



Protecting Our Nation's Defenders™

10 Betnr Industrial Drive – Pittsfield, MA 01201  
PH (413) 443-7359 – FAX (413) 445-7865

## Quotation 17710B

Quotation Date: November 22, 2019

Lenco Tax ID#: 04-2719777

CUST#: RO015  Round Rock Police Department 221 East Main Street Round Rock, TX 78665	<b>F.O.B.:</b> Origin, Pittsfield, MA		
	<b>Ship Via:</b> Customer Pick Up		
	<b>Payment Terms:</b> Payment Upon Pick Up		
	<b>Estimated Completion:</b> 240 days ARO (Est.)		
	<b>Inspection &amp; Acceptance:</b> At Lenco's Facility, Pittsfield, MA		
<b>Terms and Conditions:</b> 1) Transfer of Vehicle Certificate of Origin to New Owner Done Upon Receipt of Payment in Full. 2) Lenco Does Not Collect Tax or Register Vehicles with DMV. 3) Cooperative Purchasing available under Lenco's GSA Contract# GS-07F-169DA (Schedule 84) or the 1122 Program. 4) Acceptance of this Quotation or entering into a purchase agreement with Lenco, the purchaser agrees to Lenco's full Terms and Conditions of Sale, available upon request.			
<b>Item:</b>	<b>Product #</b>	<b>Commercial</b>	<b>Net Price</b>
<b>Lenco BearCat</b> (4WD, Rotating Hatch; Counter Balanced)	BC55003	\$209,255.79	\$198,793.00
NIJ IV & Multi-hit .50 CAL BMG Armor Protection			
Paint Color: CARC OD Green #34094			
LED Lights Front/Rear/Sides: Red & Blue			
<b>Options:</b>			
<b>BearCat G3</b> 4-Wheel Off-Road Upgrade Pkg w/Run-Flats	BC3WOFFRD	36,797.89	34,958.00
Diesel Engine, 6.7L Turbo	BCDLEN	8,557.89	8,130.00
4-Door Configuration	BC4DR	8,271.58	7,858.00
Rear A/C-Heating System: High Capacity	BCHAC	3,128.42	2,972.00
Rear A/C-Heating System: High Capacity Upgrade	BCHACUP	4,029.47	3,828.00
AC-DC Power Inverter 2,000 Watt with Battery Charge Feature	BCINV2000	5,728.42	5,442.00
Back up Camera System with Monitor	BCBU	2,417.89	2,297.00
VSP Style Low Profile & Scene Lighting Pkg	BCVSPL	4,282.11	4,068.00
Radio Prep Package (1)	BCINSRA	528.42	502.00
Roof Mounted Remote Control Spot Light LED (4)	BCSLLED	5,911.56	5,616.00
Armored Oil Pan Guard	BCAOPG	2,037.89	1,936.00
Hydraulic Front Mounted Receiver with Ram Post and Plate	BCHYDRAM	13,135.79	12,479.00
Gas Injector Unit	BCGIU	15,317.89	14,552.00
Gas Injector Storage Basket	BCGISB	1,363.16	1,295.00
<b>Net Savings \$16,038.17</b>		<b>\$320,764.17</b>	<b>\$304,726.00</b>
Trade-In Discount (Stock# 4450 BEAR, Original Title must be returned to Lenco with vehicle)			<b>-\$75,389.00</b>
<b>Total Cost of (1) Lenco BearCat FOB Origin, Pittsfield, MA</b>			<b>\$229,337.00</b>
<b>Specifications Subject to Change</b>		<b>PROPRIETARY</b>	
<b>WARNING: Information Subject to Export Control Laws</b> The technical data in this document is restricted by the Arms Export Control Act (Title 22, U.S.C., Sec 2751, et seq.) or the Export Administration Act of 1979, as amended, Title 50, U.S.C., App. 2401 et seq. and which may not be exported, released or disclosed to non-U.S. persons (i.e. persons who are not U.S. citizens or lawful permanent residents ["green card" holders]) inside or outside the United States, without first obtaining an export license. Violations of these export laws are subject to severe civil, criminal and administrative penalties. THE WRITTEN APPROVAL OF THE DIRECTORATE OF US DEFENSE TRADE CONTROLS AND LENCO INDUSTRIES, INC. MUST BE OBTAINED BEFORE RESELLING, TRANSFERRING, TRANSSHIPPING, OR DISPOSING OF A DEFENSE ARTICLE TO ANY END USER, END USE OR DESTINATION OTHER THAN AS STATED ON THIS LENCO QUOTE OR THE SHIPPER'S EXPORT DECLARATION IN CASES WHERE AN EXEMPTION IS CLAIMED UNDER THIS SUBCHAPTER ITAR 123.9(A). <b>WE ARE PLEASED TO SUBMIT THE ABOVE QUOTATION FOR YOUR CONSIDERATION. SHOULD YOU PLACE AN ORDER, BE ASSURED IT WILL RECEIVE OUR PROMPT ATTENTION. THIS QUOTATION IS VALID FOR 30 DAYS. THEREAFTER, IT IS SUBJECT TO CHANGE WITHOUT NOTICE.</b>			
<b>ACCEPTANCE OF PROPOSAL</b> – The above prices are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.		<b>LENCO INDUSTRIES, INC.</b>	
<b>Authorized Signature:</b> _____ Please sign and return		<b>Authorized Signature:</b> <i>James J. Massery</i> <b>James J. Massery</b>	

Thank You