



**Mobile-Vision, Inc.**

400 Commons Way, Rockaway, NJ 07866  
T. 973-453-8562 F. 973-257-3024

# QUOTE

**Number** 205401824

**Date** August 24, 2016

## Sold To

### Round Rock Police Department

Heath Douglas  
2701 N. Mays St.  
Round Rock, TX 78665

**Phone** 512-801-4520

**Fax** 512-218-6681

## Ship To

### Round Rock Police Department

Heath Douglas  
2701 N. Mays St.  
Round Rock, TX 78665

**Phone** 512-801-4520

**Fax** 512-218-6681

| Salesperson       |     | P.O. Number      |  | Ship Via    |              | Terms  |
|-------------------|-----|------------------|--|-------------|--------------|--|
| Isidoro Valdovino |     |                  |  | None        |              |  |
| Line              | Qty | SKU              | Description  | Unit Price  | Ext.Price    | Comments   |
| 1                 | 120 | LCVNETIMT53201W  | oMG 532 Vz 34G LTE du wifi   | \$1,318.50  | \$158,220.00 | Includes MIMO Wi-Fi, MIMO Wi-Fi WAN and embedded Verizon cellular.   |
| 2                 | 120 | LCVSWRIMT100512  | oMG Platinum support – 1 year; INMOTION  | \$170.10    | \$20,412.00  | Includes Extended Software Support, Technical Support and Hardware Support with advance replacement RMA's.   |
| 3                 | 120 | LCVANTIMT4701    | ANTENNA, BOLT MOUNT 3/4, WHITE, LTE/WIFI/GPS, 15'  | \$198.00    | \$23,760.00  | Antenna with 2x Cellular, 2x Wi-Fi and GPS.  |
| 4                 | 120 | LCVANTIMT1201    | ANTENNA, BOLT MOUNT, 3/4, WHITE, WIFI, 15'   | \$130.50    | \$15,660.00  | Antenna for Wi-Fi hotspot (LAN)  |
| 5                 | 120 | LCVHDWIMMIS042   | oMG Quick release bracket  | \$40.50     | \$4,860.00   | Optional mounting bracket  |
| 6                 | 1   | LCVSWRIMTM1012 F | Connection Manager, Server License, Primary / Backup, FIPS; INMOTION   | \$6,750.00  | \$6,750.00   | OCM VM image license (primary & back up). Includes 1st year annual software maintenance (\$750/annually)   |
| 7                 | 120 | LCVSWRIMTMM009 F | Connection Manager, Client license, FIPS; INMOTION   | \$258.75    | \$31,050.00  | oMG's OCM perpetuity license. Includes 1st year annual software maintenance (\$41.25/oMG for renewing annual software maintenance)   |
| 8                 | 1   | LCVSWRIMTMM009   | Mobility Manager, Server SW lic  | \$6,727.50  | \$6,727.50   | onBoard Mobility Manger- Core server software license for oMM; valid for use on VMware. Includes license for primary server only. oMG's oMM client licenses separate. Includes 1st year maintenance (\$975/annually) |
| 9                 | 120 | LCVSWRIMTMM021   | Mobility Manager, Server SW lic  | \$207.00    | \$24,840.00  | oMG's OMM perpetuity license, includes 1st year annual software maintenance.   |
| 10                | 17  | LCVSWRIMTSER516  | Professional Services  | \$1,800.00  | \$30,600.00  | See notes below.   |
| 11                | 1   | /LABOR INSTALL   | LABOR TO INSTALL SYSTEM  | \$1,800.00  | \$1,800.00   | Onsite installation of 4 vehicles  |
| 12                | 1   | LSMVDR772        | Dell Power Edge Intel E5-2609-V3. Dual Quad Core Rack, with storage, monitor, keyboard, mouse, 4 Ethernet Ports, USB Card reader, Dell Power Connect 2808, and 2 Ethernet patch cables. 72TB Storage | \$22,455.00 | \$22,455.00  | 72 TB Agency Server  |
| 13                | 1   | LSESA12B08T      | 8TB Dell SAS JBOD w/SAS cable, 2U  | \$5,011.20  | \$5,011.20   | 8 TB additional storage.   |

Quotation is valid for 60 days from date issued. The technology described herein is controlled under the Export Administration Regulation (EAR) and may not be exported without proper authorization by the U.S. Department of Commerce. State/Local Fees and Taxes are not included.



