

PRODUCT PRICING SUMMARY

GOODBUY 18-18 8F000 VEHICLES

VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCK

Prepared by: GLEN ANGELLE

Contact: SCOTT PARKER

Phone: 409-880-9191

Email:

Email: gangellescowboyfleet@gmail.com

Product Description: 2019 FORD ESCAPE S

Date: October 12, 2018

A. Bid Item: 8A1 A. Base Price: \$ 19,688.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
	POWER WINDOWS/LOCKS				
	CRUISE				
	2.5L I4				
	AM/FM/CD				
	6-SPD AUTO				
	SYNC				

Total of B. Published Options: \$ -

Published Option Discount (5%) \$ -

C. Additional Options [not to exceed 25%]

\$= 1.9 %

Options	Bid Price	Options	Bid Price
HUSKY FRONT/REAR MATS	\$ 170.00		
2 EXTRA KEYS	\$ 200.00		

Total of C. Unpublished Options: \$ 370.00

D. Floor Plan Interest (for in-stock and/or equipped vehicles): \$ -

E. Lot Insurance (for in-stock and/or equipped vehicles): \$ (105.00)

F. Contract Price Adjustment: 2 YEAR REGISTRATION & DOC FEE \$ 166.75

G. Additional Delivery Charge: 251 miles \$ 439.25

H. Subtotal: \$ 20,559.00

I. Quantity Ordered 1 x K = \$ 20,559.00

J. Trade in: \$ -

K. GOODBUY Administrative Fee (\$300 per purchase order) \$ 300.00

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE \$ 20,859.00

PRODUCT PRICING SUMMARY

GOODBAY 18-18 8F000 VEHICLES

VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCK

Prepared by: GLEN ANGELLE

Contact: SCOTT PARKER

Phone: 409-880-9191

Email:

Email: gangelles.cowboyfleet@gmail.com

Product Description: 2019 FORD EXPLORER

Date: October 12, 2018

A. Bid Item: 1

A. Base Price: \$ 26,424.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
	POWER WINDOWS/LOCKS				
	CRUISE				
	3.5L V6				
	AM/FM/CD				
	6-SPD AUTO				
	SYNC				
	3RD ROW SEAT				
	ALUMINUM WHEELS				

Total of B. Published Options: \$ -

Published Option Discount (5%) \$ -

C. Additional Options [not to exceed 25%]

\$= 1.4 %

Options	Bid Price	Options	Bid Price
HUSKY FRONT/REAR MATS	\$ 170.00		
2 EXTRA KEYS	\$ 200.00		

Total of C. Unpublished Options: \$ 370.00

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ -

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ (295.00)

F. Contract Price Adjustment: 2 YR. REG. & DOC FEE

\$ 166.75

G. Additional Delivery Charge: 251 miles

\$ 439.25

H. Subtotal:

\$ 27,105.00

I. Quantity Ordered 1 x K =

\$ 27,105.00

J. Trade in:

\$ -

K. GOODBUY Administrative Fee (\$300 per purchase order)

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE

\$ 27,105.00

PRODUCT PRICING SUMMARY

GOODBAY 18-18 8F000 VEHICLES

VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCK

Prepared by: GLEN ANGELLE

Contact: SCOTT PARKER

Phone: 409-880-9191

Email:

Email: gangelles.cowboyfleet@gmail.com

Product Description: 2019 FORD F-350 DRW REG CAB

Date: October 17, 2018

A. Bid Item: 10A2

A. Base Price: \$ 26,239.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
W3C	1 TON CREW CAB DRW UPGRADE	\$ 3,795.00			
	AM/FM/CD/SYNC	\$ 550.00			
	BRAKE CONTROLLER				
	RUNNING BOARDS				
	6.2L V8				
	6-SPD. AUTO				

Total of B. Published Options: \$ 4,345.00

Published Option Discount (5%) \$ (27.50)

