

#### CITY OF ROUND ROCK AGREEMENT FOR PURCHASE OF PUBLIC SAFETY AND FIREHOUSE SUPPLIES AND EQUIPMENT WITH

#### **METRO FIRE APPARATUS SPECIALISTS, INC.**

THE STATE OF TEXAS	§
CITY OF ROUND ROCK	8 §
COUNTY OF WILLIAMSON	\$ \$
COUNTY OF TRAVIS	Š

#### **KNOW ALL BY THESE PRESENTS:**

THAT THIS AGREEMENT for the purchase of public safety and firehouse supplies and equipment, and for related goods and services (referred to herein as the "Agreement"), is made and entered into on this the \_\_\_\_\_\_ day of the month of \_\_\_\_\_\_, 2020 by and between the CITY OF ROUND ROCK, a Texas home-rule municipality, whose offices are located at 221 East Main Street, Round Rock, Texas 78664-5299 (referred to herein as the "City"), and METRO FIRE APPARATUS SPECIALISTS, INC., whose offices are located at 17350 State Highway 249, Suite 250, Houston, Texas 77064 (referred to herein as "Vendor").

#### **RECITALS:**

WHEREAS, City desires to purchase certain deliverables, specifically public safety and firehouse supplies and equipment; and

WHEREAS, City is a member of Buy Board Cooperative Purchasing Program ("Buy Board") and Vendor is an approved Buy Board vendor through Buy Board Contract #698-23; and

WHEREAS, City desires to purchase said goods and services from Vendor through Buy Board as set forth herein; and

WHEREAS, the parties desire to enter into this Agreement to set forth in writing their respective rights, duties, and obligations;

NOW, THEREFORE, WITNESSETH:

That for and in consideration of the mutual promises contained herein and other good and valuable consideration, the sufficiency and receipt of which are hereby acknowledged, it is mutually agreed between the parties as follows:

#### **1.01 DEFINITIONS**

A. **Agreement** means the binding legal contract between City and Vendor whereby City is obligated to buy specified goods and services and Vendor is obligated to sell said goods and services.

4894-1971-6457/ss2

B. City means the City of Round Rock, Williamson and Travis Counties, Texas.

C. Effective Date means the date upon which the binding signatures of both parties to this Agreement are affixed.

D. Force Majeure means acts of God, strikes, lockouts, or other industrial disturbances, acts of the public enemy, orders of any kind from the government of the United States or the State of Texas or any civil or military authority, insurrections, riots, epidemics, landslides, lightning, earthquakes, fires, hurricanes, storms, floods, restraint of the government and the people, civil disturbances, explosions, or other causes not reasonably within the control of the party claiming such inability.

E. Goods mean the specified supplies, materials, commodities, or equipment.

F. Vendor means Metro Fire Apparatus Specialists, Inc, its successor or assigns.

# 2.01 EFFECTIVE DATE, TERM, PRICES FIRM

A. This Agreement shall be effective on the date this Agreement has been signed by each party hereto, and shall remain in full force and effect unless and until it expires by operation of the term indicated herein, or is terminated or extended as provided herein.

B. This Agreement shall terminate March 31, 2026.

C. City reserves the right to review the relationship with Vendor at any time, and may elect to terminate this Agreement with or without cause or may elect to continue.

# 3.01 CONTRACT DOCUMENTS AND EXHIBITS

The goods and services which are the subject matter of this Agreement are described in Exhibit "A" and, together with this Agreement, comprise the Contract Documents. Any inconsistencies or conflicts in the contract documents shall be resolved by giving preference to the terms and conditions set forth in pages one (1) through nine (9) of this Agreement.

# 4.01 **ITEMS**

A. The goods which are the subject matter of this Agreement are described generally in the attached Exhibit "A."

B. This Agreement shall evidence the entire understanding and agreement between the parties and shall supersede any prior proposals, correspondence or discussions.

C. Vendor shall satisfactorily provide all deliverables described in Exhibit "A" within the contract term specified. A change in the Scope of Services or any term of this Agreement,

including bonding requirements, must be negotiated and agreed to in all relevant details, and must be embodied in a valid Supplemental Agreement as described herein.

## 5.01 COSTS

A. City agrees to pay for goods and/or services during the term of this Agreement at the pricing set forth in the Vendor's catalog and as set forth in Exhibit "A." Vendor specifically acknowledged and agrees that City is not obligated to use or purchase any estimated annual quantity of goods. Only if, and when needed by City, the costs listed on Exhibit "A" shall be the basis of any charges collected by Vendor.

B. In consideration for the deliverables and services related to the deliverables, the City agrees to pay Vendor an amount not to exceed **One Hundred Fifty Thousand and No/100 Dollars (\$150,000.00)** for the goods and services set forth in this Agreement for the term of this Agreement.

## 6.01 INVOICES

All invoices shall include, at a minimum, the following information:

- A. Name and address of Vendor;
- B. Purchase Order Number;
- C. Description and quantity of items received or services provided; and
- D. Delivery or performance dates.

# 7.01 NON-APPROPRIATION AND FISCAL FUNDING

This Agreement is a commitment of City's current revenues only. It is understood and agreed that City shall have the right to terminate this Agreement at the end of any City fiscal year if the governing body of City does not appropriate funds sufficient to purchase the services as determined by City's budget for the fiscal year in question. City may affect such termination by giving Vendor a written notice of termination at the end of its then current fiscal year.

## 8.01 **PROMPT PAYMENT POLICY**

In accordance with Chapter 2251, V.T.C.A., Texas Government Code, payment to Vendor will be made within thirty (30) days of the day on which City receives the performance, supplies, materials, equipment, and/or deliverables, or within thirty (30) days of the day on which the performance of services was complete, or within thirty (30) days of the day on which City receives a correct invoice for the performance and/or deliverables or services, whichever is later. Vendor may charge interest on an overdue payment at the "rate in effect" on September 1 of the fiscal year

in which the payment becomes overdue, in accordance with V.T.C.A., Texas Government Code, Section 2251.025(b); however, this Policy does not apply to payments made by City in the event:

- A. There is a bona fide dispute between City and Vendor, a contractor, subcontractor or supplier about the goods delivered or the service performed that cause the payment to be late; or
- B. The terms of a federal contract, grant, regulation, or statute prevent City from making a timely payment with federal funds; or
- C. There is a bona fide dispute between Vendor and a subcontractor or between a subcontractor and its supplier about the goods delivered or the service performed that causes the payment to be late; or
- D. Invoices are not mailed to City in strict accordance with instructions, if any, on the purchase order or the Agreement or other such contractual agreement.

#### 9.01 GRATUITIES AND BRIBES

City may, by written notice to Vendor, cancel this Agreement without liability to Vendor if it is determined by City that gratuities or bribes in the form of entertainment, gifts, or otherwise were offered or given by Vendor or its agents or representatives to any City officer, employee or elected representative with respect to the performance of this Agreement. In addition, Vendor may be subject to penalties stated in Title 8 of the Texas Penal Code.

#### **10.01 TAXES**

City is exempt from Federal Excise and State Sales Tax; therefore, tax shall not be included in Vendor's charges.

## 11.01 ORDERS PLACED WITH ALTERNATE VENDORS

If Vendor cannot provide the goods as specified, City reserves the right and option to obtain the products from another supplier or suppliers.

