

EXHIBIT
A

**AGREEMENT BETWEEN THE CITY OF ROUND ROCK
AND PREFERRED TECHNOLOGIES, LLC
FOR THE PURCHASE OF
VIDEO SURVEILLANCE SYSTEMS AND RELATED SERVICES**

THE STATE OF TEXAS	§	
	§	
CITY OF ROUND ROCK	§	KNOW ALL BY THESE PRESENTS:
	§	
COUNTY OF WILLIAMSON	§	
COUNTY OF TRAVIS	§	

This Agreement for the purchase of video surveillance systems and related services (the "Agreement") is made and entered into this the ____ day of _____, 2026, (the "Effective Date") by and between the CITY OF ROUND ROCK, TEXAS, a home-rule municipality whose offices are located at 221 East Main Street, Round Rock, Texas 78664, referred to herein as the "City," and PREFERRED TECHNOLOGIES, LLC, whose offices are located 1414 Wedgewood Street, Houston, Texas 77093 referred to herein as "Vendor."

RECITALS:

- WHEREAS**, City desires to purchase video surveillance systems and related services; and
- WHEREAS**, City is a member of the Choice Partners (the "Co-op") and Vendor is an approved Co-op vendor through Co-op Contract #DIR-CPO-6159 <https://dir.texas.gov/contracts/dir-cpo-6159>; and
- WHEREAS**, City desires to purchase certain goods and/or services from Vendor through the Co-op as set forth herein; and
- WHEREAS**, the parties desire to enter into this Agreement to set forth in writing their respective rights, duties, and obligations;

NOW, THEREFORE, in consideration of the mutual promises contained herein and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties mutually agree as follows:

1.0 DEFINITIONS

- A. **Agreement** means this binding legal contract between City and Vendor whereby City agrees to purchase specified goods and/or services and Vendor is obligated to sell same. The Agreement includes any exhibits, addenda, and/or amendments thereto.
- B. **City** means the City of Round Rock, Williamson and Travis Counties, Texas.

- C. **Effective Date** means the date set out in the introductory paragraph above.
- D. **Goods and Services** mean the specified services, supplies, materials, commodities, or equipment.
- E. **Vendor** means Preferred Technologies, LLC, or any successors or assigns.

2.0 EFFECTIVE DATE AND TERM

- A. This Agreement shall remain in full force and effect until it expires as indicated below or is terminated in accordance with Section 14.0.
- B. The term of this Agreement shall begin with the Effective Date and end on the 14th day of February 2031.

3.0 SCOPE OF WORK

- A. The goods and related services which are the subject matter of this Agreement are described generally herein and referenced in in the attached **Exhibit "A,"** incorporated herein by reference for all purposes
- B. This Agreement shall evidence the entire understanding and agreement between the parties and shall supersede any prior proposals, correspondence or discussions.
- C. Vendor shall satisfactorily provide all deliverables and services described herein and referenced in **Exhibit "A"** within the contract term specified. A change in the Scope of Services or any term of this Agreement, including bonding requirements, must be negotiated and agreed to in all relevant details, and must be embodied in a valid Supplemental Agreement as described herein.

4.0 COSTS

- A. In consideration for the Goods and Services to be provided by Vendor, City agrees to pay Vendor the amounts set forth in **Exhibit "A"**.
- B. The City is authorized to pay the Vendor an amount not-to-exceed **\$2,500,000.00** for the term of this Agreement.

5.0 INVOICES

All invoices shall include, at a minimum, the following information:

1. Name and address of Vendor;
2. Purchase Order Number;

3. Description and quantity of items received; and

4. Delivery dates.

6.0 NON-APPROPRIATION AND FISCAL FUNDING

This Agreement is a commitment of City's current revenues only. It is understood and agreed that City shall have the right to terminate this Agreement if the governing body of City does not appropriate funds sufficient to purchase the Goods and Services as determined by City's budget for the fiscal year in question. City may affect such termination by giving the Vendor written notice of termination.