C. Additional Options |not to exceed 25%|

\$= 18.2 %

Options	Bid Price	Options	Bid Price
FRONT & REAR LINERS	\$ 182.80	2 EXTRA PROGRAMMED KEYS	\$ 200.00
DRW MUDFLAPS	\$ 150.00	DEALER SERVICES	\$ 606.00
FRONT REPLACEMENT BUMPER	\$ 1,290.82		
VR10 WINCH. WINCH	\$ 895.00		
BLACK HEADACHE RACK	\$ 375.00		
BLACK TOOLBOX	\$ 675.00		
4 WORK LIGHTS W/ SWITCH	\$ 450.00		
4 SURFACE MOUNT IONS	\$ 546.00		
15" ECCO REFLEX MINI LIGHTBAR AMBER	\$ 193.00		

Total of C. Unpublished Options: \$ 5,563.62

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ -

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

F. Contract Price Adjustment: 1 YR. REG. & DOC FEE & ADJ.

\$ 551.50

G. Additional Delivery Charge: 0 miles

\$ -

H. Subtotal:

\$ 36,671.62

I. Quantity Ordered 1 x K =

\$ 36,671.62

J. Trade in:

\$ -

K. GOODBUY Administrative Fee (\$300 per purchase order)

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE

\$ 36,671.62



PRODUCT PRICING SUMMARY

GOODBUY 18-18 8F000 VEHICLES

VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCK

Prepared by: GLEN ANGELLE

Contact: SCOTT PARKER

Phone: 409-880-9191

Email:

Email: gangelles.cowboyfleet@gmail.com

Product Description: 2019 FORD F-250 REG CAB

Date: October 17, 2018

A. Bid Item: 5

A. Base Price: \$ 22,532.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
X2A	3/4 TON EXT. CAB UPGRADE	\$ 2,335.00			
	AM/FM/CD/SYNC	\$ 550.00			
	BRAKE CONTROLLER	\$ 270.00			
	RUNNING BOARDS	\$ 350.00			
	6.2L V8				
	6-SPD. AUTO				
	UPFITTER SWITCHES	\$ 165.00			
	8FT. KNAPHEIDE 696	\$ 7,749.00			

Total of B. Published Options: \$ 11,419.00

Published Option Discount (5%) \$ (76.14)

C. Additional Options [not to exceed 25%]

\$= 5.3 %

Options	Bid Price	Options	Bid Price
FRONT & REAR LINERS	\$ 182.80	2 EXTRA PROGRAMMED KEYS	\$ 200.00
RKI HEADACH RACK	\$ 375.00	DEALER SERVICES	\$ 516.00
15" ECCO REFLEX MINI LIGHTBAR AMBER	\$ 193.00		
2 WHELEN MICRO AMBER (FRT CORNER)	\$ 175.00		
2 WHELEN VERTEX AMBER (REAR CORNER)	\$ 165.00		
30 AMP SWITCH	\$ 5.00		

Total of C. Unpublished Options: \$ 1,811.80

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ -

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

F. Contract Price Adjustment: 1 YR. REG. & DOC FEE

\$ 0.50

G. Additional Delivery Charge: 0 miles

\$ -

H. Subtotal:

\$ 35,687.16

I. Quantity Ordered 1 x K =

\$ 35,687.16

J. Trade in:

\$ -

K. GOODBUY Administrative Fee (\$300 per purchase order)

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE

\$ 35,687.16



5

PRODUCT PRICING SUMMARY

GOODBUY 18-18 8F000 VEHICLES

VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCK

Prepared by: GLEN ANGELLE

Contact: SCOTT PARKER

Phone: 409-880-9191

Email:

Email: gangelles.cowboyfleet@gmail.com

Product Description: 2019 FORD F-350 CHASS

Date: October 17, 2018

A. Bid Item: 10A4

A. Base Price: \$ 24,512.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
F3G	REG. CAB				
	AM/FM/CD/SYNC	\$ 550.00			
	6.2L V8				
	6-SPD. AUTO				
	SPARE TIRE/WHEEL	\$ 350.00			
	12FT. FLATBED 40" HEADBOARD	\$ 8,185.00			
	RUGBY HR 4016 ED ELEC/HYD HOIST				
	36X18/18 UNDERBODY BOX				
	CLASS V RECIEVER HITCH W/7WAY	\$ 590.00			

Total of B. Published Options: \$ 9,675.00

Published Option Discount (5%) \$ (76.14)

