



Quoted By: Jason Cloutier
 Date: 11/15/2016
 Quote Expiration: 1/31/2017
 Quote Name: City of Round Rock-ERP-UB
 Quote Number: 2016-18769
 Quote Description: Tyler Utility Billing SaaS Quote

Sales Quotation For

City of Round Rock
 221 E Main Ave
 Round Rock, Texas 78664-5271
 Phone (512) 218-5400

SaaS			One Time Fees		
Description	# Years	Annual Fee	Impl. Days	Impl. Cost	Data Conversion
Revenue:					
Central Property File	3.0	\$2,111.00	1 @ \$1,275.00	\$1,275.00	\$0.00
Maplink GIS Integration	3.0	\$11,890.00	1 @ \$1,275.00	\$1,275.00	\$0.00
Tyler Cashiering	3.0	\$33,148.00	7 @ \$1,275.00	\$8,925.00	\$0.00
UB Interface	3.0	\$9,512.00	4 @ \$1,275.00	\$5,100.00	\$0.00
Utility Billing CIS	3.0	\$29,545.00	21 @ \$1,275.00	\$26,775.00	\$23,400.00
Productivity:					
Citizen Self Service	3.0	\$21,618.00	1 @ \$1,275.00	\$1,275.00	\$0.00
IVR Gateway	3.0	\$9,728.00	6 @ \$1,275.00	\$7,650.00	\$0.00
Tyler Notify	3.0	\$24,200.00	0 @ \$1,275.00	\$0.00	\$0.00
TOTAL:		\$141,752.00	41	\$52,275.00	\$23,400.00

Other Services

Description	Quantity	Unit Price	Unit Discount	Extended Price
Project Planning Services	1	\$11,000.00	\$0.00	\$11,000.00
Tyler Forms Library - Utility Billing	1	\$5,000.00	\$0.00	\$5,000.00
Tyler Notify - Implementation	2	\$1,275.00	\$0.00	\$2,550.00
TOTAL:				\$18,550.00

3rd Party Hardware, Software and Services

Description	Quantity	Unit Price	Unit Discount	Total Price	Unit Maintenance	Unit Maintenance Discount	Total Year One Maintenance
Cash Drawer	4	\$230.00	\$0.00	\$920.00	\$0.00	\$0.00	\$0.00
Hand Held Scanner - Model 1900GSR	4	\$385.00	\$0.00	\$1,540.00	\$0.00	\$0.00	\$0.00
Hand Held Scanner Stand	4	\$25.00	\$0.00	\$100.00	\$0.00	\$0.00	\$0.00
ID Tech MiniMag USB Reader	4	\$62.00	\$0.00	\$248.00	\$0.00	\$0.00	\$0.00
Printer (TM-S9000)	4	\$1,600.00	\$0.00	\$6,400.00	\$0.00	\$0.00	\$0.00
Tyler Notify IVR Plan (25,000 Minutes)	1	\$2,500.00	\$0.00	\$2,500.00	\$0.00	\$0.00	\$0.00
Tyler Notify SMS Text Plan (25,000 Messages)	1	\$1,250.00	\$0.00	\$1,250.00	\$0.00	\$0.00	\$0.00
<i>3rd Party Hardware Sub-Total:</i>			<i>\$0.00</i>	<i>\$9,208.00</i>			<i>\$0.00</i>
<i>3rd Party Software Sub-Total:</i>			<i>\$0.00</i>	<i>\$3,750.00</i>		<i>\$0.00</i>	<i>\$0.00</i>
TOTAL:				\$12,958.00			\$0.00

Summary

	One Time Fees	Recurring Fees
Total SaaS per annum	\$0.00	\$141,752.00
Total Tyler Software	\$0.00	\$0.00
Total Tyler Services	\$94,225.00	\$0.00
Total 3rd Party Hardware, Software and Services	\$12,958.00	\$0.00
Summary Total	\$107,183.00	\$141,752.00
Contract Total	\$532,439.00	

Detailed Breakdown of Conversions (included in Contract Total)

Description	Unit Price	Unit Discount	Extended Price
Utility Billing - Option 1 Services	\$3,200.00	\$0.00	\$3,200.00
Utility Billing - Option 2 Assessments	\$2,000.00	\$0.00	\$2,000.00
Utility Billing - Option 3 Consumption History	\$3,200.00	\$0.00	\$3,200.00
Utility Billing - Option 4 Balance Forward AR	\$5,000.00	\$0.00	\$5,000.00
Utility Billing - Option 5 Service Orders	\$3,000.00	\$0.00	\$3,000.00
Utility Billing - Option 6 Backflow	\$3,000.00	\$0.00	\$3,000.00
Utility Billing - Standard	\$4,000.00	\$0.00	\$4,000.00
TOTAL:			\$23,400.00

Unless otherwise indicated in the contract or Amendment thereto, pricing for optional items will be held for Six (6) months from the Quote date or the Effective Date of the Contract, whichever is later.

