers") of the Goods and Services. Vendor specifically further acknowledges and agrees that this Agreement is not an exclusive agreement. City may, in its sole and unfettered discretion, elect to use either of the two (2) providers in whatever order it deems

most advantageous to City's purposes. City may, in its sole and unfettered discretion, elect to use any other providers. City is not obligated to use or purchase any estimated annual quantity of goods, and no guarantee is made of any minimum or maximum purchase.

5.0 ITEMS AWARDED; SCOPE OF WORK

Only if, as, and when needed by City, Goods and Services are awarded to Vendor in accordance with "Attachment D – Cost Proposal of Exhibit "A."

6.0 COSTS

Vendor specifically acknowledges and agrees that City is not obligated to use any estimated quantity of services, and City may not expend in excess of **\$3,000,000.00** for Vendor's services combined with the dual provider's services for the term of this Agreement.

7.0 INVOICES

- A. All invoices shall include, at a minimum, the following information:
 - 1. Name and address of Vendor;
 - 2. Purchase Order Number;
 - 3. Description and quantity of Services provided; and
 - 4. Delivery dates.

8.0 INTERLOCAL COOPERATIVE CONTRACTING / PURCHASING

A. Authority for local governments to contract with one another to perform certain governmental functions and services, including but not limited to purchasing functions, is granted under Government Code, Title 7, Chapter 791, Interlocal Cooperation Contracts, Subchapter B and Subchapter C, and Local Government Code, Title 8, Chapter 271, Subchapter F, Section 271.101 and Section 271.102.

B. Other governmental entities within the State of Texas may be extended the opportunity to purchase off of the City's proposal, with the consent and agreement of the successful service provider(s) and the City. Such agreement shall be conclusively inferred for the Vendor from lack of exception to this clause in the vendor's response. However, all parties hereby expressly agree that the City is not an agent of, partner to, or representative of those outside agencies or entities and that the City is not obligated or liable for any action or debts that may arise out of such independently-negotiated "piggyback" procurements.

9.0 NON-APPROPRIATION AND FISCAL FUNDING

This Agreement is a commitment of City's current revenues only. It is understood and agreed that City shall have the right to terminate this Agreement at the end of any City fiscal year if the governing body of City does not appropriate funds sufficient to purchase the Services as determined by City's budget for the fiscal year in question. City may affect such termination by giving Vendor a written notice of termination at the end of its then-current fiscal year.

10.0 PROMPT PAYMENT POLICY

In accordance with Chapter 2251, V.T.C.A., Texas Government Code, any payment to be made by City to Vendor will be made within thirty (30) days of the date City receives the Services under this Agreement, the date the performance of the Services under this Agreement are completed, or the date City receives a correct invoice for the services, whichever is later. Vendor may charge interest on an overdue payment at the "rate in effect" on September 1 of the fiscal year in which the payment becomes overdue, in accordance with V.T.C.A., Texas Government Code, Section 2251.025(b). This Prompt Payment Policy does not apply to payments made by City in the event:

1. There is a bona fide dispute between City and Vendor, a contractor, subcontractor, or supplier about the Service performed that cause the payment to be late; or
2. There is a bona fide dispute between Vendor and a subcontractor or between a subcontractor and its supplier about the Services performed that causes the payment to be late; or
3. The terms of a federal contract, grant, regulation, or statute prevent City from making a timely payment with federal funds; or
4. The invoice is not mailed to City in strict accordance with any instruction on the purchase order relating to the payment.

11.0 GRATUITIES AND BRIBES

City may, by written notice to Vendor, cancel this Agreement without liability to Vendor if it is determined by City that gratuities or bribes in the form of entertainment, gifts, or otherwise were offered or given by Vendor or its agents or representatives to any City officer, employee or elected representative with respect to the performance of this Agreement. In addition, Vendor may be subject to penalties stated in Title 8 of the Texas Penal Code.

12.0 TAXES

City is exempt from Federal Excise and State Sales Tax; therefore, tax shall not be included in Vendor's charges.

13.0 INSURANCE

Vendor shall meet all City of Round Rock insurance requirements set forth in the RFP and on the City's website at:
<https://www.roundrocktexas.gov/wp-content/uploads/2024/12/CORR-Insurance-08-2024.pdf>

14.0 CITY'S REPRESENTATIVE

City hereby designates the following representative authorized to act in its behalf with regard to this Agreement:

Richard Bolton, Superintendent - Fleet Ops
General Services Department
212 Commerce Boulevard
Round Rock, TX 78664
(512) 218-5459
rbolton@roundrocktexas.gov

15.0 RIGHT TO ASSURANCE

Whenever either party to this Agreement, in good faith, has reason to question the other party's intent to perform hereunder, then demand may be made to the other party for written assurance of the intent to perform. In the event that no written assurance is given within the reasonable time specified when demand is made, then and in that event the demanding party may treat such failure as an anticipatory repudiation of this Agreement.

16.0 DEFAULT

If Vendor abandons or defaults under this Agreement and is a cause of City acquiring the specified goods elsewhere.

Vendor shall be declared in default of this Agreement if it does any of the following and fails to cure the issue within thirty (30) days of receipt of written notice:

1. Fails to fully, timely and faithfully perform any of its material obligations under this Agreement;
2. Becomes insolvent or seeks relief under the bankruptcy laws of the United States, and is unable to perform its material obligations under the Agreement.

17.0 TERMINATION AND SUSPENSION

A. City has the right to terminate this Agreement, in whole or in part, for convenience and without cause, at any time upon thirty (30) days' written notice to Vendor.

B. In the event of any default by Vendor, City has the right to terminate this Agreement for cause, upon ten (10) days' written notice to Vendor.

C. Vendor has the right to terminate this Agreement only for cause, that being in the event of a material and substantial breach by City, or by mutual agreement to terminate evidenced in writing by and between the parties.

D. In the event City terminates under subsections (A) or (B) of this section, the following shall apply: Upon City's delivery of the referenced notice to Vendor, Vendor shall discontinue all services in connection with the performance of this Agreement and shall proceed to cancel promptly all existing orders and contracts insofar as such orders and contracts are chargeable to this Agreement. Within thirty (30) days after such notice of termination, Vendor shall submit a statement showing in detail the goods and/or services satisfactorily performed under this Agreement to the date of termination. City shall then pay Vendor that portion of the charges, if undisputed. The parties agree that Vendor is not entitled to compensation for Services it would have performed under the remaining term of the Agreement except as provided herein.

18.0 INDEMNIFICATION

Vendor shall defend (at the option of City), indemnify, and hold City, its successors, assigns, officers, employees and elected officials harmless from and against all suits, actions, legal proceedings, claims, demands, damages, costs, expenses, attorney's fees, and any and all other costs or fees arising out of, or incident to, concerning or resulting from the fault of Vendor, or Vendor's agents, employees or subcontractors, in the performance of Vendor's obligations under this Agreement, no matter how, or to whom, such loss may occur. Nothing herein shall be deemed to limit the rights of City or Vendor (including, but not limited to the right to seek contribution) against any third party who may be liable for an indemnified claim.

19.0 COMPLIANCE WITH LAWS, CHARTER, AND ORDINANCES

A. Vendor, its agents, employees and subcontractors shall use best efforts to comply with all applicable federal and state laws, the Charter and Ordinances of the City of Round Rock, as amended, and with all applicable rules and regulations promulgated by local, state and national boards, bureaus and agencies.

B. In accordance with Chapter 2271, Texas Government Code, a governmental entity may not enter into a contract with a company for goods or services unless the contract contains written verification from the company that it: (1) does not boycott Israel; and (2) will not boycott Israel and will not boycott Israel during the term of this contract. The signatory executing this Agreement on behalf of Vendor verifies Vendor does not boycott Israel and will not boycott Israel during the term of this Agreement.

C. In accordance with Chapter 2274, Texas Government Code, a governmental entity may not enter into a contract with a company with at least ten (10) full-time employees for a value of at least One Hundred Thousand and No/100 Dollars (\$100,000.00) unless the contract has a provision verifying that it: (1) does not have a practice, policy, guidance, or directive that

discriminates against a firearm entity or firearm trade association; and (2) will not discriminate during the term of the contract against a firearm entity or firearm trade association. The signatory executing this Agreement on behalf of Vendor verifies Vendor does not have a practice, policy, guidance, or directive that discriminates against a firearm entity or firearm trade association, and it will not discriminate during the term of this Agreement against a firearm entity or firearm trade association.

D. In accordance with Chapter 2274, Texas Government Code, a governmental entity may not enter into a contract with a company with at least ten (10) full-time employees for a value of at least One Hundred Thousand and No/100 Dollars (\$100,000.00) unless the contract has a provision verifying that it: (1) does not boycott energy companies; and (2) will not boycott energy companies during the term of this Agreement. The signatory executing this Agreement on behalf of Vendor verifies Vendor does not boycott energy companies, and it will not boycott energy companies during the term of this Agreement.