C. Additional Options [not to exceed 25%]

\$= 4.1 %

Options	Bid Price	Options	Bid Price
FRONT & REAR LINERS	\$ 91.40	2 EXTRA PROGRAMMED KEYS	\$ 200.00
15" ECCO REFLEX MINI LIGHTBAR AMBER	\$ 193.00	DEALER SERVICES	\$ 580.00
2 WHELEN MICRO AMBER (FRT CORNER)	\$ 175.00		
2 WHELEN VERTEX AMBER (REAR CORNER)	\$ 165.00		
30 AMP SWITCH	\$ 5.00		

Total of C. Unpublished Options: \$ 1,409.40

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ -

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

F. Contract Price Adjustment: 1 YR. REG. & DOC FEE

\$ 157.50

G. Additional Delivery Charge: 0 miles

\$ -

H. Subtotal:

\$ 35,677.76

I. Quantity Ordered 1 x K =

\$ 35,677.76

J. Trade in:

\$ -

K. GOODBUY Administrative Fee (\$300 per purchase order)

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE

\$ 35,677.76



PRODUCT PRICING SUMMARY

GOODBAY 18-18 8F000 VEHICLES

VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCK

Prepared by: GLEN ANGELLE

Contact: SCOTT PARKER

Phone: 409-880-9191

Email:

Email: gangelles.cowboyfleet@gmail.com

Product Description: 2019 FORD F-350 PICKUP

Date: October 17, 2018

A. Bid Item: 10A2 A. Base Price: \$ 26,239.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
W3C	1 TON CREW CAB DRW UPGRADE	\$ 3,795.00			
	AM/FM/CD/SYNC	\$ 550.00			
	BRAKE CONTROLLER				
	RUNNING BOARDS				
	6.2L V8				
	6-SPD. AUTO				
	RKI HEADACHE RACK	\$ 375.00			
	8 FT. KNAPHEIDE MODEL 696D54	\$ 8,129.00			

Total of B. Published Options: \$ 12,849.00

Published Option Discount (5%) \$ (46.25)

C. Additional Options [not to exceed 25%]

\$= 3.7 %

Options	Bid Price	Options	Bid Price
FRONT & REAR LINERS	\$ 182.80	2 EXTRA PROGRAMMED KEYS	\$ 200.00
		DEALER SERVICES	\$ 516.00
15" ECCO REFLEX MINI LIGHTBAR	\$ 193.00		
2 VERTEX MICRO AMBER	\$ 175.00		
2 WHELEN VERTEX AMBER	\$ 165.00		
30 AMP SWITCH	\$ 5.00		

Total of C. Unpublished Options: \$ 1,436.80

D. Floor Plan Interest (for in-stock and/or equipped vehicles): \$ -

E. Lot Insurance (for in-stock and/or equipped vehicles): \$ -

F. Contract Price Adjustment: 1 YR. REG. & DOC FEE & ADJ. \$ 551.50

G. Additional Delivery Charge: 0 miles \$ -

H. Subtotal: \$ 41,030.05

I. Quantity Ordered 3 x K = \$ 123,090.15

J. Trade in: \$ -

K. GOODBUY Administrative Fee (\$300 per purchase order)

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE \$ 123,090.15

PRODUCT PRICING SUMMARY

GOODBUY 18-18 8F000 VEHICLES

VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCK

Prepared by: GLEN ANGELLE

Contact: SCOTT PARKER

Phone: 409-880-9191

Email:

Email: gangelles.cowboyfleet@gmail.com

Product Description: 2019 FORD F-250 REG CAB

Date: October 17, 2018

A. Bid Item: 5

A. Base Price: \$ 22,532.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
X2A	3/4 TON EXT. CAB UPGRADE	\$ 2,375.00			
	AM/FM/CD/SYNC	\$ 550.00			
	BRAKE CONTROLLER	\$ 270.00			
	RUNNING BOARDS	\$ 350.00			
	6.2L V8				
	6-SPD. AUTO				
	1000 LB TOMMY GATE	\$ 5,325.00			
	ECCO LIGHTBAR, SPRAY IN LINER	\$ 675.00			
	RKI CROSSBOX				

Total of B. Published Options: \$ 9,545.00

Published Option Discount (5%) \$ (76.14)