#### **12.01 CITY'S REPRESENTATIVE**

City hereby designates the following representative authorized to act in its behalf with regard to this Agreement:

Shane Glaiser, Fire Chief Round Rock Fire Department 203 Commerce Boulevard Round Rock, Texas 78664 (512) 218-5590 sglaiser@roundrocktexas.gov

#### 13.01 INSURANCE

Vendor shall meet all City of Round Rock Insurance Requirements as set forth at: <u>http://www.roundrocktexas.gov/wp-content/uploads/2014/12/corr\_insurance\_07.20112.pdf</u>.

#### 14.01 RIGHT TO ASSURANCE

Whenever either party to this Agreement, in good faith, has reason to question the other party's intent to perform hereunder, then demand may be made to the other party for written assurance of the intent to perform. In the event that no written assurance is given within the reasonable time specified when demand is made, then and in that event the demanding party may treat such failure as an anticipatory repudiation of this Agreement.

#### 15.01 DEFAULT

If Vendor abandons or defaults under this Agreement and is a cause of City purchasing the specified goods elsewhere, Vendor agrees that it may be charged the difference in cost, if any, and that it will not be considered in the re-advertisement of the service and that it may not be considered in future bids for the same type of work unless the scope of work is significantly changed.

Vendor shall be declared in default of this Agreement if it does any of the following:

- A. Fails to fully, timely and faithfully perform any of its material obligations under this Agreement;
- B. Fails to provide adequate assurance of performance under the "Right to Assurance" section herein; or
- C. Becomes insolvent or seeks relief under the bankruptcy laws of the United States.

#### **16.01 TERMINATION AND SUSPENSION**

A. City has the right to terminate this Agreement, in whole or in part, for convenience and without cause, at any time upon thirty (30) days' written notice to Vendor.

B. In the event of any default by Vendor, City has the right to terminate this Agreement for cause, upon ten (10) days' written notice to Vendor.

C. Vendor has the right to terminate this Agreement only for cause, that being in the event of a material and substantial breach by City, or by mutual agreement to terminate evidenced in writing by and between the parties.

D. In the event City terminates under subsections (A) or (B) of this section, the following shall apply: Upon City's delivery of the referenced notice to Vendor, Vendor shall discontinue all services in connection with the performance of this Agreement and shall proceed to cancel promptly all existing orders and contracts insofar as such orders and contracts are chargeable to this Agreement. Within thirty (30) days after such notice of termination, Vendor shall submit a statement showing in detail the goods and/or services satisfactorily performed under this Agreement to the date of termination. City shall then pay Vendor that portion of the charges, if undisputed. The parties agree that Vendor is not entitled to compensation for services it would have performed under the remaining term of the Agreement except as provided herein.

## **17.01 INDEMNIFICATION**

Vendor shall defend (at the option of City), indemnify, and hold City, its successors, assigns, officers, employees and elected officials harmless from and against all suits, actions, legal proceedings, claims, demands, damages, costs, expenses, attorney's fees, and any and all other costs or fees arising out of, or incident to, concerning or resulting from the fault of Vendor, or Vendor's agents, employees or subcontractors, in the performance of Vendor's obligations under this Agreement, no matter how, or to whom, such loss may occur. Nothing herein shall be deemed to limit the rights of City or Vendor (including, but not limited to the right to seek contribution) against any third party who may be liable for an indemnified claim.

## 18.01 COMPLIANCE WITH LAWS, CHARTER AND ORDINANCES

A. Vendor, its agents, employees and subcontractors shall use best efforts to comply with all applicable federal and state laws, the Charter and Ordinances of the City of Round Rock, as amended, and with all applicable rules and regulations promulgated by local, state and national boards, bureaus and agencies.

B. In accordance with Chapter 2271, Texas Government Code, a governmental entity may not enter into a contract with a company for goods and services unless the contract contains written verification from the company that it: (1) does not boycott Israel; and (2) will not boycott Israel during the term of a contract. The signatory executing this Agreement on behalf of Vendor verifies that Vendor does not boycott Israel and will not boycott Israel during the term of this Agreement.

C. In accordance with 2274, Texas Government Code, a governmental entity may not enter into a contract with a company with at least ten (10) full-time employees for a value of at

least One Hundred Thousand and No/100 Dollars (\$100,000.00) unless the contract has a provision verifying that it: (1) does not have a practice, policy, guidance, or directive that discriminates against a firearm entity or firearm trade association; and (2) will not discriminate during the term of the contract against a firearm entity or firearm trade association. The signatory executing this Agreement on behalf of Vendor verifies Vendor does not have a practice, policy, guidance, or directive that discriminates against a firearm entity or firearm trade association, and it will not discriminate during the term of this Agreement against a firearm entity or firearm trade association.

D. In accordance with 2274, Texas Government Code, a governmental entity may not enter into a contract with a company with at least ten (10) full-time employees for a value of at least One Hundred Thousand and No/100 Dollars (\$100,000.00) unless the contract has a provision verifying that it: (1) does not boycott energy companies; and (2) will not boycott energy companies during the term of this Agreement. The signatory executing this Agreement on behalf of Vendor verifies Vendor does not boycott energy companies, and it will not boycott energy companies during the term of this Agreement.

## **19.01 ASSIGNMENT AND DELEGATION**

The parties each hereby bind themselves, their successors, assigns and legal representatives to each other with respect to the terms of this Agreement. Neither party shall assign, sublet or transfer any interest in this Agreement without prior written authorization of the other party.

#### 20.01 NOTICES

All notices and other communications in connection with this Agreement shall be in writing and shall be considered given as follows:

- 1. When delivered personally to the recipient's address as stated in this Agreement; or
- 2. Three (3) days after being deposited in the United States mail, with postage prepaid to the recipient's address as stated in this Agreement.

#### Notice to Vendor:

Metro Fire Apparatus Specialists, Inc. 17350 State Highway 249, Suite 250 Houston, Texas 77064

#### Notice to City:

City Manager		Stephan
221 East Main Street	AND TO:	309 Eas
Round Rock, TX 78664		Round I

Stephanie L. Sandre, City Attorney 309 East Main Street Round Rock, TX 78664 Nothing contained herein shall be construed to restrict the transmission of routine communications between representatives of City and Vendor.

#### 21.01 APPLICABLE LAW; ENFORCEMENT AND VENUE

This Agreement shall be enforceable in Round Rock, Texas, and if legal action is necessary by either party with respect to the enforcement of any or all of the terms or conditions herein, exclusive venue for same shall lie in Williamson County, Texas. This Agreement shall be governed by and construed in accordance with the laws and court decisions of the State of Texas.

#### 22.01 EXCLUSIVE AGREEMENT

This document, and all appended documents, constitutes the entire Agreement between Vendor and City. This Agreement may only be amended or supplemented by mutual agreement of the parties hereto in writing, duly authorized by action of the City Manager or City Council.

#### 23.01 DISPUTE RESOLUTION

City and Vendor hereby expressly agree that no claims or disputes between the parties arising out of or relating to this Agreement or a breach thereof shall be decided by any arbitration proceeding, including without limitation, any proceeding under the Federal Arbitration Act (9 USC Section 1-14) or any applicable state arbitration statute.

