



Pricing Proposal  
 Quotation #: 27417076  
 Reference #: EA# 59803308  
 Created On: 4/15/2026  
 Valid Until: 4/30/2026

## TX-City of Round Rock

### Ramsey Saad

2400 Chisholm Trail  
 Sports Center  
 Round Rock, TX 78681  
 United States  
 Phone: 5122185452  
 Email: [RSaad@roundrocktexas.gov](mailto:RSaad@roundrocktexas.gov)

## Inside Account Manager

### Jeidys Villafana

290 Davidson Ave  
 Somerset, NJ, 08873  
 Phone: | Toll Free: 888-394-5232 ext.: 6524741  
 Fax: 888-394-5322  
 Email: [Jeidys\\_Villafana@SHI.com](mailto:Jeidys_Villafana@SHI.com)

All Prices are in US Dollar (USD)

Product	Qty	Retail	Your Price	Total
1 Win Enterprise Device ALng SA Microsoft - Part#: KV3-00368 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2026 - 3/31/2027 <b>Note:</b> Year 1 of 3	60	\$59.00	\$48.59	\$2,915.40
2 SQL Server Standard Core ALng SA 2L Microsoft - Part#: 7NQ-00292 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2026 - 3/31/2027 <b>Note:</b> Year 1 of 3	24	\$774.00	\$637.50	\$15,300.00
3 Win Server DC Core ALng SA 2L Microsoft - Part#: 9EA-00278 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2026 - 3/31/2027 <b>Note:</b> Year 1 of 3	84	\$167.00	\$137.54	\$11,553.36
4 Win G5 GCC Sub Per User Microsoft - Part#: AAF-21862 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2026 - 3/31/2027 <b>Note:</b> Year 1 of 3	935	\$122.40	\$100.80	\$94,248.00
5 M365 G3 Unified FSA Renewal GCC Sub Per User	760	\$404.40	\$333.12	\$253,171.20

Microsoft - Part#: AAD-34700  
Contract Name: Adobe/Microsoft Software & Related Services  
Contract #: DIR-CPO-5237  
Coverage Term: 4/1/2026 - 3/31/2027  
**Note:** Year 1 of 3

---

6	M365 G3 Unified FUSL GCC Sub Per User Microsoft - Part#: AAD-34704 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2026 - 3/31/2027 <b>Note:</b> Year 1 of 3	175	\$475.20	\$391.32	\$68,481.00
7	M365 G5 FSA Renewal GCC Sub Per User Microsoft - Part#: AAL-48033 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2026 - 3/31/2027 <b>Note:</b> Year 1 of 3	25	\$688.80	\$567.24	\$14,181.00
8	Defender O365 P2 GCC Sub Per User Microsoft - Part#: GLN-00001 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2026 - 3/31/2027 <b>Note:</b> Year 1 of 3	935	\$56.40	\$46.44	\$43,421.40
9	M365 Copilot GCC Sub Add-on Microsoft - Part#: EP2-24658 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2026 - 3/31/2027 <b>Note:</b> Year 1 of 3	5	\$450.00	\$370.68	\$1,853.40
10	Visio P2 GCC Sub Per User Microsoft - Part#: P3U-00001 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2026 - 3/31/2027 <b>Note:</b> Year 1 of 3	3	\$169.20	\$139.44	\$418.32
11	Win OLS Activation User GCC Sub Per User Microsoft - Part#: VRM-00001 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2026 - 3/31/2027 <b>Note:</b> Year 1 of 3	960	\$0.00	\$0.00	\$0.00
12	M365 F5 Security + Compliance GCC Sub Add-on Microsoft - Part#: 91C-00004 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237	465	\$166.80	\$137.40	\$63,891.00

---

Coverage Term: 4/1/2026 - 3/31/2027

**Note:** Year 1 of 3

---

13	Exchange Online P1 GCC Sub Per User Microsoft - Part#: 3MS-00001 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2026 - 3/31/2027 <b>Note:</b> Year 1 of 3	465	\$45.60	\$37.56	\$17,465.40
14	M365 F3 Unified GCC Sub Per User Microsoft - Part#: AAD-63092 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2026 - 3/31/2027 <b>Note:</b> Year 1 of 3	465	\$103.20	\$84.96	\$39,506.40
15	O365 Extra File Storage GCC Sub Add-on Extra Storage 1 GB Microsoft - Part#: M9T-00002 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2026 - 3/31/2027 <b>Note:</b> Year 1 of 3	21000	\$3.60	\$3.00	\$63,000.00
16	OneDrive business P1 GCC Sub Per User Microsoft - Part#: 3NP-00002 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2026 - 3/31/2027 <b>Note:</b> Year 1 of 3	465	\$56.40	\$46.44	\$21,594.60
17	Planner & Project P3 GCC Sub Per User Microsoft - Part#: 7MS-00001 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2026 - 3/31/2027 <b>Note:</b> Year 1 of 3	14	\$337.20	\$277.68	\$3,887.52
18	Planner & Project P5 GCC Sub Per User Microsoft - Part#: 7VX-00001 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2026 - 3/31/2027 <b>Note:</b> Year 1 of 3	2	\$618.00	\$509.04	\$1,018.08
19	Teams AC with Dial Out US/CA GCC Sub Add-on Microsoft - Part#: NYH-00001 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2026 - 3/31/2027 <b>Note:</b> Year 1 of 3	1400	\$0.00	\$0.00	\$0.00

