

**Marathon Fitness™**

Fitness Center Specialists

Marathon Fitness

www.MarathonFitness.com
P.O. Box 17705
Sugar Land, TX 77496
Tel: (800) 391-9496 Fax: (888) 240-9360

Sales Proposal

Date Sep 7, 2017	Page Page 1 of 4
Proposal Number QT0012247	

Bill To:

M2462 - City of Round Rock
Attn: Accounts Payable
221 E. Main St.
Round Rock, TX 78664

Ship To:

City of Round Rock
1600 Gattis School Rd.
Round Rock, TX 78664

Salesperson		Proposal Valid Until		Terms	
Demariee Anderson		11/6/2017		Net 30	
Qty.	Item Number	Description	Unit Retail	Sales Price	Extended Price
1	CW407	Precor Crossover-Adjustable Pulleys (150 lb stacks)	\$ 5,100.00	\$ 3,978.00	\$ 3,978.00
1	PWDSL0404	Precor Discovery Selectorized Chest Press	\$ 4,000.00	\$ 3,120.00	\$ 3,120.00
1	PWDSL0500	Precor Discovery Selectorized Shoulder Press	\$ 4,100.00	\$ 3,198.00	\$ 3,198.00
1	CW320	Precor Dip Chin Assist, 200lbs	\$ 4,275.00	\$ 3,334.50	\$ 3,334.50
1	CW302KS	Precor Longpull w/Shroud, 250lbs	\$ 3,775.00	\$ 2,944.50	\$ 2,944.50
1	PWDSL0310	Precor Discovery Selectorized Seated Row	\$ 3,900.00	\$ 3,042.00	\$ 3,042.00
1	PWDSL0714	Precor Discovery Selectorized Abdominal	\$ 4,500.00	\$ 3,510.00	\$ 3,510.00
1	PWDSL0602	Precor Discovery Selectorized Leg Press	\$ 6,200.00	\$ 4,836.00	\$ 4,836.00
1	PWDSL0619	Precor Discovery Selectorized Seated Leg Curl	\$ 4,700.00	\$ 3,666.00	\$ 3,666.00
1	PWDSL0605	Precor Discovery Selectorized Leg Extension	\$ 4,400.00	\$ 3,432.00	\$ 3,432.00
1	PWDSL0620	Precor Discovery Selectorized Inner Thigh	\$ 4,500.00	\$ 3,510.00	\$ 3,510.00
1	PWDSL0621	Precor Discovery Selectorized Outer Thigh	\$ 4,500.00	\$ 3,510.00	\$ 3,510.00
1	PWDPL802	Precor Smith Machine	\$ 4,200.00	\$ 3,276.00	\$ 3,276.00
1	PWDPL0601	Precor Leg Press	\$ 5,400.00	\$ 4,212.00	\$ 4,212.00
1	PWDBR0113	Precor Adjustable Decline Bench	\$ 1,050.00	\$ 819.00	\$ 819.00
1	PWDBR0202	Precor Preacher Curl Bench	\$ 990.00	\$ 772.20	\$ 772.20
1	PWDBR0312	Precor Back Extension	\$ 1,100.00	\$ 858.00	\$ 858.00
1	ABX100-TITANIUM	Precor AB-X Abench - Titanium Frame/Black Upholstery	\$ 1,300.00	\$ 1,014.00	\$ 1,014.00
	NOTE				
		Bicep and Tricep selectorized machines removed Items below added			
1	PWDBR0119	Precor Multi-Adjustable Bench	\$ 1,150.00	\$ 897.00	\$ 897.00

Quotation continued on next page ...





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Demariee Anderson		11/6/2017		Net 30	
Qty.	Item Number	Description	Unit Retail	Sales Price	Extended Price
1	PWDBR0702	Precor Vertical Knee Up for ab/core room	\$ 1,190.00	\$ 928.20	\$ 928.20
	NOTE	Various Spaces			
1	MMOUNT-MMTZ-3KIT-I	TRX 14ft Multimount (Supports up to 6 Suspension Trainers) -Includes Monkey Bars, Banner	\$ 1,129.95	\$ 960.46	\$ 960.46
6	TRXCLUB4	TRX Commercial Suspension Trainer v.4(rubber handles, locking carabiner)	\$ 209.95	\$ 169.96	\$ 1,019.76
1	MPLYO01	Escape Multi-Plyo Box (20"/24"/30" heights)	\$ 1,299.00	\$ 1,039.20	\$ 1,039.20
1	ABK	Precor Assault Air Bike	\$ 999.00	\$ 799.20	\$ 799.20
1	FREIGHT	Freight	\$ 4,900.00	\$ 4,900.00	\$ 4,900.00
1	EQUIP INSTALL	Equipment Installation	\$ 1,695.00	\$ 1,695.00	\$ 1,695.00
-1	TRADE - EQUIPMENT	Trade-In Equipment Purchased July 2011 Precor 45 Degree Hyperextension Bench SN: BJMEF09110001 Precor AB-X Abench - Titanium Frame/Black Upholstery SN: BC89A24110135 Precor Seated Preacher Curl SN: BELLC18110058 Precor Adjustable Decline Bench SN: BRLKC18110037 Precor Plate Loaded Angled Leg Press SN: BCDLF29110001 Precor Smith Machine, Counterbalanced SN: BCKRF15110002 Precor Crossover-Adjustable Pulleys	\$ 6,500.00	\$ 6,500.00	\$ -6,500.00

Quotation continued on next page ...



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Round Rock, TX 78664

Salesperson		Proposal Valid Until		Terms	
Demariee Anderson		11/6/2017		Net 30	
Qty.	Item Number	Description	Unit Retail	Sales Price	Extended Price
		SN: BETCF20110001 Precor C-Line Chest Press (260 lbs) SN: BWJGF08110001 Precor C-Line Shoulder Press (215 lbs) SN: BPCHF09110001 Precor Longpull w/Shroud SN: BBKFF21110001 Precor C-Line Seated Row (260 lbs) SN: BWJMF09110001 or C-Line Abdominal (215 lbs) SN: BWJPF23110001 PWC602NN9910EN Precor C-Line Leg Press (425 lbs) SN: BWJTF13110001 PWC619NN9910EN Precor C-Line Seated Leg Curl (260 lbs) SN: BWJKF08110001 PWC605NN9910EN Precor C-Line Leg Extension (260 lbs) SN: BY56F14110002 PWC620NN9910EN Precor C-Line Inner Thigh (215 lbs) SN: BPDF09110001 PWC621NN9910EN Precor C-Line Outer Thigh (215 lbs) SN: BWKMF09110001 PWC204NN9910EN Precor C-Line Bicep Curl (170 lbs) SN: B897F08110003 PWC215NN9910EN Precor C-Line Seated Dip (260 lbs) SN: BGJYF30110001			
	NOTE				
Quotation continued on next page ...					
			 AUTHORIZED DEALER		

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Demariee Anderson		11/6/2017		Net 30	
Qty.	Item Number	Description	Unit Retail	Sales Price	Extended Price
	BUY BOARD	Trade equipment must be in working order Pricing valid for 60 days BUY BOARD INFORMATION Vendor: Team Marathon Fitness, Address: PO Box 17705, Sugar Land, TX 77496 Phone: (281) 565-2307, Contact: Paul Croegaert, Email: paul@marathonfitness.com Federal ID: 68-05446644, Contract: Athletic, PE & Gym. Supplies H.D. Exercise Eq. & Accessories #502-16, Effective Date: 4/1/2016			
	NOTE	Does not included mounting of TRX to wall per manufactures specifications			

I accept the terms and conditions of this proposal. Prices are valid for 30 days. Equipment remains the property of Marathon Fitness until paid in full.

