



PRODUCT PRICING SUMMARY

TIPS USA 210907 Automobiles
VENDOR: Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCKPrepared by: GLEN ANGELLContact: ROCKYPhone: 409-880-9191

Email: _____

Email: gangellicowboy@aol.comProduct Description: FORD F150 CREW CAB LIGHTNINGDate: January 5, 2022A. Bid Item: 100019A. Base Price: \$ 39,974.00

B. Factory Options

Code	Description	Bid Price	Code	Description	Bid Price
W1	2022 FORD F150 CREW CAB 4X4		110A	XL EQUIPMENT GROUP	
99V	EXTENDED RANGE BATTERY 5P	\$ 10,000.00		12" SCREEN	
14H	10 SPEED TRANS	\$ -		PRIVACY GLASS	
14L	SINGLE SPEED TRANS	INC			
	POWER WINDOWS / LOCKS		53D	MAX TRAILER TOW PACKAGE	\$ 865.00
	POWER MIRRORS		479	PRO POWER 9.65W	\$ 1,070.00
	REAR VIEW CAMERA				
	18" ALUM WHEELS				

Total of B. Published Options: \$ 11,935.00Published Option Discount (5%) \$ (596.75)

C. Unpublished Options [not to exceed 25%]

S= 1.3 %

Description	Bid Price	Options	Bid Price
3RD PARTY CHARGING STATION	INC	EXTERIOR COLOR- WHITE	
SHIPMENT DIRECTLY TO END USER CUSTOMER		INTERIOR CS- BLACK	
		VINYL 40/20/40	
PROTRAXX COVAL STEPS	\$ 231.69		
ALL WEATHER MATS	\$ 100.00		
20 FIRE EX1	\$ 63.24		
FIRST AID KIT	\$ 18.40		
LABOR	\$ 284.90		

Total of C. Unpublished Options: \$ 698.23

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ 250.00

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

F. Contract Price Adjustment:

G. Additional Delivery Charge:

295\$ 516.25

H. Subtotal:

\$ 52,776.73I. Quantity Ordered 1 x H =\$ 52,776.73

J. Trade in:

K.

L. Total Purchase Price

\$ 52,776.73



55/19001-6129
A38

PRODUCT PRICING SUMMARY

TIPS USA 210907 Automobiles

VENDOR- Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCK

Prepared by: GLEN ANGELLE

Contact: ROCKY

Phone: 409-880-9191

Email:

Email: gangelles.cowboyfleet@gmail.com

Product Description: FORD F150 CREW CAB LIGHTNING

Date: January 10, 2022

A. Bid Item: 11202

A. Base Price: \$ 39,974.00

B. Factory Options

Code	Description	Bid Price	Code	Description	Bid Price
W1E	2022 FORD F150 CREW CAB 4X4		110A	XL EQUIPMENT GROUP	
99V	EXTENDED RANGE BATTERY 5P	\$ 10,000.00		12" SCREEN	
44H	10 SPEED TRANS	\$ -		PRIVACY GLASS	
44L	SINGLE SPEED TRANS	INC			
	POWER WINDOWS / LOCKS		53D	MAX TRAILER TOW PACKAGE	\$ 865.00
	POWER MIRRORS		479	PRO POWER 9.6KW	\$ 1,070.00
	REAR VIEW CAMERA				
	18" ALUM WHEELS				

Total of B. Published Options: \$ 11,935.00

Published Option Discount (5%) \$ (596.75)

C. Unpublished Options [not to exceed 25%]

\$= 0.8 %

Description	Bid Price	Options	Bid Price
3RD PARTY CHARGING STATION	INC	EXTERIOR COLOR- WHITE	
SHIPPED DIRECTLY TO END USER CUSTOMER		INTERIOR CS- BLACK	
		VINYL 40/20/40	
EXTRA KEY	\$ 250.00		
ALL WEATHER MATS	\$ 100.00		
5# FIRE EXT.	\$ 63.24		
FIRST AID KIT	\$ 18.40		

Total of C. Unpublished Options: \$ 431.64

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ 250.00

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

F. Contract Price Adjustment:

G. Additional Delivery Charge:

295

\$ 516.25

H. Subtotal:

\$ 52,510.14

I. Quantity Ordered 1 x H =

\$ 52,510.14

J. Trade in:

\$ -

K.

