

BID TABULATION

BID TABULATION		VENDOR #1				VENDOR #2				VENDOR #3			
IFB No. 18-028 BID OPENING DATE & TIME: 6/26/2018 @ 3:00PM DESCRIPTION: Janitorial Services		PBS of Texas 301 Hesters Crossing, Ste 204 Round Rock, TX 78681 Contact: Kurt Smith Ph: 817-235-3008 Email: ksmithpbs@yahoo.com				KIMCO Services 4425 S. Mopac Expy Austin, TX 78735 Contact: Jenny Steward Ph: 512-963-1107 Email: jennysteward@kimcoserv.com				AHI Facility Services 9705 Burnet Rd. Austin, TX 78758 Contact: Teresa Estrada Ph: 214-497-2586 Email: teresaestrada@AHIFS.com			
Item No.	Bid Item(s) Description	Estimated Cleanings per Year	UOM	Cost per Cleaning	Extended Total Cost	Estimated Cleanings per Year	UOM	Cost per Cleaning	Extended Total Cost	Estimated Cleanings per Year	UOM	Cost per Cleaning	Extended Total Cost
1	City Hall / 221 East Main Street 79664 24,000 Sq Ft	260	EA	\$ 102.00	\$ 26,520.00	260	EA	\$ 93.93	\$ 24,421.80	260	EA	\$ 111.81	\$ 29,070.60
2	Business Center / 231 East Main Street, 78664 18,500 Sq Ft	260	EA	\$ 75.00	\$ 19,500.00	260	EA	\$ 74.66	\$ 19,411.60	260	EA	\$ 103.90	\$ 27,014.00
3	Library / 216 East Main Street 78664 42,000 Sq Ft	364	EA	\$ 165.00	\$ 60,060.00	364	EA	\$ 166.01	\$ 60,427.64	364	EA	\$ 166.76	\$ 60,700.64
4	Public Works A&B / 2008 Enterprise Drive 78664 13,322 Sq Ft	260	EA	\$ 60.00	\$ 15,600.00	260	EA	\$ 56.52	\$ 14,695.20	260	EA	\$ 60.63	\$ 15,763.80
5	Clay Madsen Rec Center / 1600 Gattis School Road 78664. 38,000 Sq Ft	364	EA	\$ 170.00	\$ 61,880.00	364	EA	\$ 140.90	\$ 51,287.60	364	EA	\$ 152.60	\$ 55,546.40
6	McConico Building / 301 West Bagdad Ave. 78664 26,382 Sq Ft	260	EA	\$ 110.00	\$ 28,600.00	260	EA	\$ 102.27	\$ 26,590.20	260	EA	\$ 131.16	\$ 34,101.60
7	Streets/Waterline Maintenance / 910 Luther Peterson Place 78665. 5,100 Sq Ft	260	EA	\$ 30.00	\$ 7,800.00	260	EA	\$ 28.24	\$ 7,342.40	260	EA	\$ 24.96	\$ 6,489.60
8	Allen R. Baca Center / 301 West Bagdad Ave. Building 2, 78664. 28,435 Sq Ft	364	EA	\$ 125.00	\$ 45,500.00	364	EA	\$ 189.55	\$ 68,996.20	364	EA	\$ 134.11	\$ 48,816.04
9	Intermodel Ticket Booth / 300 W. Bagdad Ave. 78664. 550 Sq Ft	260	EA	\$ 12.00	\$ 3,120.00	260	EA	\$ 21.24	\$ 5,522.40	260	EA	\$ 6.39	\$ 1,661.40
10	Vehicle Maintenance / 901 Luther Peterson Place 78664. 1,400 Sq Ft	260	EA	\$ 34.00	\$ 8,840.00	260	EA	\$ 28.24	\$ 7,342.40	260	EA	\$ 13.18	\$ 3,426.80
11	Rock Care Clinic / 901 Round Rock Ave, Ste 300-B 78681. 1,500 Sq Ft	260	EA	\$ 37.00	\$ 9,620.00	260	EA	\$ 28.24	\$ 7,342.40	260	EA	\$ 17.48	\$ 4,544.80
12	Multi-Purpose Complex / 2011 N Kenney Fort Blvd 78665 INTERIOR: Detail clean of interior office area only. 9,208 Sq Ft	12	EA	\$ 400.00	\$ 4,800.00	12	EA	\$ 245.59	\$ 2,947.08	12	EA	\$ 962.18	\$ 11,546.16
13	Multi-Purpose Complex - 2011 N Kenney Fort Blvd 78665 EXTERIOR: Clean and power wash building exterior	4	EA	\$ 750.00	\$ 3,000.00	4	EA	\$ 659.45	\$ 2,637.80	4	EA	\$ 830.55	\$ 3,322.20
14	Kintingham Park / 1000 South Creek Drive 78664 1,500 Sq Ft	300	EA	\$ 10.00	\$ 3,000.00	300	EA	\$ 26.71	\$ 8,013.00	300	EA	\$ 47.19	\$ 14,157.00
15	Rabb House / 151 N A.W Grimes Blvd 78664 4,000 Sq Ft	300	EA	\$ 175.00	\$ 52,500.00	300	EA	\$ 26.71	\$ 8,013.00	300	EA	\$ 47.52	\$ 14,256.00
16	Brushy Creek East Wastewater Treatment Plant / 3939 Palm Valley Blvd. 9,000 Sq Ft	260	EA	\$ 38.00	\$ 9,880.00	260	EA	\$ 41.38	\$ 10,758.80	260	EA	\$ 35.86	\$ 9,323.60
17	Sports Center / 2400 Chisholm Trail 78681 82,800 Sq Ft	104	EA	\$ 595.00	\$ 61,880.00	104	EA	\$ 353.55	\$ 36,769.20	104	EA	\$ 367.11	\$ 38,179.44
		ANNUAL TOTAL			\$ 422,100.00	ANNUAL TOTAL			\$ 362,518.72	ANNUAL TOTAL			\$ 377,920.08
Cost up to 60% Points		51				60				58			

