

PRODUCT PRICING SUMMARY BUYBOARD CONTRACT #521-16

Vehicles and Heavy Duty Trucks

VENDOR-Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCK #1

Contact: MARSHALL REYNOLDS

Email: (512) 218-5571 mreynolds@roundrocktexas.gov

Product Description: 2017 Ford Explorer 4-door

Prepared by: CUYLER DODSON

Phone: (800) 370-7490

Email: cuylerdodson@gmail.com

Date: February 28, 2017

A. Bid Series: 126

A. Base Price: \$ 23,023.00

B. Published Options [Itemize each below]

Code	Options	Bid Price	Code	Options	Bid Price
K8A	4DR AWD POLICE UTILITY	\$ 4,101.00	60R	NOISE SUPPRESSION	\$ 95.00
9W	CLOTH BUCKETS / VINYL REAR	INCL.	61S	FRONT HEAD LIGHT PREP.	\$ 119.00
99R	3.7L V6 ENGINE	N/C	86T	REAR TAIL LAMP PREP.	\$ 58.00
44C	6-SPEED AUTO TRANS	N/C			
53M	SYNC SYSTEM	\$ 280.00			
17A	AUX. REAR A / C	\$ 579.00			
	FORD REAR A / C CREDIT	\$ (600.00)		Rear View Camera with 4" display	STD.
43D	COURTESY LAMPS IN-OP	\$ 19.00			
51S	DUAL LED SPOTLIGHTS	\$ 589.00			
60A	GRILL WIRING	\$ 49.00			
595	KEYLESS ENTRY	\$ 248.00			

Total of B. Published Options: \$ 5,537.00

C. Unpublished Options [Itemize each below, not to exceed 25%]

\$= 0.4 %

Options	Bid Price	Options	Bid Price
		COLOR : SHADOW BLACK	
4-Additional Keys, 6-Keys per Unit	\$ 120.00	INTERIOR : BLACK	

Total of C. Unpublished Options: \$ 120.00

D. Pre-delivery Inspection:	\$ -
E. Texas State Inspection:	\$ -
F. Manufacturer Destination/Delivery:	\$ -
G. Floor Plan Interest (for in-stock and/or equipped vehicles):	\$ -
H. Lot Insurance (for in-stock and/or equipped vehicles):	\$ -
I. Contract Price Adjustment:	\$ -
J. Additional Delivery Charge: <u>0</u> miles	\$ -
K. Subtotal:	\$ <u>28,680.00</u>
L. Quantity Ordered <u>2</u> x K =	\$ <u>57,360.00</u>
M. Trade in:	
N. BUYBOARD Administrative Fee (\$400 per purchase order)	\$ -
O. TOTAL PURCHASE PRICE INCLUDING BUYBOARD FEE	\$ <u>57,360.00</u>

PRODUCT PRICING SUMMARY BUYBOARD CONTRACT #521-16
Vehicles and Heavy Duty Trucks
VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

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PRODUCT PRICING SUMMARY BUYBOARD CONTRACT #521-16
Vehicles and Heavy Duty Trucks
VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCK #2

End User: CITY OF ROUND ROCK *H* Prepared by: CUYLER DODSON

Contact: MARSHALL REYNOLDS

Contact: MARSHALL REYNOLDS **Phone:** (800) 370-7490

Email: (512) 218-5571 mreynolds@roundrocktexas.gov

Email: (512) 218-5571 mreynolds@roundrocktexas.gov Email: cuylerdodson@gmail.com

Product Description: 2017 Ford F-Series Reg. Cab

Product Description: 2017 Ford F-Series Reg. Cab Date: February 28, 2017

A. Bid Series: 133

A. Base Price: \$ 16,360.00

B. Published Options [Itemize each below]

Code	Options	Bid Price	Code	Options	Bid Price
N1C	F150 4X2 SUPER CAB 145" WHEEL -	\$ 4,557.00			
	BASE 6-1/2' BED	INCL.			
AG	VINYL 40/20/40 SPLIT BENCH	N/C			
99F	5.0 L V8 ENGINE	\$ 1,652.00			
446	6-SPEED AUTO TRANS	N/C			
50S	CRUISE CONTROL	\$ 207.00			
52B	SYNC SYSTEM	\$ 387.00			
				COLOR : WHITE	
				INTERIOR : GRAY	