Signature: _____ PO# _____

Printed Name: _____ Title: _____

DELIVERY INSTRUCTIONS:

Must arrive by ____ / ____ / ____ Loading Dock: Yes ____ No ____

Elevator: Yes ____ No ____

Frame: _____ Upholstery: _____

Subtotal \$ 58,771.02
Sales Tax 0.00% \$ 0.00

Total \$ 58,771.02





Phone: 800-695-2919
 Fax: 800-211-5454
 Email:
info@buyboard.com

Administration

RFQ

Purchase Order

Reports

Shopping Cart

 Welcome **Mike** [Log
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Vendor Contract Information

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Vendors

Team Marathon Fitness[X]

Price Range

Show all prices

Category

None Selected

Contract

 Athletic, P E & Gymnasium
 Supplies, Equip., Heavy Duty
 Exercise Equip. & Acc [X]

Vendor Name: Team Marathon Fitness

Address: PO Box 17705

Sugar Land, TX 77496

Phone Number: (281) 565-2307

Email: paul@marathonfitness.comWebsite: <http://www.marathonfitness.com>

Federal ID: 68-0544664

Contact: Paul Croegaert

Accepts RFQs: Yes

Minority Owned: No

Women Owned: Yes

Service-Disabled Veteran Owned: No

EDGAR: No

Contract Name: Athletic, P.E. & Gymnasium Supplies, Equip., Heavy Duty Exercise Equip. & Acc.

 Contract Description: Athletic clothing, shoes & equipment; football helmets & reconditioning; PE supplies & equipment; commercial fitness equipment; gym spectator seating; basketball backboards, g
 dividers, wall pads, floor mats & covers, netting; volleyball systems; indoor scoreboards;
 service/repair & installation

Contract#: 502-16

Effective Date: 04/01/2016

Expiration Date: 03/31/2019

Payment Terms: Net 30 days

Delivery Days: 90

Shipping Terms: Pre-paid and added to invoice

Freight Terms: FOB Destination

Ship Via: Common Carrier

Region Served: All Texas Regions

States Served: Arizona, Texas

Quote Reference Number: 502-16

Return Policy: 48 hours after delivery or install to notify of defect or returns

Contract Documents

EDGAR Notice: [Click to view EDGAR Notice](#)Proposal Documents: [Click to view BuyBoard Proposal Documents](#)Regulatory Notice: [Click to view Bonding Regulatory Notice](#)Proposal Files: [Click to view Vendor Proposal Files Documents](#)

Contact us 800-695-2919



P.O. Box 400
Austin, TX 78767-0400
800.695.2919 | 512.467.0222 | Fax: 800.211.5454
buyboard.com

March 7, 2017

Sent via Email to: paul@marathonfitness.com

Paul Croegaert
Team Marathon Fitness
PO Box 17705
Sugar Land TX 77496

Re: Athletic, P.E., & Gymnasium Supplies, Equipment,
Heavy Duty Exercise Equipment, & Accessories
BuyBoard Contract 502-16

The Local Government Purchasing Cooperative (BuyBoard) awarded your company Athletic, P.E., & Gymnasium Supplies, Equipment, Heavy Duty Exercise Equipment, & Accessories, RFP 502-16, effective April 1, 2016 through March 31, 2017, with two possible one-year renewals.

At this time, we are renewing your contract through March 31, 2018. All discounts, terms, and conditions of your proposal contract will remain the same. If you agree to this renewal, there is nothing you need to do. However, if you do not agree to this renewal, you must notify me immediately via email at connie.burkett@tasb.org.

Reminder: Once a BuyBoard contract is awarded, vendors must generate a minimum of \$15,000 annually or they may not be offered a contract renewal. Evaluations will be made annually, prior to the expiration date of the contract term, and the BuyBoard reserves the right to discontinue the vendor's contract at that time.

Additionally, **receipt of a purchase order directly from a Cooperative member is not within the guidelines of the Cooperative.** Accepting orders directly from a member entity may result in a violation of the State of Texas competitive bid statutes, and could cause cancellation of this proposal award. Therefore, all orders must be processed through the Cooperative in order to comply with the contract. We request your assistance in immediately forwarding any orders received directly from member entities. Purchase orders may be sent to us either by fax (800-211-5454) or by email (info@buyboard.com). If by chance an order sent directly to you has been unintentionally processed, please forward it to the Cooperative and note it as **RECORD ONLY** to prevent duplication.

If you have questions or comments concerning this renewal, please contact me as soon as possible at connie.burkett@tasb.org. We appreciate your interest in The Local Government Purchasing Cooperative.

Sincerely,

Connie W Burkett
Contract Administrator



The Local Government Purchasing Cooperative is endorsed by the Texas Association of School Boards,
Texas Municipal League, Texas Association of Counties, and the Texas Association of School Administrators.



P.O. Box 400
Austin, TX 78767-0400
800.695.2919 | 512.467.0222 | Fax: 800.211.5454
buyboard.com

January 11, 2016

Sent Via E-mail: paul@marathonfitness.com

Paul Croegaert
Team Marathon Fitness
PO Box 17705
Sugar Land, TX 77496

Re: Notice of The Local Government Purchasing Cooperative Award

Proposal Name and Number: Athletic, P.E. and Gymnasium Supplies, Equipment, Heavy Duty Exercise Equipment and Accessories No. 502-16

Congratulations, The Local Government Purchasing Cooperative (Cooperative) has awarded your company a BuyBoard® contract based on the above-referenced Proposal. The contract is effective 4/1/2016 through 3/31/2017, with two possible one-year renewals. The contract documents are those identified in Section 3 of the General Terms and Conditions of the specifications.

To view the items your company has been awarded, please review the proposal tabulation No. 502-16 on the following web-site: www.buyboard.com/vendor. Only items marked as awarded to your company can be sold through the BuyBoard contract. In addition, on this website you will find the membership list which will provide you with the names of all entities with membership in our purchasing cooperative.

Enclosed with this letter you will find the following documents:

- Vendor Quick Reference Sheet
- Electronic Catalog Format Instructions
- Vendor Billing Procedures

You are advised that receipt of a purchase order directly from a Cooperative member is not within the guidelines of the Cooperative. Accepting purchase orders directly from Cooperative members may result in a violation of the State of Texas competitive bid statute and termination of this Cooperative BuyBoard contract. **Therefore, all purchase orders must be processed through the BuyBoard in order to comply.** Please forward by fax (1-800-211-5454) any order received directly from a Cooperative member. If you inadvertently process a purchase order sent directly to you by a Cooperative member, please fax the order to the above number and note it as **RECORD ONLY** to prevent duplication.

Per proposal specifications, awarded vendors will have 30 days or sooner to submit their electronic catalog including pricing. If the electronic data is not provided within 30 days or sooner of notice of award, we reserve the right to inactivate any company's award information from the BuyBoard until such time the electronic data is received.

On behalf of the Texas Association of School Boards, we appreciate your interest in the Cooperative and we are looking forward to your participation in the program. If you have any questions, please contact **BuyBoard Procurement Staff** at 800-695-2919.

Sincerely,

Arturo Salinas
BuyBoard Procurement Director
v.12.15



The Local Government Purchasing Cooperative is endorsed by the Texas Association of School Boards, Texas Municipal League, Texas Association of Counties, and the Texas Association of School Administrators.



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PH: 800-695-2919 • FAX: 800-211-5454 • www.vendor.buyboard.com

10/17/19

PROPOSER'S AGREEMENT AND SIGNATURE

Proposal Name: Athletic, P.E. and Gymnasium
Supplies, Equipment, Heavy Duty Exercise
Equipment and Accessories

Proposal Opening Date and Time:
October 7, 2015 at 2:00 PM

Proposal Number: 502-16

Location of Proposal Opening:
Texas Association of School Boards, Inc.
BuyBoard Department
12007 Research Blvd.
Austin, TX 78759

Contract Time Period: April 1, 2016 through
March 31, 2017 with two (2) possible one-year
renewals.