7.0 PROMPT PAYMENT POLICY

In accordance with Chapter 2251, V.T.C.A., Texas Government Code, any payment to be made by City to Vendor will be made within thirty (30) days of the date City receives Goods and Services under this Agreement, the date the performance of the services under this Agreement are completed, or the date City receives a correct invoice for the Goods and Services, whichever is later. Vendor may charge interest on an overdue payment at the rate in effect on September 1 of the fiscal year in which the payment becomes overdue, in accordance with V.T.C.A., Texas Government Code, Section 2251.025(b). This Prompt Payment Policy does not apply to payments made by City in the event:

1. There is a bona fide dispute between City and Vendor, a contractor, subcontractor, or supplier about the goods delivered or the service performed that cause the payment to be late; or
2. There is a bona fide dispute between Vendor and a subcontractor or between a subcontractor and its supplier about the goods delivered or the service performed that causes the payment to be late; or
3. The terms of a federal contract, grant, regulation, or statute prevent City from making a timely payment with federal funds; or
4. The invoice is not mailed to City in strict accordance with any instruction on the purchase order relating to the payment.

8.0 GRATUITIES AND BRIBES

City may, by written notice to Vendor, cancel this Agreement without liability to Vendor if it is determined by City that gratuities or bribes in the form of entertainment, gifts, or otherwise were offered or given by Vendor or its agents or representatives to any City officer, employee or elected representative with respect to the performance of this Agreement. In addition, Vendor may be subject to penalties stated in Title 8 of the Texas Penal Code.

9.0 TAXES

City is exempt from Federal Excise and State Sales Tax; therefore, tax shall not be included in Vendor's charges.

10.0 INSURANCE

Vendor shall meet all City insurance requirements set forth on the City's website at: <https://www.roundrocktexas.gov/wp-content/uploads/2024/12/CORR-Insurance-08-2024.pdf>

11.0 CITY'S REPRESENTATIVE

City hereby designates the following representative authorized to act in its behalf with regard to this Agreement:

Chad McDowell, Director General Services
General Services Department
221 E. Main Street.
Round Rock, TX 78664
(512) 674-6191
cmcdowell@roundrocktexas.gov

12.0 RIGHT TO ASSURANCE

Whenever either party to this Agreement, in good faith, has reason to question the other party's intent to perform hereunder, then demand may be made to the other party for written assurance of the intent to perform. In the event that no written assurance is given within the reasonable time specified when demand is made, then and in that event the demanding party may treat such failure as an anticipatory repudiation of this Agreement.

13.0 DEFAULT

If Vendor abandons or defaults under this Agreement, Vendor shall be declared in default of this Agreement if it does any of the following and fails to cure the issue within thirty (30) days of receipt of written notice:

1. Fails to fully, timely and faithfully perform any of its material obligations under this Agreement;
2. Becomes insolvent or seeks relief under the bankruptcy laws of the United States and is unable to perform its material obligations under the Agreement.

14.0 TERMINATION AND SUSPENSION

A. City has the right to terminate this Agreement, in whole or in part, for convenience and without cause, at any time upon written notice to Vendor, the "Date of Termination."

B. In the event of any default by Vendor, City has the right to terminate this Agreement for cause, upon ten (10) days' written notice to Vendor.

C. Vendor has the right to terminate this Agreement only for cause, that being in the event of a material and substantial breach by City, or by mutual agreement to terminate evidenced in writing by and between the parties.

D. In the event City terminates under subsections (A) or (B) of this section, the following shall apply: Upon City's delivery of the referenced notice to Vendor, Vendor shall discontinue all services in connection with the performance of this Agreement and shall proceed to cancel promptly all existing orders and contracts insofar as such orders and contracts are chargeable to this Agreement. Within thirty (30) days after the Date of Termination, Vendor shall submit a statement showing in detail the goods and/or services satisfactorily performed under this Agreement up to the date of termination. City shall then pay Vendor that portion of the charges, if undisputed. The parties agree that Vendor is not entitled to compensation for services it would have performed under the remaining term of the Agreement except as provided herein.