L. Total Purchase Price

\$ 52,510.14

55119001-6129
A2



PRODUCT PRICING SUMMARY

TIPS USA 210907 Automobiles
VENDOR- Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCK

Prepared by: GLEN ANGELLE

Contact: ROCKY

Phone: 409-880-9191

Email:

Email: gangelie.cowboyfleet@gmail.com

Product Description: FORD F150 CREW CAB LIGHTNING

Date: January 5, 2022

A. Bid Item: 31411 A. Base Price: \$ 39,974.00

B. Factory Options

Code	Description	Bid Price	Code	Description	Bid Price
W1E	2022 FORD F150 CREW CAB 4X4		110A	XL EQUIPMENT GROUP	
99V	EXTENDED RANGE BATTERY 5P	\$ 10,000.00		12" SCREEN	
44H	10 SPEED TRANS	\$ -		PRIVACY GLASS	
44L	SINGLE SPEED TRANS	INC			
	POWER WINDOWS / LOCKS		53D	MAX TRAILER TOW PACKAGE	\$ 865.00
	POWER MIRRORS		479	PRO POWER 9.6KW	\$ 1,070.00
	REAR VIEW CAMERA				
	18" ALUM WHEELS				

Total of B. Published Options: \$ 11,935.00

Published Option Discount (5%) \$ (596.75)

C. Unpublished Options [not to exceed 25%]

\$- 3.5 %

Description	Bid Price	Options	Bid Price
3RD PARTY CHARGING STATION	INC	EXTERIOR COLOR- WHITE	
SHIPPED DIRECTLY TO END USER CUSTOMER		INTERIOR CS- BLACK	
		VINYL 40/20/40	
ROLL-N-LOCK BED COVER	\$ 1,144.23		
PROTRAXX4 OVAL STEPS	\$ 231.69		
ALL WEATHER MATS	\$ 100.00		
5# FIRE EXT	\$ 63.24		
FIRST AID KIT	\$ 18.40		
DEALER SERVICES	\$ 280.00		

Total of C. Unpublished Options: \$ 1,837.56

D. Floor Plan Interest (for in-stock and/or equipped vehicles): \$ 250.00

E. Lot Insurance (for in-stock and/or equipped vehicles): \$ -

F. Contract Price Adjustment: \$

G. Additional Delivery Charge: 295 \$ 516.25

H. Subtotal: \$ 53,916.06

I. Quantity Ordered 1 x H = \$ 53,916.06

J. Trade in: \$

K. \$

L. Total Purchase Price \$ 53,916.06

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A35



PRODUCT PRICING SUMMARY

TIPS USA 210907 Automobiles
VENDOR- Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCK

Prepared by: GLEN ANGELLE

Contact: ROCKY

Phone: 509-880-9191

Email: _____

Email: glen@cowboydent@gmail.com

Product Description: FORD F150 CREW CAB LIGHTNING

Date: January 5, 2022

A. Bid Item: 50410

A. Base Price: \$ 39,974.00

B. Factory Options

Code	Description	Bid Price	Code	Description	Bid Price
W1E	2022 FORD F150 CREW CAB LX4		110A	XL EQUIPMENT GROUP	
99V	EXTENDED RANGE BATTERY 5P	\$ 10,000.00		12" SCREEN	
44H	10 SPEED TRANS	\$ -		PRIVACY GLASS	
44L	SINGLE SPEED TRANS	INC			
	POWER WINDOWS / LOCKS		53D	MAX TRAILER TOW PACKAGE	\$ 865.00
	POWER MIRRORS		479	PRO POWER 9.6KW	\$ 1,079.00
	REAR VIEW CAMERA				
	18" ALUM WHEELS				

Total of B. Published Options: \$ 11,935.00

Published Option Discount (5%) \$ (596.75)

C. Unpublished Options [not to exceed 25%]

\$= 8.1 %

Description	Bid Price	Options	Bid Price
3RD PARTY CHARGING STATION	98C	EXTERIOR COLOR WHITE	
SHIPPED DIRECTLY TO END USER/CUSTOMER		INTERIOR CS-BLACK	
3 VERTEX AMBER/BLUE 2 FRT 2 REAR/SWICH1	\$ 365.00	VINYL 40/20/10	
PROTRAXX4 OVAL STEPS	\$ 731.69		
ALL WEATHER MATS	\$ 100.00	RK1 HEADACHE RACK	\$ 394.35
5/8 FIBER LIFT	\$ 63.21	LOW PROFILE TOOLBOX	\$ 620.94
FIRST AID KIT	\$ 18.40	WESTIN WINCH MOUNT GRILL GUARD	\$ 829.00
LABOR	\$ 959.00	NR EV012 12000# WINCH	\$ 646.81