Anticipated Cooperative Board Meeting Date:
January 2016

Team Marathon Fitness, Inc.
Name of Proposing Company

10/5/15
Date

PO Box 17705
Street Address

Paul Croegaert VP
Signature of Authorized Company Official

Sugar Land, TX 77496
City, State, Zip

Paul Croegaert
Printed Name of Authorized Company Official

(281) 565-2307
Telephone Number of Authorized Company Official

Vice President
Position or Title of Authorized Company Official

(832) 201-0650
Fax Number of Authorized Company Official

68-0544664
Federal ID Number

The proposing company ("you" or "your") hereby acknowledges and agrees as follows:

1. You have carefully examined and understand all Cooperative information and documentation associated with this Proposal Invitation, including the Instructions, General Terms and Conditions, Attachments/Forms, Item Specifications, and Line Items (collectively "Requirements");
2. By your response ("Proposal") to this Proposal Invitation, you propose to supply the products or services submitted at the prices quoted in your Proposal and in strict compliance with the Requirements, unless specific deviations or exceptions are noted in the Proposal;
3. Any and all deviations and exceptions to the Requirements have been noted in your Proposal and no others will be claimed;

Priscilla / Ewal

H-4
N-4



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4. If the Cooperative accepts any part of your Proposal and awards you a contract, you will furnish all awarded products or services at the prices quoted and in strict compliance with the Requirements (unless specific exceptions are noted in the Proposal), including without limitation the Requirements related to:
 - a. conducting business with Cooperative members, including offering pricing to members that is the best you offer compared to similar customers;
 - b. payment of a service fee in the amount specified and as provided for in this Proposal Invitation;
 - c. the **possible** award of a piggy-back contract by another governmental entity, in which event you will offer the awarded goods and services in accordance with the Requirements; and
 - d. submitting price sheets or catalogs in the proper format for posting on the BuyBoard as a prerequisite to activation of your contract;
5. You have clearly identified any information in your Proposal that you believe to be confidential or proprietary or that you do not consider to be public information subject to public disclosure under a Texas Public Information Act request or similar public information law;
6. The individual signing this Agreement is duly authorized to enter into the contractual relationship represented by this Proposal Invitation on your behalf and bind you to the Requirements, and such individual (and any individual signing a Form) is authorized and has the requisite knowledge to provide the information and make the representations and certifications required in the Requirements;
7. You have carefully reviewed your Proposal, and certify that all information provided is true, complete and accurate, and you authorize the Cooperative to take such action as it deems appropriate to verify such information; and
8. Any misstatement, falsification, or omission in your Proposal, whenever or however discovered, may disqualify you from consideration for a contract award under this Proposal Invitation or result in termination of an award or any other remedy or action provided for in the General Terms and Conditions or by law.



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PH: 800-695-2919 • FAX: 800-211-5454 • www.vendor.buyboard.com

VENDOR PURCHASE ORDER, REQUEST FOR QUOTES, AND INVOICE RECEIPT OPTIONS

Company: Team Marathon Fitness, Inc. General Contact Name: Paul Croegaert

Purchase Orders: Purchase orders from Cooperative members will be available through the Internet or by facsimile.

Option 1: Internet. Vendors need Internet access and at least one e-mail address so that notification of new orders can be sent to the Internet contact when a new purchase order arrives. An information guide will be provided to vendors that choose this option to assist them with retrieving their orders.

Option 2: Fax. Vendors need a designated fax line available at all times to receive purchase orders.

Please choose only one (1) of the following options for receipt of purchase orders and provide the requested information:

☒ I will use the **INTERNET** to receive purchase orders.

E-mail Address: paul@marathonfitness.com

Internet Contact: Paul Croegaert Phone: (281) 565-2307

Alternate E-mail Address: christa@marathonfitness.com

Alternate Internet Contact: Christa Davis Phone: (281) 565-2307

☐ I will receive purchase orders via **FAX**.

Fax Number: _____

Fax Contact: _____ Phone: _____

Request for Quotes ("RFQ"): Cooperative members will send RFQs to you by e-mail. Please provide e-mail addresses for the receipt of RFQs:

E-mail Address: paul@marathonfitness.com

Alternate E-mail Address: christa@marathonfitness.com

Invoices: Your company will be billed monthly for the service fee due under a contract awarded under this Proposal Invitation. **All invoices are available on the BuyBoard website and e-mail notifications will be sent when they are ready to be retrieved.** Please provide the following address, contact and e-mail information for receipt of service fee invoices and related communications:

Mailing address: P.O. Box 17705 **Department:** _____

City: Sugar Land **State:** TX **Zip Code:** 77496

Contact Name: Paul Croegaert **Phone:** (281) 565-2307

Fax: (832) 201-0650 **E-mail Address:** paul@marathonfitness.com

Alternative E-mail Address: finance@marathonfitness.com



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FELONY CONVICTION DISCLOSURE AND DEBARMENT CERTIFICATION

FELONY CONVICTION DISCLOSURE

Subsection (a) of Section 44.034 of the Texas Education Code (Notification of Criminal History of Contractor) states: "A person or business entity that enters into a contract with a school district must give advance notice to the district if the person or an owner or operator has been convicted of a felony. The notice must include a general description of the conduct resulting in the conviction of a felony."

Section 44.034 further states in Subsection (b): "A school district may terminate a contract with a person or business entity if the district determines that the person or business entity failed to give notice as required by Subsection (a) or misrepresented the conduct resulting in the conviction. The district must compensate the person or business entity for services performed before the termination of the contract."

Please check (✓) one of the following:

- ☐ My company is a publicly-held corporation. (Advance notice requirement does not apply to publicly-held corporation.)
☒ My company is not owned or operated by anyone who has been convicted of a felony.
☐ My company is owned/operated by the following individual(s) who has/have been convicted of a felony:

Name of Felon(s): _____

Details of Conviction(s): _____

By signature below, I certify that the above information is true, complete and accurate and that I am authorized by my company to make this certification.

Team Marathon Fitness, Inc.

Company Name


Signature of Authorized Company Official

Paul Croegaert

Printed Name

DEBARMENT CERTIFICATION

Neither my company nor an owner or principal of my company has been debarred, suspended or otherwise made ineligible for participation in Federal Assistance programs under Executive Order 12549, "Debarment and Suspension," as described in the Federal Register and Rules and Regulations.

By signature below, I certify that the above is true, complete and accurate and that I am authorized by my company to make this certification.

Team Marathon Fitness, Inc.

Company Name


Signature of Authorized Company Official

Paul Croegaert

Printed Name



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RESIDENT/NONRESIDENT CERTIFICATION

Chapter 2252, Subchapter A, of the Texas Government Code establishes certain requirements applicable to proposers who are not Texas residents. Under the statute, a "resident" proposer is a person whose principal place of business is in Texas, including a person whose ultimate parent company or majority owner has its principal place of business in Texas. A "nonresident" proposer is a person who is not a Texas resident. Please indicate the status of your company as a "resident" proposer or a "nonresident" proposer under these definitions. Please check (✓) one of the following.

☒ I certify that my company is a **Resident Proposer.**

☐ I certify that my company is a **Nonresident Proposer.**

If your company is a Nonresident Proposer, you must provide the following information for your resident state (the state in which your company's principal place of business is located):

Team Marathon Fitness, Inc.	P.O. Box 17705	
Company Name	Address	
Sugar Land	TX	77496
City	State	Zip Code

A. Does your resident state require a proposer whose principal place of business is in Texas to under-price proposers whose resident state is the same as yours by a prescribed amount or percentage to receive a comparable contract?

☐ Yes ☒ No

B. What is the prescribed amount or percentage? \$ _____ or _____ %

VENDOR EMPLOYMENT CERTIFICATION

Section 44.031(b) of the Texas Education Code establishes certain criteria that a school district must consider when determining to whom to award a contract. Among the criteria for certain contracts is whether the vendor or the vendor's ultimate parent or majority owner (i) has its principal place of business in Texas; or (ii) employs at least 500 people in Texas.

If neither your company nor the ultimate parent company or majority owner has its principal place of business in Texas, does your company, ultimate parent company, or majority owner employ at least 500 people in Texas? Please check (✓) one of the following.

☐ Yes ☒ No

By signature below, I certify that the information in Sections 1 (*Resident/Nonresident Certification*) and 2 (*Vendor Employment Certification*) above is true, complete and accurate and that I am authorized by my company to make this certification.

Team Marathon Fitness, Inc.

Company Name

Signature of Authorized Company Official

Paul Croegaert

Printed Name



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HISTORICALLY UNDERUTILIZED BUSINESS CERTIFICATION

A proposer that has been certified as a Historically Underutilized Business (also known as a Minority/Women Business Enterprise or "MWBE" and all referred to in this form as a "HUB") is encouraged to indicate its HUB certification status when responding to this Proposal Invitation. The electronic catalogs will indicate HUB certifications for vendors that properly indicate and document their HUB certification on this form.