BID TABULATION

INFORMATION ONLY		INFORMATION ONLY	INFORMATION ONLY	INFORMATION ONLY
18	The City may wish to add additional new facilities in the future. Quote cost per square foot to provide future janitorial services.	\$ 0.092 Cost per sq ft	\$ 1.15 Cost per sq ft	\$ 0.10 Cost per sq ft
19	The City may require carpet steam cleaning services on a as needed basis. Quote cost per square foot to provide carpet steam cleaning services.	\$ 0.18 Cost per sq ft	\$.25 Cost per sq ft	\$ 0.08 Cost per sq ft
20	The City may wish to procure additional janitorial services not specifically listed. Quote % off of catalog for additional services.	5 % Discount	5 % Discount	1 % Discount
21	Emergency Services - Hourly Rate	\$25.00 Hourly Rate for Emergency Services	\$ 18.00 Hourly Rate for Emergency Services	\$ 15.00 Hourly Rate for Emergency Services
	Attachment D - Questionnaire 40% Points	PBS of Texas	KIMCO Services	AHI Facility Services
	Employee training procedures (15% Points)	15	10	5
	Vehicle and equipment list (10% Points)	10	5	3
	Company and individual work experience (15% Points)	15	3	3
	Total Questionnaire Points	40	18	11
	Total Score	91	78	69