#### 24.01 SEVERABILITY

The invalidity, illegality, or unenforceability of any provision of this Agreement or the occurrence of any event rendering any portion or provision of this Agreement void shall in no way affect the validity or enforceability of any other portion or provision of this Agreement. Any void provision shall be deemed severed from this Agreement, and the balance of this Agreement shall be construed and enforced as if this Agreement did not contain the particular portion or provision held to be void. The parties further agree to amend this Agreement to replace any stricken provision with a valid provision that comes as close as possible to the intent of the stricken provision. The provisions of this section shall not prevent this entire Agreement from being void should a provision which is of the essence of this Agreement be determined void.

#### 25.01 MISCELLANEOUS PROVISIONS

**Standard of Care.** Vendor represents that it employs trained, experienced and competent persons to perform all of the services, responsibilities and duties specified herein and that such services, responsibilities and duties shall be performed in a manner according to generally accepted industry practices.

**Time is of the Essence.** Vendor understands and agrees that time is of the essence and that any failure of Vendor to fulfill obligations for each portion of this Agreement within the agreed timeframes will constitute a material breach of this Agreement. Vendor shall be fully responsible for its delays or for failures to use best efforts in accordance with the terms of this Agreement. Where damage is caused to City due to Vendor's failure to perform in these circumstances, City may pursue any remedy available without waiver of any of City's additional legal rights or remedies.

**Force Majeure.** Neither City nor Vendor shall be deemed in violation of this Agreement if it is prevented from performing any of its obligations hereunder by reasons for which it is not responsible as defined herein. However, notice of such impediment or delay in performance must be timely given and all reasonable efforts undertaken to mitigate its effects.

**Multiple Counterparts.** This Agreement may be executed in multiple counterparts, any one of which shall be considered an original of this document; and all of which, when taken together, shall constitute one and the same instrument.

IN WITNESS WHEREOF, City and Vendor have executed this Agreement on the dates indicated.

#### **City of Round Rock, Texas**

By:	
Printed Name:	
Title:	
Date Signed:	

#### Attest:

By:

Meagan Spinks, City Clerk

#### For City, Approved as to Form:

By:

Stephanie L. Sandre, City Attorney

Metro Fire Apparatus Specialists, Inc.

Bv: Printed Name: Jim Minton

 Title:
 Director of Sales

 Date Signed:
 06/12/2023

1	Washington
4	Washington
6	Washington (WA)
1	West Virginia
4	West Virginia
7	□ West Virginia (WV)
1	Wisconsin
4 8	Wisconsin       Wisconsin (WI)

# **Bid Lines**

1	Section I: Public Safety Supplies and Equipment
	Discount (%) off catalog/pricelist for <b>Firearms and Ammunition.</b> Catalog/Pricelist MUST be included or proposal will not be considered.
	No Bid
	Item Notes: <u>PROPOSAL NOTE</u> : Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> <u>catalogs or manufacturer/vendor websites will be accepted</u> .
	Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:
	<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>
	<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>
	Item Attributes
	1. State Name of Catalog/Pricelist Proposed with Discount Percentage
	<u>NOTE</u> : Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
	No response

	Exhibit "A"
2	Section I: Public Safety Supplies and Equipment
	Discount (%) off catalog/pricelist for <b>Tactical Equipment.</b> Catalog/Pricelist MUST be included or proposal will not be considered.
	Total: 2%
	Item Notes: <u>PROPOSAL NOTE</u> : Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> <u>catalogs or manufacturer/vendor websites will be accepted.</u>
	Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:
	<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>
	<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>
	Item Attributes
	1. State Name of Catalog/Pricelist Proposed with Discount Percentage
	<u>NOTE</u> : Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed". Paratech
	Alternate 1
	Section I: Public Safety Supplies and Equipment Discount (%) off catalog/pricelist for Tactical Equipment. Catalog/Pricelist MUST be included or proposal will not be considered.
	Total: 1%
	Item Attributes
	1. State Name of Catalog/Pricelist Proposed with Discount Percentage
	NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
	Broco-Rankin

Exhibit "A"	
Section I: Equipment, Products, and Supplies	
Discount (%) off catalog/pricelist for <b>Night Sticks and Batons.</b> Catalog/Pricelist MUST be included or proposal will not be considered.	
Total: 10%	
Item Notes: PROPOSAL NOTE: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> catalogs or manufacturer/vendor websites will be accepted.	
- Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:	
<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>	
<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>	
Item Attributes	
1. State Name of Catalog/Pricelist Proposed with Discount Percentage	
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".  Stroomlight	
Streamlight	

	Exhibit "A"
ŀ	Section I: Public Safety Supplies and Equipment
	Discount (%) off catalog/pricelist for <b>Riot Equipment/Body Armor.</b> Catalog/Pricelist MUST be included or proposal will not be considered.
	Total: 1%
	Item Notes: <u>PROPOSAL NOTE</u> : Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> <u>catalogs or manufacturer/vendor websites will be accepted.</u>
	Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:
	<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>
	<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>
	Item Attributes
	1. State Name of Catalog/Pricelist Proposed with Discount Percentage
	NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
	Fire Ninja

Exhibit "A"	
Section I: Public Safety Supplies and Equipment	
Discount (%) off catalog/pricelist for <b>Public Safety Vehicle Equipment and Related</b> <b>Accessories.</b> Catalog/Pricelist MUST be included or proposal will not be considered.	
Total:	4%
Item Notes: <u>PROPOSAL NOTE:</u> Vendors shall submit catalog(s)/pricelist(s) with their Proposal res Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the P readily available and readable electronic format, with Excel or searchable PDF preferr <u>catalogs or manufacturer/vendor websites will be accepted.</u>	roposal in a
Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line the information as follows or proposal may not be considered:	item must submit
<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or c proposed</li> </ul>	atalog/pricelist
<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and catalog/pricelist listed</li> </ul>	/or
Item Attributes	
1. State Name of Catalog/Pricelist Proposed with Discount Percentage	
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".	
Kussmaul	
Alternate 1	
Section I: Public Safety Supplies and Equipment Discount (%) off catalog/pricelist for Public Safety Vehicle Equipment and Related Accessories MUST be included or proposal will not be considered.	. Catalog/Pricelist
Total:	2%
Item Attributes	
1. State Name of Catalog/Pricelist Proposed with Discount Percentage	
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".	
FireTech	

I

Exhibit "A"
Section I: Public Safety Supplies and Equipment
Discount (%) off catalog/pricelist for <b>Tear Gas/Mace and Related Items.</b> Catalog/Pricelist MUST be included or proposal will not be considered.
No Bid
Item Notes: <u>PROPOSAL NOTE</u> : Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> catalogs or manufacturer/vendor websites will be accepted.
Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:
<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>
<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
No response

Exhibit "A"	
Section I: Public Safety Supplies and Equipment	
Discount (%) off catalog/pricelist for Night Vision and Infrared Equipment. Catalog/Pricelist MUST be included or proposal will not be considered.	ded
Total:	7%
Item Notes: <u>PROPOSAL NOTE</u> : Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> catalogs or manufacturer/vendor websites will be accepted.	
Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must sub the information as follows or proposal may not be considered:	omit
<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>	
<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>	
Item Attributes	
1. State Name of Catalog/Pricelist Proposed with Discount Percentage	
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".	
Bullard Alternate 1	
Section I: Public Safety Supplies and Equipment Discount (%) off catalog/pricelist for Night Vision and Infrared Equipment. Catalog/Pricelist MUST be include proposal will not be considered.	<u>d or</u>
	0%
Item Attributes	
1. State Name of Catalog/Pricelist Proposed with Discount Percentage	
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".	
FLIR (0% disc to 4% disc)	