Please check (✓) all that apply

- ☒ I certify that my company has been certified as a HUB in the following categories:
- ☐ **Minority Owned Business**
 - ☒ **Women Owned Business**
 - ☐ **Service-Disabled Veteran Owned Business (veteran defined by 38 U.S.C. §101(2), who has a service-connected disability as defined by U.S.C. § 101(16), and who has a disability rating of 20% or more as determined by the U. S. Department of Veterans Affairs or Department of Defense)**

Certification Number:

1680544664400 * SEE ENCLOSED *

Name of Certifying Agency:

TEXAS COMPTROLLER OF PUBLIC ACCOUNTS.

- ☐ My company has **NOT** been certified as a HUB.

By signature below, I certify that the above is true, complete and accurate and that I am authorized by my company to make this certification.

Team Marathon Fitness, Inc.

Company Name

Paul Croegaert

Signature of Authorized Company Official

Paul Croegaert

Printed Name



GLENN HEGAR TEXAS COMPTROLLER OF PUBLIC ACCOUNTS

The Texas Comptroller of Public Accounts (CPA) administers the Statewide Historically Underutilized Business (HUB) Program for the State of Texas, which includes certifying minority and woman-owned businesses as HUBs and is designed to facilitate the participation of minority and woman-owned businesses in state agency procurement opportunities.

We are pleased to inform you that your application for certification/re-certification as a HUB has been approved. Your company's profile is listed in the State of Texas HUB Directory and may be viewed online at <http://www.window.state.tx.us/procurement/cmb/hubonly.html>. Provided that your company continues to meet HUB eligibility requirements, the enclosed HUB certificate is valid for four years.

You must notify the HUB Program in writing of any changes affecting your company's compliance with the HUB eligibility requirements, including changes in ownership, day-to-day management, control and/or principal place of business. *Note: Any changes made to your company's information may require the HUB Program to re-evaluate your company's eligibility.*

Please reference the enclosed pamphlet for additional resources, such as the state's Centralized Master Bidders List (CMBL), that can increase your chance of doing business with the state.

Thank you for your participation in the HUB Program! If you have any questions, you may contact a HUB Program representative at 512-463-5872 or toll-free in Texas at 1-888-863-5881.

Texas Historically Underutilized Business (HUB) Certificate



Certificate/VID Number:	1680544664400
File/Vendor Number:	51892
Approval Date:	29-OCT-2013
Scheduled Expiration Date:	29-OCT-2017

The Texas Comptroller of Public Accounts (CPA), hereby certifies that

TEAM MARATHON FITNESS, INC.

has successfully met the established requirements of the State of Texas Historically Underutilized Business (HUB) Program to be recognized as a HUB. This certificate printed 18-SEP-2015, supersedes any registration and certificate previously issued by the HUB Program. If there are any changes regarding the information (i.e., business structure, ownership, day-to-day management, operational control, business location) provided in the submission of the business' application for registration/certification as a HUB, you must immediately (within 30 days of such changes) notify the HUB Program in writing. The CPA reserves the right to conduct a compliance review at any time to confirm HUB eligibility. HUB certification may be suspended or revoked upon findings of ineligibility.

Paul A. Gibson

*Paul Gibson, Statewide HUB Program Manager
Texas Procurement and Support Services*

Note: In order for State agencies and institutions of higher education (universities) to be credited for utilizing this business as a HUB, they must award payment under the Certificate/VID Number identified above. Agencies and universities are encouraged to validate HUB certification prior to issuing a notice of award by accessing the Internet (<http://www.window.state.tx.us/procurement/cmb/cmbhub.html>) or by contacting the HUB Program at 1-888-863-5881 or 512-463-5872.

Rev. 01/15



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AFFIRMATION REGARDING CONSTRUCTION-RELATED GOODS AND SERVICES

A contract awarded under this Proposal Invitation covers only the specific goods and services awarded by the BuyBoard. As explained in the BuyBoard Construction Related Goods and Services Advisory for Texas Members ("Advisory"), **Texas law prohibits the procurement of architecture or engineering services through a purchasing cooperative. This BuyBoard contract does not include such services. Architecture or engineering services must be procured by a Cooperative member separately, in accordance with the Professional Services Procurement Act (Chapter 2254 of the Texas Government Code) and other applicable law and local policy.**

The Advisory, attached to this Form F, provides an overview of certain legal requirements that are potentially relevant to a Cooperative member's procurement of construction or construction-related goods and services, including those for projects that may involve or require architecture, engineering or independent testing services.

By signature below, the undersigned affirms that Proposer has read and understands the Advisory attached to this Form F and is authorized by Proposer to make this affirmation. If Proposer sells construction-related goods or services to a Cooperative member under a BuyBoard contract awarded under this Proposal Invitation, Proposer will comply with the Advisory and applicable legal requirements, make a good faith effort to make its Cooperative member customers or potential Cooperative member customers aware of such requirements, and provide a Cooperative member with a copy of the Advisory before executing a Member Construction Contract with the member or accepting the member's purchase order for construction-related goods or services, whichever comes first.

Team Marathon Fitness, Inc.

Company Name

A handwritten signature in black ink, appearing to read "Paul Croegaert".

Signature of Authorized Company Official

Paul Croegaert

Printed Name

Date

10/5/2015



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DEVIATION AND COMPLIANCE SIGNATURE FORM

If your company intends to deviate from the General Terms and Conditions, Item Specifications or other requirements associated with this Proposal Invitation, you must list all such deviations on this form, and provide complete and detailed information regarding the deviations on this form, an attachment to this form, or elsewhere in your Proposal. (If you do not provide the information on or as an attachment to this form, the information must be clearly identified in your Proposal.) The Cooperative will consider any deviations in its contract award decision, and reserves the right to accept or reject a proposal based upon any submitted deviation.

In the absence of any deviation identified and described in accordance with the above, your company must fully comply with the General Terms and Conditions, Item Specifications and all other requirements associated with this Proposal Invitation if awarded a contract under this Proposal Invitation.

- ☒ **No;** Deviations
☐ **Yes;** Deviations

List and fully explain any deviations you are submitting:

PLEASE PROVIDE THE FOLLOWING INFORMATION:

1. Shipping Via: ☒ Common Carrier ☒ Company Truck ☒ Prepaid and Add to Invoice ☒ Other:

ORDERS DELIVERED BY SALES DEPT

2. Payment Terms: ☒ Net 30 days ☐ 1% in 10/Net 30 days ☐ Other:

3. Number of Days for Delivery: 5-90 ARO VARIES BY STOCK VS. NON-STOCK

4. Vendor Reference/Quote Number: _____

5. State your return policy:

Customers have 48 hours after delivery or install to notify
Marathon Fitness of manufacturers defects for return.

6. Are electronic payments acceptable? ☒ Yes ☐ No

Team Marathon Fitness, Inc.

Company Name

Paul Croegaert
Signature of Authorized Company Official

Paul Croegaert
Printed Name



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DEALERSHIP LISTINGS

If you have more than one location that will service a contract awarded under this Proposal Invitation, please list each location below. If additional sheets are required, please duplicate this form as necessary.

