



PRODUCT PRICING SUMMARY

GOODBUY 19 - 8F000 VEHICLES

VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCK

Prepared by: GLEN ANGELLE

Contact: SCOTT PARKER

Phone: 409-880-9191

Email: _____

Email: gangelles.cowboyfleet@gmail.com

Product Description: 2020 FORD INTERCEPTOR UTILITY AWD

Date: October 28, 2019

A. Bid Item: _____ **A. Base Price:** \$ 34,964.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
99B	3.3L V6 DISCOUNT	\$ (3,318.00)		EXT BLACK	
17A	REAR A/C	\$ 610.00		INT CLOTH BUCKETS/REAR VINYL	
51S	DUAL LED SPOTLIGHTS	\$ 620.00		SYNC (HAND FREE)	
60A	GRILL WIRING	\$ 50.00		4 KEYS	
86T	RR TAILLAMP HSG.	\$ 60.00		CRUISE	
55F	KEYLESS ENTRY	\$ 340.00		SYNC (HAND FREE)	
	PRE DRILLED HEADLAMP HOUSING				
	POWER WINDOWS/LOCKS				
	AM/FM/CD/				
	REAR CAMERA				

Total of B. Published Options: \$ (1,638.00)

Published Option Discount (5%): \$ (84.00)

C. Additional Options [not to exceed 25%]

\$= 0.8 %

Options	Bid Price	Options	Bid Price
2 YR. REG. & DOC FEE	\$ 166.75		
INSTALL RADIO	\$ 112.00		

Total of C. Unpublished Options: \$ 278.75

D. Floor Plan Interest (for in-stock and/or equipped vehicles): \$ -

E. Lot Insurance (for in-stock and/or equipped vehicles): \$ -

F. Contract Price Adjustment: EMERGENCY EQUIPMENT \$ 14,914.65

G. Additional Delivery Charge: 0 miles \$ -

H. Subtotal: \$ 48,435.40

I. Quantity Ordered 2 **x K =** \$ 96,870.80

J. Trade in: _____ \$ -

K. GOODBUY Administrative Fee (\$300 per purchase order) \$ 300.00

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE \$ 97,170.80



PRODUCT PRICING SUMMARY

GOODBUY 19 - 8F000 VEHICLES

VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCK

Prepared by: GLEN ANGELLE

Contact: SCOTT PARKER

Phone: 409-880-9191

Email:

Email: gangelles.cowboyfleet@gmail.com

Product Description: 2020 FORD F-250 REG CAB

Date: October 23, 2019

A. Bid Item: _____

A. Base Price: \$ 23,385.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
X2A	3/4 TON EXT. CAB/ 4X4 UPGRADE	\$ 5,625.00			
	BLUE TOOTH				
	POWER WINDOWS/LOCKS	\$ 915.00			
	RUNNING BOARDS	\$ 445.00			
	6.2L V8				
	6-SPD. AUTO				
	40/20/40 VINYL SEATS				
	TRAILER TOW				
	LONG BED				

Total of B. Published Options: \$ 6,985.00

Published Option Discount (5%) \$ (76.14)

C. Additional Options [not to exceed 25%]

\$= 7.5 %

Options	Bid Price	Options	Bid Price
4 CORNER LEDS AMBER	\$ 675.00	2 EXTRA PROGRAMMED KEYS	\$ 200.00
RKI HEADACHE RACK	\$ 275.00	DEALER SERVICES	\$ 245.00
15" ECCO REFLEX MINI LIGHTBAR AMBER	\$ 193.00		
RKI CROSS BOX	\$ 675.00		
QUICK CONNECT BOOSTER CABLES			
30 AMP SWITCH	\$ 5.00		

Total of C. Unpublished Options: \$ 2,268.00

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ -

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

F. Contract Price Adjustment: 2 YR. REG. & DOC

\$ 166.75

G. Additional Delivery Charge: 0 miles

\$ -

H. Subtotal:

\$ 32,728.61

I. Quantity Ordered 1 x K =

\$ 32,728.61

J. Trade in:

\$ -

K. GOODBUY Administrative Fee (\$300 per purchase order)

\$ 300.00

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE

\$ 33,028.61

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14003**PRODUCT PRICING SUMMARY**