Total of B. Published Options:	\$ 6,803.00
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C. Unpublished Options [Itemize each below, not to exceed 25%]

C. Unpublished Options (Itemize each below, not to exceed 25%)	\$=	1.0 %
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Options	Bid Price	Options	Bid Price
4-additional keys	\$ 240.00		

Total of C. Unpublished Options:	\$	240.00
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D. Pre-delivery Inspection: 5

Texas State Inspection: 5

Manufacturer Destination/Delivery: S

Floor Plan Interest (for in-stock and/or equipped vehicles): \$ -

Lot Insurance (for in-stock and/or equipped vehicles): \$ -

Contract Price Adjustment: \$

J. Additional Delivery Charge: 0 miles \$.

Subtotal:	\$ 23,403.00
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Quantity Ordered 1 $\Delta K =$ \$ 23,403.00

Trade in:

BUYBOARD Administrative Fee (\$400 per purchase order)	\$	.
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D. TOTAL PURCHASE PRICE INCLUDING BUYBOARD FEE	\$ 23,403.00
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PRODUCT PRICING SUMMARY BUYBOARD CONTRACT #521-16

Vehicles and Heavy Duty Trucks

VENDOR--Silshee Ford, 1211 Hwy 96 N., Silshee TX 77656

End User: CITY OF ROUND ROCK #2

Contact: MARSHALL REYNOLDS

Email: (512) 218-5571 mreynolds@roundrocktexas.gov

Product Description: 2017 Ford F-Series Reg. Cab

Prepared by: CUYLER DODSON

Phone: (800) 370-7490

Email: cuylerdodson@gmail.com

Date: February 28, 2017

A. Bid Series: 133

A. Base Price: \$ 16,360.00

B. Published Options [Itemize each below]

Code	Options	Bid Price	Code	Options	Bid Price
X1E	F150 4X4 SUPER CAB 145" WHEEL-	\$ 7,445.00			
	BASE 6-1/2' BED	INCL.			
AG	VINYL 40/20/40 SPLIT BENCH	N/C			
99F	5.0 LV8 ENGINE	\$ 1,652.00			
446	6-SPEED AUTO TRANS	N/C			
50S	CRUISE CONTROL	\$ 207.00			
52B	SYNC SYSTEM	\$ 387.00			
XL3	3.31 ELOCKING REAR AXLE	\$ 387.00		COLOR - WHITE	
413	SKID PLATES	\$ 148.00		INTERIOR - GRAY	

Total of B. Published Options: \$ 10,226.00

C. Unpublished Options [Itemize each below, not to exceed 25%]

\$= 0.9 %

Options	Bid Price	Options	Bid Price
4-additional keys	\$ 240.00		

Total of C. Unpublished Options: \$ 240.00

D. Pre-delivery Inspection:	\$ -
E. Texas State Inspection:	\$ -
F. Manufacturer Destination/Delivery:	\$ -
G. Floor Plan Interest (for in-stock and/or equipped vehicles):	\$ -
H. Lot Insurance (for in-stock and/or equipped vehicles):	\$ -
I. Contract Price Adjustment:	\$ -
J. Additional Delivery Charge: 0 miles	\$ -
K. Subtotal:	\$ 26,826.00
L. Quantity Ordered 1 x K =	\$ 26,826.00
M. Trade in:	
N. BUYBOARD Administrative Fee (\$400 per purchase order)	\$ -
O. TOTAL PURCHASE PRICE INCLUDING BUYBOARD FEE	\$ 26,826.00