Total of C. Unpublished Options: \$ 4,228.43

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ 250.00

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

F. Contract Price Adjustment:

G. Additional Delivery Charge:

295

\$ 516.25

H. Subtotal:

\$ 56,306.93

I. Quantity Ordered 1 x H =

\$ 56,306.93

J. Trade in:

K.

L. Total Purchase Price

\$ 56,306.93

55119001-6129

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PRODUCT PRICING SUMMARY

TIPS USA 210907 Automobiles
VENDOR- Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCKPrepared by: GLEN ANGELLEContact: ROCKYPhone: 409-880-9191

Email: _____

Email: gangelles.cowboy@cs.comProduct Description: FORD F150 CREW CAB LIGHTNINGDate: January 5, 2022

A. Bid Item: 11327 A. Base Price: \$ 39,974.00

B. Factory Options

Code	Description	Bid Price	Code	Description	Bid Price
W1E	2022 FORD F150 CREW CAB 4X4		110A	NL EQUIPMENT GROUP	
99V	EXTENDED RANGE BATTERY 5P	\$ 10,000.00		12" SCREEN	
44H	10 SPEED TRANS	\$ -		PRIVACY GLASS	
44L	SINGLE SPEED TRANS	INC			
	POWER WINDOWS / LOCKS		53D	MAX TRAILER TOW PACKAGE	\$ 865.00
	POWER MIRRORS		479	PRO POWER 9.6KW	\$ 1,070.00
	REAR VIEW CAMERA				
	18" ALUM WHEELS				

Total of B. Published Options: \$ 11,935.00

Published Option Discount (5%) \$ 596.75

C. Unpublished Options [not to exceed 25%]

S= 9.3 %

Description	Bid Price	Options	Bid Price
3RD PARTY CHARGING STATION	INC	EXTERIOR COLOR- WHITE	
SHIPPED DIRECTLY TO END USER CUSTOMER		INTERIOR CS- BLACK	
2 VERTEX WHITE 2 FRT REVERSE LIGHTS	\$ 365.00	VINYL 40/20/40	
PROTRAXX4 OVAL STEPS	\$ 231.69		
ALL WEATHER MATS	\$ 100.00	RKI HEADACHE RACK	\$ 394.35
3# FIRE EXT	\$ 63.24	LOW PROFILE TOOLBOX	\$ 620.94
FIRST AID KIT	\$ 18.40	WESTIN WINCH MOUNT GRILL GUARD	\$ 829.00
LABOR	\$ 1,183.00	VR EV012 12000# WINCH	\$ 646.81
4MPower WHITE 2 FRT 2 REAR/SWITCH	\$ 365.00		

Total of C. Unpublished Options: \$ 4,817.43

D. Floor Plan Interest (for in-stock and/or equipped vehicles): \$ 250.00

E. Lot Insurance (for in-stock and/or equipped vehicles): \$ -

F. Contract Price Adjustment: _____

G. Additional Delivery Charge: 295 \$ 516.25

H. Subtotal: \$ 56,895.93

I. Quantity Ordered 1 x H = \$ 56,895.93

J. Trade in: _____

K. _____

L. Total Purchase Price \$ 56,895.93

TIPS USA 210907 Automobiles
VENDOR- Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

Date: January 5, 2022

A. Base Price:	\$ 39,974.00
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Code	Description	Bid Price	Code	Description	Bid Price
W1E	2022 FORD F150 CREW CAB 4X4		110A	XI. EQUIPMENT GROUP	
99V	EXTENDED RANGE BATTERY 5P	\$ 10,000.00		12" SCREEN	
44H	10 SPEED TRANS	\$ -		PRIVACY GLASS	
44L	SINGLE SPEED TRANS	INC			
	POWER WINDOWS / LOCKS		53D	MAX TRAILER TOW PACKAGE	\$ 865.00
	POWER MIRRORS		479	PRO POWER 9.6KW	\$ 1,070.00
	REAR VIEW CAMERA				
	18" ALUM WHEELS				