GOODBUY 19- 8F000 VEHICLES

VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCK

Prepared by: GLEN ANGELLE

Contact: SCOTT PARKER

Phone: 409-880-9191

Email:

Email: gangelles.cowboyfleet@gmail.com

Product Description: 2020 FORD EXPLORER

Date: October 1, 2019

A. Bid Item: K7B

A. Base Price: \$ 26,972.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
	2.3L ECO-BOOST				
	AUTO				
	CLOTH BUCKET SEATS				
	3RD. ROW SEATING				
	POWER WINDOWS/LOCKS				
	CRUISE				
	REAR CAMERA				
	SYNC				

Total of B. Published Options: \$ -

Published Option Discount (5%) \$ -

C. Additional Options [not to exceed 25%]

S= 8.6 %

Options	Bid Price	Options	Bid Price
2020. PRICE ADJ.	\$ 1,995.00	2 EXTRA KEYS	\$ 200.00
		FLOOR MATS	\$ 125.00

Total of C. Unpublished Options: \$ 2,320.00

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ -

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

F. Contract Price Adjustment: 2 YR REG & DOC FEE

\$ 166.75

G. Additional Delivery Charge: 0 miles

\$ -

H. Subtotal:

\$ 29,458.75

I. Quantity Ordered 1 x K =

\$ 29,458.75

J. Trade in:

\$ -

K. GOODBUY Administrative Fee (\$300 per purchase order)

\$ 300.00

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE

\$ 29,758.75

A3 260385



KEYPLACES 060215, 071353
DEPT. 14004

PRODUCT PRICING SUMMARY

GOODBUY 19- SF000 VEHICLES

VENDOR-Silsbee Ford, 1211 Hwy 96 N., Silsbee TN 37656

End User: CITY OF ROUNE ROCK

Prepared by: GLEN ANCELLE

Contact: SCOTT PARKER

Phone: 409-850-9161

Email:

Email: gancelle.cowboyfleet@gmail.com

Product Description: 2020 FORD F-150 REG CAB

Date: October 1, 2019

A. Bid Item: A45 A. Base Price: \$ 20,378.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
	EXT CAB/4X4 UPGRADE	\$ 5,550.00		EXT WHITE	
	3.3L V6				
	40/20/40 VINYL SEAT				
	60M FLOORPASS CONNECT	\$ 225.00			
	SYNC	\$ 420.00			
	CRUISE CONTROL	\$ 225.00			

Total of B. Published Options: \$ 6,420.00

Published Option Discount (5%) \$ (235.00)

C. Additional Options [not to exceed 25%]

\$= 1.4 %

Options	Bid Price	Options	Bid Price
FLOOR LINERS	\$ 180.00		
2 EXTRA KEYS	\$ 200.00		

Total of C. Unpublished Options: \$ 380.00

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

E. Lot Insurance (for in-stock and/or equipped vehicles):

F. Contract Price Adjustment: 2 YR. REG & DOC

G. Additional Delivery Charge: 0 miles

H. Subtotal:

I. Quantity Ordered 2 x K =

J. Trade in:

K. GOODBUY Administrative Fee (\$300 per purchase order)

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE

A4 - A5

RELATES 050385
DEPT. 23003



PRODUCT PRICING SUMMARY

GOODBUY 19- SF000 VEHICLES

VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCK

Prepared by: ALEN ANGELL

Contact: SCOTT PARKER

Phone: 409-880-9191

Email:

Email: cancalle_cowboyfleet@gmail.com

Product Description: 2020 FORD F-250 REG CAB

Date: October 1, 2019

A. Bid Item: S A. Base Price: \$ 23,385.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
X2A	3.4 TON EXT. CAB UPGRADE	\$ 2,375.00		EXT WHITE	
	RUNNING BOARDS	\$ 445.00			
	REAR CAMERA	\$ 415.00			
	SPARE TIRE/WHEEL	\$ 295.00		KNAPHEIDE 6961 SERVICE BODY	\$ 11,510.00
	6.2L V8			REPLACEMENT BUMPER/WARN	
	6-SPD. AUTO			WINCH, MASTER LOCK SYSTEM	
	BED DELETE	\$ 1,569.00			
	BLUETOOTH				
	POWER WINDOWS/LOCKS	\$ 915.00			

Total of B. Published Options: \$ 15,386.00

Published Option Discount (5%) \$ (76.14)

