Section I: Equipment, Products, and Supplies		
Discount (%) off catalog/pricelist for Highway Safety Products , Supplies , and Equi MUST be included or proposal will not be considered.	pment. Catalog/F	Pricelist
	Total:	5%
Item Notes: PROPOSAL NOTE: Vendors shall submit catalog(s)/pricelist(s) with their Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) readily available and readable electronic format, with Excel or searchable Placetalogs or manufacturer/vendor websites will be accepted.	with the Proposal	in a
Vendors proposing multiple manufacturer product lines and/or catalog/pricel the information as follows or proposal may not be considered:	ist per line item m	ust submit
 Select "Add Alternate" for each additional manufacturer product line proposed 	e and/or catalog/p	ricelist
 Vendor's must list one specific percentage discount for each manufacture catalog/pricelist listed 	cturer and/or	
Item Attributes 1. State Name of Catalog/Pricelist Proposed with Discount Percentage NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".		
AEMC Instruments		
Alternate 1		
Section I: Equipment, Products, and Supplies Discount (%) off catalog/pricelist for Highway Safety Products, Supplies, and Equipment be included or proposal will not be considered.	ent. Catalog/Price	elist MUST
	Total:	20%
Item Attributes		
1. State Name of Catalog/Pricelist Proposed with Discount Percentage		
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".		
Bayco Products		
Alternate 2		
Section I: Equipment, Products, and Supplies Discount (%) off catalog/pricelist for Highway Safety Products, Supplies, and Equipment in the included or proposed will not be applied.	ent. Catalog/Price	elist MUST
be included or proposal will not be considered.		
I e e e e e e e e e e e e e e e e e e e	Total:	20%

Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
Code 3
Alternate 3
Section I: Equipment, Products, and Supplies
Discount (%) off catalog/pricelist for Highway Safety Products, Supplies, and Equipment. Catalog/Pricelist MUST
be included or proposal will not be considered.
Total: 4%
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
Drone Nerds
Alternate 4
Section I: Equipment, Products, and Supplies
Discount (%) off catalog/pricelist for Highway Safety Products, Supplies, and Equipment. Catalog/Pricelist MUST
be included or proposal will not be considered.
Total: 22%
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
Dupont
Alternate 5
Section I: Equipment, Products, and Supplies
<u>Discount (%) off catalog/pricelist for Highway Safety Products, Supplies, and Equipment. Catalog/Pricelist MUST</u> be included or proposal will not be considered.
Total:7%
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
Edwards & Cromwell
Alternate 6
Section I: Equipment, Products, and Supplies
Discount (%) off catalog/pricelist for Highway Safety Products, Supplies, and Equipment. Catalog/Pricelist MUST
be included or proposal will not be considered.
Total: 20%

Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
Federal Signal
Alternate 7
Section I: Equipment, Products, and Supplies
Discount (%) off catalog/pricelist for Highway Safety Products, Supplies, and Equipment. Catalog/Pricelist MUST
be included or proposal will not be considered.
Total: 1%
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
FLIR Drone & Robots
Alternate 8
Section I: Equipment, Products, and Supplies
Discount (%) off catalog/pricelist for Highway Safety Products, Supplies, and Equipment. Catalog/Pricelist MUST
be included or proposal will not be considered.
Total: 20%
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
Go Rhino
Alternate 9
Section I: Equipment, Products, and Supplies
<u>Discount (%) off catalog/pricelist for Highway Safety Products, Supplies, and Equipment. Catalog/Pricelist MUST be included or proposal will not be considered.</u>
Total: 18%
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
Haix Fire
Alternate 10
Section I: Equipment, Products, and Supplies
Discount (%) off catalog/pricelist for Highway Safety Products, Supplies, and Equipment. Catalog/Pricelist MUST
be included or proposal will not be considered.
Total: 20%

Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
Havis
Alternate 11
Section I: Equipment, Products, and Supplies
Discount (%) off catalog/pricelist for Highway Safety Products, Supplies, and Equipment. Catalog/Pricelist MUST
be included or proposal will not be considered.
Total: 9%
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
Kappler
Alternate 12
Section I: Equipment, Products, and Supplies
Discount (%) off catalog/pricelist for Highway Safety Products, Supplies, and Equipment. Catalog/Pricelist MUST
be included or proposal will not be considered.
Total:5%
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
Lund
Alternate 13
Section I: Equipment, Products, and Supplies
Discount (%) off catalog/pricelist for Highway Safety Products, Supplies, and Equipment. Catalog/Pricelist MUST
be included or proposal will not be considered.
Total:3%
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
MPH Industries
Alternate 14
Section I: Equipment, Products, and Supplies
Discount (%) off catalog/pricelist for Highway Safety Products, Supplies, and Equipment. Catalog/Pricelist MUST
be included or proposal will not be considered.
Total: 20%

Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
Nanuk
Alternate 15
Section I: Equipment, Products, and Supplies Discount (%) off catalog/pricelist for Highway Safety Products, Supplies, and Equipment. Catalog/Pricelist MUST
be included or proposal will not be considered.
Total: 12%
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
NRS
Alternate 16
Section I: Equipment, Products, and Supplies
Discount (%) off catalog/pricelist for Highway Safety Products, Supplies, and Equipment. Catalog/Pricelist MUST be included or proposal will not be considered.
Total: 5%
Item Attributes
State Name of Catalog/Pricelist Proposed with Discount Percentage NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
Plastix Plus
Alternate 17
Section I: Equipment, Products, and Supplies Discount (%) off catalog/pricelist for Highway Safety Products, Supplies, and Equipment. Catalog/Pricelist MUST
be included or proposal will not be considered.
Total: 12%
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
PMI
Alternate 18
Section I: Equipment, Products, and Supplies
Discount (%) off catalog/pricelist for Highway Safety Products, Supplies, and Equipment. Catalog/Pricelist MUST
be included or proposal will not be considered.
Total:15%

Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
Pro-Gard
Alternate 19
Section I: Equipment, Products, and Supplies
Discount (%) off catalog/pricelist for Highway Safety Products, Supplies, and Equipment. Catalog/Pricelist MUST
be included or proposal will not be considered.
Total: 10%
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
Putco
Alternate 20
Section I: Equipment, Products, and Supplies
Discount (%) off catalog/pricelist for Highway Safety Products, Supplies, and Equipment. Catalog/Pricelist MUST
be included or proposal will not be considered.
Total: 10%
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
Rigid
Alternate 21
Section I: Equipment, Products, and Supplies
<u>Discount (%) off catalog/pricelist for Highway Safety Products, Supplies, and Equipment. Catalog/Pricelist MUST</u> be included or proposal will not be considered.
Total:7%
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
Sensit
Alternate 22
Section I: Equipment, Products, and Supplies
Discount (%) off catalog/pricelist for Highway Safety Products, Supplies, and Equipment. Catalog/Pricelist MUST
be included or proposal will not be considered.
Total: 5%

Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
Slidemaster
Alternate 23
Section I: Equipment, Products, and Supplies
Discount (%) off catalog/pricelist for Highway Safety Products, Supplies, and Equipment. Catalog/Pricelist MUST
be included or proposal will not be considered.
Total: 25%
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
Streamlight
Alternate 24
Section I: Equipment, Products, and Supplies
Discount (%) off catalog/pricelist for Highway Safety Products, Supplies, and Equipment. Catalog/Pricelist MUST
be included or proposal will not be considered.
Total:12%
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
Tingley
Alternate 25
Section I: Equipment, Products, and Supplies
Discount (%) off catalog/pricelist for Highway Safety Products, Supplies, and Equipment. Catalog/Pricelist MUST
be included or proposal will not be considered.
Total: 20%
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
Troy Products
Alternate 26
Section I: Equipment, Products, and Supplies
Discount (%) off catalog/pricelist for Highway Safety Products, Supplies, and Equipment. Catalog/Pricelist MUST
be included or proposal will not be considered.
Total: 8%

Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
TrueNorth
Alternate 27
Section I: Equipment, Products, and Supplies Discount (%) off catalog/pricelist for Highway Safety Products, Supplies, and Equipment. Catalog/Pricelist MUST
be included or proposal will not be considered.
Total:15%
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
Westin
Alternate 28
Section I: Equipment, Products, and Supplies Discount (%) off catalog/pricelist for Highway Safety Products, Supplies, and Equipment. Catalog/Pricelist MUST
be included or proposal will not be considered.
Total: 25%
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
Whelen
Alternate 29
Section I: Equipment, Products, and Supplies Discount (%) off catalog/pricelist for Highway Safety Products, Supplies, and Equipment. Catalog/Pricelist MUST
be included or proposal will not be considered.
Total: 17%
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
Wiley-X
Alternate 30
Section I: Equipment, Products, and Supplies Discount (%) off catalog/pricelist for Highway Safety Products, Supplies, and Equipment. Catalog/Pricelist MUST
be included or proposal will not be considered.
Total: 10%

	Item Attributes
	1. State Name of Catalog/Pricelist Proposed with Discount Percentage
	NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
	Farrwest
	Alternate 31
	Section I: Equipment, Products, and Supplies Discount (%) off catalog/pricelist for Highway Safety Products, Supplies, and Equipment. Catalog/Pricelist MUST be included or proposal will not be considered.
	Total: 1%
	Item Attributes
	State Name of Catalog/Pricelist Proposed with Discount Percentage
	NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
	Stalker Radar
2	Section I: Equipment, Products, and Supplies
	Discount (%) off catalog/pricelist for Traffic Control Products , Supplies , and Equipment . Catalog/Pricelist MUST be included or proposal will not be considered.
	No Bio
	Item Notes: PROPOSAL NOTE : Vendors shall submit catalog(s)/pricelist(s) with their Proposal response, or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted .
	Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:
	Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist

- proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Discount (%) off catalog/pricelist for **Pavement Marking Supplies and Equipment**. Catalog/Pricelist MUST be included or proposal will not be considered.

No Bid

Item Notes: PROPOSAL NOTE: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response, or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Discount (%) off catalog/pricelist for **Delineation Products and Object Markers**. Catalog/Pricelist MUST be included or proposal will not be considered.

No Bid

Item Notes: PROPOSAL NOTE: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response, or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Discount (%) off catalog/pricelist for **Road Signs**, **Posts**, **and Hardware**. Catalog/Pricelist MUST be included or proposal will not be considered.

No Bid

Item Notes: PROPOSAL NOTE: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response, or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Discount (%) off catalog/pricelist for **Fire Hydrants and Accessories**. Catalog/Pricelist MUST be included or proposal will not be considered.

No Bid

Item Notes: PROPOSAL NOTE: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response, or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Discount (%) off catalog/pricelist for **Wheel Wash Systems** (In Ground) and (Above Ground). Catalog/Pricelist MUST be included or proposal will not be considered.

No Bid

Item Notes: PROPOSAL NOTE: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response, or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Discount (%) off catalog/pricelist for **Locking Systems for Highway/Safety Products** (storm sewer grate, traffic signal cabinet, man-hole cover, and other related locking systems). Catalog/Pricelist MUST be included or proposal will not be considered.

No Bid

Item Notes: PROPOSAL NOTE: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response, or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Discount (%) off catalog/pricelist for Animal Cages, Traps, and Accessories for Roads and Highways. Catalog/Pricelist MUST be included or proposal will not be considered.

No Bid

Item Notes: PROPOSAL NOTE: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response, or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

> Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Discount (%) off catalog/pricelist for Herbicides and Weed Control Products for Roads and Highways. Catalog/Pricelist MUST be included or proposal will not be considered.

