



PRODUCT PRICING SUMMARY

GOODBUY 21 8F000 VEHICLES

VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF ROUND ROCK

Prepared by: GLEN ANGELLE

Contact: SCOTT PARKER

Phone: 409-880-9191

Email:

Email: gangelie.cowboyfleet@gmail.com

Product Description: 2020 FORD F-150 REG. CAB

Date: January 1, 2021

A. Bid Item: _____ A. Base Price: \$ 22,770.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
				EXT. WHITE	
	101A PACKAGE	\$ 2,280.00			
	POWER LOCKS/WINDOWS			SHORT BED	
	SYNC (BLUE TOOTH)			AM/FM/RADIO	
	FORDPASS CONNECT 4G WIFI			VINYL FLOORS	
	CRUISE CONTROL				
	3.3L V6			IN STOCK	
	6-SPD. AUTO				
	40/20/40 VINYL SEATS				

Total of B. Published Options: \$ 2,280.00

Published Option Discount (5%) \$ (114.00)

C. Additional Options [not to exceed 25%]

\$= 1.4 %

Options	Bid Price	Options	Bid Price
TRAILER HITCH W/WIRING	\$ 350.00		

Total of C. Unpublished Options: \$ 350.00

D. Floor Plan Interest (for in-stock and/or equipped vehicles): \$ -

E. Lot Insurance (for in-stock and/or equipped vehicles): \$ -

F. Contract Price Adjustment: DISCOUNT \$ (1,549.00)

G. Additional Delivery Charge: 249 miles \$ 435.75

H. Subtotal: \$ 24,172.75

I. Quantity Ordered 1 x K = \$ 24,172.75

J. Trade in: \$ -

K. GOODBUY Administrative Fee (\$300 per purchase order)

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE \$ 24,172.75



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Product Description: 2021 FORD F-150 CREW CAB

Date: January 1, 2021

A. Bid Item:

A. Base Price: \$ 27,670.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
	4X4 UPGRADE	\$ 3,351.00		EXT. WHITE	
	101A PACKAGE	\$ 920.00			
	POWER LOCKS/WINDOWS			SHORT BED	
	SYNC (BLUE TOOTH)			AM/FM/RADIO	
	FORDPASS CONNECT 4G WIFI			VINYL FLOORS	
	CRUISE CONTROL			40/0/40. CLOTH SEATS	
	REVERSE SENSING				
	5.0L V8	\$ 1,995.00			
	TRAILER TOW PACKAGE	\$ 1,090.00			
	SSV PACKAGE	\$ 50.00			

Total of B. Published Options: \$ 7,406.00

Published Option Discount (5%) \$ (202.75)

C. Additional Options [not to exceed 25%]

\$= -5.0 %

Options	Bid Price	Options	Bid Price
DISCOUNT	\$ (2,060.00)	TWO EXTRA KEYS	\$ 300.00

Total of C. Unpublished Options: \$ (1,760.00)

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ -

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

F. Contract Price Adjustment: 2 YR. REG & INSPECTION

\$ 160.00

G. Additional Delivery Charge: 249 miles

\$ 435.75

H. Subtotal:

\$ 33,709.00

I. Quantity Ordered 1 x K =

\$ 33,709.00

J. Trade in:

\$ -

K. GOODBUY Administrative Fee (\$300 per purchase order)

\$ 300.00

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE

\$ 34,009.00



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Product Description: 2020 FORD F-150 REG. CAB

Date: 1-1-21

A. Bid Item: _____

A. Base Price: \$ 22,770.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
		\$ -			
	V6				
	6-SPD AUTO				
	40/20/40 VINYL SEATS				
	8 FT. BED	\$ 295.00			
	AIR				
	101A PACKAGE	\$ 2,280.00			
	POWER LOCKS/WINDOWS				
	SYNC / FORD PASS CONNECT				
	CRUISE				

Total of B. Published Options: \$ 2,575.00

Published Option Discount (5%): \$ (128.75)

C. Additional Options [not to exceed 25%]

\$= 4.5 %

Options	Bid Price	Options	Bid Price
RKI BLACK TOOLBOX	\$ 675.00	2 EXTRA KEYS	\$ 200.00
FLOOR MATS	\$ 100.00	2 YR. REG. & LIC.	\$ 166.00

Total of C. Unpublished Options: \$ 1,141.00

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ -

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

F. Contract Price Adjustment: DISCOUNT

\$ (1,548.00)

G. Additional Delivery Charge: 250 miles

\$ 437.50

H. Subtotal:

\$ 25,246.75

I. Quantity Ordered 1 x **K =**

\$ 25,246.75

J. Trade in: _____

\$ -

K. GOODBUY Administrative Fee (\$300 per purchase order)

\$ -

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE

\$ 25,246.75



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Product Description: 2021 FORD F-150 EXT. CAB

Date: January 1, 2021

A. Bid Item:

A. Base Price: \$ 24,328.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
	4X4/	\$ 2,495.00		EXT. WHITE	
	101A PACKAGE	\$ 2,280.00			
	REV. SENSING				
	CRUISE CONTROL			REAR CAMERA	
	POWER LOCKS/WINDOWS			V6	
	SYNC			10-SPD. TRANS	
	40/20/40 VINYL SEATS				
	AM/FM/RADIO				
	VINYL FLOORS				

Total of B. Published Options: \$ 4,775.00

Published Option Discount (5%) \$ (114.00)