PRODUCT PRICING SUMMARY BUYBOARD CONTRACT #521-16

Vehicles and Heavy Duty Trucks

VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCK # 4

Contact: MARSHALL REYNOLDS

Email: (512) 218-5571 mreynolds@roundrocktexas.gov

Product Description: 2017 Ford F-Series Reg. Cab

Prepared by: CUYLER DODSON

Phone: (800) 370-7490

Email: cuylerdodson@gmail.com

Date: February 28, 2017

A. Bid Series: 133

A. Base Price: \$ 16,360.00

B. Published Options [Itemize each below]

Code	Options	Bid Price	Code	Options	Bid Price
W3A	F350 4X2 CREW CAB 176" WHEEL BASE	\$ 10,481.00	91M	SYNC SYSTEM	\$ 336.00
	8' BED SINGLE REAR WHEELS	INCL.			
AS	VINYL 40/20/40 SPLIT BENCH	N/C			
996	6.2 L V8 ENGINE	N/C			
446	6-SPEED AUTO TRANS	N/C			
96V	XL VALUE PACKAGE	\$ 663.00			
52B	SYNC SYSTEM	\$ 387.00			
90L	POWER EQUIPMENT GROUP	\$ 1,035.00		COLOR - WHITE	
52B	BRAKE CONTROL	\$ 249.00		INTERIOR - GRAY	
76C	REVERSE ALARM	\$ 128.00			
871	REAR VIEW CAMERA	\$ 341.00			

Total of B. Published Options: \$ 13,620.00

C. Unpublished Options [Itemize each below, not to exceed 25%]

\$= 0.8 %

Options	Bid Price	Options	Bid Price
4-additional keys	\$ 240.00		

Total of C. Unpublished Options: \$ 240.00

D. Pre-delivery Inspection:

\$ -

E. Texas State Inspection:

\$ -

F. Manufacturer Destination/Delivery:

\$ -

G. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ -

H. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

I. Contract Price Adjustment:

\$ -

J. Additional Delivery Charge: 0 miles

\$ -

K. Subtotal:

\$ 30,220.00

L. Quantity Ordered 1 x K =

\$ 30,220.00

M. Trade in:

\$ -

N. BUYBOARD Administrative Fee (\$400 per purchase order)

\$ -

O. TOTAL PURCHASE PRICE INCLUDING BUYBOARD FEE

\$ 30,220.00

PRODUCT PRICING SUMMARY BUYBOARD CONTRACT #521-16

Vehicles and Heavy Duty Trucks

VENDOR--Silbree Ford, 1211 Hwy 96 N., Silbree TX 77656

End User: CITY OF ROUND ROCK #A

Contact: MARSHALL REYNOLDS

Email: (512) 218-5571 mreynolds@roundrocktexas.gov

Product Description: 2017 Ford F-Series Reg Cab

Prepared by: CUYLER DODSON

Phone: (800) 370-7490

Email: cuylerdodson@gmail.com

Date: February 28, 2017

A. Bid Series: 133

A. Base Price: \$ 16,360.00

B. Published Options [Itemize each below]

Code	Options	Bid Price	Code	Options	Bid Price
W1E	1150 4X4 CREW CAB 145" WHEEL	\$ 9,125.00	85A	POWER EQUIPMENT GROUP	\$ 1,077.00
	BASE 5-1/2' BED	INCL.			
CG	CLOTH 40 20 40 SPLIT BENCH	N/C			
99E	5.0 L V8 ENGINE	\$ 1,652.00			
446	6-SPEED AUTO TRANS	N/C			
50S	CRUISE CONTROL	\$ 207.00			
52B	SYNC SYSTEM	\$ 387.00			
X13	3.31 LOCKING REAR AXLE	\$ 387.00		COLOR : WHITE	
413	SKID PLATES	\$ 148.00		INTERIOR : GRAY	
53A	TRAILER TOWING PACKAGE	\$ 456.00			
76C	REARVIEW CAMERA	\$ 231.00			