BID TABULATION

BID TABULATION		VENDOR #4				VENDOR #5				VENDOR #6			
IFB No. 18-028 BID OPENING DATE & TIME: 6/26/2018 @ 3:00PM DESCRIPTION: Janitorial Services		Klean Image Janitorial 13498 Pond Springs Rd., Bldg A Austin, TX 78729 Contact: Carolyn Gray Ph: 512-568-9118 Email: carolyn@kleanimage.com				American Facility Services 5555 N. Lamar Blvd., Ste J113 Austin, TX 78571 Contact: Harold Angel Ph: 770-740-1613 Email: anugent@amfacility.com				Capital City Janitorial 2420-B Patterson Industrial Dr. Pflugerville, TX 78660 Contact: Mike Behseresht Ph: 512-670-2800 Email: mike@ccjanitorial.com			
Item No.	Bid Item(s) Description	Estimated Cleanings per Year	UOM	Cost per Cleaning	Extended Total Cost	Estimated Cleanings per Year	UOM	Cost per Cleaning	Extended Total Cost	Estimated Cleanings per Year	UOM	Cost per Cleaning	Extended Total Cost
1	City Hall / 221 East Main Street 79664 24,000 Sq Ft	260	EA	\$ 111.00	\$ 28,860.00	260	EA	\$ 132.43	\$ 34,431.80	260	EA	\$ 148.87	\$ 38,706.20
2	Business Center / 231 East Main Street, 78664 18,500 Sq Ft	260	EA	\$ 76.00	\$ 19,760.00	260	EA	\$ 102.76	\$ 26,717.60	260	EA	\$ 117.53	\$ 30,557.80
3	Library / 216 East Main Street 78664 42,000 Sq Ft	364	EA	\$ 193.00	\$ 70,252.00	364	EA	\$ 206.51	\$ 75,169.64	364	EA	\$ 250.72	\$ 91,262.08
4	Public Works A&B / 2008 Enterprise Drive 78664 13,322 Sq Ft	260	EA	\$ 55.00	\$ 14,300.00	260	EA	\$ 73.56	\$ 19,125.60	260	EA	\$ 78.35	\$ 20,371.00
5	Clay Madsen Rec Center / 1600 Gattis School Road 78664. 38,000 Sq Ft	364	EA	\$ 206.00	\$ 74,984.00	364	EA	\$ 202.45	\$ 73,691.80	364	EA	\$ 219.38	\$ 79,854.32
6	McConico Building / 301 West Bagdad Ave. 78664 26,382 Sq Ft	260	EA	\$ 104.00	\$ 27,040.00	260	EA	\$ 135.82	\$ 35,313.20	260	EA	\$ 164.54	\$ 42,780.40
7	Streets/Waterline Maintenance / 910 Luther Peterson Place 78665. 5,100 Sq Ft	260	EA	\$ 28.00	\$ 7,280.00	260	EA	\$ 29.10	\$ 7,566.00	260	EA	\$ 39.18	\$ 10,186.80
8	Allen R. Baca Center / 301 West Bagdad Ave. Building 2, 78664. 28,435 Sq Ft	364	EA	\$ 125.00	\$ 45,500.00	364	EA	\$ 159.96	\$ 58,225.44	364	EA	\$ 188.04	\$ 68,446.56
9	Intermodel Ticket Booth / 300 W. Bagdad Ave. 78664. 550 Sq Ft	260	EA	\$ 10.00	\$ 2,600.00	260	EA	\$ 22.63	\$ 5,883.80	260	EA	\$ 7.84	\$ 2,038.40
10	Vehicle Maintenance / 901 Luther Peterson Place 78664. 1,400 Sq Ft	260	EA	\$ 16.00	\$ 4,160.00	260	EA	\$ 189.93	\$ 49,381.80	260	EA	\$ 15.67	\$ 4,074.20
11	Rock Care Clinic / 901 Round Rock Ave, Ste 300-B 78681. 1,500 Sq Ft	260	EA	\$ 16.75	\$ 4,355.00	260	EA	\$ 70.97	\$ 18,452.20	260	EA	\$ 15.67	\$ 4,074.20
12	Multi-Purpose Complex / 2011 N Kenney Fort Blvd 78665 INTERIOR: Detail clean of interior office area only. 9,208 Sq Ft	12	EA	\$ 120.00	\$ 1,440.00	12	EA	\$ 1,040.98	\$ 12,491.76	12	EA	\$ 54.85	\$ 658.20
13	Multi-Purpose Complex - 2011 N Kenney Fort Blvd 78665 EXTERIOR: Clean and power wash building exterior	4	EA	\$ 150.00	\$ 600.00	4	EA	\$ 3,900.00	\$ 15,600.00	4	EA	\$ 450.00	\$ 1,800.00
14	Kinningham Park / 1000 South Creek Drive 78664 1,500 Sq Ft	300	EA	\$ 18.00	\$ 5,400.00	300	EA	\$ 6.00	\$ 1,800.00	300	EA	\$ 23.51	\$ 7,053.00
15	Rabb House / 151 N A.W Grimes Blvd 78664 4,000 Sq Ft	300	EA	\$ 25.00	\$ 7,500.00	300	EA	\$ 6.00	\$ 1,800.00	300	EA	\$ 23.51	\$ 7,053.00
16	Brushy Creek East Wastewater Treatment Plant / 3939 Palm Valley Blvd. 9,000 Sq Ft	260	EA	\$ 38.00	\$ 9,880.00	260	EA	\$ 56.49	\$ 14,687.40	260	EA	\$ 54.85	\$ 14,261.00
17	Sports Center / 2400 Chisholm Trail 78681 82,800 Sq Ft	104	EA	\$ 369.00	\$ 38,376.00	104	EA	\$ 556.36	\$ 57,861.44	104	EA	\$ 493.61	\$ 51,335.44
		ANNUAL TOTAL			\$ 362,287.00	ANNUAL TOTAL			\$ 508,199.48	ANNUAL TOTAL			\$ 474,512.60