C. Additional Options [not to exceed 25%]

\$= 1.0 %

Options	Bid Price	Options	Bid Price
FRONT & REAR LINERS	\$ 162.80	2 EXTRA PROGRAMMED KEYS	\$ 200.00

Total of C. Unpublished Options: \$ 382.80

D. Floor Plan Interest (for in-stock and/or equipped vehicles): \$ -

E. Lot Insurance (for in-stock and/or equipped vehicles): \$ -

F. Contract Price Adjustment: 2 YR. REG & DOC \$ 166.75

G. Additional Delivery Charge: 0 miles \$ -

H. Subtotal: \$ 39,244.41

I. Quantity Ordered 1 x K = \$ 39,244.41

J. Trade in: \$ -

K. GOODBUY Administrative Fee (\$300 per purchase order)

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE \$ 39,244.41

A26



Replaces 050406, 060009
Dept. 23003

PRODUCT PRICING SUMMARY

GOODBUY 19- 8F000 VEHICLES

VENDOR-Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCK

Prepared by: GUNN ARNOLD

Contact: SCOTT PARKER

Phone: 409-880-9151

Email:

Email: gannelle.cowboyfleet@gmail.com

Product Description: 2020 FORD F-250 REG CAB

Date: October 1, 2019

A. Bid Item: 5

A. Base Price: \$ 23,385.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
X2A	3/4 TON EXT CAB UPGRADE	\$ 1,275.00		EXT WHITE	
	RUNNING BOARDS	\$ 445.00			
	REAR CAMERA	\$ 415.00			
	SPARE TIRE/WHEEL	\$ 295.00		KNAPHEIDE 696J SERVICE BODY	\$ 7,570.00
	6.2L V8			MASTER LOCK SYSTEM	
	6-SPD AUTO				
	BED DELETE	\$ (569.00)			
	BLUETOOTH				
	POWER WINDOWS/LOCKS	\$ 615.00			

Total of B. Published Options: \$ 11,752.00

Published Option Discount (5%) \$ (76.14)

C. Additional Options (not to exceed 25%)

\$= 11 %

Options	Bid Price	Options	Bid Price
FRONT & REAR LINERS	\$ 182.80	2 EXTRA PROGRAMMED KEYS	\$ 200.00

Total of C. Unpublished Options: \$ 382.80

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ -

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

F. Contract Price Adjustment: 2 YR. REG & DOC

\$ 166.75

G. Additional Delivery Charge: 0 miles

\$ -

H. Subtotal:

\$ 35,610.41

I. Quantity Ordered 2 x 1 =

\$ 71,220.82

J. Trade in:

\$ -

K. GOODBUY Administrative Fee (\$300 per purchase order)

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE

\$ 71,220.82

A27 , A24



REPLACES 050422
DEPT. 23003

PRODUCT PRICING SUMMARY
GOODBUY 19 - 8F000 VEHICLES
VENDOR-Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCK Prepared by: GLEN ANGELLE
Contact: SCOTT PATJER Phone: 409-880-9191
Email: _____ Email: gangelles_cowboyfleet@gmail.com
Product Description: 2020 FORD F-250 REG CAB Date: October 1, 2019

A. Bid Item: _____ A. Base Price: \$ 23,385.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
X2A	3/4 TON EXT CAB UPGRADE	\$ 2,375.00			
	BLUE TOOTH				
	POWER WINDOWS/LOCKS	\$ 915.00			
	RUNNING BOARDS	\$ 445.00			
	6.2L V8				
	6-SPD AUTO				
	40/20 40 VINYL SEATS				
	TRAILER TOW				

Total of B. Published Options: \$ 3,735.00

Published Option Discount (5%) \$ (76.14)

C. Additional Options [not to exceed 25%]

S= 6.5 %

Options	Bid Price	Options	Bid Price
FRONT & REAR LINERS	\$ 182.80	2 EXTRA PROGRAMMED KEYS	\$ 200.00
RK1 HEADACHE RACK	\$ 275.00	DEALER SERVICES	\$ 245.00
15" ECCO REFLEX MINI LIGHTBAR AMBER	\$ 193.00		
RK1 CROSS BOX	\$ 675.00		
30 AMP SWITCH	\$ 5.00		