15.0 INDEMNIFICATION

Vendor shall defend (at the option of City), indemnify, and hold City, its successors, assigns, officers, employees and elected officials harmless from and against all suits, actions, legal proceedings, claims, demands, damages, costs, expenses, attorney's fees, and any and all other costs or fees arising out of, or incident to, concerning or resulting from the fault of Vendor, or Vendor's agents, employees or subcontractors, in the performance of Vendor's obligations under this Agreement, no matter how, or to whom, such loss may occur. Nothing herein shall be deemed to limit the rights of City or Vendor (including, but not limited to the right to seek contribution) against any third party who may be liable for an indemnified claim.

16.0 COMPLIANCE WITH LAWS, CHARTER, AND ORDINANCES

A. Vendor, its agents, employees and subcontractors shall use best efforts to comply with all applicable federal and state laws, the Charter and Ordinances of the City of Round Rock, as amended, and with all applicable rules and regulations promulgated by local, state and national boards, bureaus and agencies.

B. In accordance with Chapter 2271, Texas Government Code, a governmental entity may not enter into a contract with a company for goods or services unless the contract contains written verification from the company that it: (1) does not boycott Israel; and (2) will not boycott Israel and will not boycott Israel during the term of this contract. The signatory executing this Agreement on behalf of Vendor verifies Vendor does not boycott Israel and will not boycott Israel during the term of this Agreement.

C. In accordance with Chapter 2274, Texas Government Code, a governmental entity may not enter into a contract with a company with at least ten (10) full-time employees for a value of at least One Hundred Thousand and No/100 Dollars (\$100,000.00) unless the contract has a provision verifying that it: (1) does not have a practice, policy, guidance, or directive that discriminates against a firearm entity or firearm trade association; and (2) will not discriminate during the term of the contract against a firearm entity or firearm trade association. The signatory executing this Agreement on behalf of Vendor verifies Vendor does not have a practice, policy, guidance, or directive that discriminates against a firearm entity or firearm trade association, and it will not discriminate during the term of this Agreement against a firearm entity or firearm trade association.

D. In accordance with Chapter 2274, Texas Government Code, a governmental entity may not enter into a contract with a company with at least ten (10) full-time employees for a value of at least One Hundred Thousand and No/100 Dollars (\$100,000.00) unless the contract has a provision verifying that it: (1) does not boycott energy companies; and (2) will not boycott energy companies during the term of this Agreement. The signatory executing this Agreement on behalf of Vendor verifies Vendor does not boycott energy companies, and it will not boycott energy companies during the term of this Agreement.

17.0 ASSIGNMENT AND DELEGATION

The parties hereby bind themselves, their successors, assigns and legal representatives to each other with respect to the terms of this Agreement. Neither party shall assign, sublet or transfer any interest in this Agreement without prior written authorization of the other party.

18.0 NOTICES

A. All notices and other communications in connection with this Agreement shall be in writing and shall be considered given as follows:

1. When delivered personally to recipient's physical or email address as stated below;
or
2. Three (3) days after being deposited in the United States mail, with postage prepaid to the recipient's address as stated below.

Notice to Vendor:

Vendor: Preferred Technologies,
LLC Attn: Grady Jett
Address: 1414 Wedgewood Street
Houston, TX 77093
Email : grady.jett@pref-tech.com

Notice to City:

City Manager
221 East Main Street
Round Rock, TX 78664

AND TO: Stephanie L. Sandre, City Attorney
309 East Main Street
Round Rock, TX 78664

B. Nothing contained herein shall be construed to restrict the transmission of routine communications between representatives of City and Vendor.

19.0 APPLICABLE LAW, ENFORCEMENT, AND VENUE

This Agreement shall be enforceable in Round Rock, Texas, and if legal action is necessary by either party with respect to the enforcement of any or all of the terms or conditions herein, exclusive venue for same shall lie in Williamson County, Texas. This Agreement shall be governed by and construed in accordance with the laws and court decisions of the State of Texas.

20.0 EXCLUSIVE AGREEMENT

This document, and all appended documents, constitutes the entire Agreement between Vendor and City. This Agreement may only be amended or supplemented by mutual agreement of the parties hereto in writing.

21.0 DISPUTE RESOLUTION

City and Vendor hereby expressly agree that no claims or disputes between the parties arising out of or relating to this Agreement, or a breach thereof shall be decided by any arbitration proceeding, including without limitation, any proceeding under the Federal Arbitration Act (9 USC Section 1-14) or any applicable state arbitration statute.