Total of B. Published Options: \$ 13,670.00

C. Unpublished Options [Itemize each below, not to exceed 25%]

\$= 18 %

Options	Bid Price	Options	Bid Price
1-additional keys	\$ 240.00		

Total of C. Unpublished Options: \$ 240.00

D. Pre-delivery Inspection:	\$ -
E. Texas State Inspection:	\$ -
F. Manufacturer Destination/Delivery:	\$ -
G. Floor Plan Interest (for in-stock and/or equipped vehicles):	\$ -
H. Lot Insurance (for in-stock and/or equipped vehicles):	\$ -
I. Contract Price Adjustment:	\$ -
J. Additional Delivery Charge: <u>0</u> miles	\$ -
K. Subtotal:	\$ <u>30,270.00</u>
L. Quantity Ordered <u>1</u> x <u>1</u> =	\$ <u>30,270.00</u>
M. Trade in:	
N. BUYBOARD Administrative Fee (\$400 per purchase order)	\$ -
O. TOTAL PURCHASE PRICE INCLUDING BUYBOARD FEE	\$ <u>30,270.00</u>

PRODUCT PRICING SUMMARY BUYBOARD CONTRACT #521-16

Vehicles and Heavy Duty Trucks

VENDOR-Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCK #B

Contact: MARSHALL REYNOLDS

Email: (512) 218-7041 mreynolds@roundrocktexas.gov

Product Description: 2017 FORD 250 CHASSIS

Prepared by: CUYLER DODSON

Phone: (800) 370-7490

Email: cuylerdodson@gmail.com

Date: February 28, 2017

A. Bid Series: 152

A. Base Price: \$ 17,655.00

B. Published Options [Itemize each below]

Code	Options	Bid Price	Code	Options	Bid Price
W4G	F150 4X2 CRI W CAB 203" WHEELBASE	\$ 16,057.00		KNAPHEIDE 6132D54J1-S SERVICE	\$ 8,015.39
	84" C.A. DRW	INCL.		BODY	INCL.
AS	VINYL 40/20/40 SPLIT BENCH	N/C		RECEIVER HITCH WITH 7-PIN PLUG	\$ 239.00
99Y	6.8L V10 ENGINE	N/C		HEADACHE RACK	\$ 459.94
44P	6-SPEED AUTO TRANS	N/C		MINI LIGHT BAR	\$ 609.84
52B	BRAKE CONTROL	\$ 249.00		WATER JUG INSTALLED	\$ 204.83
91M	SYNC SYSTEM	\$ 336.00		TOOL BASKET	\$ 970.16
96V	XL VALUE PACKAGE	\$ 663.00		PIPE VISE WITH MOUNT	\$ 609.84

Total of B. Published Options: \$ 28,414.00

C. Unpublished Options [Itemize each below, not to exceed 25%]

\$= 0.5 %

Options	Bid Price	Options	Bid Price
4-ADDITIONAL KEYS	\$ 240.00		
COLOR: WHITE			
INTERIOR: EARTH GRAY			

Total of C. Unpublished Options: \$ 240.00

D. Pre-delivery Inspection:	\$ -
E. Texas State Inspection:	\$ -
F. Manufacturer Destination/Delivery:	\$ -
G. Floor Plan Interest (for in-stock and or equipped vehicles):	\$ -
H. Lot Insurance (for in-stock and/or equipped vehicles):	\$ -
I. Contract Price Adjustment:	\$ -
J. Additional Delivery Charge: 0 miles	\$ -
K. Subtotal:	\$ 46,309.00
L. Quantity Ordered 2 x K =	\$ 92,618.00
M. Trade in:	
N. BUYBOARD Administrative Fee (\$400 per purchase order)	\$ -
O. TOTAL PURCHASE PRICE INCLUDING BUYBOARD FEE	\$ 92,618.00



Knapheide Truck Equipment - Austin
 16201 South IH35
 Buda TX 78610
 Phone: 512-312-2100
 Fax: 512-312-2101
 www.austin.knapheide.com