20.0 ASSIGNMENT AND DELEGATION

The parties hereby bind themselves, their successors, assigns and legal representatives to each other with respect to the terms of this Agreement. Neither party shall assign, sublet or transfer any interest in this Agreement without prior written authorization of the other party.

21.0 NOTICES

A. All notices and other communications in connection with this Agreement shall be in writing and shall be considered given as follows:

1. When delivered personally to recipient's address as stated in this Agreement; or
2. Three (3) days after being deposited in the United States mail, with postage prepaid to the recipient's address as stated in this Agreement.

Notice to Vendor:

Discount Hitch & Truck Accessories
2602 Karbach Street
Houston, TX 77092

Notice to City:

City Manager
221 East Main Street
Round Rock, TX 78664

AND TO: Stephanie L. Sandre, City Attorney
309 East Main Street
Round Rock, TX 78664

B. Nothing contained herein shall be construed to restrict the transmission of routine communications between representatives of City and Vendor.

22.0 APPLICABLE LAW, ENFORCEMENT, AND VENUE

This Agreement shall be enforceable in Round Rock, Texas, and if legal action is necessary by either party with respect to the enforcement of any or all of the terms or conditions herein, exclusive venue for same shall lie in Williamson County, Texas. This Agreement shall be governed by and construed in accordance with the laws and court decisions of the State of Texas.

23.0 EXCLUSIVE AGREEMENT

This document, and all appended documents, constitutes the entire Agreement between Vendor and City. This Agreement may only be amended or supplemented by mutual agreement of the parties hereto in writing.

24.0 DISPUTE RESOLUTION

City and Vendor hereby expressly agree that no claims or disputes between the parties arising out of or relating to this Agreement or a breach thereof shall be decided by any arbitration proceeding, including without limitation, any proceeding under the Federal Arbitration Act (9 USC Section 1-14) or any applicable state arbitration statute.

25.0 SEVERABILITY

The invalidity, illegality, or unenforceability of any provision of this Agreement or the occurrence of any event rendering any portion or provision of this Agreement void shall in no way affect the validity or enforceability of any other portion or provision of this Agreement. Any void provision shall be deemed severed from this Agreement, and the balance of this Agreement shall be construed and enforced as if this Agreement did not contain the particular portion or provision held to be void. The parties further agree to amend this Agreement to replace any stricken provision with a valid provision that comes as close as possible to the intent of the stricken provision. The provisions of this section shall not prevent this entire Agreement from being void should a provision which is of the essence of this Agreement be determined void.

26.0 MISCELLANEOUS PROVISIONS

A. Standard of Care. Vendor represents that it employs trained, experienced and competent persons to perform all of the services, responsibilities and duties specified herein and that such services, responsibilities and duties shall be performed in a manner according to generally accepted industry practices.

B. Time is of the Essence. The parties agree that, from time to time, certain unique transactions may have special requirements relative to timing and, accordingly, the parties will identify those transactions and exercise best efforts to accomplish those transactions within the stated timeframe. Other timing requirements will be met in a commercially reasonable manner. Where damage is caused to City due to Vendor's failure to perform in the special timing requirement circumstances, City may pursue any remedy available without waiver of any of City's additional legal rights or remedies.

C. Binding Agreement. This Agreement shall extend to and be binding upon and inure to the benefit of the parties' respective heirs, executors, administrators, successors and assigns.

D. Multiple Counterparts. This Agreement may be executed in multiple counterparts, any one of which shall be considered an original of this document; and all of which, when taken together, shall constitute one and the same instrument.

[Signatures on the following page.]

IN WITNESS WHEREOF, City and Vendor have executed this Agreement on the dates indicated.

Discount Hitch & Truck Accessories

By: Kody Owen
Printed Name: Kody Owen
Title: VP of Operations
Date Signed: 1/12/2026

City of Round Rock, Texas

By: _____
Printed Name: _____
Title: _____
Date Signed: _____

For City, Attest:

By: _____
Ann Franklin, City Clerk

For City, Approved as to Form:

By: _____
Stephanie L. Sandre, City Attorney

Exhibit "A"



City of Round Rock, Texas
Purchasing Division
221 East Main Street
Round Rock, Texas 78664-5299
www.roundrocktexas.gov

REQUEST FOR PROPOSAL (RFP)

**TRAILERS, TRUCK BEDS, VEHICLE ACCESSORIES,
AND REPAIR SERVICES**

SOLICITATION NUMBER 25-031

AUGUST 2025

Exhibit "A"

City of Round Rock
 Trailers, Truck Beds, Vehicle Accessories, and Repair Services
 RFP 25-031
 Commodity Codes 073-00, 065-00
 August 2025

TRAILERS, TRUCK BEDS, VEHICLE ACCESSORIES, AND REPAIR SERVICES PART I GENERAL REQUIREMENTS

1. **PURPOSE AND BACKGROUND:** PURPOSE AND BACKGROUND: The City of Round Rock, hereinafter "the City," seeks proposals from firms experienced in trailers, truck beds, and vehicle accessories.

These items will be used to support operations in public works, utilities, parks, fleet, and emergency services departments.

The City is seeking a contract with a not-to-exceed amount of \$3,000,000.

2. **SOLICITATION PACKET:** This solicitation packet is comprised of the following:

Description	Index
Part I – General Requirements	Page(s) 2-4
Part II – Definitions, Standard Terms and Conditions, and Insurance Requirements	Page 5
Part III – Supplemental Terms and Conditions	Page(s) 6-8
Part IV – Scope of Work	Page(s) 9-11
Part V – Proposal Preparation Instructions and Evaluation Factors	Page(s) 12-14
Attachment A- Proposal Submittal Form	Separate Attachment
Attachment B – Reference Sheet	Separate Attachment
Attachment C – Subcontractor Information Form	Separate Attachment
Attachment D – Labor Cost Proposal Sheet	Separate Attachment
Attachment E- Catalog Discount Pricing	Separate Attachment
Attachment F– Insurance Instructions	Separate Attachment

3. **SCHEDULE OF EVENTS:** It is the City's intention to follow the solicitation timeline below.

EVENT	DATE
Solicitation released	August 27, 2025
Deadline for submission of questions	September 11, 2025 @ 5:00 PM, CST
City responses to questions or addendums	Approximately September 15, 2025 @ 5:00 PM, CST
Deadline for submission of responses	September 25, 2025 @ 3:00 PM, CST

All questions regarding the solicitation shall be submitted through Bonfire in writing by 5:00 PM, CST on the due date noted above. A copy of all questions submitted and the City's response to the questions shall be posted on the City's webpage in the form of an addendum at:
<https://roundrocktexas.bonfirehub.com>

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The City reserves the right to modify these dates. Notice of date change will be posted to the City's website: <https://roundrocktexas.bonfirehub.com>

4. **SOLICITATION UPDATES:** Respondents shall be responsible for monitoring the City's website at <https://roundrocktexas.bonfirehub.com> for any updates pertaining to the solicitation described herein. Various updates may include addendums, cancellations, notifications, and any other pertinent information necessary for the submission of a correct and accurate response. The City will not be held responsible for any further
5. **RESPONSE DUE DATE:** Appropriately submitted responses are due at or before 3:00 PM, on the due date noted in PART I, Section 3 – Schedule of Events. The Offeror shall respond via the City's electronic bidding platform, Bonfire: <https://roundrocktexas.bonfirehub.com>
 - A. This request for proposal (RFP) does not commit the City to contract for any supply or service.
 - B. No paper or submittals outside of Bonfire will be accepted by the City.
 - C. Responses cannot be altered or amended after digital opening.
 - D. No response can be withdrawn after opening without written approval from the City for an acceptable reason.
 - E. The City will not be bound by any oral statement or offer made contrary to the written specifications.
 - F. Samples and/or copies shall be provided at the Respondent's expense and shall become the property of the City.
 - G. Late responses will not be considered.
6. **CERTIFICATE OF INTERESTED PARTIES:** Section 2252.908 of the Texas Government Code requires the successful offeror to complete a Form 1295 "Certificate of Interested Parties" that is signed for a contract award requiring council authorization. The "Certificate of Interested Parties" form must be completed on the Texas Ethics Commission website, printed, signed, and submitted to the City by the authorized agent of the Business Entity with acknowledgment that disclosure is made under oath and under penalty of perjury prior to final contract execution. Link to Texas Ethics Commission Webpage: <https://www.ethics.state.tx.us/filinginfo/1295/>
7. **EX PARTE COMMUNICATION:** Please note that to insure the proper and fair evaluation of an offer, the City of Round Rock prohibits ex parte communication (e.g., unsolicited) initiated by the Offeror to the City Official, Employee, City Consultant, or Evaluation Team member evaluating or considering the offers prior to the time an award decision has been confirmed. Communication between an Offeror and the City will be initiated by the appropriate City Official or Employee in order to obtain information or clarification needed to develop a proper and accurate evaluation of the offer. Ex parte communication may be grounds for disqualifying the offending Offeror from consideration of award in evaluation or any future bid.
8. **OPPORTUNITY TO PROTEST:** The Purchasing Manager for the City of Round Rock ("City"), in consultation with the City Attorney, shall have the authority to settle or resolve any dispute concerning the solicitation or award of a contract. The Purchasing Manager may solicit written responses to the protest from other interested parties. The aggrieved person must prepare his or her complaint in writing and send it by electronic mail to the City's Purchasing Department at protest@roundrocktexas.gov.