	Exhibit "A"
B <u>3</u>	Section I: Public Safety Supplies and Equipment
	Discount (%) off catalog/pricelist for <b>Thermal Imaging Equipment and Products.</b> Catalog/Pricelist MUST be ncluded or proposal will not be considered.
	Total: 7%
	tem Notes: <u>PROPOSAL NOTE</u> : Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> <u>catalogs or manufacturer/vendor websites will be accepted.</u>
	Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:
	<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>
	<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>
-	tem Attributes
ľ	1. State Name of Catalog/Pricelist Proposed with Discount Percentage
	NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
	Bullard
	Alternate 1
-	Section I: Public Safety Supplies and Equipment
1	Discount (%) off catalog/pricelist for Thermal Imaging Equipment and Products. Catalog/Pricelist MUST be
<u> </u>	ncluded or proposal will not be considered.
	Total: 0%
1	tem Attributes
•	1. State Name of Catalog/Pricelist Proposed with Discount Percentage
	NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
	FLIR (0% disc to-4%disc)

	Exhibit "A"
9	Section I: Public Safety Supplies and Equipment
	Discount (%) off catalog/pricelist for Flashlights, Batteries, and Related Items. Catalog/Pricelist MUST be included or proposal will not be considered.
	Total: 41%
	Item Notes: <u>PROPOSAL NOTE</u> : Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> <u>catalogs or manufacturer/vendor websites will be accepted.</u>
	Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:
	<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>
	<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>
	Item Attributes
	1. State Name of Catalog/Pricelist Proposed with Discount Percentage
	NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
	Streamlight (41% disc to 44%)
	Alternate 1
	Section I: Public Safety Supplies and Equipment Discount (%) off catalog/pricelist for Flashlights, Batteries, and Related Items. Catalog/Pricelist MUST be included or proposal will not be considered.
	Total: 1%
	Item Attributes
	1. State Name of Catalog/Pricelist Proposed with Discount Percentage
	NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
	FoxFury (1% disc -10% disc)

Exhibit "A"
Section I: Public Safety Supplies and Equipment
Discount (%) off catalog/pricelist for <b>Electronic Stand-up Vehicles (ESV).</b> Catalog/Pricelist MUST be included or proposal will not be considered.
No Bid
Item Notes: <u>PROPOSAL NOTE</u> : Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> <u>catalogs or manufacturer/vendor websites will be accepted</u> .
Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:
<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>
<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
No response

Exhibit "A"
Section I: Public Safety Supplies and Equipment
Discount (%) off catalog/pricelist for All Types of Public Safety Patrol Bicycles, Supplies and Related Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.
Total: 1%
Item Notes: <u>PROPOSAL NOTE</u> : Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> catalogs or manufacturer/vendor websites will be accepted.
Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:
<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>
<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
<u>NOTE</u> : Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
FoxFury (1% disc to 10% disc)

	Exhibit "A"
)	Section I: Public Safety Supplies and Equipment
-	Discount (%) off catalog/pricelist for <b>Public Safety Rescue Equipment.</b> Catalog/Pricelist MUST be included or proposal will not be considered.
	Total:2%
	Item Notes: <u>PROPOSAL NOTE</u> : Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> <u>catalogs or manufacturer/vendor websites will be accepted.</u>
	Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:
	<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>
	<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>
	Item Attributes
	1. State Name of Catalog/Pricelist Proposed with Discount Percentage
	NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
	Paratech

	Exhibit "A"
~	Section I: Public Safety Supplies and Equipment
	Discount (%) off catalog/pricelist for <b>Handcuffs and Restraints.</b> Catalog/Pricelist MUST be included or proposal will not be considered.
	No Bid
	Item Notes: <u>PROPOSAL NOTE</u> : Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> <u>catalogs or manufacturer/vendor websites will be accepted</u> .
	Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:
	<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>
	<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>
	Item Attributes
	1. State Name of Catalog/Pricelist Proposed with Discount Percentage
	NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
	No response

Exhibit "A"
Section I: Public Safety Supplies and Equipment
Discount (%) off catalog/pricelist for <b>Scopes and Binoculars.</b> Catalog/Pricelist MUST be included or proposal will not be considered.
No Bid
Item Notes: <u>PROPOSAL NOTE</u> : Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> <u>catalogs or manufacturer/vendor websites will be accepted.</u>
Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:
<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>
<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
No response

Exhibit "A"
Section I: Public Safety Supplies and Equipment
Discount (%) off catalog/pricelist for Alcohol and Drug Testing Products and Related
Services. Catalog/Pricelist MUST be included or proposal will not be considered.
No Bid
Item Notes: <u>PROPOSAL NOTE</u> : Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> <u>catalogs or manufacturer/vendor websites will be accepted.</u>
Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:
<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>
<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

	Exhibit "A"
- · · ·	Section I: Public Safety Supplies and Equipment
	Discount (%) off catalog/pricelist for Law Enforcement Training Targets. Catalog/Pricelist MUST be included or proposal will not be considered.
	No Bid
	Item Notes: <u>PROPOSAL NOTE</u> : Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> <u>catalogs or manufacturer/vendor websites will be accepted</u> .
	Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:
	<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>
	<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>
	Item Attributes
	1. State Name of Catalog/Pricelist Proposed with Discount Percentage
	NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
	No response

Exhibit "A"
Section I: Public Safety Supplies and Equipment
Discount (%) off catalog/pricelist for <b>Fingerprint Equipment and Supplies.</b> Catalog/Pricelist MUST be included or proposal will not be considered.
No Bid
Item Notes: <u>PROPOSAL NOTE</u> : Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> <u>catalogs or manufacturer/vendor websites will be accepted</u> .
Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:
<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>
<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
No response

Exhibit "A"		
Section I: Public Safety Supplies and Equipment		
Discount (%) off catalog/pricelist for <b>Law Enforcement Knives and Tools</b> (multipurpose tools, and related accessories). Catalog/Pricelist MUST be included or proposal will not be	-	, mini
Т	otal:	0%
tem Notes: <u>PROPOSAL NOTE</u> : Vendors shall submit catalog(s)/pricelist(s) with their Proposal Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the readily available and readable electronic format, with Excel or searchable PDF pr <u>catalogs or manufacturer/vendor websites will be accepted.</u>	he Proposal in a	а
Vendors proposing multiple manufacturer product lines and/or catalog/pricelist pe the information as follows or proposal may not be considered:	r line item must	submit
<ul> <li>Select "Add Alternate" for each additional manufacturer product line and proposed</li> </ul>	/or catalog/price	elist
<ul> <li>Vendor's must list one specific percentage discount for each manufacturer catalog/pricelist listed</li> </ul>	and/or	
Item Attributes		
1. State Name of Catalog/Pricelist Proposed with Discount Percentage		
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed". MFAS Price List (0%-30%)		
Alternate 1		
<u>Section I: Public Safety Supplies and Equipment</u> Discount (%) off catalog/pricelist for Law Enforcement Knives and Tools (multipurpose tools, and related accessories). Catalog/Pricelist MUST be included or proposal will not be		<u>ls, mini</u>
Т	otal:	5%
Item Attributes		
1. State Name of Catalog/Pricelist Proposed with Discount Percentage		
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".		
Steck		

# Alternate 2

1 8

Section I: Public Safety Supplies and Equipment Discount (%) off catalog/pricelist for Law Enforcement Knives and Tools (multipurpose tools, clip tools, mini tools, and related accessories). Catalog/Pricelist MUST be included or proposal will not be considered.