22.0 SEVERABILITY

The invalidity, illegality, or unenforceability of any provision of this Agreement or the occurrence of any event rendering any portion or provision of this Agreement void shall in no way affect the validity or enforceability of any other portion or provision of this Agreement. Any void provision shall be deemed severed from this Agreement, and the balance of this Agreement shall be construed and enforced as if this Agreement did not contain the particular portion or provision held to be void. The parties further agree to amend this Agreement to replace any stricken provision with a valid provision that comes as close as possible to the intent of the stricken provision. The provisions of this section shall not prevent this entire Agreement from being void should a provision which is of the essence of this Agreement be determined void.

23.0 MISCELLANEOUS PROVISIONS

A. **Standard of Care.** Vendor represents that it employs trained, experienced, and

competent persons to perform all of the services, responsibilities and duties specified herein and that such services, responsibilities, and duties shall be performed in a manner according to generally accepted industry practices.

B. Time is of the Essence. The parties agree that, from time to time, certain unique transactions may have special requirements relative to timing and, accordingly, the parties will identify those transactions and exercise best efforts to accomplish those transactions within the stated timeframe. Other timing requirements will be met in a commercially reasonable manner. Where damage is caused to City due to Vendor's failure to perform in the special timing requirement circumstances, City may pursue any remedy available without waiver of any of City's additional legal rights or remedies.

C. Binding Agreement. This Agreement shall extend to and be binding upon and inure to the benefit of the parties' respective heirs, executors, administrators, successors and assigns.

D. Multiple Counterparts. This Agreement may be executed in multiple counterparts, any one of which shall be considered an original of this document; and all of which, when taken together, shall constitute one and the same instrument.

[Signatures on the following page.]

IN WITNESS WHEREOF, City and Vendor have executed this Agreement on the dates indicated.

Preferred Technologies, LLC

By: Douglas Paete

Printed Name: Douglas Paete

Title: VP of Finance & Accounting

Date Signed: 03/05/26

City of Round Rock, Texas

By: _____

Printed Name: _____

Title: _____

Date Signed: _____

For City, Attest:

By: _____
Ann Franklin, City Clerk

For City, Approved as to Form:

By: _____
Stephanie L. Sandre, City Attorney

EXHIBIT "A"

Contract #DIR-CPO-615 - <https://dir.texas.gov/contracts/dir-cpo-6159>

Preferred Technologies, LLC
APPENDIX C – PRICING INDEX
 DIR-CPO-6159

RFO-594 Law Enforcement, Surveillance, and Security Monitoring Technology Products and Services

Brand	Category	DISCOUNT OF MSRP/List Price	Unit of Measure
1. Software			
AMG	Network Security Software	5.00%	EA
Avigilon	Access Control & Video Surveillance Software	31.00%	EA
Bosch (Keenfinity)	Security Intrusion Software	44.00%	EA
Commend	Access Control & Security Software	34.00%	EA
Genetec	Access Control, Video Surveillance & License Plate Recognition Software	28.50%	EA
Genetec-Clearance	Digital Evidence Management Software	4.00%	EA
Halo	Security Sensor Software	5.00%	EA
Hanwha	Video Surveillance Software	40.50%	EA
Hexagon	Video Surveillance Software	20.00%	EA
HID	Card Reader & Credential Software	21.00%	EA
Honeywell	Access Control & Video Surveillance Software	31.00%	EA
nFRONT	Security & Mustering Software	5.00%	EA
Preferred Technologies, LLC	Security & Surveillance Software	15.00%	EA
Salient	Video Surveillance Software	24.00%	EA
Software House	Security & Server Software	32.00%	EA
SpotterGlobal	Surveillance Software	10.50%	EA
2. Hardware			
Altronix	Access Control, Surveillance & Security Hardware	43.00%	EA
AMG	Network Security Hardware	5.00%	EA
Assa Abloy	Access Control & Security Hardware	48.50%	EA
Avigilon	Access Control & Video Surveillance Hardware	31.00%	EA
Axis	Video Surveillance Hardware	24.50%	EA
Bosch (Keenfinity)	Security Intrusion Hardware	44.00%	EA
Bosch Video	Video Surveillance Hardware	25.00%	EA
Commend	Access Control & Security Hardware	34.00%	EA
Commscope	Cabling Hardware	31.00%	EA
Digital Monitoring Products (DMP)	Security Hardware	44.50%	EA
EtherWan	Network Security Hardware	5.00%	EA
Genetec	Access Control, Video Surveillance & License Plate Recognition Hardware	28.50%	EA
Genetec-Streamvault	Server & Storage Hardware	30.00%	EA
Halo	Security Sensor Hardware	5.00%	EA
Hanwha	Video Surveillance Hardware	40.50%	EA
Hexagon	Server Hardware	20.00%	EA
HID	Card Reader & Credential Hardware	21.00%	EA
Honeywell	Access Control & Video Surveillance Hardware	31.00%	EA
LOQ	Biometric Hardware	5.00%	EA
nFRONT	Security & Mustering Hardware	5.00%	EA
LifeSafety Power	Power Management Hardware	30.00%	EA
Magos	Security & Surveillance Hardware	5.00%	EA
Panduit	Cabling Hardware	35.00%	EA
Preferred Technologies, LLC	Security & Surveillance Hardware	15.00%	EA