C. Additional Options [not to exceed 25%]

\$= 1.6 %

Options	Bid Price	Options	Bid Price
2 YR. REG. & LIC.	\$ 166.00	2 EXTRA KEYS	\$ 200.00
FLOOR MATS	\$ 100.00		

Total of C. Unpublished Options: \$ 466.00

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ -

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

F. Contract Price Adjustment: DISCOUNT

\$ (1,648.00)

G. Additional Delivery Charge: 290 miles

\$ 507.50

H. Subtotal:

\$ 28,314.50

I. Quantity Ordered 2 x K =

\$ 56,629.00

J. Trade in:

\$ -

K. GOODBUY Administrative Fee (\$300 per purchase order)

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE

\$ 56,629.00



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Product Description: 2021 FORD F-350 DRW CREW CAB

Date: January 1, 2020

A. Bid Item: _____

A. Base Price: \$ 33,340.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
W3C		\$ -			
	6.7L V8 DIESEL	\$ 10,495.00			
	BRAKE CONTROLLER				
	POWER LOCKS/WINDOWS	\$ 1,075.00			
	10 -SPD. AUTO				
	RUNNING BOARDS	\$ 495.00			

Total of B. Published Options: \$ 12,065.00

Published Option Discount (5%) \$ (603.25)

C. Additional Options [not to exceed 25%]

\$= 14.1 %

Options	Bid Price	Options	Bid Price
FRONT & REAR LINERS	\$ 182.80	2 EXTRA PROGRAMMED KEYS	\$ 200.00
DRW MUDFLAPS	\$ 150.00	DEALER SERVICES	\$ 606.00
FRONT REPLACEMENT BUMPER	\$ 1,290.82		
VR10 WINCH / REMOVEABLE/ WITH CABLES	\$ 1,200.00	1 YR REG. & DOC FEE	\$ 551.50
BLACK HEADACHE RACK	\$ 375.00		
BLACK TOOLBOX	\$ 675.00		
4 WORK LIGHTS W/ SWITCH	\$ 450.00		
4 SURFACE MOUNT IONS	\$ 546.00		
15" ECCO REFLEX MINI LIGHTBAR AMBER	\$ 193.00		

Total of C. Unpublished Options: \$ 6,420.12

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ -

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

F. Contract Price Adjustment: DISCOUNT

\$ (1,870.00)

G. Additional Delivery Charge: 0 miles

\$ -

H. Subtotal:

\$ 49,351.87

I. Quantity Ordered 1 x **K =**

\$ 49,351.87

J. Trade in: _____

K. GOODBUY Administrative Fee (\$300 per purchase order)

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE

\$ 49,351.87



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Phone: 409-880-9191

Email: _____

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Product Description: 2020 FORD EXPLORER

Date: January 1, 2021

A. Bid Item: K7B

A. Base Price: \$ 27,418.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
	2.3L ECO-BOOST				
	AUTO				
	CLOTH BUCKET SEATS				
	3RD. ROW SEATING				
	POWER WINDOWS/LOCKS				
	CRUISE				
	REAR CAMERA				
	SYNC				

Total of B. Published Options: \$ -

Published Option Discount (5%) \$ -

C. Additional Options [not to exceed 25%]

\$= -0.4 %

Options	Bid Price	Options	Bid Price
DISCOUNT	\$ (436.00)	2 EXTRA KEYS	\$ 200.00
		FLOOR MATS	\$ 125.00

Total of C. Unpublished Options: \$ (111.00)

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ -

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

F. Contract Price Adjustment: 2 YR REG & DOC FEE

\$ 166.75

G. Additional Delivery Charge: 250 miles

\$ 437.50

H. Subtotal:

\$ 29,458.75

I. Quantity Ordered 1 x K =

\$ 29,458.75

J. Trade in: _____

\$ -

K. GOODBUY Administrative Fee (\$300 per purchase order)

\$ -

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE

\$ 29,458.75



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Product Description: 2021 FORD INTERCEPTOR UTILITY AWD

Date: January 1, 2021

A. Bid Item:

A. Base Price: \$ 32,932.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
99B	3.3L V6	\$ -		EXT BLACK	
17A	REAR A/C	\$ 610.00		INT CLOTH BUCKETS/REAR VINYL	
51S	DUAL LED SPOTLIGHTS	\$ 620.00		SYNC (HAND FREE)	
60A	GRILL WIRING	\$ 50.00		4 KEYS	
86T	RR TAILLAMP HSG.	\$ 60.00		CRUISE	
55F	KEYLESS ENTRY	\$ 340.00		SYNC (HAND FREE)	
	PRE DRILLED HEADLAMP HOUSING				
	POWER WINDOWS/LOCKS				
	AM/FM/CD/				
	REAR CAMERA				

Total of B. Published Options: \$ 1,680.00

Published Option Discount (5%) \$ (84.00)

C. Additional Options [not to exceed 25%]

\$= 0.2 %

Options	Bid Price	Options	Bid Price
2 YR. REG. & DOC FEE	\$ 166.75	DISCOUNT	\$ (92.00)

Total of C. Unpublished Options: \$ 74.75

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ -

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

F. Contract Price Adjustment: EMERGENCY EQUIPMENT

\$ 17,674.47

G. Additional Delivery Charge: 295 miles

\$ 516.25

H. Subtotal:

\$ 52,793.47

I. Quantity Ordered 5 x K =

\$ 263,967.35

J. Trade in:

\$ -

K. GOODBUY Administrative Fee (\$300 per purchase order)

\$ 300.00

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE

\$ 264,267.35