Total:

1%

Exl	hih	oit	"Α	."
	IIL	π		•

	Exhibit "A"
	Item Attributes
	1. State Name of Catalog/Pricelist Proposed with Discount Percentage
	NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
	RescueTech
1 9	Section I: Public Safety Supplies and Equipment
9	Discount (%) off catalog/pricelist for Public Safety Uniforms, Rainwear, Jackets, Footwear, and
	Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.
	Total: 20%
	Item Notes: <u>PROPOSAL NOTE</u> : Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> <u>catalogs or manufacturer/vendor websites will be accepted.</u>
	Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:
	<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>
	Item Attributes 1. State Name of Catalog/Pricelist Proposed with Discount Percentage
	NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
	Lakeland (20% disc - 40% disc)
	Alternate 1
	Section I: Public Safety Supplies and Equipment Discount (%) off catalog/pricelist for Public Safety Uniforms, Rainwear, Jackets, Footwear, and Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.
	Total: 10%
	Item Attributes
	1. State Name of Catalog/Pricelist Proposed with Discount Percentage
	NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
	HAIX

	Exhibit "A"
)	Section I: Public Safety Supplies and Equipment
	Discount (%) off catalog/pricelist for Weather Monitoring Systems. Catalog/Pricelist MUST be included or proposal will not be considered.
	No Bid
	Item Notes: <u>PROPOSAL NOTE</u> : Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> catalogs or manufacturer/vendor websites will be accepted.
	Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:
	<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>
	<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>
	Item Attributes
	1. State Name of Catalog/Pricelist Proposed with Discount Percentage
	NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
	No response

Exhibit "A"
Section I: Public Safety Supplies and Equipment
Discount (%) off catalog/pricelist for <b>Red Light Monitoring Systems.</b> Catalog/Pricelist MUST be included or proposal will not be considered.
No Bid
Item Notes: <u>PROPOSAL NOTE</u> : Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> <u>catalogs or manufacturer/vendor websites will be accepted</u> .
Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:
<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>
<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
No response

Exhibit "A"
 Section I: Public Safety Supplies and Equipment
Discount (%) off catalog/pricelist for <b>Speed Enforcement Equipment.</b> Catalog/Pricelist MUST be included or proposal will not be considered.
No Bid
Item Notes: <u>PROPOSAL NOTE</u> : Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> <u>catalogs or manufacturer/vendor websites will be accepted</u> .
Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:
<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>
<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
No response

	Exhibit "A"
2	Section I: Public Safety Supplies and Equipment
	Discount (%) off catalog/pricelist for <b>Public Safety Life Preserver and Related Items.</b> Catalog/Pricelist MUST be included or proposal will not be considered.
	Total: 1%
	Item Notes: <u>PROPOSAL NOTE</u> : Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> <u>catalogs or manufacturer/vendor websites will be accepted.</u>
	Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:
	<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>
	<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>
	Item Attributes
	1. State Name of Catalog/Pricelist Proposed with Discount Percentage
	<u>NOTE</u> : Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed". Fire Ninja
	Alternate 1
	<u>Section I: Public Safety Supplies and Equipment</u> <u>Discount (%) off catalog/pricelist for Public Safety Life Preserver and Related Items. Catalog/Pricelist MUST be</u> included or proposal will not be considered.
	Total: 1%
	Item Attributes
	1. State Name of Catalog/Pricelist Proposed with Discount Percentage
	NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
	RescueTech

Exhibit "A"
Section I: Public Safety Supplies and Equipment
Discount (%) off catalog/pricelist for <b>Emergency Radio Dispatch Consoles and related</b> items. Catalog/Pricelist MUST be included or proposal will not be considered.
No Bid
Item Notes: <u>PROPOSAL NOTE</u> : Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> <u>catalogs or manufacturer/vendor websites will be accepted.</u>
Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:
<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>
<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

No response

	Exhibit "A"	
	Section I: Public Safety Supplies and Equipment	
,	Discount (%) off catalog/pricelist for <b>Safety and Security Window Film Products.</b> Catalog/Pricelist MUST be included or proposal will not be considered.	
	No Bid	
	Item Notes: <u>PROPOSAL NOTE</u> : Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> catalogs or manufacturer/vendor websites will be accepted.	
	Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:	
	<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>	
	<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>	
	Item Attributes	
	1. State Name of Catalog/Pricelist Proposed with Discount Percentage	
	NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".	
	No response	

Exhibit "A"
 Section I: Public Safety Supplies and Equipment
Discount (%) off catalog/pricelist for <b>Gunshot and Threat Detection Products and Systems.</b> Catalog/Pricelist MUST be included or proposal will not be considered.
No Bid
Item Notes: <u>PROPOSAL NOTE</u> : Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> <u>catalogs or manufacturer/vendor websites will be accepted</u> .
Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:
<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>
<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
No response

	Exhibit "A"
2 7	Section I: Public Safety Supplies and Equipment
	Discount (%) off catalog/pricelist for <b>All Types Security Access Doors and related accessories</b> (accordion, roll up, wood fold, flat lead post, narrow lead post, and curved). Catalog/Pricelist MUST be included or proposal will not be considered.
	Total: 1%
	Item Notes: <u>PROPOSAL NOTE</u> : Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> catalogs or manufacturer/vendor websites will be accepted.
	Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:
	<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>
	<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>
	Item Attributes
	1. State Name of Catalog/Pricelist Proposed with Discount Percentage
	NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
	Bear Training Solutions

Exhibit "A"					
 Section I: Public Safety Supplies and Equipment					
Discount (%) off catalog/pricelist for All Other Public Safety Products and Equipment. Catalog/Pricelist MUST be included or proposal will not be considered.					
Total: 2%					
Item Notes: <u>PROPOSAL NOTE</u> : Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> catalogs or manufacturer/vendor websites will be accepted.					
Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:					
<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>					
<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>					
Item Attributes					
1. State Name of Catalog/Pricelist Proposed with Discount Percentage					
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".					
Groves (2% disc to 8% disc)					

Groves (2% disc to 8% disc)

4 5

	Exhibit "A"					
)	Section I: Public Safety Supplies and Equipment					
	Discount (%) off catalog/pricelist for <b>Public Safety Equipment Repair Parts.</b> Catalog/Pricelist MUST be included or proposal will not be considered.					
	Total: 0%					
	Item Notes: <u>PROPOSAL NOTE</u> : Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> <u>catalogs or manufacturer/vendor websites will be accepted.</u>					
	Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:					
	<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>					
	<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>					
	Item Attributes					
	1. State Name of Catalog/Pricelist Proposed with Discount Percentage					
	NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".					
	Metro Fire					

	Exhibit "A"					
;	Section I: Public Safety Supplies and Equipment					
•	Discount (%) off catalog/pricelist for <b>Public Safety Equipment and Products Maintenance/Warranty</b> <b>Agreements.</b> Catalog/Pricelist MUST be included or proposal will not be considered.					
	Total: 0%					
	Item Notes: <u>PROPOSAL NOTE</u> : Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> catalogs or manufacturer/vendor websites will be accepted.					
	Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:					
	<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>					
	<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>					
	Item Attributes					
	1. State Name of Catalog/Pricelist Proposed with Discount Percentage					
	NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".					
	Metro Fire					

