



Phone: 800-695-2919  
Fax: 800-211-5454  
Email: info@buyboard.com

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### Vendor Contract Information

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**Vendor Name:** Silsbee Ford  
**Address:** 1211 US HWY 96 N  
 Silsbee, TX 77656  
**Phone Number:** (409) 895-3800  
**Email:** [REDACTED]  
**Federal ID:** 76-0533144  
**Contact:** Richard Hyder  
**Accepts RFQs:** Yes  
**Minority Owned Vendor:** No  
**Women Owned Vendor:** No  
**Contract Name:** Vehicles, Heavy Duty Trucks (Repair Parts & Labor)  
**Contract#:** 430-13  
**Effective Date:** 12/01/2013  
**Expiration Date:** 11/30/2016  
**Payment Terms:** Net 30 days  
**Delivery Days:** 90  
**Shipping Terms:** Pre-paid and added to invoice  
**Freight Terms:** FOB Destination  
**Ship Via:** Common Carrier  
**Region Served:** All Texas Regions  
**States Served:** All States  
**Quote Reference Number:** 430-13  
**Return Policy:** 25% restocking fee during first 30 days.

**Contract Documents**

**Proposal Documents:** [Click to view BuyBoard Proposal Documents](#)  
**Regulatory Notice:** [Click to view Bonding Regulatory Notice](#)

Contact us 800-695-2919

**PRODUCT PRICING SUMMARY BUYBOARD CONTRACT #430-13**

Vehicles and Heavy Duty Trucks  
 VENDOR-Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCK (Patrol) Prepared by: CUYLER DODSON  
 Contact: MARSHALL REYNOLDS Phone: (800) 370-7490  
 Email: (512) 218-5571 mreynolds@roundrocktexas.gov Email: [REDACTED]  
 Product Description: 2016 Ford Police Interceptor Utility Date: April 23, 2015

A. Bid Series: 102 A. Base Price: \$ 23,576.00

B. Published Options [Itemize each below]

Code	Options	Bid Price	Code	Options	Bid Price
KSA	4DR AWD POLICE UTILITY	\$ 1,652.71	60R	NOISE SUPPRESSION	\$ 94.00
9W	CLOTH BUCKETS / VINYL REAR	INCL.	61S	STEERING WHEEL SWITCHS	\$ 145.70
99R	3.7 L V6 ENGINE	N/C	68G	REAR DOORS IN-OP	\$ 32.90
44C	6-SPEED AUTO TRANS	N/C	76R	REVERSE SENSING	\$ 258.50
53M	SYNC SYSTEM	\$ 277.30	86P	FRONT HEAD LIGHT PREP.	\$ 117.50
17A	AUX. REAR A / C	\$ 573.40	85D	FRONT CONSOLE MOUNT DELETE	N/C
	FORD REAR A / C CREDIT	\$ (600.00)		Rear View Camera with 4" display	STD.
18W	REAR WINDOWS IN-OP	\$ 23.50	LSP	EQUIPMENT PACKAGE FROM Lone	\$ 19,477.82
51S	DUAL LED SPOTLIGHTS	\$ 582.80		Star Products & Equipment Inc.us Quote	INCL.
60A	GRILL WIRING	\$ 47.00		No. 4805 4/21/2015	INCL.
				COI.OR : BLACK, INTERIOR : BLACK	
Total of B. Published Options:					\$ 22,683.13

C. Unpublished Options [Itemize each below; not to exceed 25%] \$= 0.0 %

Options	Bid Price	Options	Bid Price
Total of C. Unpublished Options:			\$ -

D. Pre-delivery Inspection:	\$ -
E. Texas State Inspection:	\$ -
F. Manufacturer Destination/Delivery:	\$ -
G. Floor Plan Interest (for in-stock and/or equipped vehicles):	\$ -
H. Lot Insurance (for in-stock and/or equipped vehicles):	\$ -
I. Contract Price Adjustment:	\$ -
J. Additional Delivery Charge: <u>0</u> miles	\$ -
K. Subtotal:	\$ 46,259.13
L. Quantity Ordered <u>3</u> x K =	\$ 138,777.39
M. Trade in:	
N. BUYBOARD Administrative Fee (\$400 per purchase order)	\$ 400.00
O. TOTAL PURCHASE PRICE INCLUDING BUYBOARD FEE	\$ 139,177.39