C. Additional Options [not to exceed 25%]

\$= 1.2 %

Options	Bid Price	Options	Bid Price
FRONT & REAR LINERS	\$ 182.80	2 EXTRA PROGRAMMED KEYS	\$ 200.00

Total of C. Unpublished Options: \$ 382.80

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ -

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

F. Contract Price Adjustment:

\$ (549.50)

G. Additional Delivery Charge: 0 miles

\$ -

H. Subtotal:

\$ 31,834.16

I. Quantity Ordered 1 x K =

\$ 31,834.16

J. Trade in:

\$ -

K. GOODBUY Administrative Fee (\$300 per purchase order)

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE

\$ 31,834.16



8

PRODUCT PRICING SUMMARY

GOODBAY 18-18 8F000 VEHICLES

VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCK

Prepared by: GLEN ANGELLE

Contact: SCOTT PARKER

Phone: 409-880-9191

Email:

Email: gangelles.cowboyfleet@gmail.com

Product Description: 2019 FORD F-250 REG CAB

Date: October 17, 2018

A. Bid Item: 5

A. Base Price: \$ 22,532.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
X2A	3/4 TON EXT. CAB UPGRADE	\$ 2,375.00			
	AM/FM/CD/SYNC	\$ 550.00			
	BRAKE CONTROLLER	\$ 270.00			
	RUNNING BOARDS	\$ 350.00			
	6.2L V8				
	6-SPD. AUTO				
	1000 LB TOMMY GATE	\$ 3,990.00			
	RKI CROSSBOX	\$ 675.00			

Total of B. Published Options: \$ 8,210.00

Published Option Discount (5%) \$ (76.14)

C. Additional Options [not to exceed 25%]

\$= 5.6 %

Options	Bid Price	Options	Bid Price
FRONT & REAR LINERS	\$ 182.80	2 EXTRA PROGRAMMED KEYS	\$ 200.00
RKI HEADACHE RACK	\$ 275.00	DEALER SERVICES	\$ 516.00
15" ECCO REFLEX MINI LIGHTBAR AMBER	\$ 193.00		
2 WHELEN MICRO AMBER (FRT. CORNER)	\$ 175.00		
2 WHELEN VERTEX AMBER (REAR CORNER)	\$ 165.00		
30 AMP SWITCH	\$ 5.00		

Total of C. Unpublished Options: \$ 1,711.80

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ -

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

F. Contract Price Adjustment:

\$ (39.50)

G. Additional Delivery Charge: 0 miles

\$ -

H. Subtotal:

\$ 32,338.16

I. Quantity Ordered 1 x K =

\$ 32,338.16

J. Trade in:

\$ -

K. GOODBUY Administrative Fee (\$300 per purchase order)

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE

\$ 32,338.16

PRODUCT PRICING SUMMARY

GOODBUY 18-18 8F000 VEHICLES

VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCK

Prepared by: GLEN ANGELLE

Contact: SCOTT PARKER

Phone: 409-880-9191

Email: _____

Email: gangelles.cowboyfleet@gmail.com

Product Description: 2019 FORD WAGON

Date: October 17, 2018

A. Bid Item: 9A5 A. Base Price: \$ 29,992.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
X2Z	1 TON EXT LENGTH UPGRADE				
	AM/FM/CD/SYNC	\$ 550.00			
	REV. PARK AID	\$ 295.00			
	CRUISE CONTROL	\$ 325.00			
	2 EXTRA KEYS	\$ 75.00			
	REAR CAMERA				
	POWER LOCKS/WINDOWS				
	3.7L V6				

Total of B. Published Options: \$ 1,245.00

Published Option Discount (5%) \$ (76.14)

C. Additional Options [not to exceed 25%] \$= 0.3 %

Options	Bid Price	Options	Bid Price
FRONT & REAR LINERS	\$ 91.40		

Total of C. Unpublished Options: \$ 91.40

D. Floor Plan Interest (for in-stock and/or equipped vehicles):	\$ <u>-</u>
E. Lot Insurance (for in-stock and/or equipped vehicles):	\$ <u>-</u>
F. Contract Price Adjustment: <u>1 YR. REG. & DOC FEE</u>	\$ <u>(551.50)</u>
G. Additional Delivery Charge: <u>0</u> miles	\$ <u>-</u>
H. Subtotal:	\$ <u>30,700.76</u>
I. Quantity Ordered <u>1</u> x K =	\$ <u>30,700.76</u>
J. Trade in:	\$ <u>-</u>
K. GOODBUY Administrative Fee (\$300 per purchase order)	
L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE	\$ <u>30,700.76</u>