Exhibit "A"				
Section II: Firehouse Supplies and Equipment				
Discount (%) off catalog/pricelist for <b>Breathing Apparatus.</b> Catalog/Pricelist MUST be included or proposal will not be considered.				
Item Notes:       PROPOSAL NOTE:       Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.				
Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:				
<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>				
<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>				
Item Attributes 1. State Name of Catalog/Pricelist Proposed with Discount Percentage				
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".				
3M Scott (30% disc - 33% disc)				

	Exhibit "A"							
3	Section II: Firehouse Supplies and Equipment							
_	Discount (%) off catalog/pricelist for <b>Protective Clothing and Rescue Gear including Protective Boots,</b> <b>Helmets and Gear Bags.</b> Catalog/Pricelist MUST be included or proposal will not be considered.							
	Total: 10%							
	Item Notes: <u>PROPOSAL NOTE</u> : Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> catalogs or manufacturer/vendor websites will be accepted.							
	Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:							
	<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>							
	<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>							
	State Name of Catalog/Pricelist Proposed with Discount Percentage     NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".     HAIX							
	Alternate 1							
	Section II: Firehouse Supplies and Equipment Discount (%) off catalog/pricelist for Protective Clothing and Rescue Gear including Protective Boots, Helmets							
	and Gear Bags. Catalog/Pricelist MUST be included or proposal will not be considered.							
	Total: 3%							
	Item Attributes							
	1. State Name of Catalog/Pricelist Proposed with Discount Percentage							
	NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".							
	R&B Fabrications							
	Alternate 2							
	Section II: Firehouse Supplies and Equipment							
	Discount (%) off catalog/pricelist for Protective Clothing and Rescue Gear including Protective Boots, Helmets							
	and Gear Bags. Catalog/Pricelist MUST be included or proposal will not be considered.							
	Total: 5%							

Exhibit "A"
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
Bullard (5% disc to 30% disc)
Alternate 3
Section II: Firehouse Supplies and Equipment
<u>Discount (%) off catalog/pricelist for Protective Clothing and Rescue Gear including Protective Boots, Helme</u> and Gear Bags. Catalog/Pricelist MUST be included or proposal will not be considered.
Total: 5%
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
Lakeland (5% disc to 25% disc)
Alternate 4
Section II: Firehouse Supplies and Equipment
Discount (%) off catalog/pricelist for Protective Clothing and Rescue Gear including Protective Boots, Helme
and Gear Bags. Catalog/Pricelist MUST be included or proposal will not be considered.
Total: 2%
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
FireCraft Gloves

	Exhibit "A"							
3 3	Section II: Firehouse Supplies and Equipment							
Ŭ	Discount (%) off catalog/pricelist for <b>Turnout Gear.</b> Catalog/Pricelist MUST be included or proposal will not be considered.							
	Total: 25%							
	Item Notes: <u>PROPOSAL NOTE</u> : Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> catalogs or manufacturer/vendor websites will be accepted.							
	Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:							
	<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>							
	<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>							
	Item Attributes							
	1. State Name of Catalog/Pricelist Proposed with Discount Percentage							
	NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".							
	Lakeland							

Exhibit "A"					
 Section II: Firehouse Supplies and Equipment					
Discount (%) off catalog/pricelist for <b>Nomex Station Uniforms.</b> Catalog/Pricelist MUST be included or proposal will not be considered.					
No Bid					
Item Notes: <u>PROPOSAL NOTE</u> : Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> <u>catalogs or manufacturer/vendor websites will be accepted.</u>					
Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:					
<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>					
<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>					
Item Attributes					
1. State Name of Catalog/Pricelist Proposed with Discount Percentage					
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".					
No response					

Exhibit "A"							
 Section II: Firehouse Supplies and Equipment							
Discount (%) off catalog/pricelist for <b>Communication Devices and Systems.</b> Catalog/Pricelist MUST be included or proposal will not be considered.							
Item Notes: PROPOSAL NOTE: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.							
Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:							
<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>							
<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>							
Item Attributes 1. State Name of Catalog/Pricelist Proposed with Discount Percentage							
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".							
David Clark							

Exhibit "A"					
Section II: Firehouse Supplies and Equipment					
Discount (%) off catalog/pricelist for EMS Supplies and Equipment. Catalog/Pricelist MUST be included or proposal will not be considered.					
Item Notes:       PROPOSAL NOTE:       Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.					
Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:					
<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>					
<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>					
Item Attributes 1. State Name of Catalog/Pricelist Proposed with Discount Percentage					
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".					
Metro Fire Pricelist (2%-25%)					

	Exhibit "A"
3	Section II: Firehouse Supplies and Equipment
	Discount (%) off catalog/pricelist for <b>Portable Lighting Equipment.</b> Catalog/Pricelist MUST be included or proposal will not be considered.
	Total: 41%
	Item Notes: <u>PROPOSAL NOTE</u> : Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> <u>catalogs or manufacturer/vendor websites will be accepted.</u>
	Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:
	<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>
	<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>
	State Name of Catalog/Pricelist Proposed with Discount Percentage     NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".     Streamlight (41% disc - 44%)
	Streamight (417/2 disc - 447/2)
	Alternate 1
	Section II: Firehouse Supplies and Equipment Discount (%) off catalog/pricelist for Portable Lighting Equipment. Catalog/Pricelist MUST be included or proposal will not be considered.
	Total: 1%
	Item Attributes
	1. State Name of Catalog/Pricelist Proposed with Discount Percentage
	NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
	FoxFury (1% disc - 10% disc)
	Alternate 2
	Section II: Firehouse Supplies and Equipment
	Discount (%) off catalog/pricelist for Portable Lighting Equipment. Catalog/Pricelist MUST be included or proposal will not be considered.
	Total: 3%

