



Award Recommendation

To: E.E. (Ric) Bowden, CPPB, CTCM
Contract Management
City of Round Rock

From: Shane Glaiser
Assistant Fire Chief, Fire Department
for Fire Chief Robert Isbell, Fire Department

Date: June 1, 2018

Re: Radio Replacement for Fire Department
HGAC Cooperative Contract No. RA05-15

This award recommendation is for the City of Round Rock - Fire Department's request for the purchase of new radio equipment in accordance with the HGAC Cooperative Contract No. RA05-15 with Motorola for \$365,187.48.

Motorola is under contract with HGAC to supply these products statewide as a result of competitive bidding process.

Awarded Vendor: Motorola
2120 W Braker Ln
Suite P
Austin, TX 78758

Approvals:

A handwritten signature in black ink, appearing to be "Shane Glaiser", written over a horizontal line.

Fire Department Approval

Printed Name: Assistant Fire Chief Shane Glaiser for Fire Chief Robert Isbell
Fire Department

Date: June 1, 2018

A handwritten signature in black ink, appearing to be "Teresa Reddy", written over a horizontal line.

Purchasing Manager Review

Printed Name: Teresa Reddy
Purchasing Manager, Finance

Date: 6/1/18



Account Manager: Clay Cassard
2120 W Breaker Lane Suite P
Austin Texas 78758

Date: 05/23/18

Quote#: scc4318b

Contract Number: HGAC RA05-15

| | | |
|--|-------------------------|-------------------------|
| Prepared For: Angelo Luna Phone Number: Email : Agency: City of Round Rock Customer #: | Ship to Address: TBD | Bill to Address: TBD |
|--|-------------------------|-------------------------|

| Item | Qty | Description | Model | List Price | Contract Price | Extended |
|---|-----|--|--------------|------------|----------------|-----------|
| APX6500 7/800 MHZ MID POWER MOBILE | | | | | | |
| 21 | | APX6500 7/800 MHZ MID POWER MOBILE | M25URS9PW1 N | \$2,438.00 | 1,730.98 | 36,350.58 |
| 21 | | ENH: ASTRO DIGITAL CAI OP APX | G806 | \$515.00 | 365.65 | 7,678.65 |
| 21 | | ENH: SMARTZONE OPERATION APX6500 | G51 | \$1,200.00 | 852.00 | 17,892.00 |
| 21 | | ADD: ADVANCED SYSTEM KEY - HARDWARE KEY | QA01648 | \$5.00 | 3.55 | 74.55 |
| 21 | | ADD: TDMA OPERATION | GA00580 | \$450.00 | 225.00 | 4,725.00 |
| 21 | | ADD: GROUP SERVICES | GA09008 | \$150.00 | 75.00 | 1,575.00 |
| 21 | | ADD: P25 TRUNKING SOFTWARE | G361 | \$300.00 | 213.00 | 4,473.00 |
| 21 | | ADD: APX O5 CONTROL HEAD | G442 | \$432.00 | 306.72 | 6,441.12 |
| 21 | | ADD: CONTROL HEAD SOFTWARE | G444 | \$0.00 | 0.00 | 0.00 |
| 21 | | ADD: DASH MOUNT | G66 | \$125.00 | 88.75 | 1,863.75 |
| 21 | | ADD: ANT 3DB LOW-PROFILE 762-870 | G174 | \$43.00 | 30.53 | 641.13 |
| 21 | | ADD: KEYPAD MIC GCAI | W20 | \$180.00 | 127.80 | 2,683.80 |
| 21 | | ADD: SPKR 15W WATER RESISTANT | G831 | \$60.00 | 42.60 | 894.60 |
| 21 | | ENH: OVER THE AIR PROVISIONING | G996 | \$100.00 | 50.00 | 1,050.00 |
| 21 | | ADD: RS232 PACKET DATA INTERFACE | INCLUDED | \$0.00 | 0.00 | 0.00 |
| 21 | | ADD: APX6500 RADIO AUTHENTICATION | GA01767 | \$100.00 | 50.00 | 1,050.00 |
| 21 | | ADD: MULTIPLE KEY ENCRYPTION OPERATION | W969 | \$330.00 | 234.30 | 4,920.30 |
| 21 | | MULTIKEY CREDIT | CREDIT | (\$330.00) | -330.00 | -6,930.00 |
| 21 | | ADD: 5 YEAR SERVICE FROM THE START LITE | GA00318 | \$246.00 | 246.00 | 5,166.00 |
| 21 | | RADIO MANAGEMENT SOFTWARE | T7914 | \$100.00 | 71.00 | 1,491.00 |
| 21 | | RM DELIVERY OPTION - EMAIL Catherine Roberts | UA00049AA | \$0.00 | 0.00 | 0.00 |