Total of C. Unpublished Options: \$ 1,775.80

D. Floor Plan Interest (for in-stock and/or equipped vehicles): \$ -

E. Lot Insurance (for in-stock and/or equipped vehicles): \$ -

F. Contract Price Adjustment: 2 YR. REG. & DOC \$ 166.75

G. Additional Delivery Charge: 0 miles \$ -

H. Subtotal: \$ 28,986.41

I. Quantity Ordered 1 x K= \$ 28,986.41

J. Trade in: \$ -

K. GOODBUY Administrative Fee (\$300 per purchase order)

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE \$ 28,986.41

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Line 4

A28



REF # 4065 011 316
Dept. 23006

PRODUCT PRICING SUMMARY
GOODBUY 19 SF000 VEHICLES
VENDOR-Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCK Prepared by: CLEM ANGELLE
 Contact: SCOTT PARKER Phone: 409-860-0151
 Email: _____ Email: cangelle.cowboyfleet@gmail.com
 Product Description: 2020 FORD EXPEDITION MAX XL SSV Date: October 1, 2019

A. Bid Item: _____ A. Base Price: \$ 37,396.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
K11	EXPEDITION XL MAX	\$ 32,255.00			
	3.5L V6 ECOBOOST				
	3RD ROW SEAT	\$ 815.00			
	REAR AIR				
	CARPET FLOORING				
	RUNNING BOARDS				
	5 PASSENGER SEATING				
	SYNC				
	ALUMINUM WHEELS				
	CRUISE				

Total of B. Published Options: \$ 4,070.00

Published Option Discount (5%) \$ (40.75)

C. Additional Options [not to exceed 25%]

\$= 0.9 %

Options	Bid Price	Options	Bid Price
FLOOR MATS	\$ 180.00		
2 EXTRA KEYS	\$ 200.00		

Total of C. Unpublished Options: \$ 380.00

D. Floor Plan Interest (for in-stock and/or equipped vehicles): \$ -

E. Lot Insurance (for in-stock and/or equipped vehicles): \$ -

F. Contract Price Adjustment: 2 YR. REG & DOC \$ 166.75

G. Additional Delivery Charge: 0 miles

H. Subtotal: \$ 41,972.00

I. Quantity Ordered 1 x K - \$ 41,972.00

J. Trade in: \$ -

K. GOODBUY Administrative Fee (\$300 per purchase order)

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE \$ 41,972.00

A30

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VENDOR—Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

Date: October 1, 2016

A. Base Price:	\$ 23,385.00
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Published Option Discount (5%)	\$	(76.14)
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Total of C. Unpublished Options:	\$	1,775.80
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\$ 28,986.41

A31

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VENDOR—Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

Date: March 12, 2019

A. Base Price:	\$ 20,378.00
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Published Option Discount (5%)	\$	(235.00)
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Total of C. Unpublished Options:	\$ 1,595.00
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L.	TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE	\$ 29,804.00
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A25



KEPLACES 080231
DEPT. 27007

PRODUCT PRICING SUMMARY

GOODBUY 19 \$7000 VEHICLES

VENDOR-Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCK

Prepared by: GLEN ANGELLE

Contact: SCOTT PARKER

Phone: 409-880-5191

Email:

Email: gangellescowboyfleet@gmail.com

Product Description: 2020 FORD F-150 REG CAB

Date: 10-1-19

A. Bid Item: _____ A. Base Price: \$ 20,548.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
NIC	12 TON EXT CAB & FT. BED UPGRADE	\$ 2,775.00		EXT WHITE	
	SYNC	\$ 420.00			
	CRUISE	\$ 225.00			
	2.7L V6 ECO BOOST				
	6-SPD AUTO				
	REAR CAMERA				
	60M FORDPASS CONNECT	\$ 225.00			

Total of B. Published Options: \$ 3,645.00

Published Option Discount (5%): \$ (43.50)

C. Additional Options (not to exceed 25%)

S= 7.8 %

Options	Bid Price	Options	Bid Price
FRONT & REAR LINERS	\$ 182.80	2 EXTRA PROGRAMMED KEYS	\$ 200.00
HEADACHE RACK	\$ 375.00		
AMBER LIGHTBAR W/TRAFFIC ADV	\$ 1,125.00		