In the event of a timely protest, the City shall not proceed further with the solicitation or award of a contract unless it is determined that the award must take place without delay, to protect the best interests of the City. The procedures for notifying the City of an alleged deficiency or filing a protest are listed below. If you fail to comply with any of these requirements, the Purchasing Office may dismiss your complaint or protest.

 - A. **Prior to Offer Due Date:** If you are a prospective offeror for the award of a contract ("Offeror") and you become aware of the facts regarding what you believe is a deficiency in the solicitation process before the due date for receipt of offers in response to a solicitation ("Offers"), you must notify the City in writing of the alleged deficiency before that date, giving the City an opportunity to resolve the situation prior to the Offer due date.
 - B. **After Offer Due Date:** If you submit an Offer to the City and you believe that there has been a deficiency in the solicitation process or the award, you have the opportunity to protest the solicitation process, or the recommended award as follows:

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- i. You must file a written notice of your intent to protest within four (4) working days of the date that you know or should have known of the facts relating to the protest. If you do not file a written notice of intent within this time, you have waived all rights to protest the solicitation process or the award.
 - ii. You must file your formal written protest within ten (10) working days of the date that you know or should have known of the facts relating to the protest unless you know of the facts before the Offer has been closed. If you know of the facts before those dates, you must notify the City as stated in section (A) above.
 - iii. You must submit your protest in writing and must include the following information:
 - a. your name, address, telephone number, and email address.
 - b. the solicitation number.
 - c. a specific identification of the statutory or regulatory provision that you are alleging has been violated.
 - d. a detailed statement of the factual grounds for your protest, including copies of any relevant documents.
 - e. a statement of any issues of law or fact that you contend must be resolved; and
 - f. a statement of the argument and authority that you offer in support of your protest.
 - iv. Your protest must be concise and presented logically and factually to help with the City's review.
- C. **Receipt of Timely Protest:** When the City receives a timely and complete written protest, the Purchasing Manager, with assistance from the City Attorney, shall make one of the following determinations:
- i. Determine that a violation of rules and statutes has occurred prior to the award of the contract and inform you and other interested parties of the determination. The City will prepare updated solicitation documents and will re-solicit.
 - ii. Determine that no violation of rules or statutes has occurred and inform you and other interested parties of the decision by letter. The reasons for the determination will be presented in the letter.
 - iii. Determine that a violation of rules and statutes has occurred after the award of the contract and inform you and other interested parties of the determination. However, the awarded contract will not be canceled. As needed, corrective actions may be taken with purchasing or any other pertinent City staff.
 - iv. A determination will usually be made within fifteen (15) business days after receipt of the formal protest.
 - v. **Any written decisions by the Purchasing Manager shall be the final administrative action for the City.**

All documentation pertaining to a protest will be kept on file at the City and are subject to open records requests.

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PART II DEFINITIONS, STANDARD TERMS AND CONDITIONS, AND INSURANCE REQUIREMENTS

1. **DEFINITIONS, STANDARD TERMS AND CONDITIONS:** By submitting a response to this solicitation, the Respondent agrees that the City's Definitions and Standard Terms and Conditions, in effect at the time of release of the solicitation, shall govern unless specifically provided otherwise in a separate agreement or on the face of a purchase order. These can be obtained from the City's website at: <https://www.roundrocktexas.gov/city-departments/purchasing/>. In addition, the Supplemental Terms and Conditions listed in Section III, shall also be enforced as part of the contract.
2. **INSURANCE:** The Respondent shall meet or exceed all insurance requirements set forth in Standard Insurance Requirements. The City's Standard Insurance Requirements document can be viewed and downloaded from the City's website at: <https://www.roundrocktexas.gov/city-departments/purchasing/>.

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August 2025

PART III SUPPLEMENTAL TERMS AND CONDITIONS

1. **AGREEMENT TERM:** The terms of the awarded agreement shall include but not be limited to the following:
 - A. The term of the Agreement shall begin from date of award and shall remain in full force for sixty (60) months.
 - B. Upon expiration of the contract term, the Contractor agrees to hold over under the terms and conditions of this agreement for such a period as is reasonably necessary to re-solicit and/or complete the project up to 120 days.
2. **RESPONDENT QUALIFICATIONS:** The City has established the following minimum qualifications. Respondents who do not meet the minimum qualifications will not be considered for award. The Respondent shall:
 - A. Be firms, corporations, individuals, or partnerships normally engaged in providing Trailers, Truck Beds, Vehicle Accessories, and Repair Services as specified herein and have adequate organization, facilities, equipment, financial capability, and personnel to ensure prompt and efficient service to the City.
 - B. Be domiciled in or have a home office inside the United States. Respondents domiciled outside the United States, or not having a home office inside the United States will not be included for consideration in this RFP process.
 - C. For repair services, you must be located within 50 Miles of the Fleet Maintenance Facility. Located at: **901 Luther Peterson Place
Round Rock TX, 78665**
3. **SUBCONTRACTORS:** If Subcontractors will be used the Respondent is required to complete and submit with their proposal response Attachment B: Subcontractor Information Form. The Contractor shall be fully responsible to the City for all acts and omissions of the Subcontractors just as the Contractor is responsible for the Contractor's own acts and omissions. The Contractor shall:
 - A. Require that all deliverables to be provided by the Subcontractor be provided in strict accordance with the provisions, specifications, and terms of the Contract.
 - B. Require that all Subcontractors obtain and maintain, throughout the term of their agreement, primary insurance in the type and amounts specified for the Contractor, with the City being named as an additional insured; and
 - C. Require that the Subcontractor indemnify and hold the City harmless to the same extent as the Contractor is required to indemnify the City.
 - D. Awarded Contractor is required to submit a list of all subcontractors for approval by the City prior to use of any subcontractors throughout the term of the contract.
4. **SAFETY:** The City reserves the right to remove any employee from City property for violation of federal, state, and local health, safety and environmental laws, ordinances, rules, and regulations. The Respondent shall:
 - A. Ensure that all employees comply with all Occupational Safety and Health Administration (OSHA), State and City safety and occupational health standards and other applicable federal, state, and local health, safety, and environmental laws, ordinances, rules, and regulations in the performance of these services.
 - B. Be held responsible for the safety of their employees and unsafe acts or conditions that may cause injury or damage to any persons or property within and around the work site. In case of conflict, the most stringent safety requirement shall govern.
 - C. Indemnify and hold the City harmless from and against all claims, demands, suits, actions, judgments, fines, penalties, and liability of every kind arising from the breach of the Contractor's obligations under this paragraph.