TOTAL 92,040.48

APX6000 700/800 MODEL 3.5 PORTABLE

| | | | | | |
|----|--|--------------|--------------|----------|-------------------|
| 54 | APX6000 700/800 MODEL 3.5 PORTABLE | H98UCH9PW7BN | \$3,455.00 | 2,453.05 | 132,464.70 |
| 54 | ENH: APX6000XE RUGGED RADIO | QA02006 | \$800.00 | 568.00 | 30,672.00 |
| 54 | ALT:APX 8000 HOUSING GREEN | QA01427 | \$25.00 | 17.75 | 958.50 |
| 54 | ADD: ASTRO DIGITAL CAI OPERATION | Q806 | \$515.00 | 365.65 | 19,745.10 |
| 54 | ADD: SMARTZONE OPERATION | H38 | \$1,200.00 | 852.00 | 46,008.00 |
| 54 | ADD: P25 9600 BAUD TRUNKING | Q361 | \$300.00 | 213.00 | 11,502.00 |
| 54 | ADD: TDMA OPERATION | QA00580 | \$450.00 | 319.50 | 17,253.00 |
| 54 | ADD: ADVANCED SYSTEM KEY - HARDWARE KEY | QA01648 | \$5.00 | 3.55 | 191.70 |
| 54 | ADD: PROGRAMMING OVER P25 (OTAP) | G996 | \$100.00 | 71.00 | 3,834.00 |
| 54 | ADD: P25 LINK LAYER AUTHENTICATION | QA01767 | \$100.00 | 71.00 | 3,834.00 |
| 54 | ADD: DIGITAL TONE SIGNALING | QA09000 | \$150.00 | 106.50 | 5,751.00 |
| 54 | ADD: GROUP SERVICES | QA09008 | \$150.00 | 106.50 | 5,751.00 |
| 54 | ADD: APX Personnel Accountability | Q445 | \$150.00 | 1.00 | 54.00 |
| 54 | ENH: MULTIKEY | H869 | \$330.00 | 234.30 | 12,652.20 |
| 54 | MULTIKEY CREDIT | CREDIT | (\$330.00) | -234.30 | -12,652.20 |
| 54 | ADD: 5 YEAR SERVICE FROM THE START LITE | Q887 | \$162.00 | 162.00 | 8,748.00 |
| 54 | BLUETOOTH | INCLUDED | | | |
| 54 | RADIO MANAGEMENT SOFTWARE | T7914 | \$100.00 | 71.00 | 3,834.00 |
| 54 | RM DELIVERY OPTION - EMAIL Catherine Roberts | UA00049AA | \$0.00 | 0.00 | 0.00 |
| 54 | ADD: MANDOWN OPERATION | QA01843 | \$150.00 | 0.00 | 0.00 |
| | RADIO ACCESSORIES | | | | |
| | BATTERY PACK,LITHIUM ION,APX TIA4950 STD | NNTN8930 | \$155.00 | - | |
| 54 | BATTERY | | | 116.25 | 6,277.50 |
| 54 | XE500 REMOTE SPEAKER MICROPHONE W/O CH CTRL | PMMN4107A | \$550.00 | | |
| | | | | 412.50 | 22,275.00 |
| | | | TOTAL | | 319,153.50 |

Radio Accessories

| | | | | | |
|----|---|-----------|------------------------|---------|-------------------|
| 19 | CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 100-240VAC, US/NA PLUG | NNTN8863A | \$170.00 | 127.50 | 2,422.50 |
| 4 | CHARGER, MULTI-UNIT, IMPRES 2, 6-DISP, NA/LA-PLUG, ACC USB CHGR | NNTN8844A | \$1,250.00 | 937.50 | 3,750.00 |
| 1 | Programming Cable Portable | PMKN4021B | \$77.00 | 57.75 | 57.75 |
| 1 | Programming cable Mobile | HKN6184C | \$52.00 | 39.00 | 39.00 |
| 1 | APX Software CPS | HKVN4289A | \$299.00 | 224.25 | 224.25 |
| 53 | XE500 REMOTE SPEAKER MICROPHONE W/O CH CTRL | PMMN4107A | \$550.00 | 412.50 | 21,862.50 |
| 53 | TRADE IN ON OLD MIC - Valid if PO received by 4-25-18 | PROMO | (\$550.00) | -412.50 | -21,862.50 |
| 53 | DIGITAL SMARTZONE - Upgrade for Existing Radios | T7664 | \$0.00 | 0.00 | 0.00 |
| 53 | ADD: MANDOWN OPERATION - upgrade for existing radios | QA01843AB | \$173.00 | 0.00 | 0.00 |
| | | | ACCESSORY TOTAL | | 6,493.50 |
| | | | TOTAL | | 417,687.48 |
| 75 | | | REGIONAL PROMO | -300.00 | -22,500.00 |
| 75 | | | TRADE IN | -400.00 | -30,000.00 |
| | | | GRAND TOTAL | | 365,187.48 |



Houston-Galveston Area Council

April 30, 2018

Mr. Doug Adams
Deputy Chief
The Woodlands Township
10001 Woodloch Forest Drive # 600
The Woodlands, TX 77380

RE: Contract Extension for Contract RA05-15

Dear Mr. Adams:

H-GAC received your request for the extension of the above referenced contract so that you may complete the purchase of communications equipment from Motorola Solutions, Inc.

Since the request was received prior to the April 30, 2018 midnight central time expiration date, H-GAC is approving an extension of the contract until July 31, 2018 to the Township for the specific purchase listed above. Although the expiration date has been extended to the end of July, please process your order as soon as possible.

Sincerely,

A handwritten signature in dark ink, appearing to read 'Jack Steele', is written over a circular stamp or seal.

Jack Steele
Executive Director

JS/tm