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|    |                 |  |            |            |   |
|----|-----------------|--|------------|------------|---|
| 14 | 1 LSCMPSASH810F | Dell PCI-e RAID 6 SAS Card, full-height,<br>for Towers | \$664.20   | \$664.20   | SAS card for JBOD.  |
| 15 | 1 MVD-TRAN-OPS  | On site professional services                          | \$1,912.50 | \$1,912.50 | Onsite professional services for<br>EOL data migration and server<br>setup. |

\*\*\* Equipment will be shipped FOB Destination\*\*\*

PCA Contract #3140-16

Body worn cameras:

- BodyVision XV is tentatively scheduled to release 9/23/16. Lead time for product is 6 to 8 weeks from when product is released.

Server EOL:

- Please allow 8 to 12 weeks for scheduling of onsite installation.
- Total storage estimate for in-car video and body worn: 76.2 TB
- Round Rock PD will continue to use existing Rimage 5410 installed in March 2014.

oMG Professional Services Overview:

L-3 will perform the installation of 4 OMG systems to train Round Rock PD staff. Round Rock PD staff to complete the balance of OMG installs.

Network review/consultation and network design of vehicle LAN (i.e. VLANs via Ethernet) and including as needed, datacenter/LAN networking for optimal WAN client performance. Includes Wi-Fi LAN configuration within oMG GUI (LCI) and testing/validation of all desired peripherals' connectivity: MDC and L3 Mobile Vision components. Includes WAN configuration within oMG GUI (LCI) and WAN link prioritization design between Verizon and Wi-Fi. Includes OMM WAN link monitoring and troubleshooting training. Includes GPS forwarding to CAD/AVL system if needed. We support local forwarding via wired or wireless connectivity with TCP or UDP. For remote forwarding, the CAD/AVL system will need to accept NMEA/TAIP standard(s) such as TriTech, Zoll, NewWorld, InterAct, Sungard, etc. and assumes CAD server co-located with OCM VPN server. Includes network review/consultation and network design of OCM VPN via agency owned/managed VMware, version 5 or higher, primary and backup images including failover in between. To be finalized, split tunnel VPN vs. full tunnel VPN. Does not include VoIP integration troubleshooting. Includes network review/consultation and network design of OMM Management application via agency owned/managed VMware, version 5 or higher, with (1) primary image. Project includes a trial size quantity of OMGs (3 to 5) for testing, training and replication exercises with respects to updating OMG's LCI to support VPN (OCM). Does not include full fleet OMG LCI configuration; pricing available if full fleet OMG configuration is desired. Project is intended to educate agency staff towards replicating configuration to fleet OMGs beyond the trial size quantity.

Includes combination of remote and onsite engagement, estimated as remote planning, onsite implementation, testing and training with additional project management, Q&A and project's close-out remotely managed.

Signing below is in lieu of a formal Purchase Order.  
Your signature will authorize acceptance of both pricing and product:

Signed: \_\_\_\_\_ Dated: \_\_\_\_\_

~~L-3 Shipping Terms are FOB Rockaway, NJ. By signing below you agree to  
waive your shipping terms and ship this order FOB Rockaway, NJ.~~

Signed: \_\_\_\_\_ Dated: \_\_\_\_\_

|                 |                   |
|-----------------|-------------------|
| <b>SubTotal</b> | <b>354,722.40</b> |
| <b>Tax</b>      | TBD               |
| <b>S&amp;H</b>  | 5,470.00          |
| <b>Total</b>    | <b>360,192.40</b> |

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