Total of C. Unpublished Options: \$ 1,882.80

D. Floor Plan Interest (for in-stock and/or equipped vehicles): \$ -

E. Lot Insurance (for in-stock and/or equipped vehicles): \$ -

F. Contract Price Adjustment: 2 YR. REG. & DOC FEE & ADJ \$ 166.75

G. Additional Delivery Charge: 0 miles \$ -

H. Subtotal: \$ 26,199.05

I. Quantity Ordered 1 x K = \$ 26,199.05

J. Trade in: \$ -

K. GOODBUY Administrative Fee (\$300 per purchase order) \$ 300.00

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE \$ 26,499.05

AP10



REPLACES 770646
DEPT. 27007

PRODUCT PRICING SUMMARY
GOODBUY 19- 8F000 VEHICLES
VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCK

Prepared by: OLEN ANGELLE

Contact: SUETT PARKER

Phone: 409-850-9191

Email: _____

Email: cangelle_cowboyleet@gmail.com

Product Description: 2020 FORD F-250 REG CAR

Date: October 1, 2019

A. Bid Item: _____ \$

A. Base Price: \$ 23,385.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
X2B	34 TON EXT. CAB 4X4 UPGRADE	\$ 5,175.00		LXI. WHITE	
	RUNNING BOARDS	\$ 445.00			
	REAR CAMERA	\$ 415.00			
	SPARE TIRE/WHEEL	\$ 295.00		KNAPHEIDE 6% SERVICE BODY	\$ 1,876.00
	6.2L V8			MASTER LOCK SYSTEM	
	6-SPD. AUTO				
	BED DELETE	\$ (569.00)			
	BLUETOOTH				

Total of B. Published Options: \$ 13,637.00

Published Option Discount (5%) \$ (76.14)

C. Additional Options [not to exceed 25%]

\$= 1.0 %

Options	Bid Price	Options	Bid Price
FRONT & REAR LINERS	\$ 112.80	2 EXTRA PROGRAMMED KEYS	\$ 200.00

Total of C. Unpublished Options: \$ 382.80

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ -

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

F. Contract Price Adjustment: 2 YR. RFG & DOC

\$ 166.75

G. Additional Delivery Charge: 0 miles

\$ -

H. Subtotal:

\$ 37,495.41

I. Quantity Ordered 1 x K =

\$ 37,495.41

J. Trade in: _____

\$ -

K. GOODBUY Administrative Fee (\$300 per purchase order)

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE

\$ 37,495.41

A41

200445

**PRODUCT PRICING SUMMARY****GOODBUY 19 - 8F000 VEHICLES****VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656**

End User: CITY OF ROUND ROCK

Prepared by: GLEN ANGELLE

Contact: SCOTT PARKER

Phone: 409-880-9191

Email:

Email: gangelles.cowboyfleet@gmail.com

Product Description: 2020 FORD INTERCEPTOR UTILITY AWD

Date: October 28, 2019

A. Bid Item: _____

A. Base Price: \$34,964.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
99B	J.JL V6 DISCOUNT	-\$3,318.00		EXT BLACK	
17A	REAR A/C	\$610.00		INT CLOTH BUCKETS/REAR VINYL	
51S	DUAL LED SPOTLIGHTS	\$620.00		SYNC (HAND FREE)	
60A	GRILL WIRING	\$50.00		4 KEYS	
86T	RR TAILLAMP HSG.	\$60.00		CRUISE	
55F	KEYLESS ENTRY	\$340.00		SYNC (HAND FREE)	
	PRE DRILLED HEADLAMP HOUSING				
	POWER WINDOWS/LOCKS				
	AM/FM/CD				
	REAR CAMERA				

Total of B. Published Options: -\$1,638.00

Published Option Discount (5%): -\$84.00

C. Additional Options [not to exceed 25%]

\$= 0.5%

Options	Bid Price	Options	Bid Price
2 YR. REG. & DOC FEE	\$166.75		

Total of C. Unpublished Options: \$166.75

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$0.00

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$0.00

F. Contract Price Adjustment:

EMERGENCY EQUIPMENT

\$26,326.93

G. Additional Delivery Charge:

0 miles

\$0.00

H. Subtotal:

\$59,735.68

I. Quantity Ordered 10 x K =

\$597,356.80

J. Trade in:

\$0.00

K. GOODBUY Administrative Fee (\$300 per purchase order)

\$300.00

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE

\$597,656.80