Customer Approval:	_____	Date:	_____
Print Name:	_____	P.O. #:	_____

All primary values quoted in US Dollars

Comments

Tyler recommends the use of a 128-bit SSL Security Certificate for any Internet Web Applications, such as the MUNIS Web Client and the MUNIS Self Service applications if hosted by the Client. This certificate is required to encrypt the highly sensitive payroll and financial information as it travels across the public internet. There are various vendors who sell SSL Certificates, with all ranges of prices.

Conversion prices are based on a single occurrence of the database. If additional databases need to be converted, these will need to be quoted.

Tyler's quote contains estimates of the amount of services needed, based on our preliminary understanding of the size and scope of your project. The actual amount of services depends on such factors as your level of involvement in the project and the speed of knowledge transfer.

Unless otherwise noted, prices submitted in the quote do not include travel expenses incurred in accordance with Tyler's then-current Business Travel Policy.

Tyler's prices do not include applicable local, city or federal sales, use excise, personal property or other similar taxes or duties, which you are responsible for determining and remitting.

In the event Client cancels services less than two (2) weeks in advance, Client is liable to Tyler for (i) all non-refundable expenses incurred by Tyler on Client's behalf; and (ii) daily fees associated with the cancelled services if Tyler is unable to re-assign its personnel.

Tyler provides onsite training for a maximum of 12 people per class. In the event that more than 12 users wish to participate in a training class or more than one occurrence of a class is needed, Tyler will either provide additional days at then-current rates for training or Tyler will utilize a Train-the-Trainer approach whereby the client designated attendees of the initial training can thereafter train the remaining users.

Utility billing library includes: 1 Utility bill, 1 assessment, 1 UB receipt, 1 Lien letter, 1 UB delinquent notice, 1 door hanger and 1 final utility bill.

Project Management includes project planning, kickoff meeting, status calls, task monitoring, verification and transition to support.

Tyler's cost is based on all of the proposed products and services being obtained from Tyler. Should significant portions of the products or services be deleted, Tyler reserves the right to adjust prices accordingly.

The SaaS fees are based on 100 concurrent users. Should the number of concurrent users be exceeded, Tyler reserves the right to re-negotiate the SaaS fees based upon any resulting changes in the pricing categories.

Client agrees that items in this sales quotation are, upon Client's signature of same, hereby added to the Agreement between the parties, and subject to its terms. Additionally, and notwithstanding anything in the Agreement to the contrary, payment for said items shall conform to the following conditions: Licensee fees for Tyler and 3rd party products are due when Tyler makes such software available for download by the Client (for the purpose of this quotation, the 'Availability Date') or delivery (if not software); Maintenance fees, prorated for the term commencing when on the Availability Date and ending on the last day of the current annual support term for Tyler Software currently licensed to the Client, are due on the Availability Date; Fees for services, unless otherwise indicated, plus expenses, are payable upon delivery.

Tyler Notify SaaS services will renew automatically for additional one (1) year terms at our then-current fee unless terminated in writing by either part at least thirty (30) days prior to the end of the then-current term.

Comments

Client agrees that items in this sales quotation are, upon Client's signature of same, hereby added to the Agreement between the parties, and subject to its terms. Additionally, and notwithstanding anything in the Agreement to the contrary, payment for said items, as applicable, shall conform to the following conditions:

- License fees for Tyler and 3rd Party Software products are due when Tyler makes such software available for download by the Client;
- Fees for hardware are payable upon delivery;
- SaaS fees are payable on a quarterly basis, in advance, beginning with the first quarterly payment due pursuant to the Agreement following the date on which the Client signed the sales quotation; and
- Unless otherwise indicated, fees for services are payable as delivered, and expenses are payable as incurred.

Billing Term: 01/01/17-12/31/19