BID TABULATION

Cost up to 60% Points		60	43	46
INFORMATION ONLY		INFORMATION ONLY	INFORMATION ONLY	INFORMATION ONLY
18	The City may wish to add additional new facilities in the future. Quote cost per square foot to provide future janitorial services.	\$ 0.09 Cost per sq ft	\$ 1.45 Cost per sq ft	\$.130 Cost per sq ft
19	The City may require carpet steam cleaning services on a as needed basis. Quote cost per square foot to provide carpet steam cleaning services.	\$ 0.12 Cost per sq ft	\$ 0.18 Cost per sq ft	\$ 0.08 Cost per sq ft
20	The City may wish to procure additional janitorial services not specifically listed. Quote % off of catalog for additional services.	.05 % Discount	0 % Discount	0 % Discount
21	Emergency Services - Hourly Rate	\$ 35.00 Hourly Rate for Emergency Services	\$ 16.00 Hourly Rate for Emergency Services	\$ 45.00 Hourly Rate for Emergency Services
	Attachment D - Questionnaire 40% Points	Klean Image Janitorial	American Facility Services	Capital City Janitorial
	Employee training procedures (15% Points)	3	15	3
	Vehicle and equipment list (10% Points)	0	3	2
	Company and individual work experience (15% Points)	2	3	0
	Total Questionnaire Points	5	21	5
	Total Score	65	64	51