TEAM MARATHON FITNESS, INC
Company Name
P.O. Box 17705
Address
SUGAR LAND TX 77496
City State Zip
(281) 565-2307 (832) 201-0650
Phone Number Fax Number
PAUL CROEGAERT
Contact Person

Company Name

Address

City State Zip

Phone Number Fax Number

Contact Person



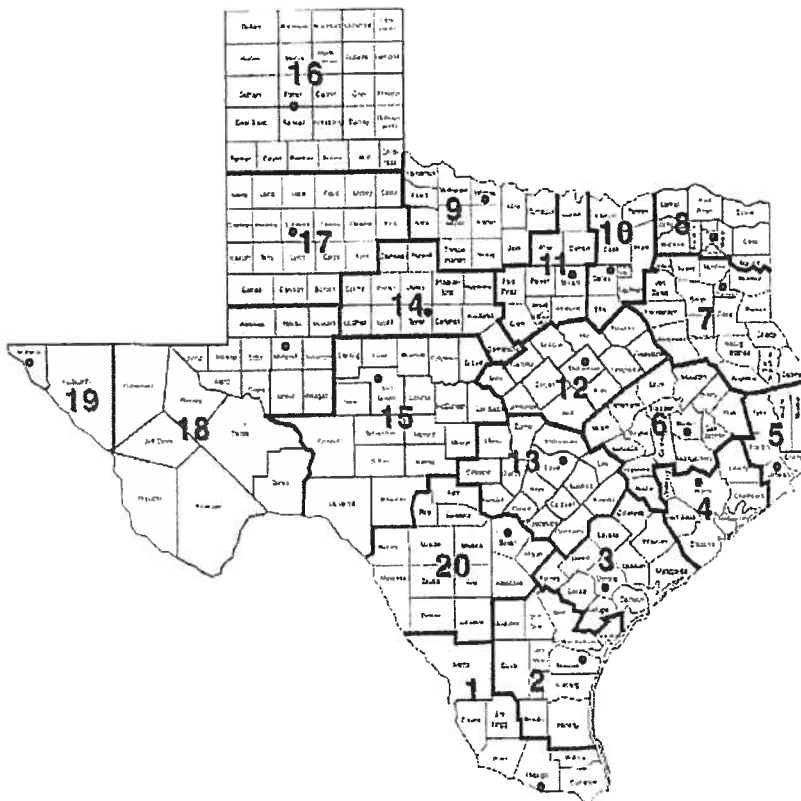
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TEXAS REGIONAL SERVICE DESIGNATION

Unless you designate otherwise on this form, you agree to service members of The Local Government Purchasing Cooperative statewide!

The Cooperative (referred to as "Texas Cooperative" in this Form I and Form J, State Service Designation) offers vendors the opportunity to service its members throughout the entire State of Texas. If you do not plan to service all Texas Cooperative members statewide, you **must** indicate the specific regions you will service on this form. Additionally, if you do not plan to service Texas Cooperative members (i.e., if you will service only states other than Texas), you must so indicate on this form.

Regional Education Service Centers



- ☒ I will service Texas Cooperative members statewide.
- ☐ I will not service Texas Cooperative members statewide. I will only service members in the regions checked below:

Region	Headquarters
<input type="checkbox"/> 1	Edinburg
<input type="checkbox"/> 2	Corpus Christi
<input type="checkbox"/> 3	Victoria
<input type="checkbox"/> 4	Houston
<input type="checkbox"/> 5	Beaumont
<input type="checkbox"/> 6	Huntsville
<input type="checkbox"/> 7	Kilgore
<input type="checkbox"/> 8	Mount Pleasant
<input type="checkbox"/> 9	Wichita Falls
<input type="checkbox"/> 10	Richardson
<input type="checkbox"/> 11	Fort Worth
<input type="checkbox"/> 12	Waco
<input type="checkbox"/> 13	Austin
<input type="checkbox"/> 14	Abilene
<input type="checkbox"/> 15	San Angelo
<input type="checkbox"/> 16	Amarillo
<input type="checkbox"/> 17	Lubbock
<input type="checkbox"/> 18	Midland
<input type="checkbox"/> 19	El Paso
<input type="checkbox"/> 20	San Antonio

Team Marathon Fitness, Inc.
Company Name

Signature of Authorized Company Official

Paul Croegaert
Printed Name

- ☐ I will not service members of the Texas Cooperative.



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STATE SERVICE DESIGNATION

The Cooperative offers vendors the opportunity to service other governmental entities in the United States, including intergovernmental purchasing cooperatives such as the National Purchasing Cooperative BuyBoard. You must complete this form if you plan to service the entire United States, or will service only the specific states indicated. *(Note: If you plan to service Texas Cooperative members, be sure that you complete Form I, Texas Regional Service Designation.)*

☐ I will service all states in the United States.

☒ I will not service all states in the United States. I will service only the states checked below:

- | | |
|--|---|
| <input type="checkbox"/> Alabama | <input type="checkbox"/> Nebraska |
| <input type="checkbox"/> Alaska | <input type="checkbox"/> Nevada |
| <input checked="" type="checkbox"/> Arizona | <input type="checkbox"/> New Hampshire |
| <input type="checkbox"/> Arkansas | <input type="checkbox"/> New Jersey |
| <input type="checkbox"/> California (Public Contract Code 20118 & 20652) | <input type="checkbox"/> New Mexico |
| <input type="checkbox"/> Colorado | <input type="checkbox"/> New York |
| <input type="checkbox"/> Connecticut | <input type="checkbox"/> North Carolina |
| <input type="checkbox"/> Delaware | <input type="checkbox"/> North Dakota |
| <input type="checkbox"/> District of Columbia | <input type="checkbox"/> Ohio |
| <input type="checkbox"/> Florida | <input type="checkbox"/> Oklahoma |
| <input type="checkbox"/> Georgia | <input type="checkbox"/> Oregon |
| <input type="checkbox"/> Hawaii | <input type="checkbox"/> Pennsylvania |
| <input type="checkbox"/> Idaho | <input type="checkbox"/> Rhode Island |
| <input type="checkbox"/> Illinois | <input type="checkbox"/> South Carolina |
| <input type="checkbox"/> Indiana | <input type="checkbox"/> South Dakota |
| <input type="checkbox"/> Iowa | <input type="checkbox"/> Tennessee |
| <input type="checkbox"/> Kansas | <input checked="" type="checkbox"/> Texas |
| <input type="checkbox"/> Kentucky | <input type="checkbox"/> Utah |
| <input type="checkbox"/> Louisiana | <input type="checkbox"/> Vermont |
| <input type="checkbox"/> Maine | <input type="checkbox"/> Virginia |
| <input type="checkbox"/> Maryland | <input type="checkbox"/> Washington |
| <input type="checkbox"/> Massachusetts | <input type="checkbox"/> West Virginia |
| <input type="checkbox"/> Michigan | <input type="checkbox"/> Wisconsin |
| <input type="checkbox"/> Minnesota | <input type="checkbox"/> Wyoming |
| <input type="checkbox"/> Mississippi | |
| <input type="checkbox"/> Missouri | |
| <input type="checkbox"/> Montana | |

This form will be used to ensure that you can service other governmental entities throughout the United States as indicated. Your signature below confirms that you understand your service commitments during the term of a contract awarded under this proposal.

Team Marathon Fitness, Inc.

Company Name


Signature of Authorized Company Official

Paul Croegaert
Printed Name



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NATIONAL PURCHASING COOPERATIVE VENDOR AWARD AGREEMENT

In accordance with the Terms and Conditions associated with this Proposal Invitation, a contract awarded under this Proposal Invitation may be "piggy-backed" by another governmental entity. The National Purchasing Cooperative is an intergovernmental purchasing cooperative formed by certain school districts outside of Texas to serve its members throughout the United States. If you agree to be considered for a piggy-back award by the National Purchasing Cooperative, you agree to the following terms and agree to serve National Purchasing Cooperative members in the states you have indicated on Form J, State Service Designation, in your Proposal.