**PRODUCT PRICING SUMMARY BUYBOARD CONTRACT #430-13**

Vehicles and Heavy Duty Trucks

VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCK (Click Top)  
 Contact: MARSHALL REYNOLDS  
 Email: (512) 218-5571 mreynolds@roundrocktexas.gov  
 Product Description: 2016 Ford Police Interceptor Utility

Prepared by: CUYLER DODSON  
 Phone: (800) 370-7490  
 Email: [REDACTED]  
 Date: April 23, 2015

A. Bid Series: 102 A. Base Price: \$ 23,576.00

B. Published Options [Itemize each below]

Code	Options	Bid Price	Code	Options	Bid Price
K8A	4DR AWD POLICE UTILITY	\$ 1,652.71	60R	NOISE SUPPRESSION	\$ 94.00
9W	CLOTH BUCKETS / VINYL REAR	INCL.	61S	STEERING WHEEL SWITCHS	\$ 145.70
99R	3.7 L V6 ENGINE	N/C	68G	REAR DOORS IN-OP	\$ 32.90
44C	6-SPEED AUTO TRANS	N/C	76R	REVERSE SENSING	\$ 258.50
53M	SYNC SYSTEM	\$ 277.30	86P	FRONT HEAD LIGHT PREP.	\$ 117.50
17A	AUX. REAR A / C	\$ 573.40	85D	FRONT CONSOLE MOUNT DELETE	N/C
	FORD REAR A / C CREDIT	\$ (600.00)		Rear View Camera with 4" display	STD.
18W	REAR WINDOWS IN-OP	\$ 23.50	LSP	EQUIPMENT PACKAGE FROM Lone	\$ 19,250.45
51S	DUAL LED SPOTLIGHTS	\$ 582.80		Star Products & Equipment ltc as Quote	INCL.
60A	GRILL WIRING	\$ 47.00		No. 4806 4/21/2015	INCL.
				COLOR : BLACK, INTERIOR : BLACK	
Total of B. Published Options:					\$ 22,455.76

C. Unpublished Options [Itemize each below, not to exceed 25%]

S= 0.0 %

Options	Bid Price	Options	Bid Price
Total of C. Unpublished Options:			\$ -

D. Pre-delivery Inspection:	\$ -
E. Texas State Inspections:	\$ -
F. Manufacturer Destination/Delivery:	\$ -
G. Floor Plan Interest (for in-stock and/or equipped vehicles):	\$ -
H. Lot Insurance (for in-stock and/or equipped vehicles):	\$ -
I. Contract Price Adjustment:	\$ -
J. Additional Delivery Charge: <u>0</u> miles	\$ -
K. Subtotal:	\$ 46,031.76
L. Quantity Ordered <u>1</u> x K "	\$ 46,031.76
M. Trade in:	
N. BUYBOARD Administrative Fee (\$400 per purchase order)	\$ -
O. TOTAL PURCHASE PRICE INCLUDING BUYBOARD FEE	\$ 46,031.76



Bill To  
 FINANCE ADMIN / ACCTS PAYABLE  
 CITY OF ROUND ROCK  
 221 EAST MAIN STREET  
 ROUND ROCK, TX  
 78664

Requisition 00001611-00 FY 2015

Acct No:  
 55121002-6114  
 Review:  
 Buyer: 6455msch  
 Status: Released

Page 1

Vendor  
 SILSBEE FORD INC  
 1211 US HWY 96N

Ship To  
 GEN SVRS VEHICLE MAINTENANCE  
 CITY OF ROUND ROCK  
 901 LUTHER PETERSON PLACE  
 ROUND ROCK, TX 78665  
 gapodaca@roundrocktexas.gov

SILSBEE, TX 77656

Tel#409-895-3856  
 Fax 409-895-3884

Date Ordered	Vendor Number	Date Required	Ship Via	Terms	Department
04/23/15	060510				GEN SERVICES - VEH MAINT

LN Description / Account Qty Unit Price Net Price

General Notes

04/29/15 - Email sent to Gabe Apodaca notifying him budget approval is required to p:  
 Vendor Sourcing Notes