Published Option Discount (5%)	(5%)
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Description	Bid Price	Options	Bid Price
3RD PARTY CHARGING STATION	INC	EXTERIOR COLOR- WHITE	
SHIPPED DIRECTLY TO END USER CUSTOMER		INTERIOR CS- BLACK	
LOW PROFILE TOOLBOX	\$ 620.94	VINYL 40/20/40	
PROTRAXX4 OVAL STEPS	\$ 231.69	RK1 HEADACHE RACK	\$ 394.35
ALL WEATHER MATS	\$ 100.00	MAGNUM AMBER/BLUE LIGHTBAR	\$ 922.76
3# FIRE EXT	\$ 63.24		
FIRST AID KIT	\$ 18.40		
LABOR	\$ 469.00		

Total of C. Unpublished Options:	\$ 2,820.38
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\$	250.00
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S

\$	516.25
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\$ 54,898.88

\$	54,898.88
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\$ 54,898.88

55119001-6129

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**PRODUCT PRICING SUMMARY**

TIPS USA 210907 Automobiles

VENDOR- Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCKPrepared by: GLEN ANGELLEContact: ROCKYPhone: 409-880-9191

Email: _____

Email: gangelles.cowboyfleet@gmail.comProduct Description: FORD F150 CREW CAB LIGHTNINGDate: January 5, 2022A. Bid Item: 71358A. Base Price: \$ 39,974.00B. **Factory Options**

Code	Description	Bid Price	Code	Description	Bid Price
W1E	2022 FORD F150 CREW CAB 4X4		110A	XL EQUIPMENT GROUP	
99V	EXTENDED RANGE BATTERY 5P	\$ 10,000.00		12" SCREEN	
44H	10 SPEED TRANS	\$ -		PRIVACY GLASS	
44L	SINGLE SPEED TRANS	INC			
	POWER WINDOWS / LOCKS		53D	MAX TRAILER TOW PACKAGE	\$ 865.00
	POWER MIRRORS		479	PRO POWER 9.6KW	\$ 1,070.00
	REAR VIEW CAMERA				
	18" ALUM WHEELS				

Total of B. Published Options: \$ 11,935.00Published Option Discount (5%) \$ (596.75)C. **Unpublished Options [not to exceed 25%]**S= 2.6 %

Description	Bid Price	Options	Bid Price
3RD PARTY CHARGING STATION	INC	EXTERIOR COLOR- WHITE	
SHIPPED DIRECTLY TO END USER CUSTOMER		INTERIOR CS- BLACK	
4MPower WHITE 2 FRT 2 REAR/SWITCH	\$ 365.00	VINYL 40/20/10	
PROTRAXX4 OVAL STEPS	\$ 251.69		
ALL WEATHER MATS	\$ 100.00		
5# FIRE EXT	\$ 63.24		
FIRST AID KIT	\$ 18.40		
LABOR	\$ 595.00		

Total of C. Unpublished Options: \$ 1,373.33

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ 250.00

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

F. Contract Price Adjustment:

G. Additional Delivery Charge:

295\$ 516.25

H. Subtotal:

\$ 53,451.83I. Quantity Ordered 1 x H =\$ 53,451.83

J. Trade in:

K.

L. Total Purchase Price

\$ 53,451.83

86043402-6114
A45



PRODUCT PRICING SUMMARY

TIPS USA 210907 Automobiles
VENDOR- Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCK

Prepared by: GLEN ANGELLE

Contact: ROCKY

Phone: 409-880-9191

Email:

Email: gangellescottboyfleet@gmail.com

Product Description: FORD F150 CREW CAB LIGHTNING

Date: January 5, 2022

A. Bid Item: 100017 A. Base Price: \$ 39,974.00

B. Factory Options

Code	Description	Bid Price	Code	Description	Bid Price
W1E	2022 FORD F150 CREW CAB 4X4		110A	XL EQUIPMENT GROUP	
99V	EXTENDED RANGE BATTERY 51"	\$ 10,000.00		12" SCREEN	
44H	10 SPEED TRANS	\$ -		PRIVACY GLASS	
44L	SINGLE SPEED TRANS	INC			
	POWER WINDOWS / LOCKS		53D	MAX TRAILER TOW PACKAGE	\$ 865.00
	POWER MIRRORS		479	PRO POWER 9.6KW	\$ 1,070.00
	REAR VIEW CAMERA				
	18" ALUM WHEELS				

