

Siddons Martin Emergency Group, LLC
 3500 Shelby Lane
 Denton, Texas 76207
 GDN PI15891
 TXDOT MYD No. AI15890
 EIN 27-4333590



October 30, 2020

ROUND ROCK FIRE DEPARTMENT
203 COMMERCE BLVD
ROUND ROCK, TX 78664

Proposal for 2020 Round Rock Aerial

Siddons-Martin Emergency Group, LLC is pleased to provide the following proposal to Round Rock Fire Department. The unit will comply with all specifications attached. Total price includes delivery to Round Rock Fire Department and training on operation and use of the apparatus.

Description	Amount	
1) Pierce-Custom Velocity Aerial - 107' Unit price -		
\$1,447,155.86		
Price guaranteed for 40 days. Delivery within 13 months of order date. A warranty term of 12 months is included.	Vehicle Price	\$1,447,155.86
	Full Prepay Discount	(\$22,858.36)
Trade in – Job 12682 2001 85' Steel Platform	Trade-In	(\$20,000.00)
	Sub Total	\$1,404,297.50
	Contract Amount	<u>\$1,500.00</u>
	Final Sales Price	<u>\$1,405,797.50</u>

Taxes. Taxes are not included in this proposal. In the event that the purchasing organization is not exempt from sales tax or any other applicable taxes and/or the proposed apparatus does not qualify for exempt status, it is the duty of the purchasing organization to pay any and all taxes due. Balance of sale price is due upon acceptance of the apparatus at the factory.

Late Fee. A late fee of .033% of the sale price will be charged per day for overdue payments beginning ten (10) days after the payment is due for the first 30 days. The late fee increases to .044% per day after the first 30 days until the payment is received. In the event a prepayment is received after the due date, the discount will be reduced by the same percentages above, increasing the overall cost of the apparatus.

Cancellation. In the event this proposal is accepted, and a purchase order is issued then cancelled or terminated by Customer before completion, Siddons-Martin Emergency Group may charge a cancellation fee. The following charge schedule based on costs incurred and may be applied:

- (A) 10% of the Purchase Price after order is accepted and entered by Manufacturer;
- (B) 20% of the Purchase Price after completion of the approval drawings;
- (C) 30% of the Purchase Price upon any material requisition by Manufacturer.

The cancellation fee will increase accordingly as costs are incurred as the order progresses through engineering and into manufacturing. Siddons-Martin Emergency Group endeavors to mitigate any such costs through the sale of such product to another purchaser; however, the customer shall remain liable for the difference between the purchase price and, if applicable, the sale price obtained by Siddons-Martin Emergency Group upon sale of

the product to another purchaser, plus any costs incurred by Siddons-Martin Emergency Group to conduct such sale.

Acceptance. In an effort to ensure the above stated terms and conditions are understood and adhered to, Siddons-Martin Emergency Group, LLC requires an authorized individual from the purchasing organization to sign and date this proposal and include it with any purchase order. Upon signing this proposal, the terms and conditions stated herein will be considered binding and accepted by the Customer. The terms and acceptance of this proposal will be governed by the laws of the State of Texas. No additional terms or conditions will be binding upon Siddons-Martin Emergency Group, LLC unless agreed to in writing and signed by a duly authorized officer of Siddons-Martin Emergency Group, LLC

Sincerely,

Travis Walden

Siddons-Martin Emergency Group, LLC

I, Shane Glauser, the authorized representative of Round Rock Fire Department, agree to all of the terms of this proposal and the specifications attached hereto and this proposal will be binding upon Round Rock Fire Department.

Shane Glauser 10-30-20

Signature & Date