

Solicitation #	RFP 19-019
Solicitation Description	Law Enforcement Mobile Video and Evidence Storage Solution

Evaluator Matrix														
Criteria #	Description	PTS	Respondents											
			Axon Enterprise		Coban Technologies		Kustom Signals		Utility Associates		Watch Guard		Turn-Key Mobile	
2	Technical Solution & Functional Requirements	40	36	36	18	18	5	5	35	35	31	31	*	0
3	System Concept & Solution	20	18	18	5	5	2	2	13	13	10	10	*	0
4	Personnel, Project Management Structure, & Experience	20	18	18	7	7	2	2	15	15	18	18	*	0
5	Evaluation Factor 4	0	0	0	0	0	0	0	0	0	0	0	0	0
6	Evaluation Factor 5	0	0	0	0	0	0	0	0	0	0	0	0	0
7	Evaluation Factor 6	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Score		80	72		30		9		63		59		0	

The following table may be utilized as a general guide for assigning points for each evaluation criteria.

Maximum Points	40	35	30	25	20	15	10	5
Suggested Point Range for Rating Above								
Above Average	28-40	24-35	21-30	17-25	14-20	10-15	7-10	4-5
Average	15-27	12-23	11-20	8-16	7-13	5-9	3-6	2-3
Below Average	0-14	0-11	0-10	0-7	0-6	0-4	0-2	0-1

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***If additional cost criteria are needed, then the formulas in this spreadsheet may not be accurate or may produce unexpected results. Please contact AIMS Help for all additions.**

Section 0600 Best Value Evaluation Factors				Axon Enterprise		Coban Technologies		Kustom Signals		Utility Associates		Watch Guard		Turn-Key Mobile	
Section 0600	Criteria	Total Points	Low Price	Bid Amount	Pts	Bid Amount	Pts								
1	Cost Factor #1	20	\$2,851,500.00	\$3,369,666.20	16.9	\$5,266,396.00	10.8	\$3,058,600.00	18.6	\$2,851,500.00	20.0	\$3,337,370.00	17.1	*	0
2	Cost Factor #2	0	\$0.00		0		0		0		0		0		0
3	Cost Factor #3	0	\$0.00		0		0		0		0		0		0
4	Cost Factor #4	0	\$0.00		0		0		0		0		0		0
5	Cost Factor #5	0	\$0.00		0		0		0		0		0		0
6	Cost Factor #6	0	\$0.00		0		0		0		0		0		0
	TOTAL POINTS	20	\$2,851,500.00	\$3,369,666.20	16.9	\$5,266,396.00	10.8	\$3,058,600.00	18.6	\$2,851,500.00	20.0	\$3,337,370.00	17.1	\$0.00	0.0

Formula =
(L\$/)*Points

\$1,182,397.00	\$1,876,381.20	\$1,578,360.00	\$1,131,500.00	\$1,514,850.00
\$113,788.20	\$186,320.00	\$154,780.00	\$120,400.00	\$186,705.00
\$113,788.20	\$186,320.00	\$154,780.00	\$120,400.00	\$191,205.00
\$113,788.20	\$186,320.00	\$154,780.00	\$120,400.00	\$250,705.00
\$113,788.20	\$186,320.00	\$154,780.00	\$120,400.00	\$285,705.00
\$389,811.00	\$575,491.20	\$187,200.00	\$252,000.00	\$198,000.00
\$418,956.00	\$632,661.20	\$205,920.00	\$290,400.00	\$217,800.00
\$446,101.80	\$689,731.20	\$224,640.00	\$328,800.00	\$237,600.00
\$477,247.60	\$746,851.20	\$243,360.00	\$367,200.00	\$254,800.00
\$3,369,666.20	\$5,266,396.00	\$3,058,600.00	\$2,851,500.00	\$3,337,370.00

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	Vendor Name	Evaluation Committee Score	Cost Proposal	Total Score		Max Possible Score
1	Axon Enterprise	72.00	16.92	88.92	of a possible	100.00
2	Coban Technologies	30.00	10.83	40.83	of a possible	100.00
3	Kustom Signals	9.00	18.65	27.65	of a possible	100.00
4	Utility Associates	63.00	20.00	83.00	of a possible	100.00
5	Watch Guard	59.00	17.09	76.09	of a possible	100.00
6	Turn-Key Mobile	0.00	0.00	0.00	of a possible	100.00
	Maximum Possible Score	80.00	20.00	100.00	of a possible	100.00