Total of B. Published Options: \$ 11,935.00

Published Option Discount (5%) \$ (596.75)

C. Unpublished Options [not to exceed 25%]

\$= 6.7 %

Description	Bid Price	Options	Bid Price
3RD PARTY CHARGING STATION	INC	EXTERIOR COLOR- WHITE	
SHIPPED DIRECTLY TO END USER CUSTOMER		INTERIOR CS- BLACK	
2 VERTEN WHITE , REVERSE LIGHTS	\$ 135.00	VINYL 40/20/40	
PRO TRAXX4 OVAL STEPS	\$ 231.69		
A11 WEATHER MATS	\$ 100.00	RKJ HEADACHE RACK	\$ 394.35
50 FIRE EXT	\$ 63.24	MAGNUM AMBER/BLUE LIGHT BAR	\$ 922.76
FIRST AID KIT	\$ 18.40	LOW PROFILE TOOLBOX	\$ 620.94
LABOR	\$ 819.00		
12 MPower AMBER GRILL/SWITCH	\$ 183.00		

Total of C. Unpublished Options: \$ 3,490.38

D. Floor Plan Interest (for in-stock and/or equipped vehicles): \$ 250.00

E. Lot Insurance (for in-stock and/or equipped vehicles): \$ -

F. Contract Price Adjustment: \$

G. Additional Delivery Charge: 295 \$ 516.25

H. Subtotal: \$ 55,568.88

I. Quantity Ordered 1 x H = \$ 55,568.88

J. Trade in: \$

K. \$

L. Total Purchase Price \$ 55,568.88

20041200-6114
A47



PRODUCT PRICING SUMMARY

TIPS USA 210907 Automobiles
VENDOR- Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCK

Prepared by: GLEN ANGELE

Contact: ROCKY

Phone: 409-880-9191

Email: _____

Email: gangelie.cowboyfleet@gmail.com

Product Description: FORD F150 CREW CAB LIGHTNING

Date: January 5, 2022

A. Bid Item: 50414 A. Base Price: \$ 39,974.00

B. Factory Options

Code	Description	Bid Price	Code	Description	Bid Price
W1E	2022 FORD F150 CREW CAB 4X4		110A	XL EQUIPMENT GROUP	
99V	EXTENDED RANGE BATTERY 51"	\$ 10,000.00		12" SCREEN	
4411	10 SPEED TRANS	\$ -		PRIVACY GLASS	
441L	SINGLE SPEED TRANS	INC			
	POWER WINDOWS / LOCKS		53D	MAX TRAILER TOW PACKAGE	\$ 865.00
	POWER MIRRORS		479	PRO POWER 9.6KW	\$ 1,070.00
	REAR VIEW CAMERA				
	18" ALUM WHEELS				

Total of B. Published Options: \$ 11,935.00

Published Option Discount (5%) \$ (596.75)

C. Unpublished Options [not to exceed 25%]

\$= 3.7 %

Description	Bid Price	Options	Bid Price
3RD PARTY CHARGING STATION	INC	EXTERIOR COLOR- WHITE	
SHIPPED DIRECTLY TO END USER CUSTOMER		INTERIOR CS- BLACK	
2 VERTEX WHITE 2 FRT REVERSE LIGHTS	\$ 365.00	VINYL 40/20/40	
PROTRAXX4 OVAL STEPS	\$ 231.69		
ALL WEATHER MATS	\$ 100.00		
5# FIRE EX1	\$ 63.24		
FIRST AID KIT	\$ 18.40		
LABOR	\$ 770.00		
4 MPOWER WHITE 2 FRT 2 REAR/SWITCH	\$ 365.00		

Total of C. Unpublished Options: \$ 1,913.33

D. Floor Plan Interest (for in-stock and/or equipped vehicles): \$ 250.00

E. Lot Insurance (for in-stock and/or equipped vehicles): \$ -

F. Contract Price Adjustment: _____

G. Additional Delivery Charge: 295 \$ 516.25

H. Subtotal: \$ 53,991.83

I. Quantity Ordered 1 x H = \$ 53,991.83

J. Trade in: _____ \$ -

K. _____

L. Total Purchase Price \$ 53,991.83