By signing this form, Proposer (referred to in this Agreement as "Vendor") agrees as follows:

1. Vendor acknowledges that if The Local Government Purchasing Cooperative ("Texas Cooperative") awards Vendor a contract under this Proposal Invitation ("Underlying Award"), the National Purchasing Cooperative ("National Cooperative") may - but is not required to - "piggy-back" on or re-award all or a portion of that Underlying Award ("Piggy-Back Award"). By signing this National Cooperative Vendor Award Agreement ("Agreement"), Vendor accepts and agrees to be bound by any such Piggy-Back Award as provided for herein.
2. In the event National Cooperative awards Vendor a Piggy-Back Award, the National Cooperative Administrator ("BuyBoard Administrator") will notify Vendor in writing of such Piggy-Back Award, which award shall commence on the effective date stated in the Notice and end on the expiration date of the Underlying Award, subject to annual renewals as authorized in writing by the BuyBoard Administrator. Vendor agrees that no further signature or other action is required of Vendor in order for the Piggy-Back Award and this Agreement to be binding upon Vendor. Vendor further agrees that no interlineations or changes to this Agreement by Vendor will be binding on National Cooperative, unless such changes are agreed to by its BuyBoard Administrator in writing.
3. Vendor agrees that it shall offer its goods and services to National Cooperative members at the same unit pricing and same general terms and conditions, subject to applicable state laws in the state of purchase, as required by the Underlying Award. However, nothing in this Agreement prevents Vendor from offering National Cooperative members better (i.e., lower) competitive pricing and more favorable terms and conditions than those in the Underlying Award.
4. Vendor hereby agrees and confirms that it will serve those states it has designated on Form J (State Service Designation Form) of this Proposal Invitation. Any changes to the states designated on Form J must be approved in writing by the BuyBoard Administrator.
5. Vendor agrees to pay National Cooperative the service fee provided for in the Underlying Award based on the amount of purchases generated from National Cooperative members through the Piggy-Back Award. Vendor shall remit payment to National Cooperative on such schedule as it specifies (which shall not be more often than monthly). Further, upon request, Vendor shall provide National Cooperative with copies of all purchase orders generated from National Cooperative members for purposes of reviewing and verifying purchase activity. Vendor further agrees that National Cooperative shall have the right, upon reasonable written notice, to review Vendor's records pertaining to purchases made by National Cooperative members in order to verify the accuracy of service fees.




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6. Vendor agrees that the Underlying Award, including its General Terms and Conditions, are adopted by reference to the fullest extent such provisions can reasonably apply to the post-proposal/contract award phase. The rights and responsibilities that would ordinarily inure to the Texas Cooperative pursuant to the Underlying Award shall inure to National Cooperative; and, conversely, the rights and responsibilities that would ordinarily inure to Vendor in the Underlying Award shall inure to Vendor in this Agreement. Vendor recognizes and agrees that Vendor and National Cooperative are the only parties to this Agreement, and that nothing in this Agreement has application to other third parties, including the Texas Cooperative. In the event of conflict between this Agreement and the terms of the Underlying Award, the terms of this Agreement shall control, and then only to the extent necessary to reconcile the conflict.

7. This Agreement shall be governed and construed in accordance with the laws of the State of Rhode Island and venue for any dispute shall lie in the federal district court of Alexandria, Virginia.

8. Vendor acknowledges and agrees that the award of a Piggy-Back Award is within the sole discretion of National Cooperative, and that this Agreement does not take effect unless and until National Cooperative awards Vendor a Piggy-Back Award and the BuyBoard Administrator notifies Vendor in writing of such Piggy-Back Award as provided for herein.

WHEREFORE, by signing below Vendor agrees to the foregoing and warrants that it has the authority to enter into this Agreement.

Team Marathon Fitness, Inc.
Name of Vendor

Signature of Authorized Company Official

502-16
Proposal Invitation Number

Paul Croegaert
Printed Name of Authorized Company Official

10/5/15
Date



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FEDERAL AND STATE/PURCHASING COOPERATIVE DISCOUNT COMPARISON FORM

The Cooperative strives to provide its members with the best services and products at the best prices available. The Cooperative determines whether prices/discounts are fair and reasonable by comparing prices/discounts stated in your Proposal with prices/discounts you offer federal and state entities and other interlocal purchasing cooperatives (collectively referred to as "purchasing cooperative" in this form). Please respond to the following questions.

1. Provide the dollar value of sales to or through purchasing cooperatives at or based on an established catalog or market price during the previous 12-month period or the last fiscal year: \$1,500,000.00 (The period of the 12 month period is 10/14 / 09/15). In the event that a dollar value is not an appropriate measure of the sales, provide and describe your own measure of the sales of the item(s).
2. Based on your written discounting policies are the discounts you offer the Cooperative equal to or better than the best price you offer other purchasing cooperatives acquiring the same items regardless of quantity or terms and conditions?
YES ☒ NO ☐
3. Based on your written discounting policies, provide the information requested below for other purchasing cooperatives, either in the chart below or in an equivalent format. Rows should be added to accommodate as many purchasing cooperatives as required.

PURCHASING GROUP	DISCOUNT (%)	QUANTITY/VOLUME	FOB TERM
1. Federal General Services Adm.			
2. T-PASS			
3. U.S. Communities Purchasing Alliance			
4. The Cooperative Purchasing Network			
5. Houston-Galveston Area Council			
6. Other			

☒ **MY COMPANY DOES NOT CURRENTLY HAVE ANY OF THE ABOVE OR SIMILAR TYPE CONTRACTS.**

CURRENT BUYBOARD VENDORS

If you are a current BuyBoard vendor, indicate the discount for your current BuyBoard contract and the proposed discount in this Proposal. Explain any difference between your current and proposed discounts.

Current Discount (%): 15% 30% Proposed Discount (%): 15% - 30%

Explanation: _____

By signature below, I certify that the above is true, complete and accurate and that I am authorized by my company to make this certification.

Team Marathon Fitness, Inc.

Company Name

Signature of Authorized Company Official
FORM L

Paul Croegaert

Printed Name

COMM.V.3.31.15



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REFERENCES, PRICE/DISCOUNT INFORMATION AND MARKETING STRATEGY

PART I: For your Proposal to be considered, you must supply a minimum of five (5) individual governmental entity references. Provide the information requested below, including the existing price/discounts you offer each customer. The Cooperative determines whether prices/discounts are fair and reasonable by comparing prices/discounts stated in your Proposal with the prices/discounts you offer other governmental customers. Attach additional pages if necessary.

Entity Name	Contact	Phone#	Discount	Quantity/ Volume	FOB Term
1. City of Cedar Park	Tim Dean	(512) 401-5506		\$135,000	
2. City of Coppell	Laci McKinny	(972) 462-5138		\$50,000	Pre-paid & Add
3. Baylor University	Clint Patterson	(254) 710-1561		\$90,000	Pre-paid & Add
4. City of Denton	Megan Thomas	(940) 349-7752		\$63,000	
5. City of Missouri	Shane Mize	(281) 403-8639		\$150,000	

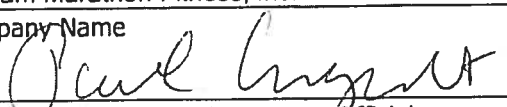
Do you ever modify your written policies or standard governmental sales practices as identified in the above chart to give better discounts (lower prices) than indicated? **YES** ☒ **NO** ☐ If YES, please explain: _____

Single Order in Excess of \$100,000 _____

PART II: For your Proposal to be considered, you must submit the **MARKETING STRATEGY** you will use if the Cooperative accepts all or part of your Proposal. *(Example: How you will initially inform Cooperative members of your BuyBoard contract, and how you will continue to support the BuyBoard for the duration of the contract period.)* Attach additional pages if necessary.

See Attached

By signature below, I certify that the above is true and correct and that I am authorized by my company to make this certification.

Team Marathon Fitness, Inc.
Company Name

Signature of Authorized Company Official

Paul Croegaert
Printed Name



Marathon Fitness™

Fitness Center Specialists

FORM M/Part II

Marketing Responsibilities

- Marathon Fitness is a proud member of the Texas Park and Recreation Association, and participates in almost every regional convention by sponsorship and booths to display equipment.
- Marathon Fitness has 8 outside employees (not W9) in sales based in the cities of Houston, Dallas, Fort Worth, San Antonio, Austin, and Midland for personalized service in the selection of products, application expertise after the sale, as well as space planning services which are free of charge. These are done in both 3D and in 2D to help clients and reduce cost of architect expenses.
- Marathon Fitness has 24 outside service employees to offer 24-48 response time when repairs are needed, as well as to help clients with ongoing Preventative Maintenance. By doing so we help with customer retention in the fitness center.
- Marathon Fitness offers 10, 15 and 20% buyback programs for PRECOR Brand cardio to assist clients with reducing the replacement cost of the equipment. By doing so future replacement costs are extremely predictable to clients.
- Marathon Fitness hosts 4-5 regional training events for product applications in Houston, Austin, and Dallas so that customers get the most up to date product information to accurately and safely apply their purchases in their respective gyms. These are at no cost and Marathon Fitness has a full time Education Coordinator and Strength and Conditioning Director (National Strength and Conditioning Association Certified) as well as National Academy of Sports Medicine Certified.
- Marathon Fitness offers service or quote request responses with 24 hours or less, as our entire sales team is equipped with broadband internet cards, laptops and cloud based quote program for immediate response.
- Marathon Fitness customer service department is the largest in Texas in commercial exercise and fitness with 7 dedicated phone lines (toll free) answered by live customer service reps (no voicemail) from 7:30 a.m. to 5:00 p.m. CST Monday through Friday. 800.391.9496.
- Marathon Fitness delivery, service and installation employees work are OSHA approved safety program, and the company carries a \$5 million comprehensive A+ rated insurance through Travelers Insurance.
- Marathon Fitness stocks over \$125,000 in common cardio parts for Precor brand cardio and strength, as well as over \$1 million in new finished cardio and strength goods to offer 2-7 day turn around on most orders.