					^	
Ex	hı	b	It.	"	А	
		~				

1. State Name of Catalog/Pricelist Proposed with Discount Percentage  NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".  Super Vac Command Light  Section II: Firehouse Supplies and Equipment Discount (%) off catalog/pricelist for Vehicle Light Bars, Sirens, and Speakers. Catalog/Pricelist MUST be included or proposal will not be considered.  Total:		Exhibit "A"
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".         Super Vac Command Light         Section II: Firehouse Supplies and Equipment         Discount (%) off catalog/pricelist for Vehicle Light Bars, Sirens, and Speakers. Catalog/Pricelist MUST be included or proposal will not be considered.         Total:		Item Attributes
Super Vac Command Light         Section II: Firehouse Supplies and Equipment         Discount (%) off catalog/pricelist for Vehicle Light Bars, Sirens, and Speakers. Catalog/Pricelist MUST be included or proposal will not be considered.         Total:       3%         Item Notes:       PROPOSAL NOTE: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.         Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:         • Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed         • Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed         Item Attributes         1. State Name of Catalog/Pricelist Proposed with Discount Percentage         INTE: Do not Include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".		1. State Name of Catalog/Pricelist Proposed with Discount Percentage
Section II: Firehouse Supplies and Equipment         Discount (%) off catalog/pricelist for Vehicle Light Bars, Sirens, and Speakers. Catalog/Pricelist MUST be included or proposal will not be considered.         Total:       3%         Item Notes:       PROPOSAL NOTE: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.         Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:         • Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed         • Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed         Item Attributes         1. State Name of Catalog/Pricelist Proposed with Discount Percentage         INTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".		NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
Discount (%) off catalog/pricelist for Vehicle Light Bars, Sirens, and Speakers. Catalog/Pricelist MUST be included or proposal will not be considered.       Total:		Super Vac Command Light
included or proposal will not be considered.       Total: 3%         Item Notes:       PROPOSAL NOTE; Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.         Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:         • Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed         • Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed         Item Attributes         1. State Name of Catalog/Pricelist Proposed with Discount Percentage         NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".	;	Section II: Firehouse Supplies and Equipment
Item Notes:       PROPOSAL NOTE:       Vendors shall submit catalog(s)/pricelist(s) with their Proposal regionse or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.         Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:         •       Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed         •       Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed         Item Attributes       1. State Name of Catalog/Pricelist Proposed with Discount Percentage         NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".		Discount (%) off catalog/pricelist for Vehicle Light Bars, Sirens, and Speakers. Catalog/Pricelist MUST be included or proposal will not be considered.
Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> catalogs or manufacturer/vendor websites will be accepted.  Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:  Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed  Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed  Item Attributes  Item Attributes NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".		Total: 3%
<ul> <li>the information as follows or proposal may not be considered:</li> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul> Item Attributes 1. State Name of Catalog/Pricelist Proposed with Discount Percentage NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".		readily available and readable electronic format, with Excel or searchable PDF preferred. No paper
proposed  Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed  Item Attributes  State Name of Catalog/Pricelist Proposed with Discount Percentage NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".		Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:
Item Attributes         1. State Name of Catalog/Pricelist Proposed with Discount Percentage         NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".		
State Name of Catalog/Pricelist Proposed with Discount Percentage     NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".		
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".		Item Attributes 1. State Name of Catalog/Pricelist Proposed with Discount Percentage
FireTech		

	Exhibit "A"
3 <u>Se</u> 9	ection II: Firehouse Supplies and Equipment
Di	iscount (%) off catalog/pricelist for <b>Fire Extrication Rescue Equipment.</b> Catalog/Pricelist MUST be included proposal will not be considered.
	Total: 7%
Ite	em Notes: <u>PROPOSAL NOTE</u> : Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> <u>catalogs or manufacturer/vendor websites will be accepted</u> .
	Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:
	<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>
	<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>
1.	State Name of Catalog/Pricelist Proposed with Discount Percentage         NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".         Paratech
	Iternate 1
Di	ection II: Firehouse Supplies and Equipment iscount (%) off catalog/pricelist for Fire Extrication Rescue Equipment. Catalog/Pricelist MUST be included or oposal will not be considered.
-	Total: 22%
lte	em Attributes
1.	State Name of Catalog/Pricelist Proposed with Discount Percentage
	NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
	Super Vac
A	Iternate 2
Di	ection II: Firehouse Supplies and Equipment iscount (%) off catalog/pricelist for Fire Extrication Rescue Equipment. Catalog/Pricelist MUST be included or
pr	roposal will not be considered.
	Total:0%

Ex	hi	bi	it	",	Δ	"
			IL.		•	

	Exhibit "A"
	Item Attributes
	1. State Name of Catalog/Pricelist Proposed with Discount Percentage
	NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
	Metro Fire Pricelist (0%-25%)
1 )	Section II: Firehouse Supplies and Equipment
	Discount (%) off catalog/pricelist for <b>Firehouse Uniforms</b> , <b>Rainwear</b> , <b>Jackets</b> , <b>Footwear and</b> <b>Accessories</b> . Catalog/Pricelist MUST be included or proposal will not be considered.
	Total: 20%
	Item Notes: <u>PROPOSAL NOTE</u> : Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> catalogs or manufacturer/vendor websites will be accepted.
	Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:
	<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>
	<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>
	Item Attributes
	1. State Name of Catalog/Pricelist Proposed with Discount Percentage
	NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
	Lakeland (20% disc - 40%)
	Alternate 1
	Section II: Firehouse Supplies and Equipment Discount (%) off catalog/pricelist for Firehouse Uniforms, Rainwear, Jackets, Footwear and Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.
	Total: 10%
	Item Attributes
	1. State Name of Catalog/Pricelist Proposed with Discount Percentage
	NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

### Exhibit "A"

## Alternate 2

Section II: Firehouse Supplies and Equipment

Discount (%) off catalog/pricelist for Firehouse Uniforms, Rainwear, Jackets, Footwear and Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.

Total: 0%

Total:

2%

#### **Item Attributes**

#### 1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Metro Fire Pricelist (0% - 25%

#### 4 Section II: Firehouse Supplies and Equipment

Discount (%) off catalog/pricelist for **Gas Detection Devices**, **Cameras**, **and Systems**. Catalog/Pricelist MUST be included or proposal will not be considered.

Item Notes: <u>PROPOSAL NOTE:</u> Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper catalogs or manufacturer/vendor websites will be accepted.</u>

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

#### **Item Attributes**

#### 1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

GfG

### Alternate 1

Section II: Firehouse Supplies and Equipment Discount (%) off catalog/pricelist for Gas Detection Devices, Cameras, and Systems. Catalog/Pricelist MUST be included or proposal will not be considered.

Total: 2%

## 

Exhibit "A"
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
Teledyne
 Section II: Firehouse Supplies and Equipment
Discount (%) off catalog/pricelist for <b>Fire Hose and Nozzles</b> . Catalog/Pricelist MUST be included or proposal will not be considered.
Total: 23%
Item Notes: <u>PROPOSAL NOTE</u> : Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> <u>catalogs or manufacturer/vendor websites will be accepted.</u>
Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:
<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>
<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
TFT
Alternate 1
Section II: Firehouse Supplies and Equipment Discount (%) off catalog/pricelist for Fire Hose and Nozzles. Catalog/Pricelist MUST be included or proposal will not be considered.
Total: 38%
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
Key Hose

## Exhibit "A"

	Alternate 2
	Section II: Firehouse Supplies and Equipment Discount (%) off catalog/pricelist for Fire Hose and Nozzles. Catalog/Pricelist MUST be included or proposal will not be considered.
	Total: 15%
	Item Attributes
	1. State Name of Catalog/Pricelist Proposed with Discount Percentage
	NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
	Kochek (15% disc to 25%)
	Alternate 3
	Section II: Firehouse Supplies and Equipment Discount (%) off catalog/pricelist for Fire Hose and Nozzles. Catalog/Pricelist MUST be included or proposal will not be considered.
	Total: 0%
	Item Attributes
	1. State Name of Catalog/Pricelist Proposed with Discount Percentage
	NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
	New Force
1	Section II: Firehouse Supplies and Equipment
4 3	Section II. Thenouse Supplies and Equipment
	Discount (%) off catalog/pricelist for <b>Fire Extinguishers and Fire Fighting Foam.</b> Catalog/Pricelist MUST be included or proposal will not be considered.
	Total:       15%         Item Notes:       PROPOSAL NOTE:         Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the         Dreposal will not be capaidered.         Vendors aball submit catalog(s)/pricelist(s) with the Proposal response or the
	Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> <u>catalogs or manufacturer/vendor websites will be accepted.</u>
	Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:
	<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> <li>Vendor's must list one specific percentage discount for each manufacturer and/or</li> </ul>
	catalog/pricelist listed

_				
$\Box v$	hik	sit.	" /	<b>\ "</b>
Ex	1111	Лι	- 1-	٦.