---

20	Teams Domestic Calling Plan GCC Sub Per User Microsoft - Part#: LM9-00001 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2026 - 3/31/2027 <b>Note:</b> Year 1 of 3	1	\$158.40	\$126.72	\$126.72
21	Teams Phone Standard GCC Sub Per User Microsoft - Part#: LK9-00003 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2026 - 3/31/2027 <b>Note:</b> Year 1 of 3	540	\$99.60	\$82.08	\$44,323.20
22	Teams Rooms Pro GCC Sub Per Device Microsoft - Part#: VA1-00001 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2026 - 3/31/2027 <b>Note:</b> Year 1 of 3	11	\$528.00	\$434.88	\$4,783.68
23	Teams Shared Devices GCC Sub Per Device Microsoft - Part#: KXJ-00001 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2026 - 3/31/2027 <b>Note:</b> Year 1 of 3	85	\$90.00	\$74.16	\$6,303.60
24	Azure Monetary Commitment Provision Microsoft - Part#: AAA-35418 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2026 - 3/31/2027 <b>Note:</b> Year 1 of 3	1	\$0.00	\$0.00	\$0.00
25	Azure prepayment - US Gov Microsoft - Part#: J5U-00001 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 4/1/2026 - 3/31/2027 <b>Note:</b> Year 1 of 3	60	\$1,500.00	\$1,235.52	\$74,131.20

Subtotal	\$845,574.48
*Tax	\$0.00
Total	\$845,574.48

\*Tax is estimated. Invoice will include the full and final tax due.

#### Additional Comments

Pricing is subject to change based on OEM and Distribution pricing changes

This quote has been marked as budgetary, as certain pricing may require approval from Microsoft. Please note, SHI is unable to process Purchase Orders against budgetary quotes. Kindly reach out to your SHI sales team for a Final Quote once you have determined your required counts and licenses.

#### **Purchasing Microsoft Azure Services**

Customer may purchase Microsoft Azure Services from SHI in one or a combination of the following ways: Azure

**Prepayment:** Customer will have access to its entire Azure prepayment throughout the term of its Enrollment if Customer agrees to be invoiced for the full amount upfront (the "Fully Prepaid Option"). Alternatively, if Customer elects to be invoiced for its Azure prepayment on an annual basis, Customer will have access to an Allocated Annual prepayment each year of the Enrollment (the "Annually Prepaid Option"). Under the Fully Prepaid Option, any unused Azure prepayment will be forfeited at the end of the Enrollment, and under the Annually Prepaid Option, any unused Allocated Annual prepayment will be forfeited on the following Enrollment anniversary date.

**Using Azure prepayment:** Each month, Microsoft will deduct from Customer's Azure prepayment (or Allocated Annual prepayment, if applicable) the monetary value of Customer's usage of eligible Microsoft Azure Services. Once Customer's Azure prepayment (or Allocated Annual prepayment, if applicable) balance has been exhausted, any additional usage will be invoiced at Consumption Rates (as described below).

**Invoicing Azure prepayment:** If Customer elects the Fully Prepaid Option, Azure prepayment will be invoiced immediately. If Customer elects the Annually Prepaid Option, the first Allocated Annual prepayment will be invoiced immediately, and future Allocated Annual prepayments will be invoiced on the anniversary of the Enrollment effective date.

**Invoicing Azure prepayment overage:** If Customer's usage is higher than either its Azure prepayment under the Fully Prepaid Option or its Allocated Annual prepayment under the Annually Prepaid Option, such excess will be invoiced at Consumption Rates to Customer at the end of each Enrollment month.

**Consumption:** Customer pays based on the amount of Microsoft Azure Services consumed during a billing period.

**Consumption invoicing:** If Customer provisions Microsoft Azure Services without an Azure prepayment, SHI will invoice customer in the following month of usage at Consumption Rates. All usage of the Microsoft Azure Services after the expiration or termination of Customer's subscription term will be invoiced by SHI to Customer at then-current Consumption Rates monthly.

SHI will invoice eligible Microsoft Azure Services at the contracted mark-up. Please refer to the Azure Portal or Pricing Calculator for more information on availability: <https://azure.microsoft.com/en-us/pricing/calculator/>

Year 1 Cost 4/1/2026 - 3/31/2027: \$845,574.48

Year 2 Cost 4/1/2027 - 3/31/2028: \$845,574.48

Year 3 Cost 4/1/2028 - 3/31/2029: \$845,574.48

total: \$2,536,723.44

---

*The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.*