Cooperative Purchasing: This purchase is in accordance with the Texas Local Governme  
 Pricing per: BuyBoard Quote  
 Submitted by: Cuyler Dodson @ Silsbee Ford  
 Dated: April 23, 2015  
 (800) 370-7490  
 E-mail: cuylerdodson@gmail.com

Approved By:  
 Mike Schurwon, CPPB, CTPM  
 Email: mschurwon@roundrocktexas.gov  
 Ph. 512.218.6682

001 Automobiles, Police and Security 3.00 46259.13000 138777.39  
 Equipped EACH

Additional Description Notes

2016 Ford Polic Interceptor Utility  
 Series 102  
 Base Price: \$22,576.00

<  
 Options:  
 K8A - 4DR AWD Police Utility, \$1,652.71  
 9W - Cloth Buckets/Vinyl Rear, Included  
 99R - 3.7 L V6 Engine, N/C  
 44C - 6-Speed Auto Trans, N/C  
 53M - Sync System, \$277.30



Bill To  
 FINANCE ADMIN / ACCTS PAYABLE  
 CITY OF ROUND ROCK  
 221 EAST MAIN STREET  
 ROUND ROCK, TX  
 78664

Requisition 00001611-00 FY 2015

Acct No:  
 55121002-6114  
 Review:  
 Buyer: 6455msch  
 Status: Released

Page 2

Vendor  
 SILSBEE FORD INC  
 1211 US HWY 96N

Ship To  
 GEN SVRS VEHICLE MAINTENANCE  
 CITY OF ROUND ROCK  
 901 LUTHER PETERSON PLACE  
 ROUND ROCK, TX 78665  
 gapodaca@roundrocktexas.gov

SILSBEE, TX 77656

Tel#409-895-3856  
 Fax 409-895-3884

Date Ordered	Vendor Number	Date Required	Ship Via	Terms	Department
04/23/15	060510				GEN SERVICES - VEH MAINT

LN	Description / Account	Qty	Unit Price	Net Price
17A	- Aux Rear A/C, \$573.40			
	Ford Rear A/C Credit (\$600.00)			
18W	- Rear Windows In-Op - \$23.50			
51S	- Dualled Spotlights - \$582.80			
60A	- Grill Wiring - \$47.00			
60R	- Noise Suppression - \$94.00			
61S	- Steering Wheel Switchs - \$145.70			
68G	- Rear Doors In-Op - \$32.90			
76R	- Reverse Seating - \$258.50			
86P	- Front Head Light Prep - \$117.50			
85D	- Front Console Moutn Delete - N/C			
	Rear View Camera with 4" display - Std.			
LSP	- Equipment package from Lone - \$19,477.82			
	Star Products & Equipment as per Esimate #4805, dated 04/21/2015, Included			
	Color: Black, Interior: Black			
<	Total Options: \$22,683.13			
<	Total: \$46,259.13 x 3 each units = \$139,177.39			
	Vendor Item			

1 55121002-6114

138777.39

Ship To  
 GEN SVRS VEHICLE MAINTENANCE  
 CITY OF ROUND ROCK  
 901 LUTHER PETERSON PLACE  
 ROUND ROCK, TX 78665

002 Automobiles, Police and Security

1.00

46031.76000

46031.76



Bill To  
 FINANCE ADMIN / ACCTS PAYABLE  
 CITY OF ROUND ROCK  
 221 EAST MAIN STREET  
 ROUND ROCK, TX  
 78664

Requisition 00001611-00 FY 2015

Acct No:  
 55121002-6114  
 Review:  
 Buyer: 6455msch  
 Status: Released

Page 3

Vendor  
 SILSBEE FORD INC  
 1211 US HWY 96N

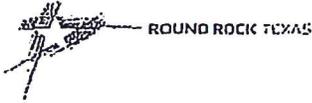
Ship To  
 GEN SVRS VEHICLE MAINTENANCE  
 CITY OF ROUND ROCK  
 901 LUTHER PETERSON PLACE  
 ROUND ROCK, TX 78665  
 gapodaca@roundrocktexas.gov