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CONFIDENTIAL/PROPRIETARY INFORMATION FORM

A. Public Disclosure Laws

All Proposals, forms, documentation, or other materials submitted by Vendor to the Cooperative in response to this Proposal Invitation may be subject to the disclosure requirements of the Texas Public Information Act (Texas Government Code chapter 552.001, *et. seq.*) or similar disclosure law. Proposer must clearly identify on this form any information in its Proposal (including forms, documentation, or other materials submitted with the Proposal) that Proposer considers proprietary or confidential. If Proposer fails to properly identify the information, the Cooperative shall have no obligation to seek protection of such information from public disclosure should a member of the public or other third party request access to the information under the Texas Public Information Act or similar disclosure law. Proposer will be notified of any third party request for information in a Proposal that Proposer has identified in this form as proprietary or confidential.

Does your Proposal (including forms, documentation, or other materials submitted with the Proposal) contain information which Vendor considers proprietary or confidential?

Please check (✓) one of the following:

☒ **NO**, I certify that none of the information included with this Proposal is considered confidential or proprietary.

☐ **YES**, I certify that this Proposal contains information considered confidential or proprietary and all such information is specifically identified on this form.

If you responded "YES", you must identify below the specific information you consider confidential or proprietary. List each page number, form number, or other information sufficient to make the information readily identifiable. The Cooperative and its Administrator will not be responsible for a Proposer's failure to clearly identify information considered confidential or proprietary. Further, by submitting a Proposal, Proposer acknowledges that the Cooperative and its Administrator will disclose information when required by law, even if such information has been identified herein as information the vendor considers confidential or proprietary.

Confidential / Proprietary Information:

WE WILL NOT DISCLOSE ANY OF YOUR MEMBERS
PURCHASE HISTORIES UNLESS YOU REQUEST IT
TO THE PUBLIC

(Attach additional sheets if needed.)



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B. Copyright Information

Does your Proposal (including forms, documentation, or other materials submitted with the Proposal) contain copyright information?

Please check (✓) one of the following:



NO, Proposal (including forms, documentation, or other materials submitted with the Proposal) does not contain copyright information.



YES, Proposal (including forms, documentation, or other materials submitted with the Proposal) does contain copyright information.

If you responded "YES", identify below the specific documents or pages containing copyright information.

Copyright Information: _____

(Attach additional sheets if needed.)

C. Consent to Release Confidential/Proprietary/Copyright Information to BuyBoard Members

BuyBoard members (Cooperative and nonprofit members) seeking to make purchases through the BuyBoard may wish to view information included in the Proposals of awarded Vendors. If you identified information on this form as confidential, proprietary, or subject to copyright, and you are awarded a BuyBoard contract, your acceptance of the BuyBoard contract award constitutes your consent to the disclosure of such information to BuyBoard members, including posting of such information on the secure BuyBoard website for members. Note: Neither the Cooperative nor its Administrator will be responsible for the use or distribution of information by BuyBoard members or any other party.

By signature below, I certify that the information in this form is true, complete, and accurate and that I am authorized by my company to make this certification and all consents and agreements contained herein.

Team Marathon Fitness, Inc.

Company Name

Paul Croegaert

Signature of Authorized Company Official

Paul Croegaert

Printed Name

10/5/15

Date



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FORMS CHECKLIST

(Please check (✓) the following)

- ☒ Completed: **Proposer's Agreement and Signature** (Form A)
- ☒ Completed: **Vendor Purchase Order, Request for Quotes, and Invoice Receipt Options** (Form B)
- ☒ Completed: **Felony Conviction Disclosure and Debarment Certification** (Form C)
- ☒ Completed: **Resident/Nonresident Certification** (Form D)
- ☒ Completed: **Historically Underutilized Business (HUB) Certification** (Form E)
- ☒ Completed: **Affirmation Regarding Construction Related Goods and Services** (Form F)
- ☒ Completed: **Deviation/Compliance Signature Form** (Form G)
- ☒ Completed: **Dealership Listings** (Form H)
- ☒ Completed: **Texas Regional Service Designation** (Form I)
- ☒ Completed: **State Service Designation** (Form J)
- ☒ Completed: **National Purchasing Cooperative Vendor Award Agreement** (Form K)
- ☒ Completed: **Federal and State/Purchasing Cooperative Discount Comparison Form** (Form L)
- ☒ Completed: **References, Price/Discount Information, and Marketing Strategy** (Form M)
- ☒ Completed: **Confidential/Proprietary Information Form** (Form N)
- ☒ Completed: **Vendor Business Name Form** (Form O)
- ☒ Completed: **Forms Checklist** (Form P)
- ☒ Completed: **Proposal Specification Form with Catalogs/Pricelists and Evaluation Items** (Form Q)

**Catalogs/Pricelists must be submitted with proposal response or response will not be considered.*



Proposal No. 502-16-Athletic, PE and Gymnasium Equipment and Supplies and Heavy Duty Exercise Equipment
(Catalogs/Pricelists must be submitted with Proposal or Proposal will not be considered¹.)

Item No.	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist ¹	State Name of Catalog/Pricelist ¹	Exceptions
Section II: Commercial Grade/Heavy Duty Exercise Equipment					
7	Discount (%) Off Catalog/Pricelist for All Commercial Grade Treadmills	Discount (%) Off Catalog/Pricelist for All Commercial Grade Treadmills . Please state the discount (%) off catalog/pricelist. Catalog/Pricelist MUST be included or proposal will not be considered.	30 %	PRECOR	
8	Discount (%) Off Catalog/Pricelist for All Commercial Grade Exercise Bicycles	Discount (%) Off Catalog/Pricelist for All Commercial Grade Exercise Bicycles . Please state the discount (%) off catalog/pricelist. Catalog/Pricelist MUST be included or proposal will not be considered.	30/23 %	PRECOR/KEISER	
9	Discount (%) Off Catalog/Pricelist for All Commercial Grade Elliptical Cross-Trainers	Discount (%) Off Catalog/Pricelist for All Commercial Grade Elliptical Cross-Trainers . Please state the discount (%) off catalog/pricelist. Catalog/Pricelist MUST be included or proposal will not be considered.	30 %	PRECOR	
10	Discount (%) Off Catalog/Pricelist for All Commercial Grade Stair Climbers	Discount (%) Off Catalog/Pricelist for All Commercial Grade Stair Climbers . Please state the discount (%) off catalog/pricelist. Catalog/Pricelist MUST be included or proposal will not be considered.	30 %	PRECOR	
11	Discount (%) Off Catalog/Pricelist for All Commercial Grade Selectorized Strength Training Equipment	Discount (%) Off Catalog/Pricelist for All Commercial Grade Selectorized Strength Training Equipment . Please state the discount (%) off catalog/pricelist. Catalog/Pricelist MUST be included or proposal will not be considered.	25/22 %	HOIST/PRECOR	

PROPOSAL NOTE

1. Catalogs/Pricelists are required to be submitted with Proposal

**Proposal No. 502-16-Athletic, PE and Gymnasium Equipment and Supplies and Heavy Duty Exercise Equipment**(Catalogs/Pricelists must be submitted with Proposal or Proposal will not be considered¹.)