No Bid

Item Notes: PROPOSAL NOTE: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response, or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

> Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Discount (%) off catalog/pricelist for Road Maintenance Products for Dust Control, Anti-icing/Deicing, and

Stabilization (granular, liquid, and/or chemical based). Catalog/Pricelist MUST be included or proposal will not be considered.

No Bid

Item Notes: PROPOSAL NOTE: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response, or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

1	Section I: Equipment, Products, and Supplies
	Discount (%) off catalog/pricelist for Oil and Hazardous Material Spill Remediation Products and Supplies. Catalog/Pricelist MUST be included or proposal will not be considered.
	Total:5%
	Item Notes: PROPOSAL NOTE : Vendors shall submit catalog(s)/pricelist(s) with their Proposal response, or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted .
	Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:
	 Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
	 Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed
	1. State Name of Catalog/Pricelist Proposed with Discount Percentage NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed". AEMC Instruments
	Alternate 1
	Section I: Equipment, Products, and Supplies Discount (%) off catalog/pricelist for Oil and Hazardous Material Spill Remediation Products and Supplies. Catalog/Pricelist MUST be included or proposal will not be considered.
	Total: 3%
	Item Attributes
	1. State Name of Catalog/Pricelist Proposed with Discount Percentage
	NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
	Blackline Safety
	Alternate 2
	Section I: Equipment, Products, and Supplies Discount (%) off catalog/pricelist for Oil and Hazardous Material Spill Remediation Products and Supplies, Catalog/Pricelist MUST be included or proposal will not be considered.
	Supplies. Catalog/Pricelist MUST be included or proposal will not be considered.
	Total:11%

Item Attributes	
1. State Name of Catalog/Pricelist Proposed with Discount Percentage	
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".	
Drager Gas Detection	
Alternate 3	
Section I: Equipment, Products, and Supplies Discount (%) off catalog/pricelist for Oil and Hazardous Material Spill R Supplies. Catalog/Pricelist MUST be included or proposal will not be considered.	Remediation Products and
	Total: 25%
Item Attributes	
State Name of Catalog/Pricelist Proposed with Discount Percentage	
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".	
Drager SCBA	
Alternate 4	
Section I: Equipment, Products, and Supplies Discount (%) off catalog/pricelist for Oil and Hazardous Material Spill R Supplies. Catalog/Pricelist MUST be included or proposal will not be considered.	Remediation Products and
	Total: 22%
Item Attributes	
State Name of Catalog/Pricelist Proposed with Discount Percentage	
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".	
Dupont	
Alternate 5	
Section I: Equipment, Products, and Supplies	
<u>Discount (%) off catalog/pricelist for Oil and Hazardous Material Spill R</u> <u>Supplies. Catalog/Pricelist MUST be included or proposal will not be considered.</u>	Remediation Products and
	Total: 7%
Item Attributes	773
1. State Name of Catalog/Pricelist Proposed with Discount Percentage	
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".	
Edwards & Cromwell	
Zamaras a Grennien	
Alternate 6	
Section I: Equipment, Products, and Supplies	
Discount (%) off catalog/pricelist for Oil and Hazardous Material Spill R	Remediation Products and
Supplies. Catalog/Pricelist MUST be included or proposal will not be considered.	
	Total: 2%

Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
Firstline Technology
Alternate 7
Section I: Equipment, Products, and Supplies Discount (%) off catalog/pricelist for Oil and Hazardous Material Spill Remediation Products and
Supplies. Catalog/Pricelist MUST be included or proposal will not be considered.
Total: 18%
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
Haix Fire
Alternate 8
Section I: Equipment, Products, and Supplies Discount (%) off catalog/pricelist for Oil and Hazardous Material Spill Remediation Products and Supplies. Catalog/Pricelist MUST be included or proposal will not be considered.
Total: 9%
Item Attributes
State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
Kappler
Alternate 9
Section I: Equipment, Products, and Supplies Discount (%) off catalog/pricelist for Oil and Hazardous Material Spill Remediation Products and
Supplies. Catalog/Pricelist MUST be included or proposal will not be considered.
Total:13%
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
RAE Systems - Portables
Alternate 10
Section I: Equipment, Products, and Supplies
Discount (%) off catalog/pricelist for Oil and Hazardous Material Spill Remediation Products and Supplies. Catalog/Pricelist MUST be included or proposal will not be considered.