SILSBEE, TX 77656

Tel#409-895-3856  
 Fax 409-895-3884

Date Ordered	Vendor Number	Date Required	Ship Via	Terms	Department
04/23/15	060510				GEN SERVICES - VEH MAINT

LN	Description / Account	Qty	Unit Price	Net Price
	Equipped	EACH		
	Additional Description Notes			
	2016 Ford Polic Interceptor Utility			
	Series 102			
	Base Price: \$22,576.00			
	<			
	Options:			
	K8A - 4DR AWD Police Utility, \$1,652.71			
	9W - Cloth Buckets/Vinyl Rear, Included			
	99R - 3.7 L V6 Engine, N/C			
	44C - 6-Speed Auto Trans, N/C			
	53M - Sync System, \$277.30			
	17A - Aux Rear A/C, \$573.40			
	Ford Rear A/C Credit (\$600.00)			
	18W - Rear Windows In-Op - \$23.50			
	51S - Dualled Spotlights - \$582.80			
	60A - Grill Wiring - \$47.00			
	60R - Noise Suppression - \$94.00			
	61S - Steering Wheel Switchs - \$145.70			
	68G - Rear Doors In-Op - \$32.90			
	76R - Reverse Seating - \$258.50			
	86P - Front Head Light Prep - \$117.50			
	85D - Front Console Moutn Delete - N/C			
	Rear View Camera with 4" display - Std.			
	LSP - Equipment package from Lone - \$19,250.45			
	Star Products & Equipment as per Esimate #4806, dated 04/21/2015, Included			
	Color: Black, Interior: Black			
	<			
	Total Options: \$22,455.76			
	<			



Bill To  
 FINANCE ADMIN / ACCTS PAYABLE  
 CITY OF ROUND ROCK  
 221 EAST MAIN STREET  
 ROUND ROCK, TX  
 78664

Requisition 00001611-00 FY 2015

Acct No:  
 55121002-6114  
 Review:  
 Buyer: 6455msch  
 Status: Released

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Vendor  
 SILSBEE FORD INC  
 1211 US HWY 96N

Ship To  
 GEN SVRS VEHICLE MAINTENANCE  
 CITY OF ROUND ROCK  
 901 LUTHER PETERSON PLACE  
 ROUND ROCK, TX 78665  
 gapodaca@roundrocktexas.gov

SILSBEE, TX 77656

Tel#409-895-3856  
 Fax 409-895-3884

Date Ordered	Vendor Number	Date Required	Ship Via	Terms	Department
04/23/15	060510				GEN SERVICES - VEH MAINT

LN	Description / Account	Qty	Unit Price	Net Price
	Total: \$46,031.76			
	Vendor Item			

1	10021002-6114		46031.76	
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Ship To  
 GEN SVRS VEHICLE MAINTENANCE  
 CITY OF ROUND ROCK  
 901 LUTHER PETERSON PLACE  
 ROUND ROCK, TX 78665

003	Administrative Services, All Kinds (Incl. Clerical, Secretarial Services, etc.)	1.00 EACH	400.00000	400.00
	Additional Description Notes			

BUYBOARD FEE  
 Administrative Services, All Kinds (incl Clerical, Secretarial services, etc)  
 Vendor Item

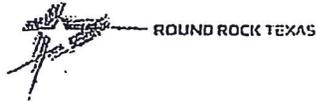
1	55121002-6114		400.00	
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Ship To  
 GEN SVRS VEHICLE MAINTENANCE  
 CITY OF ROUND ROCK  
 901 LUTHER PETERSON PLACE  
 ROUND ROCK, TX 78665

Requisition Link

Requisition Total

185209.15



Bill To  
 FINANCE ADMIN / ACCTS PAYABLE  
 CITY OF ROUND ROCK  
 221 EAST MAIN STREET  
 ROUND ROCK, TX  
 78664

Requisition 00001611-00 FY 2015

Acct No:  
 55121002-6114  
 Review:  
 Buyer: 6455msch  
 Status: Released

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Vendor  
 SILSBEE FORD INC  
 1211 US HWY 96N

Ship To  
 GEN SVRS VEHICLE MAINTENANCE  
 CITY OF ROUND ROCK  
 901 LUTHER PETERSON PLACE  
 ROUND ROCK, TX 78665  
 gapodaca@roundrocktexas.gov