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5. **WORKFORCE:** Successful Respondent shall:
 - A. Ensure Respondent's employees perform the services in a timely, professional, and efficient manner.
 - B. Ensure Respondent's employees, while working on City property, wear a company uniform that clearly identifies them as the Respondent's employee.
 - C. Employ all personnel for work in accordance with the requirements set forth by the United States Department of Labor. The City reserves the right to verify citizenship or right to work in the United States.
6. **PRICING:** The Respondent shall determine and submit a fixed cost for the work and shall include all incidental costs, labor, overhead charges, travel, payroll expenses, freight, equipment acquisition and maintenance, demurrage, fuel surcharges, delivery charges, costs associated with obtaining permits, insurance, bonds, and risk management. No separate line-item charges shall be permitted for either response or invoice purposes.
7. **PRICE INCREASE:** Contract prices for Trailers, Truck Beds, Vehicle Accessories, and Repair Services shall remain firm throughout the initial twelve (12) month term of the contract. A price increase to the agreement may be considered on the anniversary date of the Contract each year and shall be equal to the consumer price index for that year, but at no time can the increase be greater than 10% for any single line item unless otherwise approved by the City.
 - A. **Consumer Price Index (CPI):** Price adjustments will be made in accordance with the percentage change in the U.S. Department of Labor Consumer Price Index (CPI-U) for all Urban Consumers. The price adjustment rate will be determined by comparing the percentage difference between the CPI in effect for the base year six-month average (January through June OR July through December), and each (January through June OR July through December six month average) thereafter. The percentage difference between those two CPI issues will be the price adjustment rate. No retroactive contract price adjustments will be allowed. The Consumer Price Index (CPI) is found at the Bureau of Labor Statistics, Consumer Price Index website: <http://www.bls.gov/cpi>
 - B. **Procedure to Request Increase:**
 - i. Email the written price increase request to purchasing@roundrocktexas.gov with the rate detail comparison, a comprehensive calculation, and any supporting documentation to the designated City Contract Specialist a minimum of 45 days prior to the annual Contract anniversary date. The detailed written calculation will be verified and confirmed. All written requests for increases must include the City of Round Rock contract number, solicitation reference information and contact information for the authorized representative requesting the increase.
 - ii. Upon receipt of the request, the City reserves the right to either accept the escalation and make change to the purchase order within 30 days of the request or negotiate with the Vendor or cancel the agreement or purchase order if an agreement cannot be reached on the value of the increase.
8. **ACCEPTANCE/INSPECTION:** Acceptance/Inspection should not take more than five (5) working days. The Contractor will be notified within the time frame if the services delivered are not in full compliance with the specifications. In the event the services are not performed to the satisfaction of the City the Contractor shall agree to reperform services to specification at no additional cost to the City. If any agreement or purchase order is cancelled for non-acceptance, the needed services may be purchased elsewhere.
9. **PERFORMANCE REVIEW:** The City reserves the right to review the awarded Contractor's performance anytime during the contract term.
10. **ORDER QUANTITY:** The quantities shown on the solicitation are estimates only. No guarantee of any minimum or maximum purchase is made or implied. The City will only order the services/goods needed to satisfy requirements within budgetary constraints, which may be more or less than indicated.
11. **AWARD:** The City reserves the right to enter into an Agreement or a Purchase Order with a single award, split award, primary and secondary award, non-award, or use any combination that best serves the interest and at the sole discretion of the City. Respondents to the solicitation will be notified when City staff recommendation of award has been made. The award announcement will be posted to the City's website at <https://roundrocktexas.bonfirehub.com> once City Council has approved the recommendation of award and the agreement has been executed.

Exhibit "A"

City of Round Rock
Trailers, Truck Beds, Vehicle Accessories, and Repair Services
RFP 25-031
Commodity Codes 073-00, 065-00
August 2025

12. POINT OF CONTACT / DESIGNATED REPRESENTATIVE:

- A. **Contractor's point of contact:** In order to maintain consistent standards of quality work performed across the City, the City shall be provided with a designated and identified point of contact upon award of the contract to include contact information. The City's designated representative shall be notified by the Respondent immediately should the point of contact change.
- B. **City's designated representative:** The City's designated representative shall be:
Marshall Reynolds
General Services Fleet Department
Phone: 512-218-5571
E-mail: mreynolds@roundrocktexas.gov
- C. **Do not contact the individual listed above with questions or comments during the course of the solicitation.**

13. INTERLOCAL PURCHASING AGREEMENTS:

- A. The City has entered into Interlocal Agreements with other Governmental agencies pursuant to the Interlocal Cooperation Act, Chapter 791 of the Texas Government Code.
- B. The Contractor may offer the same price and terms and conditions to other eligible agencies that have an interlocal agreement with the City.
- C. The City does not accept any responsibility or liability for the purchases by other government agencies through an interlocal cooperative agreement.

Exhibit "A"

City of Round Rock
Trailers, Truck Beds, Vehicle Accessories, and Repair Services
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August 2025

PART IV SCOPE OF WORK

1. **PURPOSE AND BACKGROUND:** The purpose of this contract is to establish a contract with a qualified vendor(s) to furnish and deliver and repair various types of trailers, truck beds, and vehicle accessories for use by the City's departments. These items will be used to support operations in public works, utilities, parks, fleet, and emergency services.
2. **SERVICE REQUIREMENTS:** Provider to perform maintenance and repair of City of Round Rock trailers and other tow-behind assets. The work will be performed at the Contractor's facility. The Contractor shall provide all necessary labor, materials, tools, and equipment needed to complete the maintenance and/or repair tasks. Some specific examples include, but are not limited to:
 - A. Inspect and replace damaged electrical wiring and cables as needed.
 - B. Inspect and repair suspension and brake systems.
 - C. Repair or replace decking materials.
 - D. Service and/or repair axles including bearings, and other moving parts.
 - E. Ensure all repairs are completed to industry standards and safety regulations.
 - F. Test system functionality and ensure operation in accordance with specification.
3. **RESPONSE TIME:** Response times shall be as follows:
 - A. **Regular business hours** shall be from 7:00 AM to 6:00 PM
 - B. **Non-Emergency Service Calls:** Successful Respondent shall respond and provide a written estimate for non-emergency service calls within two (2) days and begin work within five (5) days of the original request.
 - C. The City does anticipate needing emergency work under this contract
4. **CONTRACTOR RESPONSIBILITIES:** The Contractor shall-
 - A. Supply trailers, truck beds, and vehicle accessories that are new, unused, and current production models. Trailers must be delivered fully assembled and ready for immediate use. Truck beds and accessories may or may not be installed by the vendor. These items must be confirmed with the City's point-of-contact (POC).
 - B. Provide product specifications and manufacturers for each type of trailer listed with proposal and a full specifications sheet with each quote for purchase.
 - C. Ensure trailers meet or exceed all applicable state and federal regulations.
 - D. Coordinate with City staff for inspection and delivery scheduling.
 - E. Provide title, registration, and license plate assistance if requested.
 - F. Ensure all delivery drivers are properly licensed and comply with federal, state and local safety standards.
 - G. Notify City staff immediately of any delays in delivery or deviations from agreed specifications.
5. **TRAILER SPECIFICATIONS:** All trailers, truck beds, and accessories must comply with Federal Motor Vehicle Safety Standards (FMVSS) and Texas Department of Motor Vehicles (TxDMV) standards. Trailer styles may include but are not limited to:
 - A. **Base Model Utility Trailers:** Shall include but not be limited to:
 - i. Open deck
 - ii. Single or tandem axle
 - iii. Various payload capacities
 - B. **Base Model Equipment Trailers** Shall include but not be limited to:
 - i. Tilt-bed or ramp-style
 - ii. Designed for the transport of light- to heavy-duty equipment
 - iii. Options for gooseneck or bumper pull

Exhibit "A"

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- C. **Base Model Dump Trailers** shall include but not be limited to:
 - i. Hydraulic lift
 - ii. Single or tandem axle
 - iii. Steel bed and sides
- D. **Base Model Enclosed Cargo Trailers** shall include but not be limited to:
 - i. Tandem or single axle
 - ii. Rear ramp or barn doors
 - iii. Ventilation and lighting options
- E. **Base Model Flatbed Trailers** shall include but not be limited to:
 - i. Heavy-duty with stake pockets and tie-downs
 - ii. Wood or steel deck
 - iii. Various lengths and weight ratings
- F. **Base Model Specialty Trailers** shall include but not be limited to:
 - i. Cable spool trailers
 - ii. Water trailers (with tank and pump system)
 - iii. Custom trailers upon departmental request
- G. **Base Model Truck Beds (single wheel and dual wheel)** shall include but not be limited to:
 - i. Flat beds (skirted and non-skirted)
 - ii. Service bodies (six and eight-compartment)
 - iii. Dump bodies up to 6 yards
 - iv. Stake bodies
 - v. Crane bodies
 - vi. Animal control bodies with air conditioning
 - vii. Bucket Truck Bodies
 - viii. Other types
- H. **Features** shall include but not be limited to:
 - i. GVWR, axle ratings, and hitch type must be specified
 - ii. Electric, Hydraulic, or Air brakes as required
 - iii. LED lighting and DOT-approved reflectors
 - iv. Jack stand(s), safety chains, and breakaway kit
 - v. Weather-resistant wiring harness
 - vi. Powder-coated or corrosion-resistant finish
- I. **Optional Add-Ons (Upon Request):**
 - i. Spare tire and mount
 - ii. Winches
 - iii. Ladder racks
 - iv. Toolboxes
 - v. Custom branding or decals
- J. **Accessories to include but not limited to.**
 - i. Replacement bumpers
 - ii. Headache racks
 - iii. Toolboxes
 - iv. Winches
 - v. Crains
 - i. Vises
 - ii. Side steps
 - iii. Invertors
 - iv. Bed covers
 - v. Bed liners
 - vi. Lighting as needed
 - vii. Other accessories as needed

Exhibit "A"

City of Round Rock
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6. **DELIVERY:**

- A. Shall provide delivery. All deliveries shall be delivered to:
Fleet Department
901 Luther Peterson Place
Round Rock, Texas 78665
- B. Delivery shall be FOB Destination.
- C. Contractor is responsible for all transportation, offloading, and setup of items.
- D. Delivery dates shall be coordinated with City personnel.