**PRODUCT PRICING SUMMARY**

GOODBUY 18-18 8F000 VEHICLES

VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCK

Prepared by: GLEN ANGELLE

Contact: SCOTT PARKER

Phone: 409-880-9191

Email:

Email: ganelle.cowboyfleet@gmail.com

Product Description: 2019 FORD F-450

Date: October 17, 2018

A. Bid Item: 10A5

A. Base Price: \$ 31,115.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
W4G	1 1/2 TON CREW CAB DRW UPGRADE	\$ 3,145.00			
	AM/FM/CD/SYNC	\$ 550.00			
	BRAKE CONTROLLER			REAR CAMERA	\$ 415.00
	RUNNING BOARDS				
	6.8L V10				
	6-SPD. AUTO				
	RUNNING BOARDS	\$ 350.00			
	11FT KNAPHEID 6132D54, BED LINER	\$ 11,075.00			
	4 CORNER LEDS, CLASS V HITCH				

Total of B. Published Options: \$ 15,535.00

Published Option Discount (5%) \$ (65.75)

C. Additional Options [not to exceed 25%]

\$= 0.8 %

Options	Bid Price	Options	Bid Price
FRONT & REAR LINERS	\$ 182.80	2 EXTRA PROGRAMMED KEYS	\$ 200.00

Total of C. Unpublished Options: \$ 382.80

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ -

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

F. Contract Price Adjustment: 1 YR. REG & DOC FEE & ADJ.

\$ (3,974.50)

G. Additional Delivery Charge: 0 miles

\$ -

H. Subtotal:

\$ 42,992.55

I. Quantity Ordered 1 x K =

\$ 42,992.55

J. Trade in:

\$ -

K. GOODBUY Administrative Fee (\$300 per purchase order)

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE

\$ 42,992.55



11

PRODUCT PRICING SUMMARY

GOODBUY 18-18 8F000 VEHICLES

VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCK

Prepared by: GLEN ANGELLE

Contact: SCOTT PARKER

Phone: 409-880-9191

Email:

Email: gangelle.cowboyfleet@gmail.com

Product Description: 2019 FORD F-150 REG CAB

Date: October 17, 2018

A. Bid Item: 6

A. Base Price: \$ 20,548.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
XIC	1/2 TON EXT CAB UPGRADE	\$ 2,085.00			
	SYNC	\$ 420.00			
	CRUISE	\$ 225.00			
	3.3L V6				
	6-SPD AUTO				
	REAR CAMERA				

Total of B. Published Options: \$ 2,730.00

Published Option Discount (5%) \$ (32.25)

C. Additional Options [not to exceed 25%]

\$= 8.1 %

Options	Bid Price	Options	Bid Price
FRONT & REAR LINERS	\$ 182.80	2 EXTRA PROGRAMMED KEYS	\$ 200.00
HEADACHE RACK	\$ 375.00		
AMBER LIGHTBAR W/TRAFFIC ADV.	\$ 1,125.00		

Total of C. Unpublished Options: \$ 1,882.80

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ -

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

F. Contract Price Adjustment: 2 YR. REG. & DOC FEE & ADJ.

\$ (8.00)

G. Additional Delivery Charge: 0 miles

\$ -

H. Subtotal:

\$ 25,120.55

I. Quantity Ordered 1 x K =

\$ 25,120.55

J. Trade in:

\$ -

K. GOODBUY Administrative Fee (\$300 per purchase order)

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE

\$ 25,120.55

PRODUCT PRICING SUMMARY

GOODBAY 18-18 8F000 VEHICLES

VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCK

Prepared by: GLEN ANGELLE

Contact: SCOTT PARKER

Phone: 409-880-9191

Email:

Email: gangelles.cowboyfleet@gmail.com

Product Description: 2019 FORD POLICE INTERCEPTORS SUV

Date: October 25, 2018

A. Bid Item:

A. Base Price: \$ 26,634.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
	2019 PRICING ADJ.	\$ 459.00		EXT. BLACK	
17A	REAR AIR	\$ 610.00			
51S	DUAL LED SPOTLIGHTS	\$ 620.00		EMERGENCY EQUIPMENT	\$ 25,790.28
53M	SYNC (HANDS FREE)	\$ 295.00		OVERHEADS	
60A	GRILL WIRING	\$ 50.00			
86P	FRONT LAMP HOUSING	\$ 125.00			
86T	RR TAILLAMP HOUSING	\$ 60.00			
	AM/FM/CD				
	POWER WINDOWS/LOCKS				
	CRUISE				

Total of B. Published Options: \$ 28,009.28

Published Option Discount (5%) \$ (88.00)

C. Additional Options [not to exceed 25%]

\$= 0.3 %

Options	Bid Price	Options	Bid Price
TINT WINDOWS FRT. & REAR GLASS	\$ 189.00		

Total of C. Unpublished Options: \$ 189.00

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ -

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

F. Contract Price Adjustment: 2 YR REG & DOC FEE

\$ 166.75

G. Additional Delivery Charge: 0 miles

\$ -

H. Subtotal:

\$ 54,911.03

I. Quantity Ordered 11 x K =

\$ 604,021.33

J. Trade in:

\$ -

K. GOODBAY Administrative Fee (\$300 per purchase order)

L. TOTAL PURCHASE PRICE INCLUDING GOODBAY FEE

\$ 604,021.33

PRODUCT PRICING SUMMARY

GOODBUY 18-18 8F000 VEHICLES

VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCK

Prepared by: GLEN ANGELLE

Contact: SCOTT PARKER

Phone: 409-880-9191

Email:

Email: gangelles.cowboyfleet@gmail.com

Product Description: 2019 FORD POLICE INTERCEPTORS SUV

Date: October 25, 2018

A. Bid Item: 11A2 A. Base Price: \$ 26,634.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
	2019 PRICING ADJ.	\$ 459.00		EXT. BLACK	
17A	REAR AIR	\$ 610.00			
51S	DUAL LED SPOTLIGHTS	\$ 620.00		EMERGENCY EQUIPMENT	\$ 25,790.38
53M	SYNC (HANDS FREE)	\$ 295.00		INTERIOR	
60A	GRILL WIRING	\$ 50.00			
86P	FRONT LAMP HOUSING	\$ 125.00			
86T	RR TAILLAMP HOUSING	\$ 60.00			
	AM/FM/CD				
	POWER WINDOWS/LOCKS				
	CRUISE				

Total of B. Published Options: \$ 28,009.38

Published Option Discount (5%) \$ (88.00)

C. Additional Options [not to exceed 25%] \$= 0.3 %

Options	Bid Price	Options	Bid Price
TINT WINDOWS FRT. & REAR GLASS	\$ 189.00		

Total of C. Unpublished Options: \$ 189.00

D. Floor Plan Interest (for in-stock and/or equipped vehicles): \$ -

E. Lot Insurance (for in-stock and/or equipped vehicles): \$ -

F. Contract Price Adjustment: 2 YR. REG. & DOC \$ (247.45)

G. Additional Delivery Charge: 0 miles \$ -

H. Subtotal: \$ 54,496.93

I. Quantity Ordered 4 x K = \$ 217,987.72

J. Trade in: \$ -

K. GOODBUY Administrative Fee (\$300 per purchase order)

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE \$ 217,987.72

PRODUCT PRICING SUMMARY

GOODBUY 18-18 8F000 VEHICLES

VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCK

Prepared by: GLEN ANGELLE

Contact: SCOTT PARKER

Phone: 409-880-9191

Email:

Email: gangelles.cowboyfleet@gmail.com

Product Description: 2019 F-150 REG. CAB

Date: October 31, 2018

A. Bid Item: A45 A. Base Price: \$ 20,548.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
	CREW CAB UPGRADE	\$ 4,540.00		COLOR TBD	
	5.0L V8	\$ 1,995.00		BRAKE CONTR.	\$ 275.00
	BLACK RUNNING BOARDS	\$ 350.00			
	101A PKG.	\$ 2,225.00		MAGNUM TRUCK VAULT	\$ 3,410.00
	POWER WINDOWS/LOCKS			LEER CAMPER TOP	\$ 2,499.00
	CRUISE CONTROL				
	SYNC (BLUE TOOTH)				
	PRO TRAILER AST.				
	TOW PACKAGE	\$ 995.00			
	FOG LAMPS	\$ 140.00			