SILSBEE, TX 77656

Tel#409-895-3856  
 Fax 409-895-3884

Date Ordered	Vendor Number	Date Required	Ship Via	Terms	Department
04/23/15	060510	.			GEN SERVICES - VEH MAINT
LN Description / Account					
***** General Ledger Summary Section *****					
Account					
10021002-6114				Amount	Remaining Budget
Police - Patrol				46031.76	-89621.45
55121002-6114				Mobile Equipment/Vehicles	
Police - Patrol				139177.39	106324.50
				Mobile Equipment/Vehicles	
***** Approval/Conversion Info *****					
Activity	Date	Clerk	Comment		
Approved	04/27/15	Allen Banks	Auto approved by: 6455whir		
Approved	04/27/15	Cliff Saylor	Auto approved by: 6455whir		
Approved	04/27/15	Rebecca Rodriguez	Auto approved by: 6455whir		
Approved	04/27/15	Troy Evans	Auto approved by: 6455whir		
Approved	04/27/15	Rick White	Split across 551 for SROs...		
Approved	04/27/15	Marshall Reynolds			
Approved	04/27/15	Chris Childs	Auto approved by: 6455jrho		
Approved	04/27/15	Elaine Wilson	Auto approved by: 6455jrho		
Approved	04/27/15	Jodi Rhodes			
Approved	04/27/15	Olivia Riley	Auto approved by: 6455jrho		
Approved	05/05/15	Elaine Wilson	Auto approved by: 6455oril		
Approved	05/05/15	Olivia Riley	budget ok/oer		
Approved	05/08/15	Deborah Knutson	Auto approved by: 6455msch		
Approved	05/08/15	Michael Schurwon			
Queued	05/08/15	Ron Hunter			
001	Archival Storage Materials (Acid Free): Document Cases, Envelopes, File Folders, etc.		1.00	25.00000	25.00
	Vendor Item		EACH		



ROUND ROCK TEXAS

Bill To FINANCE ADMIN / ACCTS PAYABLE CITY OF ROUND ROCK 221 EAST MAIN STREET ROUND ROCK, TX 78664	Requisition 00001611-00 FY 2014 PO 20141225 Acct No: 10024000-5216 Review: Buyer: Status: Converted	Page 6
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Vendor  
 SAFESITE INC  
 9505 JOHNNY MORRIS ROAD  
  
 AUSTIN, TX 78724

Ship To  
 HUMAN RESOURCE  
 CITY OF ROUND ROCK  
 231 EAST MAIN STREET, STE 100  
 ROUND ROCK, TX 78664

Fax 512-926-3928

Date Ordered	Vendor Number	Date Required	Ship Via	Terms	Department
06/05/14	054881	06/13/14			HUMAN RESOURCES

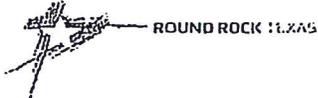
LN Description / Account	Qty	Unit Price	Net Price
1 10024000-5216		25.00	
Ship To HUMAN RESOURCE CITY OF ROUND ROCK 231 EAST MAIN STREET, STE 100 ROUND ROCK, TX 78664			
002 Archival Storage Materials (Acid Free): Document Cases, Envelopes, File Folders, etc. Vendor Item	1.00 EACH	25.00000	25.00
1 10024000-5216		25.00	
Ship To HUMAN RESOURCE CITY OF ROUND ROCK 231 EAST MAIN STREET, STE 100 ROUND ROCK, TX 78664			

Requisition Link

Requisition Total 185259.15

\*\*\*\*\* General Ledger Summary Section \*\*\*\*\*

Account	Amount	Remaining Budget
10021002-6114	46031.76	-89621.45
Police - Patrol	Mobile Equipment/Vehicles	
10024000-5216	50.00	28061.69
Human Resources - Admin	Professional Services	



Bill To  
 FINANCE ADMIN / ACCTS PAYABLE  
 CITY OF ROUND ROCK  
 221 EAST MAIN STREET  
 ROUND ROCK, TX  
 78664

Requisition 00001611-00 FY 2014  
 PO 20141225

Acct No:  
 10024000-5216  
 Review:  
 Buyer:  
 Status: Converted

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Vendor  
 SAFESITE INC  
 9505 JOHNNY MORRIS ROAD