5. **DESIGNATED CONTACT PERSON:** In order to maintain consistent standards of quality work performed across the City, the City shall be provided with a designated and identified crew leader/point of contact upon award of the contract.

- A. The City shall be provided with the designated person's name and telephone number.
- B. This contact person shall remain the same throughout the term of the contract or upon termination of the contract. If a change has been made in the contact person, the City's designated representative shall be notified by the Contractor immediately at the time of the change. NO substitutions of key personnel shall be permitted without written approval of the authorized City's designated representative.
- C. The designated contact person shall be identified in the solicitation response and may be required to attend an oral presentation to the evaluation team prior to award of contract.
- D. The City shall also be provided with a secondary designated contact person to communicate with if the primary contact is unavailable.

6. **MAINTAIN COMMUNICATION:** Communication is vital to the City of Round Rock. The City requires timely communication throughout the entire job process. The City understands that lead times can vary depending on the size, manufacturer, and difficulty of the required tasks.

7. **WARRANTY:** Successful respondent shall provide a Manufacturers recommended warranty with each piece of new equipment. And a minimum of a 12-month warranty on all workmanship and parts, including but not limited to the manufacturer's warranty, workmanship defects, and installation. All warranty work shall be completed within 30 working days from notice of defect.

8. **CITY RESPONSIBILITIES:** The City will-

- A. Coordinate delivery with the Contractor for the delivery schedule.
- B. Provide access to required areas for delivery.
- C. Inspect the item upon delivery.
- D. Ensure paperwork is complete and accurate for each item.

Exhibit "A"

City of Round Rock
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PART V PROPOSAL PREPARATION INSTRUCTIONS AND EVALUATION FACTORS

1. **PROPOSAL ACCEPTANCE PERIOD:** All proposals are valid for a period of one hundred and twenty (120) calendar days subsequent to the RFP closing date unless a longer acceptance period is offered in the proposal.
2. **PROPOSAL RESPONSE:** Responses shall be clear and concise while appropriately responding to the evaluation criteria listed below in Section 3. In order to do business with the City of Round Rock you must be registered with the City's Vendor Database. To register, go to:

<https://www.roundrocktexas.gov/city-departments/finance/purchasing/>

Proposal Submittal Instructions: The Respondent shall include all of the following documents in their response-

- o Attachment A- Proposal Submittal Form
- o Attachment B- Reference Sheet
- o Attachment C- Subcontractor Form
- o Attachment D- Cost Proposal Sheet
- o Attachment E- Catalog Discount Pricing
- o Acknowledged Addenda (if applicable)
- o Segment requirements listed below.
- o Catalog offering or document with Link to Catalog
- o A statement of your compliance with all applicable rules and regulations of Federal, State and Local governing entities.
- o List of Exceptions (if any)- Be advised that exceptions to any portion of the Solicitation may jeopardize acceptance of the Proposal by the City. Exceptions to this solicitation if any, shall be submitted on a separate sheet labeled "Exceptions" with the Respondent's proposal.

3. **Evaluation CRITERIA:**

A. Segment 1 – Repair Services and Warranty

- i. **Program Approach:** Describe your technical plan for accomplishing the required work and the estimated timeline for delivery or repair.
 - 1) Warranty options
 - 2) Repair capabilities

B. Segment 2 – Company Work Experience and Personnel

- i. **Business Organization:** State full name and address of your organization and identify parent company if you are a subsidiary. Specify the branch office or other subordinate element which will perform, or assist in performing, work herein. Indicate whether you operate as a partnership, corporation, or individual. Include the State in which incorporated or licensed to operate.
- ii. **Project Management Structure:** Provide a general explanation and chart which specifies project leadership and reporting responsibilities; and interface the team with City project management and team personnel.
- iii. **Prior Experience:** State the number of years the Respondent company has been providing the services requested in the solicitation. Describe only relevant municipal, governmental, corporate, and individual experience for the company and personnel who will be actively engaged in the project. Do not include corporate experience unless personnel assigned to this project actively participated. Do not include experience prior to 2014. Supply the project title, year, and reference name, title, present address, and phone number of principal persons for whom prior projects were accomplished.

Exhibit "A"

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- iv. **Personnel:** Include names, qualifications, and resumes of all personnel who will be assigned to the account. State the primary work assigned to each person and the percentage of time each person will devote to this work. Identify key persons by name and title.
 - v. Contractors' past performance with the City may be evaluated.
 - C. **Segment 3- Catalog Offering**
 - i. A copy of or a link to your current catalog for evaluation
 - ii. Attachment E- Catalog Discount Pricing
 - Cl. **Segment 4 – Labor:** Information described in the following subsections is required from each Proposer. A firm fixed price or not-to-exceed Contract is contemplated.
 - i. **Manpower.** Itemize to show the following for each category of personnel with a separate hourly rate.
 - 1) Estimated hours for each category of personnel.
 - 2) Rate applied for each category of personnel
4. **EVALUATION SCORING:** The intent of the City is to award to one Respondent in accordance with the evaluation criteria below. The purpose of this evaluation criteria is to determine which proposal best meets the requirements and provides the best overall value to the City.
- | | |
|---|---------------|
| A. Evaluation Criteria: | Weights: |
| • Repair Services and Warranty (Segment 1) | 20 pts |
| • Company Work Experience and Personnel (Segment 2) | 20 pts |
| • Catalog Offering & Discount Pricing (Segment 3) | 20 pts |
| • <u>Labor Cost Proposal (Segment 4)</u> | <u>40 pts</u> |
| Maximum Weight: | 100 pts |
- B. An evaluation committee will be established to evaluate the proposal. The committee will include employees of the City and may include other impartial individuals who are not City employees. The evaluation committee will determine if discussions and/or Best and Final Offers (BAFO) are necessary. Award of a contract may be made without discussions or BAFO, if in the best interest of the City. The evaluation committee may determine that discussions are necessary to clarify or verify a written proposal response. The City may, at its discretion, elect to have respondents provide oral presentations of their proposal. The City reserves the right to rescure an offer based on provided demonstrations. A request for a BAFO is at the sole discretion of the City and will be requested in writing. The evaluation committee will evaluate the finalists and make a recommendation for award.
 - C. The City reserves the right to reject any or all proposals submitted, or to award to the respondent who in the City's opinion, offers the best value to the City. The City also reserves the right to cancel the RFP process and pursue alternate methods for providing the requirements.
 - D. The City reserves the right to conduct studies and other investigations as necessary to evaluate any proposal.
 - E. The City reserves the right to waive any minor technicality, irregularities, or informalities noted in the submission process. Submission of proposal confers no legal rights upon any Respondent.
 - F. The City reserves the right to request further documentation or information and to discuss proposal response with any Respondent in order to answer questions or to clarify any aspects of the proposal.
 - G. The City may develop a "short list" of qualified proposal and may determine that the Respondent(s) should submit a Best and Final Offer (BAFO). Each "short listed" Respondent will be given a reasonable opportunity for discussion and revision of their proposal.
5. **AGREEMENT NEGOTIATIONS AND AWARD PROCESS:**
- A. A proposal presented in response to this RFP is subject to negotiation concerning any issues deemed relevant by the City. The City reserves the right to negotiate any issue with any party. Any unsolicited communication by the Respondent to a City official, undesignated employee, or an evaluation team

Exhibit "A"

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- member evaluating or considering the offers may be grounds for disqualifying the offending Offeror from consideration of award.
- B. Submission of proposal indicates the Respondent's acceptance of the evaluation process and recognition that the City may make subjective judgments in evaluating the proposal to determine the best value for the City.
 - C. If negotiations are successful, the City and Respondent may enter into an agreement. If negotiations are unsuccessful, the City may formally end negotiations with that Respondent.
 - D. The City also reserves the right to reject any or all submittals, or to accept any submittal deemed most advantageous, or to waive any irregularities or informalities in the submittal received.
 - E. An independent signed authorized Contract will be sent to the successful Respondent(s). Execution of a City of Round Rock contract is required prior to starting work and processing any payments to the Contractor.
6. **POST AWARD MEETING**: The City and the Respondent may schedule a post award meeting to discuss, but not be limited to the following:
- A. The method to provide a smooth and orderly transition of services performed from the current Contractor.
 - B. Provide City contact(s) information for implementation of the Agreement.
 - C. Identify specific milestones, goals, and strategies to meet objectives.