Preferred Technologies, LLC
APPENDIX C – PRICING INDEX
DIR-CPO-6159

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Sargent	Locking Hardware	15.50%	EA
Shooter Detection Systems	Shooter Dection Hardware	17.00%	EA
Software House	Security & Server Hardware	32.00%	EA
Spotter Global	Surveillance Hardware	10.50%	EA
Strongpoles	Security Hardware	5.00%	EA
Sunwize	Security Hardware	15.00%	EA
Talkaphone	Security & Surveillace Hardware	32.00%	EA
velasea	Server & Storage Hardware	5.00%	EA
Windy City Wire	Cabling Hardware	31.50%	EA

3. Related Services / Professional Services Provided by the Prime Vendor or its Resellers and Subcontractors

Preferred Technologies, LLC	Installation Services	15.00%	Per Hour
Preferred Technologies, LLC	Commissioning Services	15.00%	Per Hour
Preferred Technologies, LLC	Testing Services	15.00%	Per Hour
Preferred Technologies, LLC	Training Services	15.00%	Per Hour
Preferred Technologies, LLC	Maintaining, Cleaning & Repair Services	15.00%	Per Hour
Preferred Technologies, LLC	Documentation Services	15.00%	Per Hour
Preferred Technologies, LLC	Design Services	15.00%	Per Hour
Preferred Technologies, LLC	Programming Services	15.00%	Per Hour
Preferred Technologies, LLC	Software Development Services	15.00%	Per Hour
Preferred Technologies, LLC	Project Management Services	15.00%	Per Hour
Preferred Technologies, LLC	Permitting Services	15.00%	Per Hour
Preferred Technologies, LLC	Surveying & Audit Services	15.00%	Per Hour

4. Volume Discounts

Brand Name	Per Transaction	Frequency	Additional Discount
All Brands Proposed	\$500,000-\$999,999.99	Per Transaction	1.00%
All Brands Proposed	\$1,000,000-\$1,499,999.99	Per Transaction	2.00%
All Brands Proposed	\$1,500,000-\$1,999,999.99	Per Transaction	3.00%
All Brands Proposed	\$2,000,000+	Per Transaction	5.00%

NOTE: Vendor's quote to DIR Customers shall include the Administrative Fee. The fee will be added to the Firm Fixed Price and/or MSRP after the DIR Discount % off MSRP is applied.

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All Brands Proposed	\$1,000,000-\$1,499,999.99	Per Transaction	2.00%
All Brands Proposed	\$1,500,000-\$1,999,999.99	Per Transaction	3.00%
All Brands Proposed	\$2,000,000+	Per Transaction	5.00%

NOTE: Vendor's quote to DIR Customers shall include the Administrative Fee. The fee will be added to the Firm Fixed Price and/or MSRP after the DIR Discount % off MSRP is applied.