Ship To  
 HUMAN RESOURCE  
 CITY OF ROUND ROCK  
 231 EAST MAIN STREET, STE 100  
 ROUND ROCK, TX 78664

AUSTIN, TX 78724

Fax 512-926-3928

Date Ordered	Vendor Number	Date Required	Ship Via	Terms	Department
06/05/14	054881	06/13/14			HUMAN RESOURCES

Account	Amount	Remaining Budget
55121002-6114	139177.39	106324.50
Police - Patrol	Mobile Equipment/Vehicles	

\*\*\*\*\* Approval/Conversion Info \*\*\*\*\*  
 Activity Date Clerk  
 Forward 06/06/14 Christopher Lane  
 Approved 06/06/14 Valerie Francois

Comment  
 Automatic Forward to 6455vfra

# Marshall Reynolds

---

**From:** Bill Seibert [REDACTED]  
**Sent:** Tuesday, May 19, 2015 12:32 PM  
**To:** Marshall Reynolds  
**Subject:** RE: Quote for Police SUV

**Follow Up Flag:** Flag for follow up  
**Flag Status:** Completed

Mr. Reynolds,

Thank you for your request. We can order 2016 4dr AWD Utility Police Interceptors for the City of Round Rock per the factory order specs below. After applying current Ford Government price concessions and having these up fitted with aftermarket equipment from Lone Star Products & Equipment LLC in Houston per their quote numbers below, we can price these to the City of Round Rock for:

Patrol Units w/ LSP quote #4805 dated 4/21/15 \$47,452.00 each x 3 units =	\$142,356.00
Slick Top Unit w/ LSP quote #4806 dated 4/21/15 \$47,223.00 each	<u>\$ 47,223.00</u>
	\$189,579.00 Total

This price is FOB Round Rock, TX and includes state inspection, and does not include any tax, title or license fees as it's expected that the City of Round Rock will arrange for the vehicles' titles and registration. Our payment terms are net 15 days. Receipt of Purchase Order to delivery time is expected to be about 13-15 weeks.

Please let me know if you have questions or need additional information.

**Bill Seibert**  
**Commercial Account Manager**  
**Leif Johnson Ford, Fleet Dep't.**  
**512-407-3542**

2016	MSRP
K8A 4DR AWD POLICE	\$30620
.112.6" WB	
G1 SHADOW BLACK	
9 CLTH BKTS/VNL R	
W EBONY INTERIOR	
500A EQUIP GRP	
.PREM SINGLE CD	
99R .3.7L V6 TIVCT	
44C .6-SPD AUTO TRAN	
53M SYNC SYSTEM	295
FRT LICENSE BKT	
17A AUX CLIMATE CTL	610
18W RR WINDOW DEL	25
51S DUAL LED LAMPS	620
60A GRILL WIRING	50
60R NOISE SUPPRESS	100
61S CONFIG STR WHL	155

68G RR DR/LK INOP	35
76R REVERSE SENSING	275
794 PRICE CONCESSN	
REMARKS TRAILER	
85D FRT CNSL MT DEL	
86P FRT LMP HOUSING	125
FLEX FUEL	
SP FLT ACCT CR	
FUEL CHARGE	
DEST AND DELIV	895
TOTAL BASE AND OPTIONS	\$33,805

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**From:** Marshall Reynolds [mailto:mreynolds@roundrocktexas.gov]  
**Sent:** Wednesday, May 13, 2015 1:18 PM  
**To:** undisclosed-recipients:  
**Subject:** Quote for Police SUV

We are looking at the possibility of purchasing a total of four Police SUV Interceptors. The quote will need to be for the complete out fitted unit. Attached you will find two quotes from Lone Star Products & Equipment LLC. One of the units will be a slick top and the other three will be regular Patrol units. They have completed our up-fits for the past two years. You will also find attached a copy of the unit spec itself. Please let me know if you have any questions.