Exhibit "A"
ATTACHMENT A
SOLCITATION SUBMITTAL FORM AND EXECUTION

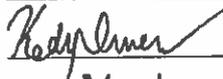
NOTE: RESPONDENTS SHALL COMPLETE, SIGN, AND UPLOAD THIS ATTACHMENT WITH THEIR SUBMITTAL IN BONFIRE. FAILURE TO DO SO MAY RESULT IN DISQUALIFICATION OF THE SUBMITTAL.

By signature hereon, the Respondent certifies that:

All statements, pricing and information prepared and submitted to the City's Bonfire portal in response to this solicitation are current, complete, and accurate.

He/she has not given, offered to give, nor intends to give at any time hereafter, any economic opportunity, future employment, gift, loan gratuity, special discount, trip, favor, or service to a City employee, evaluator, or evaluating entity in connection with the submitted response. Signing the Execution of Solicitation Submittal Form with a false statement shall void the submitted offer or any resulting contracts.

Respondent represents and warrants that the individual signing this Execution of Solicitation Submittal Form is authorized to sign this document, represent the Respondent and to bind the Respondent under any contract resulting from this submittal.

RESPONDENT (COMPANY): Discount Hitch & Truck Accessories
SIGNATURE (INK/DIGITAL): 
NAME (TYPED/PRINTED): Kody Owen
TITLE: VP of Operations DATE: 6/17/2025
STREET: 2602 Karbach
CITY/STATE/ZIP: Houston, Texas 77092
TELEPHONE & FAX NO.: 713-957-3095
E-MAIL ADDRESS: ap@discounthitches.com
FEDERAL TAX IDENTIFICATION NUMBER (FIN): 76-0275180

By submitting a response to this solicitation, the Respondent agrees that the City's Definitions and Standard Terms and Conditions, in effect at the time of release of the solicitation, shall govern unless specifically provided otherwise in a separate agreement or on the face of a purchase order. In addition, the Supplemental Terms and Conditions listed in Section III, shall also be enforced as part of the contract, and can be obtained from the City's website at: <https://www.roundrocktexas.gov/city-businesses/solicitations/>

Exhibit "A"

ATTACHMENT B REFERENCE SHEET

PLEASE COMPLETE AND RETURN THIS FORM WITH THE SOLICITATION RESPONSE

SOLICITATION NUMBER: IFB 25-021

RESPONDENT'S NAME: Kody Owen DATE: 06/17/2025

Provide the name, address, telephone number and E-MAIL of at least three (3) valid Municipal, Government agencies or firms of comparable size that have utilized services that are similar in type and capacity within the last two (2) years. City of Round Rock references are not applicable. References may be checked prior to award. If references cannot be confirmed or if any negative responses are received it may result in the disqualification of submittal.

- | | |
|-----------------------|---|
| 1. Company's Name | <u>Collin County Texas</u> |
| Name of Contact | <u>David McBurnett</u> |
| Title of Contact | <u>Equipment Services-Fleet Manager</u> |
| E-Mail Address | <u>dmcburnett@co.collin.tx.us</u> |
| Present Address | <u>700 Wilmeth Road Suite A</u> |
| City, State, Zip Code | <u>McKinney, Texas 75069</u> |
| Telephone Number | <u>(972) 548-3734</u> Fax Number: <u>(214) 392-6586</u> |

- | | |
|-----------------------|--|
| 2. Company's Name | <u>City of Sugar Land</u> |
| Name of Contact | <u>Austyn Meorado</u> |
| Title of Contact | <u>Fleet Supervisor</u> |
| E-Mail Address | <u>ameorado@sugarlandtx.gov</u> |
| Present Address | <u>101A Gillingham Ln.</u> |
| City, State, Zip Code | <u>Sugar Land, Texas 77478</u> |
| Telephone Number | <u>(346) 573-7684</u> Fax Number: <u>()</u> |

- | | |
|-----------------------|--|
| 3. Company's Name | <u>Fort Bend County</u> |
| Name of Contact | <u>Tim Everson</u> |
| Title of Contact | <u>Fleet Manager</u> |
| E-Mail Address | <u>Timothy.everson@fortbendcountytexas.gov</u> |
| Present Address | <u>301 Jackson St #201</u> |
| City, State, Zip Code | <u>Richmond, Texas 77469</u> |
| Telephone Number | <u>(832) 339-4737</u> Fax Number: <u>()</u> |

FAILURE TO PROVIDE THE REQUIRED INFORMATION WITH THE SOLICITATION RESPONSE MAY AUTOMATICALLY DISQUALIFY THE RESPONSE FROM CONSIDERATION FOR AWARD.

Exhibit "A"
ATTACHMENT C
SUBCONTRACTOR INFORMATION FORM
COMPLETE AND RETURN THIS FORM WITH THE SOLICITATION RESPONSE

SOLICITATION NUMBER: 25-021

RESPONDENT'S NAME: Kody Owen DATE: 6-17-2025

• CIRCLE ONE - NO, I WILL NOT USE SUBCONTRACTORS ON THIS CONTRACT

YES, I INTEND TO USE SUBCONTRACTORS ON THIS CONTRACT
If yes complete the information below

NO
YES

1. Subcontractor Name Tri-State Enterprises
Name of Contact Jose Hernandez
E-Mail Address Jose@etrystate.com
Address 3800 Avenue E East
City, State, Zip Code Arlington, Texas 76011
Telephone Number (469) 892-0197 Fax Number: ()
Describe work to be performed Deliver Parts
Percentage of contract work to be performed 5 %

2. Subcontractor Name Keystone Automotive
Name of Contact Will Gay
Title of Contact Outside Sales
E-Mail Address wagay@LKQCORP.com
Address 351 Lakeside Pkwy
City, State, Zip Code Flower Mound, TX 75028
Telephone Number (832) 389-1969 Fax Number: ()
Describe work to be performed Deliver Parts
Percentage of contract work to be performed 5 %

Exhibit "A"
Attachment D- Bid Sheet
Trailers, Truck Beds and Vehicle Accessories

IFB 25-021
City of Round Rock, Texas

The Respondent represents by their signature below that they are submitting a binding offer and are authorized to bind the Respondent to fully comply with the solicitation documents contained in **RFP 25-031 Trailers, Truck Beds and Vehicle Accessories and Repairs**. The Respondent acknowledges that they have received and read the entire solicitation documents, attachments, and all documents incorporated by reference, and agrees to be bound by the terms therein. **The City reserves the right to purchase more or less than the quantities indicated below** **contract with a not-to-exceed amount of \$3,000,000.**

Special Instructions: Be advised that exceptions taken to any portion of the solicitation will jeopardize acceptance of the bid. Alternative bids will not be considered and unauthorized modifications to the bid sheet format will result in the rejection of the bid. **The City reserves the right to purchase more or less than the quantities indicated below**

Section III: Repair Services

No.	Description	Estimated Quantity	Unit	Unit Cost
1	Standard Labor Rate- Repair	320	Hour	175
2	Overtime Labor Rate- Repair	40	Hour	250

Contact: Nick Toland-Fleet Sales Manager
 Email: Nick@discounttrucks.com
 Cell: 832-520-0229