Total of B. Published Options: \$ 16,429.00

Published Option Discount (5%) \$ (299.00)

C. Additional Options [not to exceed 25%] \$= 14.0 %

Options	Bid Price	Options	Bid Price
		2 F-150 RUNNING BOARD KIT	\$ 130.00
		DEALER SERVICES	\$ 960.00
4 EXTRA FLIP KEY	\$ 600.00		
2 MICRO MINI LEDS (HD-LMP/GRILLE)	\$ 145.00		
2 VERTEX CORNER LED(FOG LMPS)	\$ 145.00		
2 VERTE CORNER LED (TAIL LMPS)	\$ 145.00		
2 60" TRACER LEDS SINGLE COLOR (TL GATE)	\$ 1,396.00		
6 TRACER BRACKETS	\$ 45.00		
2 72" TRACER LEDS SINGLE COLOR	\$ 1,606.00		

Total of C. Unpublished Options: \$ 5,172.00

D. Floor Plan Interest (for in-stock and/or equipped vehicles): \$ -

E. Lot Insurance (for in-stock and/or equipped vehicles): \$ -

F. Contract Price Adjustment: 2 YR. REG. & DOC \$ 166.75

G. Additional Delivery Charge: 1 miles \$ 439.25

H. Subtotal: \$ 39,584.00

I. Quantity Ordered 1 x K = \$ 39,584.00

J. Trade in: \$ -

K. GOODBUY Administrative Fee (\$300 per purchase order)

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE \$ 39,584.00

PRODUCT PRICING SUMMARY

GOODBUY 18-18 8F000 VEHICLES

VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCK

Prepared by: GLEN ANGELLE

Contact: SCOTT PARKER

Phone: 409-880-9191

Email:

Email: gangellescowboyfleet@gmail.com

Product Description: 2019 FORD EXPLORER

Date: October 31, 2018

A. Bid Item: A27

A. Base Price: \$ 26,424.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
	3.5L V6				
	AUTO				
	CLOTH BUCKET SEATS				
	3RD. ROW SEATING				
	POWER WINDOWS/LOCKS				
	CRUISE				
	REAR CAMERA				
	SYNC				

Total of B. Published Options: \$ -

Published Option Discount (5%) \$ -

C. Additional Options [not to exceed 25%]

\$= 14.8 %

Options	Bid Price	Options	Bid Price
HUSKY FLOOR MATS FRT/REAR	\$ 128.00	DEALER SERVICES	\$ 510.00
TRUNK VALT MAGNUM 2 DRAWER CAB	\$ 2,495.00		
NMO MOUNT COAX FOR RADIO	\$ 12.95		
MINI VHF ADAPTOR	\$ 5.75		
MOTOROLA POWER CABLE	\$ 39.00		
STREAMLIGHT FLASHLIGHT/DC ADAP.	\$ 106.60		
ADDITIONAL SL20 CHARGING SLEEVE	\$ 8.65		
ADDITIONAL DC POWER CORD	\$ 8.95		
4 EXTRA FLIP KEY	\$ 600.00		

Total of C. Unpublished Options: \$ 3,914.90

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ -

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

F. Contract Price Adjustment: 2 YR. REG. & DOC FEE

\$ 27.50

G. Additional Delivery Charge: 251 miles

\$ 439.25

H. Subtotal:

\$ 30,805.65

I. Quantity Ordered 1 x K =

\$ 30,805.65

J. Trade in:

\$ -

K. GOODBUY Administrative Fee (\$300 per purchase order)

\$ -

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE

\$ 30,805.65

PRODUCT PRICING SUMMARY

GOODBUY 18-18 8F000 VEHICLES

VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: ROUND ROCK

Prepared by: GLEN ANGELLE

Contact: SCOTT PARKER

Phone: 409-880-9191

Email:

Email: gangelie.cowboyfleet@gmail.com

Product Description: 2019 INTERCEPTOR SEDAN

Date: June 28, 2018

A. Bid Item: 11A1 A. Base Price: \$ 24,268.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
P2M	2019 FORD INT. SEDAN			DEALER SERVICES	\$ 1,318.00
	HEADLAMP PREP	\$ 120.00			
	DUAL LED SPOTLIGHTS	\$ 650.00			
	GRILL LAMP WIRING	\$ 50.00			
	SYNC	\$ 295.00			
	RAIL BRACKET KIT	\$ 25.00			
	REV. SENSING	\$ 295.00			
	TAIL LAMP PREP	\$ 60.00			
	3.7L V6				
	6-SPD. AUTO				

Total of B. Published Options: \$ 2,813.00

Published Option Discount (5%) \$ (58.80)

C. Additional Options [not to exceed 25%] \$= 20.4 %

Options	Bid Price	Options	Bid Price
FRONT INNER EDGE LIGHTBAR	\$ 649.00	HAVIS 15" CONSOLE, DRINK HOLDER ARMREST	\$ 405.32
REAR INNER EDGE LIGHTBAR	\$ 635.00	STREAMLIGHT FLASHLIGHT.DC CHARGER	\$ 106.60
2 VERTEX CORNER LEDS (HD LAMPS)	\$ 140.00	TRUNK VALT STORAGE VAULT	\$ 1,255.00
2 VERTEX CORNER LEDS (TL LAMPS)	\$ 140.00		
2 WHELEN MIRROR LED R/B	\$ 545.00		
ION SERIES LED BLUE (GRILLE)	\$ 90.00		
ION SERIES LED RED (GRILLE)	\$ 90.00		
2 60" TRACER SINGLE COLOR (ROCKER)	\$ 1,396.00		
2 PI SEDAN INSTALATION KIT	\$ 67.00		

Total of C. Unpublished Options: \$ 5,518.92

D. Floor Plan Interest (for in-stock and/or equipped vehicles): \$ -

E. Lot Insurance (for in-stock and/or equipped vehicles): \$ -

F. Contract Price Adjustment: 2 YR. REG. & DOC \$ (59.45)

G. Additional Delivery Charge: 251 miles \$ 439.25

H. Subtotal: \$ 32,920.92

I. Quantity Ordered 4 x K = \$ 131,683.68

J. Trade in: \$ -

K. GOODBUY Administrative Fee (\$300 per purchase order)

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE \$ 131,683.68



PRODUCT PRICING SUMMARY

GOODBUY 18-18 8F000 VEHICLES

VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCK

Prepared by: GLEN ANGELLE

Contact: SCOTT PARKER

Phone: 409-880-9191

Email: _____

Email: gangelles.cowboyfleet@gmail.com

Product Description: 2019 FORD F-250 REG CAB

Date: October 17, 2018

A. Bid Item: A49

A. Base Price: \$ 22,532.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
X2A	3/4 TON EXT. CAB UPGRADE	\$ 2,335.00			
	AM/FM/CD/SYNC	\$ 550.00			
	BRAKE CONTROLLER	\$ 270.00			
	RUNNING BOARDS	\$ 350.00			
	REVERSE SENSING	\$ 270.00			
	6-SPD. AUTO				
	TRAILER TOW				
	6.2L V8				
	DEER SKIN DOG BOX (ATTACHMENT)	\$ 21,500.00			

Total of B. Published Options: \$ 25,275.00

Published Option Discount (5%) \$ (76.14)

C. Additional Options [not to exceed 25%]

\$= 0.8 %

Options	Bid Price	Options	Bid Price
FRONT & REAR LINERS	\$ 182.80	2 EXTRA PROGRAMMED KEYS	\$ 200.00

Total of C. Unpublished Options: \$ 382.80

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ -

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

F. Contract Price Adjustment:

\$ (157.00)

G. Additional Delivery Charge: 0 miles

\$ -

H. Subtotal:

\$ 47,956.66

I. Quantity Ordered 1 x K =

\$ 47,956.66

J. Trade in:

\$ -

K. GOODBUY Administrative Fee (\$300 per purchase order)

\$ -

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE

\$ 47,956.66