Item Attributes	
1. State Name of Catalog/Pricelist Proposed with Discount Percentage	
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".	
RAE Systems - Wireless	
Alternate 11	
Section I: Equipment, Products, and Supplies Discount (%) off catalog/pricelist for Oil and Hazardous Material Spill Re	amodiation Products and
Supplies. Catalog/Pricelist MUST be included or proposal will not be considered.	emediation Froducts and
	Total: 7%
Item Attributes	
State Name of Catalog/Pricelist Proposed with Discount Percentage	
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".	
Sensit	
Alternate 12	
Section I: Equipment, Products, and Supplies	
Discount (%) off catalog/pricelist for Oil and Hazardous Material Spill Re	emediation Products and
Supplies. Catalog/Pricelist MUST be included or proposal will not be considered.	
	Total: 8%
Item Attributes	
1. State Name of Catalog/Pricelist Proposed with Discount Percentage	
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".	
FLIR TIC's	
Alternate 13	
Section I: Equipment, Products, and Supplies	
Discount (%) off catalog/pricelist for Oil and Hazardous Material Spill Re	emediation Products and
Supplies. Catalog/Pricelist MUST be included or proposal will not be considered.	
	Total: 2%
Item Attributes	
State Name of Catalog/Pricelist Proposed with Discount Percentage	
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".	
Thermo Radiation	
Alternate 14	
Section I: Equipment, Products, and Supplies	
<u>Discount (%) off catalog/pricelist for Oil and Hazardous Material Spill Re</u> <u>Supplies. Catalog/Pricelist MUST be included or proposal will not be considered.</u>	emediation Products and
Supplies. Satalog/1 hochst wise included of proposal will not be considered.	T-4-1 400/
	Total: 12%

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Tingley Rubber

1 Section I: Equipment, Products, and Supplies

Discount (%) off catalog/pricelist for **RENTAL** of **Highway Safety and Traffic Control Products and Equipment** (Rental Rate Sheet shall be submitted with Proposal response or Proposal will not be considered). Catalog/Pricelist MUST be included or proposal will not be considered.

No Bid

Item Notes: PROPOSAL NOTE: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response, or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed"

Discount (%) off catalog/pricelist for All Other Related Highway Safety and Traffic Control Products. Catalog/Pricelist MUST be included or proposal will not be considered.

No Bid

Item Notes: PROPOSAL NOTE: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response, or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Section I: Equipment, Products, and Supplies Discount (%) off catalog/pricelist for Maintenance/Warranty Agreements for Highway Safety and Traffic Control Equipment and Systems. Catalog/Pricelist MUST be included or proposal will not be considered. No Bid Item Notes: PROPOSAL NOTE: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response, or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted. Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered: Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed **Item Attributes** 1. State Name of Catalog/Pricelist Proposed with Discount Percentage NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed". No response

Section II: Installation and Repair Service

Hourly Labor Rate for Installation/Repair Service of Highway Safety and Traffic Control Equipment and Products - Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.

Quantity: 1 UOM: Hourly Labor Rate Price: \$95.00 Total: \$95.00

Section II: Installation and Repair Service

Hourly Labor Rate for Weed Control Service for Roads and Highways - Not to Exceed hourly labor rate for Weed Control Service of Roads and Highways.

Quantity: 1 UOM: Hourly Labor Rate No Bid

Response Total: \$95.00