	Exhibit "A"					
	Item Attributes					
	1. State Name of Catalog/Pricelist Proposed with Discount Percentage					
	NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".					
	Perimeter Solutions					
	Alternate 1					
	<u>Section II: Firehouse Supplies and Equipment</u> <u>Discount (%) off catalog/pricelist for Fire Extinguishers and Fire Fighting Foam. Catalog/Pricelist MUST be</u> <u>included or proposal will not be considered.</u>					
	Total: 5%					
	Item Attributes					
	1. State Name of Catalog/Pricelist Proposed with Discount Percentage					
	NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".					
	Johnson Control (5% to 12%)					
-						
4 4	Section II: Firehouse Supplies and Equipment					
	Discount (%) off catalog/pricelist for <b>Fire Hose Hydrostatic Testing Services.</b> Catalog/Pricelist MUST be included or proposal will not be considered.					
	No Bid					
	Item Notes: <u>PROPOSAL NOTE</u> : Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> catalogs or manufacturer/vendor websites will be accepted.					
	Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:					
	<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>					
	<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>					
	Item Attributes					
	1. State Name of Catalog/Pricelist Proposed with Discount Percentage					
	NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".					
	No response					

	Exhibit "A"		
4 Section II: Firehou	ise Supplies and Equipment		
Discount (%) off cat	talog/pricelist for <b>Fire Fighting Training Materials and Equipment.</b> osal will not be considered.	Catalog/Pricelist M	IUST
		Total:	5%
Proposal readily a	<b>SAL NOTE:</b> Vendors shall submit catalog(s)/pricelist(s) with their Propo I will not be considered. Vendors shall submit catalog(s)/pricelist(s) with available and readable electronic format, with Excel or searchable PDF <u>s or manufacturer/vendor websites will be accepted.</u>	n the Proposal in a	
	proposing multiple manufacturer product lines and/or catalog/pricelist mation as follows or proposal may not be considered:	per line item must s	ubmit
	elect <b>"Add Alternate"</b> for each additional manufacturer product line a roposed	nd/or catalog/priceli	st
	endor's must list one specific percentage discount for each manufactur atalog/pricelist listed	rer and/or	
	Catalog/Pricelist Proposed with Discount Percentage GKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".		
Alternate 1			
Discount (%) off cat	<u>e Supplies and Equipment</u> talog/pricelist for Fire Fighting Training Materials and Equipment. Ca I will not be considered.	atalog/Pricelist MUS	<u>ST be</u>
		Total:	1%
Item Attributes			
1. State Name of C	Catalog/Pricelist Proposed with Discount Percentage		
	SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".		
Bear Training Sol	lutions		
Alternate 2			
Discount (%) off cat	e Supplies and Equipment talog/pricelist for Fire Fighting Training Materials and Equipment. Ca I will not be considered.	atalog/Pricelist MUS	<u>ST be</u>
		Total:	3%

## Exhibit "A"

tem Attributes					
1. State Name of Catalog/Pricelist Proposed with Discount Percentage					
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".					
Unifire					
Section II: Firehouse Supplies and Equipment					
Discount (%) off catalog/pricelist for <b>Optical Emergency Traffic Pre-Emption Supplies and</b> Equipment. Catalog/Pricelist MUST be included or proposal will not be considered.					
	No Bid				
tem Notes: PROPOSAL NOTE: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal i readily available and readable electronic format, with Excel or searchable PDF preferred. No proposal catalogs or manufacturer/vendor websites will be accepted.	n a				
Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item mu the information as follows or proposal may not be considered:	ıst submit				
<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pr proposed</li> </ul>	icelist				
<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>					
tem Attributes					
. State Name of Catalog/Pricelist Proposed with Discount Percentage					
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".					
No response	]				

	Exhibit "A"
4 Section II: Firehous	se Supplies and Equipment
Discount (%) off cata	alog/pricelist for All Other Firehouse Equipment and Supplies. Catalog/Pricelist MUST be will not be considered.
	Total: 0%
Proposal readily av	AL NOTE: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a vailable and readable electronic format, with Excel or searchable PDF preferred. No paper or manufacturer/vendor websites will be accepted.
	proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit nation as follows or proposal may not be considered:
	lect <b>"Add Alternate"</b> for each additional manufacturer product line and/or catalog/pricelist oposed
	ndor's must list one specific percentage discount for each manufacturer and/or talog/pricelist listed
NOTE: Do not include Sk	atalog/Pricelist Proposed with Discount Percentage KU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
Metro Fire Pricelis	st (0%-25%)
Alternate 1	
Section II: Firehouse Discount (%) off cat	Supplies and Equipment alog/pricelist for All Other Firehouse Equipment and Supplies. Catalog/Pricelist MUST be will not be considered.
	Total: 1%
Item Attributes	
1. State Name of Ca	atalog/Pricelist Proposed with Discount Percentage
	(U, Reference Numbers, Websites, and/or "See Attached/Enclosed".
Groves (1% disc t	o 8% disc)
Alternate 2	
Discount (%) off cat	Supplies and Equipment alog/pricelist for All Other Firehouse Equipment and Supplies. Catalog/Pricelist MUST be will not be considered.
	Total: 1%

Ex	hit	วเก	 Α"
			•

Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
Arctic
Alternate 3
Section II: Firehouse Supplies and Equipment
Discount (%) off catalog/pricelist for All Other Firehouse Equipment and Supplies. Catalog/Pricelist MUST be
included or proposal will not be considered.
Total: 5%
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
Tempest (5% disc to 12%)
Alternate 4
Section II: Firehouse Supplies and Equipment
Discount (%) off catalog/pricelist for All Other Firehouse Equipment and Supplies. Catalog/Pricelist MUST be
included or proposal will not be considered.
Total: 20%
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
Council Tools

Exhibit "A"
 Section II: Firehouse Supplies and Equipment
Discount (%) off catalog/pricelist for <b>Firehouse Equipment Repair Parts.</b> Catalog/Pricelist MUST be included or proposal will not be considered.
Item Notes:       PROPOSAL NOTE:       Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.
Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:
<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>
<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
Metro Fire Pricelist

	Exhibit "A"
4 9	Section II: Firehouse Supplies and Equipment
3	Discount (%) off catalog/pricelist for <b>Firehouse Equipment and Products Safety Maintenance/Warranty</b> <b>Agreements.</b> Catalog/Pricelist MUST be included or proposal will not be considered.
	Total: 0%
	Item Notes: <u>PROPOSAL NOTE</u> : Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. <u>No paper</u> <u>catalogs or manufacturer/vendor websites will be accepted</u> .
	Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:
	<ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>
	<ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>
	Item Attributes
	1. State Name of Catalog/Pricelist Proposed with Discount Percentage
	NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
	Metro Fire Pricelist
5 0	Section III: Installation and Repair Service
U	Hourly Labor Rate for Installation/Repair Service of Public Safety Equipment and Products - <u>Not to</u> <u>Exceed</u> hourly labor rate for Installation/Repair Service of Public Safety Equipment and Products.
	Quantity:     1     UOM:     Hourly Labor Rate     Price:     \$175.00     Total:     \$175.00
5 1	Section III: Installation and Repair Service
•	Hourly Labor Rate for Installation/Repair Service of Firehouse Equipment and Products - Not to Exceed hourly labor rate for Installation/Repair Service of Public Safety Equipment and Products.
	Quantity:         1         UOM:         Hourly Labor Rate         Price:         \$175.00         Total:         \$175.00

# Response Total: \$350.00