IFB No. 18-028 Janitorial Services

BID TABULATION

BID TABULATION		VENDOR #7				VENDOR #8			
IFB No. 18-028 BID OPENING DATE & TIME: 6/26/2018 @ 3:00PM DESCRIPTION: Janitorial Services		Mendoza Maintenance Group, Inc. * 5303 Springfield Ave. Laredo, TX 78041 Contact: Jaime Mendoza Ph: 956-740-6301 Email: ajmendoza@utexas.edu				UBM Enterprise, Inc. * 11102 Ables Ln. Dallas, TX 75229 Contact: Jae Song Ph: 469-853-6813 Email: jae.song@ubmhq.com			
Item No.	Bid Item(s) Description	Estimated Cleanings per Year	UOM	Cost per Cleaning	Extended Total Cost	Estimated Cleanings per Year	UOM	Cost per Cleaning	Extended Total Cost
1	City Hall / 221 East Main Street 79664 24,000 Sq Ft	260	EA	*	*	260	EA	*	*
2	Business Center / 231 East Main Street, 78664 18,500 Sq Ft	260	EA	*	*	260	EA	*	*
3	Library / 216 East Main Street 78664 42,000 Sq Ft	364	EA	*	*	364	EA	*	*
4	Public Works A&B / 2008 Enterprise Drive 78664 13,322 Sq Ft	260	EA	*	*	260	EA	*	*
5	Clay Madsen Rec Center / 1600 Gattis School Road 78664. 38,000 Sq Ft	364	EA	*	*	364	EA	*	*
6	McConico Building / 301 West Bagdad Ave. 78664 26,382 Sq Ft	260	EA	*	*	260	EA	*	*
7	Streets/Waterline Maintenance / 910 Luther Peterson Place 78665. 5,100 Sq Ft	260	EA	*	*	260	EA	*	*
8	Allen R. Baca Center / 301 West Bagdad Ave. Building 2, 78664. 28,435 Sq Ft	364	EA	*	*	364	EA	*	*
9	Intermodel Ticket Booth / 300 W. Bagdad Ave. 78664. 550 Sq Ft	260	EA	*	*	260	EA	*	*
10	Vehicle Maintenance / 901 Luther Peterson Place 78664. 1,400 Sq Ft	260	EA	*	*	260	EA	*	*
11	Rock Care Clinic / 901 Round Rock Ave, Ste 300-B 78681. 1,500 Sq Ft	260	EA	*	*	260	EA	*	*
12	Multi-Purpose Complex / 2011 N Kenney Fort Blvd 78665 INTERIOR: Detail clean of interior office area only. 9,208 Sq Ft	12	EA	*	*	12	EA	*	*
13	Multi-Purpose Complex - 2011 N Kenney Fort Blvd 78665 EXTERIOR: Clean and power wash building exterior	4	EA	*	*	4	EA	*	*
14	Kintingham Park / 1000 South Creek Drive 78664 1,500 Sq Ft	300	EA	*	*	300	EA	*	*
15	Rabb House / 151 N A.W Grimes Blvd 78664 4,000 Sq Ft	300	EA	*	*	300	EA	*	*
16	Brushy Creek East Wastewater Treatment Plant / 3939 Palm Valley Blvd. 9,000 Sq Ft	260	EA	*	*	260	EA	*	*
17	Sports Center / 2400 Chisholm Trail 78681 82,800 Sq Ft	104	EA	*	*	104	EA	*	*
		ANNUAL TOTAL			*	ANNUAL TOTAL			*
Cost up to 60% Points		*				*			
INFORMATION ONLY		INFORMATION ONLY				INFORMATION ONLY			
18	The City may wish to add additional new facilities in the future. Quote cost per square foot to provide future janitorial services.	*				*			
19	The City may require carpet steam cleaning services on a as needed basis. Quote cost per square foot to provide carpet steam cleaning services.	*				*			
20	The City may wish to procure additional janitorial services not specifically listed. Quote % off of catalog for additional services.	*				*			
21	Emergency Services - Hourly Rate	*				*			
	Attachment D - Questionnaire 40% Points	Mendoza Maintenance Group, Inc. *				UBM Enterprise, Inc. *			
	Employee training procedures (15% Points)	*				*			
	Vehicle and equipment list (10% Points)	*				*			
	Company and individual work experience (15% Points)	*				*			
	Total Questionnaire Points	*				*			
	Total Score	*				*			

* Deemed Non-Responsive - Did not meet the specification requirements of the solicitation

* Deemed Non-Responsive - Did not meet the specification requirements of the solicitation

Bidder	Total Score	Total Annual Bid Amount
PBS OF TEXAS	91 Points	\$ 422,100.00
KIMCO Services	78 Points	\$ 362,518.72
AHI Facility Services	69 Points	\$ 377,920.08
Klean Image Janitorial	65 Points	\$ 362,387.00
American Facility Services	64 Points	\$ 508,199.48
Capital City Janitorial	51 Points	\$ 474,512.60

PBS of Texas - 5 Year Term

\$ 2,250,000.00