Marshall Reynolds  
Fleet Operations Manager  
Office (512) 218-5571  
Fax (512) 218-7041



## Marshall Reynolds

**From:** Paul Neagle [REDACTED]  
**Sent:** Tuesday, May 19, 2015 5:07 PM  
**To:** Marshall Reynolds  
**Subject:** RE: Quote for Police SUV  
**Attachments:** 2016 Utility Police Interceptor Proposal.pdf

**Follow Up Flag:** Flag for follow up  
**Flag Status:** Flagged

Hi Marshall,

Here is the specifications and pricing on the four Ford Police Interceptors. The vehicles are all priced the same. The only difference is in the up fit from Lone Star Products and Equipment. These units will be drop shipped to the up fitter and when they are completed they will be delivered to you.

This is the pricing on 1 Slick Top Unit.

	2016 Utility AWD Police Interceptor	TBD
Price Breakdown	\$27,839.91	Accessories
Accessories	\$19,250.45	
Truck Price	\$47,090.36	Lone Star Products and Equipment \$ 19,250.45
Customer Cash	\$ -	\$ -
Bonus Cash	\$ -	\$ -
Upfit program Cash	\$ -	\$ -
Trade In Assistance*	\$ -	\$ -
Ford Credit Cash**	\$ -	\$ -
Rebate Total	\$ -	\$ -
<b>Sales Price</b>	<b>\$47,090.36</b>	\$ -
Trade In Value	\$ -	\$ -
Trade Difference	\$47,090.36	\$ -
Sales Tax	\$ -	\$ -
Vehicle Inventory	\$ 91.83	\$ -
Doc Fee	\$ 125.00	\$ -
Title Fee	\$ -	\$ -
1 Year Inspection	\$ 14.50	Accessories Total \$ 19,250.45
License	\$ -	
Vin Etch	\$ -	
Payoff	\$ -	
<b>Amount to Financed</b>	<b>\$47,321.69</b>	

This is the price on 1 Patrol Unit.

2016 Utility AWD Police Interceptor		TBD
Price Breakdown	\$27,839.91	Accessories
Accessories	\$19,477.83	
Truck Price	\$47,317.74	Lone Star Products and Equipment
Customer Cash	\$ -	\$ 19,477.83
Bonus Cash	\$ -	\$ -
Upfit program Cash	\$ -	\$ -
Trade In Assistance*	\$ -	\$ -
Ford Credit Cash**	\$ -	\$ -
Rebate Total	\$ -	\$ -
<b>Sales Price</b>	<b>\$47,317.74</b>	\$ -
Trade In Value	\$ -	\$ -
Trade Difference	\$47,317.74	\$ -
Sales Tax	\$ -	\$ -
Vehicle Inventory	\$ 92.27	\$ -
Doc Fee	\$ 125.00	\$ -
Title Fee	\$ -	\$ -
1 Year Inspection	\$ 14.50	Accessories Total
License	\$ -	\$ 19,477.83
Vin Etch	\$ -	
Payoff	\$ -	
<b>Amount to Financed</b>	<b>\$47,549.51</b>	

Please verify the build sheets for any mistakes.

Thank you,

Paul

**Paul Neagle**

*Commercial Account Manager*

*Mac Haik Ford Lincoln*

*7201 S. IH35*

*Georgetown, TX 78626*

*Phone: 512.930.3673*

*Cell:512.563.3290*

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**From:** Lynn Sladek  
**Sent:** Wednesday, May 13, 2015 1:19 PM  
**To:** Paul Neagle  
**Subject:** FW: Quote for Police SUV

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**From:** Marshall Reynolds [<mailto:mreynolds@roundrocktexas.gov>]  
**Sent:** Wednesday, May 13, 2015 1:18 PM  
**Subject:** Quote for Police SUV

We are looking at the possibility of purchasing a total of four Police SUV Interceptors. The quote will need to be for the complete out fitted unit. Attached you will find two quotes from Lone Star Products & Equipment LLC. One of the units will be a slick top and the other three will be regular Patrol units. They have completed our up-fits for the past two years. You will also find attached a copy of the unit spec itself. Please let me know if you have any questions.

Marshall Reynolds  
Fleet Operations Manager  
Office (512) 218-5571  
Fax (512) 218-7041