Item No.	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist ¹	State Name of Catalog/Pricelist ¹	Exceptions
12	Discount (%) Off Catalog/Pricelist for All Commercial Grade Computerized Strength Training Equipment	Discount (%) Off Catalog/Pricelist for All Commercial Grade Computerized Strength Training Equipment . Please state the discount (%) off catalog/pricelist. Catalog/Pricelist MUST be included or proposal will not be considered.	_____ %		
13	Discount (%) Off Catalog/Pricelist for All Commercial Grade Plate Loaded Strength Training Equipment	Discount (%) Off Catalog/Pricelist for All Commercial Grade Plate Loaded Strength Training Equipment . Please state the discount (%) off catalog/pricelist. Catalog/Pricelist MUST be included or proposal will not be considered.	25/22 _____ %	HOIST/PRECOR	
14	Discount (%) Off Catalog/Pricelist for All Commercial Grade Free Weights	Discount (%) Off Catalog/Pricelist for All Commercial Grade Free Weights . Please state the discount (%) off catalog/pricelist. Catalog/Pricelist MUST be included or proposal will not be considered.	25/20 _____ %	UMAX/TROY	
15	Discount (%) Off Catalog/Pricelist for All Other Commercial Grade Equipment and Accessories	Discount (%) Off Catalog/Pricelist for All Other Commercial Grade Equipment and Accessories . Please state the discount (%) off catalog/pricelist. Catalog/Pricelist MUST be included or proposal will not be considered.	20 _____ %	ESCAPE	

PROPOSAL NOTE

1. Catalogs/Pricelists are required to be submitted with Proposal

**Proposal No. 502-16-Athletic, PE and Gymnasium Equipment and Supplies and Heavy Duty Exercise Equipment**

(Catalogs/Pricelists must be submitted with Proposal or Proposal will not be considered+.)

Item No.	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist ¹	State Name of Catalog/Pricelist ¹	Exceptions
16	Discount (%) Off Catalog/Pricelist for All Outdoor Commercial Grade Exercise Equipment	Discount (%) Off Catalog/Pricelist for All Outdoor Commercial Grade Exercise Equipment . Please state the discount (%) off catalog/pricelist. Catalog/Pricelist MUST be included or proposal will not be considered.	20 %	ESCAPE	
17	Discount (%) Off Catalog/Pricelist for Rental of All Types of Commercial Grade Exercise Equipment	Discount (%) Off Catalog/Pricelist for Rental of All Types Commercial Grade Exercise Equipment (Indoor/Outdoor) . Please state the discount (%) off catalog/pricelist. Catalog/Pricelist MUST be included or proposal will not be considered.	%		
Section III: Gymnasium and Outdoor Field Equipment and Supplies					
18	Discount (%) Off Catalog/Pricelist for Gymnasium Spectator Seating and Accessories	Discount (%) Off Catalog/Pricelist for Gymnasium Spectator Seating and Accessories (all types including but not limited to fixed, telescoping, portable, etc.) . Please state the discount (%) off catalog/pricelist. Catalog/Pricelist MUST be included or proposal will not be considered.	%		
19	Discount (%) Off Catalog/Pricelist for Basketball Backstops, Backboards, Goals and Accessories	Discount (%) Off Catalog/Pricelist for Basketball Backstops, Backboards, Goals and Accessories (all types including but not limited to wall mount, ceiling mount, folding, stationary, etc.) . Please state the discount (%) off catalog/pricelist. Catalog/Pricelist MUST be included or proposal will not be considered.	%		
20	Discount (%) Off Catalog/Pricelist for Gymnasium Divider Curtains and Accessories	Discount (%) Off Catalog/Pricelist for Gymnasium Divider Curtains and Accessories (all types including but not limited to motorized, manual, etc.) . Please state the discount (%) off catalog/pricelist. Catalog/Pricelist MUST be included or proposal will not be considered.	%		

PROPOSAL NOTE

1. Catalogs/Pricelists are required to be submitted with Proposal

**Proposal No. 502-16-Athletic, PE and Gymnasium Equipment and Supplies and Heavy Duty Exercise Equipment**

(Catalogs/Pricelists must be submitted with Proposal or Proposal will not be considered*.)

Item No.	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist ¹	State Name of Catalog/Pricelist ¹	Exceptions
26	Discount (%) Off Catalog/Pricelist for Repair Parts	Discount (%) Off Catalog/Pricelist for Repair Parts (for all types of gymnasium equipment) . Please state the discount (%) off catalog/pricelist. Catalog/Pricelist MUST be included or proposal will not be considered.	_____%		
27	Discount (%) Off Catalog/Pricelist for Outdoor Sports Barrier Netting Products	Discount (%) Off Catalog/Pricelist for Outdoor Sports Barrier Netting Products . Please state the discount (%) off catalog/pricelist. Catalog/Pricelist MUST be included or proposal will not be considered.	_____%		
28	Discount (%) Off Catalog/Pricelist for All Other Gymnasium and Outdoor Field Equipment and Accessories	Discount (%) Off Catalog/Pricelist for All Other Gymnasium and Outdoor Field Equipment and Accessories . Please state the discount (%) off catalog/pricelist. Catalog/Pricelist MUST be included or proposal will not be considered.	_____%		
Section IV: Hourly Labor Rate					
	Not to Exceed Hourly Labor Rate for Installation/Repair of Athletic Equipment	Hourly Labor Rate for Installation/Repair of Athletic Equipment -- State the Not to Exceed hourly labor rate for Installation/Repair of Athletic Equipment.	Not to Exceed Hourly Labor Rate	Detailed Information on Hourly Labor Rate	Exceptions to Hourly Labor Rate
29	Not to Exceed Hourly Labor Rate for Installation/Repair of Athletic Equipment		\$ 60 ____/Hour	DOES NOT INCLUDE APPLICABLE TRIP CHARGE	VARIES BY MILEAGE
30	Not to Exceed Hourly Labor Rate for Installation/Repair of Gymnasium Equipment	Hourly Labor Rate for Installation/Repair of Gymnasium Equipment -- State the Not to Exceed hourly labor rate for Installation/Repair of Gymnasium Equipment.	\$ ____/Hour		

PROPOSAL NOTE

1. Catalogs/Pricelists are required to be submitted with Proposal



Debarred Vendor List

The following vendors shown below are debarred from doing business with the State of Texas, effective from the date of debarment for the length of time indicated. Whether they are listed below or not, the debarred vendors include the vendors' successors in interest as defined in Rule §20.102(b) (4).

Vendor ID Number	Vendor Name/Address	Date of Debarment	Length of Debarment
1562456928900	Smith Housewares and Restaurant Supplies 500 Erie Blvd. Syracuse, NY 13202	November 12, 2014	5 Years
1743261315000	Walker's Electric Company 1520 Park St Beaumont TX 77701 Also: Walkers Electric Company Calvin G. Walker Stacy Walker	August 28, 2012	5 Years
1272447273800	Walker Electric Company, LLC 1520 Park St. Beaumont TX 77701-5527 Also: Walkers Electric Company Calvin G. Walker Stacy Walker	August 28, 2012	5 Years
1760677671800	Texas Code Blue 5550 Eastex Fwy, Suite # L Beaumont, TX 77708-5300	October 24, 2016	5 Years

Download Debarred Vendor List [comptroller.texas.gov/purchasing/docs/debarred-vendor-list.pdf].

Federal Exclusion

Agencies and Texas Smartbuy members may wish to check the list of vendors excluded from doing business on the federal level. The System for Award Management, or SAM, can be used as a resource for purchasing entities.

According to Statewide Procurement Division rules, other debarment activities from other entities may be considered as possible indicators of vendor responsibility.

Vendor Information on Payments

The Search State Payments Issued application provides vendors with payment details.

They can also sign up in the application for Advance Payment Notification.

Texas Government Code §2155.077

Texas Administrative Code: 34 TAC §20.101, §20.102, §20.105, §20.106 and §20.107.

Username

[Forgot Username?](#)

Password

[Forgot Password?](#)[Log In](#)[Create an Account](#)

Search Results

Current Search Terms: team* marathon* fitness*

Notice: This printed document represents only the first page of your SAM search results. More results may be available. To print your complete search results, you can download the PDF and print it.

No records found for current search.

Glossary

[Search](#)[Results](#)[Entity](#)[Exclusion](#)[Search](#)[Filters](#)[By Record
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