QUOTATION

Quote ID: RH00001255

Page 1 of 2

Customer: SILSBEE FORD INC
 P O BOX 815
 SILSBEE TX 77656

Quote Number: RH00001255
 Quote Date: 2/28/2017
 Quote valid until: 3/30/2017

Contact: CUYLER DODSON
 Phone: 409-895-3800
 Fax: 409-895-3824

Salesperson: RICK HOLT

Make: FORD	Model: F-450	Year: 2017	Single/Dual: DRW
Cab Type: CREW	Wheelbase: 203.0	Cab-to-Axle: 84.0	VIN:

QUANTITY	PART NUMBER	DESCRIPTION	UNIT PRICE	AMOUNT
1 EA	KNAP 6132D54J1-S	UB COMP 6132D54J1-S NDS NXG		
1 GAL	DUPO RTS-WHITE	DUPONT WHITE/READY TO SPRAY		
25 EA	MISC SUPPLIES	SHOP SUPPLIES		
1 EA	KNAP 26264408	KIT LED FLUSH MOUNT UB		
1 EA	KNAP 26103531	HARNESS ADAPTER LOOSE 1999+ FORD CAB CHASSIS		
1 EA	KNAP 30296000	BUMPER GALVA-GRIP94JW/REC 7WCU		
1 EA	KNAP 26265983	UNIVERSAL CAB GUARD AY 54W-J		
1 EA	WHEL MC23SA	MINI AMBER LIGHT BAR		
1 KT	KTEC 01-H20RACK/WJUG	WATER JUG WITH RACK INSTALLED		
1 EA	LAB FAB	TOOL BASKET MOUNTED ON CURB SIDE COMPARTMENT		
1 EA	KTEC 80-VMH-STD	VICE MNT HORZTL 6" STD BUMPER		
1 EA	8" PIPE VISE	8" PIPE JAW VISE		
1 EA	BUYE 1801050	HITCH UNIVERSAL FIT SERVICE BO		
1 KT	KTEC 7WAY-B	QUICK CONNECT 7 WAY INSTALLED		
1 EA	EWB 2008-7WS	7 WAY SOCKET W/QUICK CON REV.B		
8 EA	SPLY XKN1024	NUT KEPS 10-24		
8 EA	SPLY XMS#102434	SCREW #10 24 X 3/4 PPMS S"		
1 EA	PDI	PDI INSPECTION DELIVERY		

Quote Total: \$11,109.00

Discount: \$0.00

Total Due: \$11,109.00

The following options may be added:



Knapheide Truck Equipment - Austin
16201 South IH35
Buda TX 78610
Phone: 512-312-2100
Fax: 512-312-2101
www.austin.knapheide.com

QUOTATION

Quote ID RH00001255

Page 2 of 2

QUANTITY	PART NUMBER	DESCRIPTION	UNIT PRICE	AMOUNT

Customer must fill out the information below before the order can be processed.

Accepted by	
Date	
P.O. number	

- ♦ Labor and installation is included in all pricing.
- ♦ Terms are Due Upon Receipt unless prior credit arrangements are made at the time of order.
- ♦ Options DO NOT include Sales Tax.
- ♦ If a pool chassis is being held that is associated with this quotation, the pool truck will be held for a maximum of 72 hours from the time of this quotation.

Notes:

INSTALL KNAP 6132D54J1 MOUNTED ON 2017 FORD F450 ROUND ROCK

PAINTED WHITE

INSTALL KNAPHEIDE HEADACHE RACK

INSTALL MINI AMBER LIGHT BAR

INSTALL 5-GAL WATER JUG CURB SIDE

INSTALL TOOL BASKET MOUNTED ON CURB SIDE

INSTALL 8" PIPE VISE CURB SIDE

INSTALL GALV. RECESSED BUMPER

INSTALL RECEIVER HITCH

INSTALL 7 WAY

QC AND WEIGHT SLIP

PDI, INSPECTION & DELIVERY