Contact: Kody Owen
 Email: Kody@discounttrucks.com
 Cell: 832-690-8383



DISCOUNT
 TRUCK ACCESSORIES

Contact For Freight Quote
 Price Negotiable

Description	Bedrock	No. Star	RKI	Notes
7 NON-SKIRTED FLATBED - SRW	\$ 5,850.00			BEDROCK DIAMOND / CM RD / NORSTAR AVAILABLE UPON REQUEST
8 NON-SKIRTED FLATBED - SRW	\$ 6,075.00			BEDROCK DIAMOND / CM RD / NORSTAR AVAILABLE UPON REQUEST
9 NON-SKIRTED FLATBED - DRW	\$ 6,250.00			BEDROCK DIAMOND / CM RD / NORSTAR AVAILABLE UPON REQUEST
10 NON-SKIRTED FLATBED - DRW	\$ 6,400.00			BEDROCK DIAMOND / CM RD / NORSTAR AVAILABLE UPON REQUEST
11 NON-SKIRTED FLATBED - DRW	\$ 6,775.00			BEDROCK DIAMOND / CM RD / NORSTAR AVAILABLE UPON REQUEST
12 SKIRTED FLATBED - SRW	\$ 8,450.00			BEDROCK GRANITE / CM SR / NORSTAR AVAILABLE UPON REQUEST
13 SKIRTED FLATBED - DRW	\$ 8,725.00			BEDROCK GRANITE / CM SR / NORSTAR AVAILABLE UPON REQUEST
14 SKIRTED FLATBED - DRW	\$ 8,850.00			BEDROCK GRANITE / CM SR / NORSTAR AVAILABLE UPON REQUEST
15 SKIRTED FLATBED - DRW	\$ 9,305.00			BEDROCK GRANITE / CM SR / NORSTAR AVAILABLE UPON REQUEST
16 SERVICE BODY - SRW	\$ 10,775.00		\$ 14,110.00	CM CMG / NORSTAR UB / RKI L5680
17 SERVICE BODY - SRW - TOP LIDS		N/A	\$ 15,720.00	CM CMG / RKI L5680
18 SERVICE BODY - DRW	\$ 11,225.00		\$ 15,525.00	CM CMG / NORSTAR UB / RKI L560W94
19 SERVICE BODY - DRW - TOP LIDS		N/A	\$ 17,185.00	CM CMG / RKI T5680
20 SERVICE BODY - DRW	\$ 12,050.00		\$ 17,085.00	CM CMG / NORSTAR UB / RKI L600W94
21 SERVICE BODY - DRW TOP LIDS		N/A	\$ 17,785.00	CM CMG / RKI T600W94
22 SERVICE BODY - DRW	\$ 13,915.00		\$ 19,205.00	CM CMG / NORSTAR UB / RKI L840W94
23 SERVICE BODY - DRW - TOP LIDS		N/A	\$ 21,240.00	CM CMG / RKI T840W94
30" UNDER MOUNT TOOL BOX	\$ 695.00			****PANCING INCLUDES INSTALLATION ****
16" UNDER MOUNT TOOL BOX	\$ 645.00			*WEIGHT SUP AND CERTIFICATION AVAILABLE UPON REQUEST*
48" UNDER MOUNT TOOL BOX	\$ 700.00			



Contact: Nick Toland-Fleet Sales Manager
 Email: Ntkk@discounthitches.com
 Cell: 832-570-0129

No Freight Min on Next Day Delivery sct: Kody Owen
 Prices Negotiable @hitches.com
 Cell: 832-690-8183

CATEGORY	Truck Manufacturer	PART NUMBER	DESCRIPTION	Next Day Price	Install Fee
Bed Cover-MX4	Ford	448339	Tonneau Cover; BAKFlip MX4; Hard Folding 2021-2025 F-150 5'7 Bed	\$ 1,146.55	\$ 50.00
Bed Cover-MX4	Ford	448337	Tonneau Cover; BAKFlip MX4; Hard Folding 2021-2025 F-150 6'5 Bed	\$ 1,196.50	\$ 50.00
Bed Cover-MX4	Ford	448338	Tonneau Cover; BAKFlip MX4; Hard Folding 2021-2025 F-150 8'0 Bed	\$ 1,246.31	\$ 50.00
Bed Cover-MX4	Ford	448339	Tonneau Cover; BAKFlip MX4; Hard Folding 2021-2025 F-150 5'7 Bed	\$ 1,146.55	\$ 50.00
Bed Cover-MX4	Ford	448337	Tonneau Cover; BAKFlip MX4; Hard Folding 2021-2025 F-150 6'5 Bed	\$ 1,196.50	\$ 50.00
Bed Cover-MX4	Ford	448338	Tonneau Cover; BAKFlip MX4; Hard Folding 2021-2025 F-150 8'0 Bed	\$ 1,246.31	\$ 50.00
Bed Cover-MX4	Ford	448330	Tonneau Cover; BAKFlip MX4; Hard Folding 2017-2025 F-250/F-350 6'9 Bed	\$ 1,196.50	\$ 50.00
Bed Cover-MX4	Ford	448331	Tonneau Cover; BAKFlip MX4; Hard Folding 2017-2025 F-250/F-350/F-450 8'0 Bed	\$ 1,246.31	\$ 50.00
Bed Cover-MX4	Chevy	448130	Tonneau Cover; BAKFlip MX4; Hard Folding 2019-2025 Chevrolet Silverado 1500 5'8 Bed	\$ 1,146.55	\$ 50.00
Bed Cover-MX4	Chevy	448131	Tonneau Cover; BAKFlip MX4; Hard Folding 2019-2025 Chevrolet Silverado 1500 6'5 Bed	\$ 1,196.50	\$ 50.00
Bed Cover-MX4	Chevy	448132	Tonneau Cover; BAKFlip MX4; Hard Folding 2019-2025 Chevrolet Silverado 1500 8'0 Bed	\$ 1,246.31	\$ 50.00
Bed Cover-MX4	Chevy	448133	Tonneau Cover; BAKFlip MX4; Hard Folding 2020-2025 Chevrolet Silverado 2500/3500 HD 6'8 Bed	\$ 1,296.50	\$ 50.00
Bed Cover-MX4	Chevy	448134	Tonneau Cover; BAKFlip MX4; Hard Folding 2020-2025 Chevrolet Silverado 2500/3500 HD 8'0 Bed	\$ 1,246.31	\$ 50.00
Bed Cover-MX4	GMC	448130	Tonneau Cover; BAKFlip MX4; Hard Folding 2019-2025 GMC Sierra 1500 5'8 Bed	\$ 1,146.55	\$ 50.00
Bed Cover-MX4	GMC	448131	Tonneau Cover; BAKFlip MX4; Hard Folding 2019-2025 GMC Sierra 1500 6'5 Bed	\$ 1,196.50	\$ 50.00
Bed Cover-MX4	GMC	448132	Tonneau Cover; BAKFlip MX4; Hard Folding 2019-2025 GMC Sierra 1500 8'0 Bed	\$ 1,246.31	\$ 50.00
Bed Cover-MX4	GMC	448133	Tonneau Cover; BAKFlip MX4; Hard Folding 2020-2025 GMC Sierra 2500/3500 HD 6'8 Bed	\$ 1,296.50	\$ 50.00
Bed Cover-MX4	GMC	448134	Tonneau Cover; BAKFlip MX4; Hard Folding 2020-2025 GMC Sierra 2500/3500 HD 8'0 Bed	\$ 1,246.31	\$ 50.00
Bed Cover-MX4	RAM	448227	Tonneau Cover; BAKFlip MX4; Hard Folding 2019-2025 Ram 1500 5'7 Bed	\$ 1,146.55	\$ 50.00
Bed Cover-MX4	RAM	448228	Tonneau Cover; BAKFlip MX4; Hard Folding 2019-2025 Ram 1500 6'4 Bed	\$ 1,196.50	\$ 50.00
Bed Cover-MX4	RAM	448203	Tonneau Cover; BAKFlip MX4; Hard Folding 2011-2025 Ram 2500/3500 6'5 Bed	\$ 1,196.50	\$ 50.00
Bed Cover-MX4	RAM	448204	Tonneau Cover; BAKFlip MX4; Hard Folding 2011-2025 Ram 2500/3500 8'0 Bed	\$ 1,246.31	\$ 50.00
Bed Cover-G2	Ford	226339	Tonneau Cover; BAKFlip G2; Hard Folding 2021-2025 F-150 5'7 Bed	\$ 981.48	\$ 50.00
Bed Cover-G2	Ford	226337	Tonneau Cover; BAKFlip G2; Hard Folding 2021-2025 F-150 6'5 Bed	\$ 1,030.47	\$ 50.00
Bed Cover-G2	Ford	226338	Tonneau Cover; BAKFlip G2; Hard Folding 2021-2025 F-150 8'0 Bed	\$ 1,079.66	\$ 50.00
Bed Cover-G2	Ford	226319	Tonneau Cover; BAKFlip G2; Hard Folding 2015-2020 F-150 5'7 Bed	\$ 981.48	\$ 50.00
Bed Cover-G2	Ford	226327	Tonneau Cover; BAKFlip G2; Hard Folding 2015-2020 F-150 6'5 Bed	\$ 1,030.47	\$ 50.00
Bed Cover-G2	Ford	226328	Tonneau Cover; BAKFlip G2; Hard Folding 2015-2020 F-150 8'0 Bed	\$ 1,079.66	\$ 50.00
Bed Cover-G2	Ford	226330	Tonneau Cover; BAKFlip G2; Hard Folding 2017-2025 F-250/F-350 6'9 Bed	\$ 1,030.47	\$ 50.00
Bed Cover-G2	Ford	226331	Tonneau Cover; BAKFlip G2; Hard Folding 2017-2025 F-250/F-350/F-450 8'0 Bed	\$ 1,079.66	\$ 50.00
Bed Cover-G2	Chevy	226130	Tonneau Cover; BAKFlip G2; Hard Folding 2019-2025 Chevrolet Silverado 1500 5'8 Bed	\$ 981.48	\$ 50.00
Bed Cover-G2	Chevy	226131	Tonneau Cover; BAKFlip G2; Hard Folding 2019-2025 Chevrolet Silverado 1500 6'5 Bed	\$ 1,030.47	\$ 50.00
Bed Cover-G2	Chevy	226132	Tonneau Cover; BAKFlip G2; Hard Folding 2019-2025 Chevrolet Silverado 1500 8'0 Bed	\$ 1,079.66	\$ 50.00
Bed Cover-G2	Chevy	226133	Tonneau Cover; BAKFlip G2; Hard Folding 2020-2025 Chevrolet Silverado 2500/3500 HD 6'8 Bed	\$ 1,129.66	\$ 50.00
Bed Cover-G2	Chevy	226134	Tonneau Cover; BAKFlip G2; Hard Folding 2020-2025 Chevrolet Silverado 2500/3500 HD 8'0 Bed	\$ 1,079.66	\$ 50.00
Bed Cover-G2	GMC	226130	Tonneau Cover; BAKFlip G2; Hard Folding 2019-2025 GMC Sierra 1500 5'8 Bed	\$ 981.48	\$ 50.00
Bed Cover-G2	GMC	226131	Tonneau Cover; BAKFlip G2; Hard Folding 2019-2025 GMC Sierra 1500 6'5 Bed	\$ 1,030.47	\$ 50.00
Bed Cover-G2	GMC	226132	Tonneau Cover; BAKFlip G2; Hard Folding 2019-2025 GMC Sierra 1500 8'0 Bed	\$ 1,079.66	\$ 50.00
Bed Cover-G2	GMC	226133	Tonneau Cover; BAKFlip G2; Hard Folding 2020-2025 GMC Sierra 2500/3500 HD 6'8 Bed	\$ 1,129.66	\$ 50.00
Bed Cover-G2	GMC	226134	Tonneau Cover; BAKFlip G2; Hard Folding 2020-2025 GMC Sierra 2500/3500 HD 8'0 Bed	\$ 1,079.66	\$ 50.00
Bed Cover-G2	RAM	226227	Tonneau Cover; BAKFlip G2; Hard Folding 2019-2025 Ram 1500 5'7 Bed	\$ 981.48	\$ 50.00
Bed Cover-G2	RAM	226228	Tonneau Cover; BAKFlip G2; Hard Folding 2019-2025 Ram 1500 6'4 Bed	\$ 1,030.47	\$ 50.00
Bed Cover-G2	RAM	226203	Tonneau Cover; BAKFlip G2; Hard Folding 2011-2025 Ram 2500/3500 6'5 Bed	\$ 1,079.66	\$ 50.00
Bed Cover-G2	RAM	226204	Tonneau Cover; BAKFlip G2; Hard Folding 2011-2025 Ram 2500/3500 8'0 Bed	\$ 1,129.66	\$ 50.00
Bed Cover-Revolver X45	Ford	80339	Tonneau Cover; BAKFlip Revolver; Hard Roll Up 2021-2025 F-150 5'7 Bed	\$ 1,433.33	\$ 50.00
Bed Cover-Revolver X45	Ford	80337	Tonneau Cover; BAKFlip Revolver; Hard Roll Up 2021-2025 F-150 6'5 Bed	\$ 1,515.23	\$ 50.00
Bed Cover-Revolver X45	Ford	80338	Tonneau Cover; BAKFlip Revolver; Hard Roll Up 2021-2025 F-150 8'0 Bed	\$ 1,586.90	\$ 50.00
Bed Cover-Revolver X45	Ford	80329	Tonneau Cover; BAKFlip Revolver; Hard Roll Up 2015-2020 F-150 5'7 Bed	\$ 1,433.33	\$ 50.00
Bed Cover-Revolver X45	Ford	80327	Tonneau Cover; BAKFlip Revolver; Hard Roll Up 2015-2020 F-150 6'5 Bed	\$ 1,515.23	\$ 50.00
Bed Cover-Revolver X45	Ford	80328	Tonneau Cover; BAKFlip Revolver; Hard Roll Up 2015-2020 F-150 8'0 Bed	\$ 1,586.90	\$ 50.00
Bed Cover-Revolver X45	Ford	80310	Tonneau Cover; BAKFlip Revolver; Hard Roll Up 2017-2025 F-250/F-350 6'9 Bed	\$ 1,515.23	\$ 50.00
Bed Cover-Revolver X45	Ford	80311	Tonneau Cover; BAKFlip Revolver; Hard Roll Up 2017-2025 F-250/F-350 8'0 Bed	\$ 1,586.90	\$ 50.00
Bed Cover-Revolver X45	Chevy	80130	Tonneau Cover; BAKFlip Revolver; Hard Roll Up 2019-2025 Chevrolet Silverado 1500 5'8 Bed	\$ 1,433.33	\$ 50.00
Bed Cover-Revolver X45	Chevy	80131	Tonneau Cover; BAKFlip Revolver; Hard Roll Up 2019-2025 Chevrolet Silverado 1500 6'5 Bed	\$ 1,515.23	\$ 50.00
Bed Cover-Revolver X45	Chevy	80132	Tonneau Cover; BAKFlip Revolver; Hard Roll Up 2019-2025 Chevrolet Silverado 1500 8'0 Bed	\$ 1,586.90	\$ 50.00
Bed Cover-Revolver X45	Chevy	80133	Tonneau Cover; BAKFlip Revolver; Hard Roll Up 2020-2025 Chevrolet Silverado 2500/3500 HD 6'8 Bed	\$ 1,633.33	\$ 50.00
Bed Cover-Revolver X45	Chevy	80134	Tonneau Cover; BAKFlip Revolver; Hard Roll Up 2020-2025 Chevrolet Silverado 2500/3500 HD 8'0 Bed	\$ 1,586.90	\$ 50.00
Bed Cover-Revolver X45	GMC	80130	Tonneau Cover; BAKFlip Revolver; Hard Roll Up 2019-2025 GMC Sierra 1500 5'8 Bed	\$ 1,433.33	\$ 50.00
Bed Cover-Revolver X45	GMC	80131	Tonneau Cover; BAKFlip Revolver; Hard Roll Up 2019-2025 GMC Sierra 1500 6'5 Bed	\$ 1,515.23	\$ 50.00
Bed Cover-Revolver X45	GMC	80132	Tonneau Cover; BAKFlip Revolver; Hard Roll Up 2019-2025 GMC Sierra 1500 8'0 Bed	\$ 1,586.90	\$ 50.00
Bed Cover-Revolver X45	GMC	80133	Tonneau Cover; BAKFlip Revolver; Hard Roll Up 2020-2025 GMC Sierra 2500/3500 6'8 Bed	\$ 1,633.33	\$ 50.00
Bed Cover-Revolver X45	GMC	80134	Tonneau Cover; BAKFlip Revolver; Hard Roll Up 2020-2025 GMC Sierra 2500/3500 8'0 Bed	\$ 1,586.90	\$ 50.00
Bed Cover-Revolver X45	RAM	80127	Tonneau Cover; BAKFlip Revolver; Hard Roll Up 2019-2025 Ram 1500 5'7 Bed	\$ 1,433.33	\$ 50.00
Bed Cover-Revolver X45	RAM	80123	Tonneau Cover; BAKFlip Revolver; Hard Roll Up 2019-2025 Ram 1500 6'4 Bed	\$ 1,515.23	\$ 50.00
Bed Cover-Revolver X45	RAM	80124	Tonneau Cover; BAKFlip Revolver; Hard Roll Up 2011-2025 Ram 2500/3500 6'5 Bed	\$ 1,515.23	\$ 50.00
Bed Cover-Revolver X45	RAM	80114	Tonneau Cover; BAKFlip Revolver; Hard Roll Up 2011-2025 Ram 2500/3500 8'0 Bed	\$ 1,586.90	\$ 50.00



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 Cell: 832-690-8383

Ask About Other Brands/Styles

Product Type	Brand	Description	Price (Carry Out)	Labor to Install
Front Bumper	Ranch Hand	Legend Replacement Bumper with Front Receiver	\$ 1,715.00	\$ 200.00
Front Bumper	Ranch Hand	Summit Replacement Bumper without Receiver	\$ 1,450.00	\$ 200.00
Front Bumper	Ranch Hand	Sport Winch Ready Replacement Bumper with Receiver	\$ 1,950.00	\$ 200.00
Rear Bumper	Ranch Hand	Legend Rear Bumper without Lights	\$ 800.00	\$ 150.00
Rear Bumper	Ranch Hand	Sport Rear Bumper with Lights	\$ 825.00	\$ 150.00
Front Bumper	Steelcraft	HD Front Replacement Bumper with Receiver	\$ 1,595.00	\$ 200.00
Rear Bumper	Steelcraft	HD Rear Replacement Bumper without Lights	\$ 785.00	\$ 150.00
Grille Guard	Ranchhand	Legend Grille Guard	\$ 820.00	\$ 150.00
Grille Guard	Steelcraft	HD Grille Guard	\$ 735.00	\$ 150.00